

**2024**  
Annual Report

**SMFG**  
**Grihashakti**  
Nayi Asha. Naya Vishwas.



Building Strong Foundations.  
*Together.*

## Corporate Overview



Who We Are	— 02
Mission, Vision and Values	— 03
Inclusive Finance	— 04
Milestones	— 06
Performance Highlights	— 08
Message from the Chairman	— 10
Message from the MD & CEO	— 12
Board of Directors	— 14
Leadership Team	— 18

## Creating Value



Business Focus	— 20
Human Capital	— 24
Embracing Technology	— 26
Corporate Information	— 27

## Statutory Reports



Directors' Report	— 28
Management Discussion and Analysis	— 38
Report on Corporate Governance	— 51
Certification by CEO and CFO	— 69
Secretarial Audit Report	— 70
CSR Report	— 87

## Financial Statements



Independent Auditor's Report	— 90
Balance Sheet	— 100
Statement of Profit and Loss	— 101
Statement of Cash Flow	— 102
Statement of Changes in Equity	— 104
Notes to Financial Statements	— 105



# Building Strong Foundations. *Together.*

*'Building Strong Foundations. Together.'* is more than simply a catchphrase; it is our commitment to our community and a shared belief. When you choose us, you are not just availing a housing loan, you are joining our family. We are here to support you every step of the way because we recognise the value of having a place you can genuinely call 'home'.

Your support and faith in us have been the foundations of our success. Driven by our constant commitment, we help people across India's urban, sub-urban and rural heartlands realise their dream of becoming homeowners.

We believe that everyone should have access to affordable housing finance, regardless of their background. And this is why inclusion is at the heart of everything we do.

Join us as we create a society with stronger foundations and greater inclusivity. Together, we can all realise our ambitions of becoming homeowners.







# Providing Accessible Home Finance ✦

SMFG India Home Finance Company Ltd. (Formerly Fullerton India Home Finance Co. Ltd.) (SMHFC) is transforming India's financial sector, prioritising **homeownership accessibility and tailored financial solutions**.

Founded in 2010 as a 100% subsidiary of SMFG India Credit Company Ltd. (Formerly Fullerton India Credit Co. Ltd.), SMHFC swiftly emerged as a transformative force in India's financial sector. SMHFC customises its housing finance products to meet the diverse demands of lower and middle-class groups, with a significant emphasis on affordability to facilitate homeownership for every Indian, particularly those underserved by traditional financial institutions.

SMHFC extends its reach beyond metropolitan hubs, operating across 15 states and Union Territories (UTs), with a strategic focus on urban peripheries and Tier 2+ geographies. Through a robust multi-channel distribution network, including direct and channel-assisted options, we ensure our customers get seamless access to all our services.

SMHFC distinguishes itself through its steadfast dedication to risk governance and compliance, supported by a sophisticated analytics, multilayer controls, and strong underwriting capabilities. Impacting millions of lives and homes across the country, SMHFC has positioned itself as a partner in development and as a beacon of hope. We continue our journey guided by the principles of integrity, agility, and diversity.

## CREDIT RATINGS

# AAA

CRISIL Ratings

# AAA

Care Ratings

## Our Stability and Strength

### PRODUCT PORTFOLIO

#### Housing Loans

- Home Loan
- Home Construction Loan
- Home Extension Loan
- Home Improvement Loan
- Home Loan Balance Transfer
- Home Purchase Loan
- Developer Finance for Residential Projects

#### Non-Housing Loans

- Commercial Property Purchase Loan
- Loan Against Property
- Developer Finance





# Striving for *Excellence* ✦



## Vision

Be the Company of choice in financial services for our customers, employees, communities, and stakeholders, recognised for innovation and high ethical standards.



## Mission

We are a responsible financial services partner.

We drive financial inclusion.

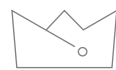
We foster innovation in everything we do.

We deliver product and solutions for customer delight.

We believe in our people and partner in their success.

We provide long term and sustainable shareholder value, balancing risk and reward.

We are committed to enriching the communities we serve.



## Values



Agility



Collaboration



Innovation



Diversity



Integrity



Excellence



## Empowering Homeownership for All ✦

Committed to inclusivity, we offer **tailored solutions** across diverse customer profiles, ensuring accessibility and affordability for all.

### Salaried

- Government or private sector employees.
- Typical end use involves home purchase or improvement.
- Borrowers may have single or multiple sources of income.
- The loan ticket size is around ₹1.5 million, with a tenor of approximately 240 to 360 months.
- Loan-to-value ratio (LTV) typically ranges between 80% to 90%.
- Borrowers usually have a bureau score of 700 or higher.

29% AUM Share

#### Customer Proposition

Loan requirements are not solely reliant on documented income; cash income is also considered. We prioritise achieving optimal internal rate of return (IRR), turnaround time (TAT), and documentation efficiency.

### Formal self-employed

- Proprietors of micro/small enterprises and traders.
- Common end uses include business expansion and home purchase.
- The loan ticket size is approximately ₹2.4 million, with a tenor of about 180 to 240 months.
- LTV varies between 50% to 80%.
- Borrowers usually maintain a bureau score of around 700.

33% AUM Share

#### Customer Proposition

Declared income undergoes validation through alternative documents like tax returns and stock statements. We offer competitive IRR and engage in direct dealings with company employees.

### Informal self-employed

- Provision store owners, dairy farmers, etc.
- Typical end use involves plot purchase and construction.
- Borrowers often lack documented income and may have poor banking habits.
- The loan ticket size is around ₹1.2 million, with a tenor of approximately 180 to 240 months.
- LTV is typically around 50%.
- Borrowers usually have a bureau score of approximately 690.

29% AUM Share

#### Customer Proposition

We conduct personal visits and discussions, assess business/stock, and consider informal payment receipts and supplier references for customer evaluation. We prioritise minimal documentation and minimal disruption to work schedules.

### Developer Finance

- Mid-tier developers.
- Typical end use is funding for construction projects and related costs.
- Loan ticket sizes vary from ₹50 to ₹400 million, with a tenor of 36 to 60 months.
- LTV is around 50%.

9% AUM Share

#### Customer Proposition

Access to funding is granted based on the standalone security of the project. We offer funding for joint development and redevelopment projects, ensuring superior TAT compared to traditional banks.



## Strategic Priorities

- ◆ Committed to building a nationwide, inclusive, and affordable housing finance franchise.
- ◆ Transform sourcing to Direct Sales force model, by targeting 60% direct sourcing by FY 2024-25.
- ◆ Expanding branch network 2x times in Tier 2+ locations to deepen market presence.
- ◆ Sustaining collections performance to improve asset quality by leveraging 100% in-house collections team.
- ◆ Accelerating digitalisation of business and collections operations for improved efficiency and customer experience.
- ◆ Broadening funding avenues, including National Housing Bank (NHB) refinancing, to diversify funding sources.





## An Era of *Growth* ✦

Pioneering accessible homeownership and custom financial solutions across *India's financial landscape*.

✦ **2003**

Fullerton Financial Holdings (FFH), Singapore, incorporated as a wholly-owned subsidiary of Temasek Holding (P) Ltd.

✦ **2005**

Fullerton India Credit Company (FICC) acquired by FFH in December

✦ **2006-08**

Commercial launch of NBFC operations  
Pan-India presence established

✦ **2016**

FICC received an HFC license with an equity infusion of ₹1 billion

Became a 100% subsidiary of FICC

✦ **2018**

Crossed AUM of ₹19 billion and team size of 425 in September 2017 Achieved profitability





## 2019

Crossed AUM of ₹30 billion and team size of 750+ in March

## 2020

'AAA' rated by CRISIL and CARE

## 2022

SMFG, Japan, acquired a 74.9% stake from FFH in November 2021

## 2023

AUM crossed ₹64 billion in March

Branch network of 125 and team size of 2,100+

Certified 'Great Place to Work' for the fourth year in a row

## 2024

AUM crossed ₹89 billion

SMFG acquired the remaining 25.1% stake from FFH

Certified 'Great Place to Work' for the fifth year in a row

Branch network of 171 and team size of 3,016

Recognised amongst the Top 25 Best Workplaces in India (BFSI)



## Strong *Growth* Trajectory ✦



₹8,951cr

Assets Under Management

▲ 39% YoY



₹4,324cr

Disbursals

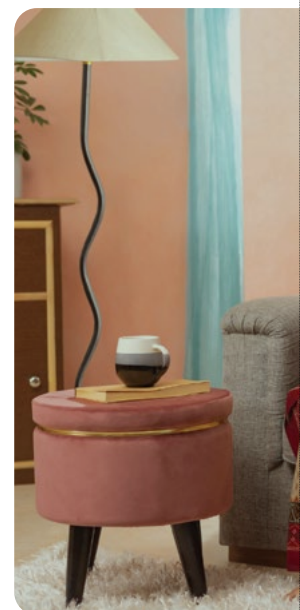
▲ 42% YoY



₹1,009cr

Total Income

▲ 47% YoY



10.5%

Return on Equity

v/s 5.7% in FY 2022-23



₹124cr

Profit Before Tax

▲ 132%



  
**1.6%**

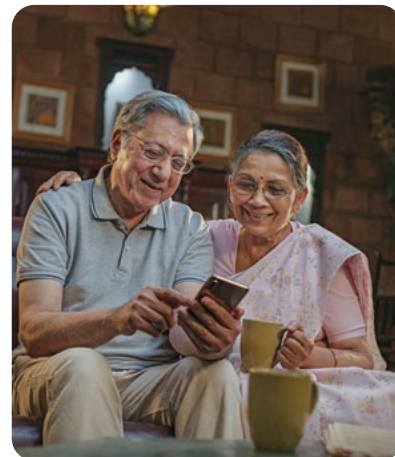
Net NPA

v/s 2.3% in FY 2022-23


  
**3,016**

Employee Headcount

▲ 43% YoY


  
**19.5%**

Capital Adequacy Ratio

  
**171**

Number of Branches

▲ 37% YoY

  
**₹93cr**

Profit After Tax

▲ 133%

  
**50,000+**

Customers

▲ 32% YoY





# Building for *Tomorrow* ✦

## Dear Shareholders,

It gives me immense pleasure to present to you SMFG Grihashakti Annual Report for FY 2023-24. The past year was characterised by our transition to SMFG India Home Finance Company Limited (Formerly Fullerton India Home Finance Co. Ltd.), a fully owned subsidiary of SMFG India Credit Company Limited (Formerly Fullerton India Credit Co. Ltd.), while achieving important milestones and realizing significant growth.

The transition marked our alignment with the ethos of Sumitomo Mitsui Financial Group (SMFG). Backed by their strong legacy and financial strength, we have enhanced our strategic vision, strengthened our risk management frameworks, and energised our operational efficiencies. It has also enabled us to redefine excellence in home finance, delivering solutions to our customers and driving sustainable growth.

“Over the course of the year, we concentrated on pursuing and creating opportunities, steadfastly aligned with our fundamental priorities: customer excellence, our people, innovation and rigorous compliance.”

## Boosting Affordable Housing

The Indian housing market continues to present a significant opportunity for housing finance companies (HFCs). Factors like sustained demand for real estate arising from rapid urbanisation, growing disposable income and policy initiatives are supporting this fast-paced expansion. The government's emphasis on affordable housing schemes like the Pradhan Mantri Awas Yojana (PMAY), which has received an increased allocation of over ₹79,000 crores, has further fuelled this demand.

We expect this demand to continue and are capitalising on this opportunity by providing housing financing options with a focus on the affordable segment. By leveraging technology,

we have simplified the loan application and approval process, making it more accessible, convenient and efficient for customers in their home-buying journey.

Our theme, **‘Building Strong Foundations. Together.’**, reflects our commitment to community, collaboration and dedication to support our customers in becoming proud homeowners. One of the key pillars of our strategy has been to foster financial inclusion by providing accessible and affordable housing finance solutions. This year, we have focused on strengthening this pillar along with diligently expanding our market presence.

## Strong Financial Performance

Our financial performance this year has been robust, and we have achieved healthy growth in our loan portfolio while maintaining asset quality. Our prudent risk management practices have ensured stability and resilience, safeguarding the interests of our shareholders. Our standalone Assets Under Management (AUM) grew to ₹8,951 crores, 39% over FY 2022-23, our total income rose to ₹1,009 crores, marking a 47% increase, and our Profit Before Tax (PBT) reached ₹124 crores, up 132% from the previous year.

We have carefully broadened our reach to underserved segments of the population, empowering more families to achieve their dream of homeownership. This approach not only aligns with our group's philosophy of ‘Fulfilled Growth’ but also positions us as a pivotal player in the nation's housing finance ecosystem. We have added 46 new branches to our distribution network in FY 2023-24, bringing our total to 171 nationwide, and plan to establish another 100 in the next few years to further deepen our presence in the underserved areas of the country.

# ₹8,951 Cr

Assets Under Management

↑ 39%

## Focus on Talent

Our people are our greatest asset, and we continue to prioritize their development and well-being. This philosophy has earned us recognition as a ‘Great Place to Work’ for five consecutive years. We have also been recognized as one of the Top 25 Best Workplaces in India (BFSI), 2024.



# ₹1,009 Cr

Total Income

↑ 47%

Stemming from our employee-centric principles, our varied programmes emphasizing on retention and development, upskilling and mentorship have benefitted over 200 employees at SMFG Grihashakti. We are also making headway in our Diversity and Inclusion (D&I) efforts, which has led to an increase of 6% in our women workforce as compared to the previous year. Additionally, we have recognised 80 managers for their exceptional leadership, highlighting our commitment to talent management and building a strong leadership pipeline.

“I am immensely proud of our recognition as a ‘Great Place to Work’ for five consecutive years.”

# ₹124 Cr

Profit Before Tax

↑ 132%

## Future-focused Strategies

As we move ahead, our ambition is to deepen our distribution channels, invest in people and technology and enhance our risk management framework – elements that are crucial drivers of our future growth and service excellence. Our focus on inclusion and social impact remains strong.

We serve customers traditionally overlooked by banks, contributing to economic empowerment and social value. Our inclusive approach extends to semi-organised sectors, facilitating access to government schemes and organised credit which are vital for furthering financial inclusion.

We have achieved significant milestones over the past year, a testament to our collective pursuit of excellence. I extend my heartfelt thanks to our shareholders, dedicated employees, valued customers, and all stakeholders who support us as we navigate our industry's evolving landscape.

Let us continue to dream big and work hard on our shared journey.

## Shantanu Mitra

Chairman & Non-Executive Director



# Driving Growth, *Delivering Results* ✦

## Dear Shareholders,

I am delighted to present our Annual Report for FY 2023-24, a year marked by remarkable growth, emerging opportunities and expanding our horizons in a dynamic market landscape. Our journey demonstrated resilience, innovation and growth, highlighting our dedication to our employees, customers and stakeholders, and reinforcing our belief in our core strengths and strategy.

## Focused Strategy, Robust Performance

Our strong performance in FY 2023-24 reflects our continued commitment to deliver excellent customer services while providing affordable home financing solutions. We recorded a notable increase in our AUM, from ₹6,427 crores in FY 2022-23 to ₹8,951 crores in FY 2023-24, driven by our enlarged branch network and a shift to direct sourcing.

Our disbursements in FY 2023-24 stood at ₹4,324 crores and gross income at ₹1,009 crores, demonstrating a growth of 42% and 47% respectively. This growth underscores our resilient business model in a highly competitive market. Our PBT rose to ₹124 crores from ₹54 crores, on account of a robust growth in AUM and our superior risk management.

## ₹8,951 Cr

Assets Under Management

## ₹4,324 Cr

Disbursements

## ₹124 Cr

Profit Before Tax

## Widening Reach, Strengthening Services

With our focus on tier-1 peripheries and tier-2+ geographies, we expanded our branch footprint from 125 branches to 171 branches, spread across 15 states and Union Territories (UTs). This geographical diversification has helped us tap into new growth avenues and enhance our market competitiveness. Our central focus is on catering to the specific needs of our customers with our tailored home finance solutions, thus promoting financial inclusion.

In FY 2023-24, our team strength grew from 2,106 to 3,016. This investment in building human capital shall stand us in good stead as we scale up our business further. We have also been consistently recognized as a 'Great Place to Work' and as a 'Company with Great Managers', further endorsing our commitment to build upon the strengths of our workforce, empower them to be effective, and prioritize their overall well-being.

We have added over 17,000 new customers, indicating strong customer affinity towards the brand. Our AUM remains well balanced, with Housing loans comprising 62% of the advances, and at the same time maintaining Developer Finance portfolio to within 10% of our AUM. We retain an optimum mix of salaried and self-employed customers to be able to cater to homeownership needs of varied customer segments. We will continue to pivot towards Direct based sourcing, maintaining a healthy balance between Home Loans and Loans Against Property. In the Developer Finance segment, our commitment lies in growing sustainably while targeting affordable and budget housing projects, with a specific focus on end-user segments.

## 3,016

Strong Workforce

## 17,000+

New Customers

## 171

Branches Nationwide

We are well positioned to sustain and build upon the growth trajectory achieved in the last two years. Our strategy involves a targeted geographical expansion, strengthening our in-house sales team, and using advanced analytics to enhance customer engagement and service delivery.

## Process Efficiencies

Our risk management framework and governance have been key drivers in maintaining a healthy portfolio growth within the defined risk appetite. Our champion-challenger approach tests credit performance in a controlled environment helping us make informed decisions. We have an in-house collections team that employs advanced statistical models and real-time collection trails for timely resolutions of any slippages.



Digitization is a key focus area for our scalable operating model. We are in the process of introduction of a revamped Loan Origination System (LOS) which shall help us improve operational efficiencies and achieve superior customer & employee experience. We are also focused on renewing our infrastructure and have been rapidly upgrading hardware and software in our technology landscape.

Additionally, our sourcing strategy helps us reach our chosen markets through a blend of direct and channel-driven approaches, with customised offerings for our customers.

### Charting Future Success

As we look ahead, the government's focus on affordable housing, reasonably stable real estate prices and improving asset quality create an ideal environment for us to capitalise on. We are confident to continue our growth journey, led by expansion of our distribution network and focus on technology and strong risk management. Our goal is to enable millions of first-time buyers to realise their ambitions of becoming homeowners.

**"The government's focus on affordable housing, reasonably stable real estate prices and improving asset quality create an ideal environment for us to capitalise on."**

Our people play a crucial role in our success story. Their dedication, ingenuity and tenacity have paved the way for our future growth. I would also like to express my appreciation to our shareholders, and to my distinguished Board colleagues, lenders, investors and customers for their unceasing support and faith in our company.

Let's reach new heights together as we jointly embark on a promising future.

### Deepak Patkar

Managing Director & Chief Executive Officer





## Architects of *Performance* ✦

We are guided by a seasoned Board with extensive experience in the **housing finance** and **banking sectors**. Their strategic insights drive decision-making and growth.



### Shantanu Mitra

**Chairman, Non-Executive Director**

Mr. Shantanu Mitra is the Chief Executive Officer & Managing Director of SMFG India Credit Company Limited (Formerly Fullerton India Credit Co. Ltd.). He is also the Chairman, Non-Executive Director of SMFG India Home Finance Co. Ltd. (Formerly Fullerton India Home Finance Co. Ltd.).

Mr. Mitra has over 40 years of experience in financial services, with over 20 years at Standard Chartered Bank and Citibank where he had stints in India, Singapore and Thailand. His last role in Standard Chartered Bank was Senior Regional Risk Officer, India, Middle East & Africa, based in Mumbai. His previous experience with SMFG India Credit included a stint from 2010 to 2017, initially as Head of Consumer Risk for the parent company Fullerton Financial Holdings, Singapore and subsequently a very successful tenure as CEO & MD with SMFG India Credit.

He has extensive experience in Risk Management, spanning many geographies in Emerging Markets including Asia, Africa and the Middle East. Mr. Mitra holds a BSc in Statistics from the University of Calcutta, India and is a Member at Institute of Chartered Accountants, England & Wales. Since his previous retirement from SMFG India Credit, Mr. Mitra has served in various Board and Advisory capacities including, Non-Executive Director at DBS Bank, India; and Operating Partner with Global PE firm, Advent International including as Advisor in their portfolio companies.



### Deepak Patkar

**MD & CEO**

Mr. Deepak Patkar is the Managing Director & Chief Executive Officer of SMFG India Home Finance Co. Ltd. (Formerly Fullerton India Home Finance Co. Ltd.).

Deepak has over 25 years of experience in various leadership roles spanning Risk management, Audit, Quality Assurance, Sales and Distribution and Collections. In his previous stint at SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.) as Chief Risk Officer, Deepak had established a strong balanced culture of business enablement with prudent risk measures, strongly backed by analytics, high governance and control standards.

Prior to joining SMFG India Credit, Deepak has served in leadership roles across companies such as Magma Fincorp Ltd., Citibank, HCL Infosystems and Cable Corporation of India. He is an electrical engineer with a Master's in Management from Jamnalal Bajaj Institute, Mumbai.





## Ajay Pareek

### Non-Executive Director

Mr. Ajay Pareek is a Non-Executive Director of SMFG India Home Finance Co. Ltd. (Formerly Fullerton India Home Finance Co. Ltd.). Additionally, he is the President, and Chief Business Officer of SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.) (holding/parent company).

Ajay comes with almost 27 years of rich experience in the field of financial services sector, holding various Director level, leadership, and strategy roles in leading financial institutions.

Ajay has been associated with SMFG India Credit Co. Ltd. for more than 16 years, leading business and product strategies for the Company, and has been instrumental in setting up the robust business franchise over a network of more than 800+ touchpoints. He has also worked with Aditya Birla Finance Ltd., Jana Small Finance Bank, Citi-Financial Consumer Finance India Ltd., and A.F. Fergusons & Co.

Ajay has an all-round experience of managing business strategy, launching new products, strong risk management and creating a very large retail distribution franchise, across all retail lending, retail liabilities and micro-finance business.

Ajay is a Chartered Accountant and a Harvard SELPI alumnus.



## Sudha Pillai

### Independent Director

Ms. Sudha Pillai, a 1972 batch IAS officer, held a number of senior positions in the Government of India and the State Government of Kerala for 40 years.

She handled the Industry and Finance portfolios for nearly 20 years. In the Centre, she worked in the Ministries of Industry, Corporate Affairs, Labour and Employment. She contributed notably to reforms in Industrial and Foreign Direct Investment Policies, as also in formulating the National Skill Development Policy.

In Kerala, as Principal Secretary Finance, she worked to achieve enhanced development outcomes, coupled with efficient fiscal management. Earlier, as CMD, Kerala Finance Corporation, she dealt with the project financing to SMEs. Her last assignment was as Member Secretary (in the rank of Minister of State), Planning Commission, Government of India. She is currently Director on the Boards of many other companies. She holds a Master's degree in Public Administration from Kennedy School of Government, Harvard University.



## Radhakrishnan B. Menon

### Independent Director

Mr. Radhakrishnan B. Menon held senior leadership roles in HR in India with best-in-class global organisations such as General Electric (GE), Cadbury, Bausch & Lomb and had an early career stint with Hindustan Lever. He has had a wide range of experiences across diverse businesses, categories, cultures and geographies including a tenure with GE Plastics Europe in Netherlands.

In September 2007, he founded LBW (Leadership in Business Worldwide) Consulting Pvt. Ltd., a distinctive Leadership Development consulting firm. Prior to that, he was the Executive Director – HR & Corporate Communications for Cadbury Indian Subcontinent. From 2007 to 2015, he continued as Independent Director on the Board of Cadbury, which later became Mondelez India. He has also served on the Boards of other reputed organisations.

Presently, as MD of LBW, he continues to actively consult, coach and advise diverse organisations in the areas of Organisation and Leadership Development, Executive Coaching and Strategic HR across India and overseas in UK, Hong Kong, Middle East and South Asia. He holds a Master's Degree in Personnel Management & Industrial Relations from the Tata Institute of Social Sciences, Mumbai. He is a Professional Certified Coach (PCC) of International Coach Federation (ICF). He has co-authored the book 'Coaching in Asia – the First Decade'.



## Dakshita Das

### Independent Director

Ms. Dakshita Das is an experienced bureaucrat having served as an Indian Railway Accounts Service (IRAS) Officer, and as MD & CEO at National Housing Bank.

Ms. Das has over 35 years of experience in the Government as a Civil Servant, including more than 11 years in the Ministry of Finance with a career spanning Infrastructure Financing, Public Finance and the Financial Sector including Insurance and Debt Recovery. She was the Chair of the Working Group constituted by the Ministry of Women and Child Development on Gender Budgeting and is currently a Ministry of Corporate Affairs Nominee on the Disciplinary Committee of the Institute of Chartered Accountants, and Insolvency and Bankruptcy Board of India-Appellate member of the IPA.

She has handled the preparation of over 15 budgets for the central government, including the Union Budget, budgets for States under President's rule & the Indian Railways budget. As MD & CEO of the National Housing Bank, she ensured deepening of supervision, tightening of regulations for systemically important companies while ensuring adequate availability of liquidity for the housing finance sector. As Additional Secretary in the Department of Financial Services, Ms. Das handled the charges of insurance and debt recovery and undertook key initiatives such as the first stage disinvestment of LIC.

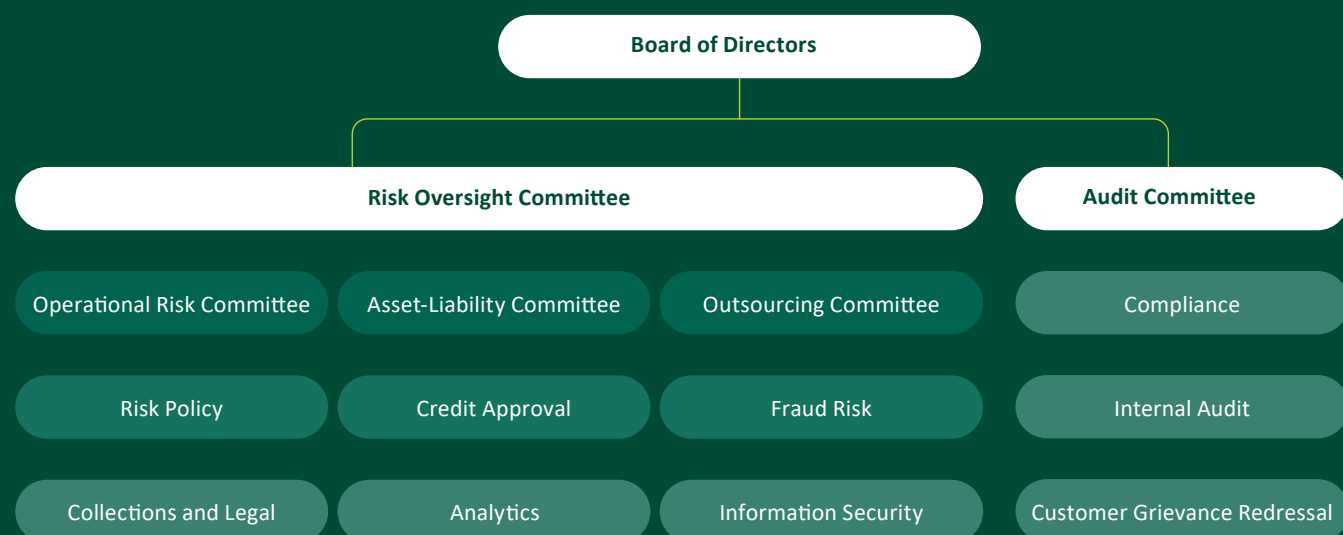
Ms. Das has deep understanding of the FS sector and has been on several boards including as a government nominee in the Bank of India, NIIF Infrastructure Finance, GIC Re and Actuary Council of India. She is also an eminent speaker on various distinguished panels about Public Policy, Gender and other related matters.

Ms. Das is a graduate from Lady Shri Ram College for Women, University of Delhi and holds an M.Phil. degree on Vietnam Studies from the Jawaharlal Nehru University.

## Planning for Uncertainty

With Board oversight, the Company maintains distinct, autonomous functions for Risk, Compliance, and Internal Audit, ensuring robust governance and regulatory adherence.

### Risk Governance Framework



## Enhancing Risk Resilience

At SMHFC, we have implemented a robust 3-Lines of Defence (LoD) framework for Enterprise Risk Management (ERM), in compliance with International Finance Corporation (IFC) standards. All risk functions operate independently of the business, ensuring fairness and effectiveness.

The first LoD includes business, credit, and operations, while the second line comprises risk management units such as Operational Risk, Fraud Risk, Internal Control Unit, InfoSec, and Compliance. The third line is represented by the Internal Audit function,

which provides a comprehensive oversight structure to enhance risk management practices and safeguard our Company against potential threats.



## Leading with *Acumen*✦

Our experienced leadership team is a strong collective of **financial services experts**, who have a deep understanding of the industry, particularly in **housing finance and banking**. Their industry acumen drives strategic decision-making, ensuring our Company remains at the forefront of market trends.



✦ **Karan Makhania**  
(Head – Human Resources)

✦ **Rajib Dutta**  
(Chief Compliance Officer)

✦ **Ashok Patil**  
(Chief Risk Officer)

✦ **Ashish Chaudhary**  
(Chief Financial Officer)



♦ **Devendra Mani Shrivastava**  
(Head – Operations)

♦ **Abbasi Sadikot**  
(Head – Business Planning  
& Strategy)

♦ **Prakash GM**  
(Head – Credit Underwriting)



♦ **Deepak Patkar**  
(MD & CEO)

♦ **Vishwas Shrungarpure**  
(Chief Business Officer)



BUSINESS FOCUS



## Because Every *Home* Counts ♦

SMHFC is committed to making homeownership a reality for all. We strive to do this by delivering **affordable** and **accessible housing finance solutions** to individuals and families across India.

Whether you are seeking a new residence or plot, our Company is the ideal partner in your homeownership journey. In addition to finance solutions, SMHFC provides new home loans and supports home improvement, construction, and expansion. Our services include Loan Against Property (LAP) and loans for commercial properties and plots, along with Developer Finance.



### ➤ Opportunities for Growth

- Changing demographics along with impetus from Government through various subsidies and incentives for affordable housing.
- Penetrate customer segments untouched by traditional banking or prime housing finance entities.
- Growth in real estate development projects, particularly in Tier 2 and 3 markets.
- Increasing adoption of technology for streamlining loan processing, enhancing customer experience and reduction of operational expenses.



## Affordable Homes, Better Lives

India's urban areas, which have a significant shortage of affordable housing options, are home to nearly 40% of the country's population. SMHFC is committed to advancing Prime Minister Narendra Modi's vision of 'Housing for All,' as outlined in the Pradhan Mantri Awas Yojana (PMAY).

We facilitate access to interest subsidies for housing construction, improvement, purchase or expansion, making homeownership

more affordable for the Economically Weaker Section (EWS), Low Income Group (LIG), and Middle Income Group (MIG) through PMAY's Credit-Linked Subsidy Scheme.

Our goal is to enable these groups to fulfil their life-long ambition of becoming property owners.

### ➤ PMAY Features

- Differently abled and senior citizens have higher priority for ground-floor housing.
- Applicants must include mother's and/or wife's name for joint ownership or in the name of the matriarch.
- Houses will be built using environmentally friendly methods.
- Beneficiaries will receive a 6.5% interest subsidy on housing loans for 15 years.
- Subsidy reduces the effective interest rate from 9% to 6.5%, significantly lowering repayment burden.



## Diversification of Borrowings

In FY 2023-24, SMHFC received a long-term refinance sanction of ₹500 crores from NHB. This sizeable long-term loan is the result of the Company's first partnership with NHB, which offers another source of long-term, affordable borrowing.

This funding will be essential to growing SMHFC's lending book, which will primarily benefit the underprivileged. This calculated action not only improves the Company's financial standing but also underscores its commitment to help India's less privileged find inexpensive homes.

## ₹500 Cr

Funding sanction from NHB



## Flexible Financing for Your Dreams

We offer home loans at competitive interest rates and with flexible tenures for under construction, new and resale properties. They are tailored to meet diverse needs, including home construction loans, home extension loans, home improvement loans and home loan balance transfers.

Non-housing loans for commercial property purchases, thereby supporting business growth are also offered. Customers can use their valuable assets for financial security and flexibility and benefit from LAP. Offering loans for both new and resale properties, we assist our customers at every step – from loan application to complete loan repayment.

### ✦ DIVERSIFIED PORTFOLIO DISTRIBUTION

**62%**

Home Loans

**38%**

Non-housing Loans

Note: All data as of 31 March, 2024, and as per Principal Business Criteria.





## Competitive Advantage



### Strong Parentage

400-year Japanese heritage and global financial standing ensure stability and reliability, backed by continuous flow of capital and an AAA-rated status.



### Experienced Management Team

Experienced Board and Senior Leadership bring industry experience, ensuring effective leadership.



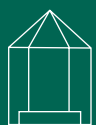
### Strong Geographical Footprint

Growing presence in Tier 2+ towns, a well-connected network of 171 distribution points and around 2,000+ active channel partners.



### Experience in Informal Segment Customers

Specialising in serving new-to-credit and informal segment borrowers, regional teams offer tailored solutions and expertise in underwriting, collateral management and valuation policy.



### Strong Risk Governance Framework

Robust risk governance framework includes multi-layered controls, agile structures and digitised processes with early warning indicators to enhance risk management.



### Comfortable Liquidity Position

Secure liquidity position through a diversified lender base, minimal dependence on short-term funding and effective asset-liability management (ALM).



HUMAN CAPITAL



## Building *Leaders*, Embracing *Diversity* ✦

We prioritise staff retention and employee development through initiatives that focus on *diversity and inclusion*, with an aim to build the leaders of tomorrow.



## Empowering Growth and Diversity

SMHFC takes immense pride in our five-year consecutive mention as a 'Great Place to Work,' and our certification as a 'Company with Great Managers.' Our steadfast dedication to abide by our fundamental values of Intelligence, Collaboration, Innovation, Diversity, Excellence, and Agility is demonstrated through this accomplishment.

We prioritise the growth and retention of our workforce, launching fresh projects and programmes to improve the work culture.

We saw a rise in the number of women in our workforce and a considerable improvement in the gender ratio due to our efforts in Diversity and Inclusion (D&I). Initiatives to raise awareness and increase sensitivity have been ramped up to emphasise the importance of diverse talent.

## Creating Future Leaders

The successful implementation of new initiatives in the Company and the growing involvement in already-existing programmes serve as further evidence of our dedication to excellence. Our mentorship programmes have also grown significantly, giving our employees the assistance they need to advance in their careers. Approximately 200 employees were covered through these interventions. Additionally, we identified 80 high-potential employees and provided them with resources and opportunities to develop their leadership skills, effectively helping us build a strong leadership pipeline.

## Community Outreach

### ✦ 6th Pashu Vikas Day:

#### A Celebration of Diversity and Impact

Celebrating the success of the 6th Pashu Vikas Day, we extend our gratitude to all involved, from cattle owners to veterinarians and our team. This year's focus on women in dairy farming inspires us for future impact.

**120,000+**

Cattle Treated

**150,000+**

Total Lives Impacted

**458**

Locations

These accomplishments demonstrate our commitment to nurturing a culture that promotes development, diversity, and inclusivity and devotion to our employees.







## Tech-enabled *Home Financing* ✦

Our innovative, tech-driven solutions enhance **customer experiences** and **streamline processes**, revolutionising the home finance landscape.

Embarking on a digital transformation journey, SMHFC is committed to becoming a 'Digital First' company. With a focus on India's Tier 2+ regions, we aim to leverage technology to streamline processes and provide seamless service, empowering more individuals and families to achieve their dream of owning a home.

### Enhancing Customer Experience

With a focus on process in-housing and digitalisation, we have initiated our digital Loan Origination System (LOS). This system is part of our plan to focus on affordable housing loans and achieve a notable growth in disbursals.

The LOS streamlines the loan application process, making it easier for our customers to apply for loans. Customers can apply for a home loan online by first checking their eligibility and the documents required for the home loan application. They can then visit our official website [www.grihashakti.com](http://www.grihashakti.com) and apply on the online application form provided there.





## Corporate Information

CIN: U65922TN2010PLC076972

**Mr. Shantanu Mitra**

DIN: 03019468

Chairman, Non-Executive, Non-Independent Director

**Mr. Deepak Patkar**

DIN: 09731775

Managing Director & CEO

**Mr. Ajay Pareek**

DIN: 08134389

Non-Executive, Non-Independent Director

**Ms. Sudha Pillai**

DIN: 02263950

Non-Executive, Independent Director

**Mr. Radhakrishnan B. Menon**

DIN: 01473781

Non-Executive, Independent Director

**Ms. Dakshita Das**

DIN: 07662681

Non-Executive, Independent Director

**Chief Financial Officer**

**Mr. Ashish Chaudhary**

**Company Secretary**

**Mr. Jitendra Maheshwari**

From 1 April, 2023 to 30 September, 2023

From 29 December, 2023 till date

**Statutory Auditor**

**M P Chitale & Co.**

Chartered Accountants

Firm Registration No: 101851W

Hamam House, Ambalal Doshi Marg, Fort, Mumbai – 400001.

**Secretarial Auditors**

**M/s. Vinod Kothari & Company**

Practising Company Secretaries

Firm Registration No.: P1996WB042300

403-406, 175 Shreyas Chambers, D. N. Road, Fort, Mumbai - 400001.

**Bankers**

- Axis Bank Limited
- Bank of Baroda
- Bank of India
- Canara Bank
- Deutsche Bank
- DCB Bank Limited
- HDFC Bank Limited
- ICICI Bank
- IDBI Bank
- International Finance Corporation
- Indian Overseas Bank
- Karnataka Bank
- Kotak Mahindra Bank
- Standard Chartered Bank
- State Bank of India
- The Federal Bank Limited
- The Hongkong and Shanghai Banking Corporation
- Union Bank of India
- National Housing Bank

**Rating Agencies**

CARE Ratings

CRISIL Ratings Ltd.

**Registrar and Share Transfer Agent**

**Link Intime India Private Limited**

C-101, 1<sup>st</sup> floor, 247 Park, Lal Bahadur Shastri Marg, Vikhroli (West), Mumbai - 400083.

**Registered Office**

Megh Towers, Third Floor, New No. 165, Old No.307, Poonamallee High Road, Maduravoyal, Chennai - 600095.

E-mail Id: [secretarial@grihashakti.com](mailto:secretarial@grihashakti.com)

Website: [www.grihashakti.com](http://www.grihashakti.com)

**Corporate Office**

Inspire BKC, Unit No. 503 & 504, 5<sup>th</sup> floor, Main Road, G Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400051.

# Directors' Report

## Dear Shareholders,

Your directors have the pleasure of presenting the 14<sup>th</sup> Annual Report of SMFG India Home Finance Company Limited (Formerly Fullerton India Home Finance Co. Ltd.) ('SMHFC'/'Company') along with the audited financial statement for the financial year ended 31 March, 2024.

## 1. Background

Your Company, SMHFC, is a wholly-owned subsidiary of SMFG India Credit Company Limited (Formerly Fullerton India Credit Co. Ltd.) ('SMICC') and is registered with the National Housing Bank ('NHB') as a non-deposit taking Housing Finance Company and the Company is classified as Middle Layer as per Master Direction - Reserve Bank of India (Non-Banking Financial Company - Scale Based Regulation) Directions, 2023 ('RBI SBR Master Directions').

## 2. Financial Highlights

The summarised financial results of the Company are given below:

Particulars	(₹ in crores)	
	FY 2022-23	FY 2023-24
Gross Income	686	1,009
Less:		
Finance Cost	359	517
Depreciation, Amortisation	12	18
Operating Expenses	230	326
<b>Profit/(Loss) before Impairment</b>	<b>85</b>	<b>148</b>
Impairment on financial instruments	32	24
<b>Profit/(Loss) before Tax</b>	<b>53</b>	<b>124</b>
Less: Provision for Tax	13	31
<b>Net Profit/(Loss) after Tax</b>	<b>40</b>	<b>93</b>
Add: Balance brought forward from previous year	(46)	(14)
Less: Transfer to Reserve Fund under Section 29C(i) of the NHB Act, 1987	(8)	(19)
Surplus carried to Balance Sheet	(14)	60

Note: Previous year's figures have been regrouped based on current year's classification

## 3. Financial Performance and Overview

Your Company posted a total income of ₹1,009 crores for the financial year ended 31 March, 2024 as against ₹686 crores registering a growth of 47% over previous year.

The profit after tax of the Company increased to ₹93 crores in FY 2023-24 as against ₹40 crores in the previous year.

The Company's Asset Under Management ('AUM') increased by 39% in FY 2023-24 and stood at ₹8,951 crores as against ₹6,427 crores in FY 2022-23. The Company disbursed loans worth ₹4,324 crores as against ₹3,055 crores in FY 2022-23. The robust growth during the financial year was driven by penetration in chosen markets and widening the distribution coverage across the country.

Your Company has maintained optimum Asset Liability Management ('ALM') position throughout the year, with continued focus on diversification of borrowing resources and conservative liquidity management.

Borrowings increased by 33% from ₹5,038 crores as at 31 March, 2023 to ₹6,713 crores as at 31 March, 2024. The Company has maintained prudent borrowing mix to optimise its funding cost.

During FY 2023-24, the Company entered into its first ever securitisation ('PTC') deal of its loan portfolio of ₹108 crores. The transaction was carried on private placement basis with AAA rating from ICRA having 25 years of maturity. During FY 2023-24, the Company also mobilised funds through transfer of standard loan via direct assignment of ₹720 crores. The Company received long-term refinance sanction from National Housing Bank ('NHB') of ₹500 crores.

## 4. State of Company's affairs and future outlook

A detailed overview of the state of affairs, performance of the Company and future outlook is provided in the 'Management discussion and analysis' section, enclosed as **Annexure I** to this report.

Pursuant to the agreement dated 6 July, 2021 executed between Angelica Investments Pte. Ltd. ('Angelica'), Fullerton Financial Holdings Pte. Ltd. ('FFH') and Sumitomo Mitsui Financial Group ('SMFG'), for acquisition of 100% stake in SMFG India Credit Company Limited (*Formerly Fullerton India Credit Co. Ltd.*) ('SMICC'), Angelica and FFH had transferred 74.9% shareholding in SMICC, held in dematerialised form in its own name, to SMFG on 30 November, 2021 as part of the 1<sup>st</sup> tranche.

Subsequently, the 2<sup>nd</sup> tranche of share transfer by Angelica to SMFG, consisting of balance 25.1% shareholding in SMICC, was concluded on 6 March, 2024.

Consequently, effective from 6 March, 2024, SMICC has become a wholly-owned subsidiary of SMFG. Pursuant to the aforesaid transaction, the Company has become a step-down wholly-owned subsidiary of SMFG.

## 5. Change of Name

In November 2021, Sumitomo Mitsui Financial Group ('SMFG') completed the acquisition of 74.9% of paid-up share capital of erstwhile Fullerton India Credit Company Limited ('FICCL'), parent company of the Company, from Angelica Investments Pte. Ltd. ('Angelica') and Fullerton Financial Holdings Pte. Ltd. ('FFH'). To indicate association with SMFG, the Company and its parent entity had applied for change of their names. Consequently, the name of the Company has been changed from 'Fullerton India Home Finance Company Limited' to 'SMFG India Home Finance Company Limited' with effect from 15 May, 2023, subsequent to the receipt of necessary approvals and a fresh Certificate of Incorporation from the Ministry of Corporate Affairs, Registrar of Companies, Chennai. The Company has also received a fresh Certificate of Registration dated 19 May, 2023 from the Reserve Bank of India pursuant to change of name.

## 6. Debt Position

The total incremental borrowings during the year under review, stood at ₹3,663 crores (₹1,990 crores repaid during the year). Further, during the year, the Company did not issue any commercial papers (₹ Nil crores repaid during the year). The Company raised ₹895 crores through issuance of secured and unsecured non-convertible debentures (₹468 crores repaid during the year for secured and unsecured non-convertible debentures) to various mutual funds, high net-worth Individuals and financial institutions, on a private placement basis. The Company availed long-term and short-term bank loans worth ₹2,360 crores (repaid ₹1,511 crores during the year) from banks (including working capital demand loans). The Company raised ₹108 crores through securitisation deal. No interest payment or principal repayment of the Term Loans was due and unpaid as on 31 March, 2024 and no interest/principal on debentures was due and unpaid as on 31 March, 2024.

## 7. Transfer to Reserves

During the year, the Company transferred ₹19 Crores to Reserve Fund created as per the norms laid down under Section 29C of the NHB Act, 1987.

## 8. Share Capital

### Authorised Share Capital

During the year under review, the Authorised Share Capital of the Company remained unchanged at ₹15,00,00,00,000/- (Rupees One Thousand Five Hundred Crores only) divided into 1,50,00,00,000 (One Hundred and Fifty Crores only) equity shares of ₹10/- (Rupees Ten only) each.

### Issue of Equity Shares

During the year, your Company received a capital infusion of ₹74,99,99,992.20 from its parent company SMICC on 17 August, 2023. Your Company allotted 77,39,938 Equity Shares of ₹10/- each for cash, at a premium of ₹86.90 per Equity share.

Post allotment of aforesaid Equity Shares, the details of paid-up share capital of the Company as on 31 March, 2024, are as under:

Sr. No.	Name of the Shareholder	Number of Shares	Percentage (%)
1.	SMFG India Credit Company Limited (Formerly Fullerton India Credit Co. Ltd.)*	32,62,22,451	100.00
<b>Total</b>		<b>32,62,22,451</b>	<b>100.00</b>

\* Includes 6 shares held by Nominee Shareholders of SMFG India Credit Company Limited (Formerly Fullerton India Credit Co. Ltd.).

Further, your Company received a capital infusion of ₹1,49,99,99,904 from its parent company SMICC on 26 April, 2024. Your Company allotted 1,50,60,240 Equity Shares of ₹10/- each for cash, at a premium of ₹89.6 per Equity share.

All the equity shares of the Company are in dematerialised form as on 31 March, 2024. SMICC and its nominees hold the entire paid-up share capital of the Company.

## 9. Capital Adequacy Ratio

The regulatory Capital Adequacy Ratio ('CAR') (as per INDAS) of the Company was 19.5% as on 31 March, 2024, as against CAR of 22.3% as on 31 March, 2023 which is within the regulatory requirement.

## 10. Dividend

Your Directors do not recommend any dividend on equity shares of the Company for the financial year ended 31 March, 2024, to conserve resources.

## Directors' Report (Contd.)

### 11. Change(s) in the Nature of Business

During the year under review, there was no change in the nature of business of the Company.

### 12. Unclaimed, unpaid Debentures

In accordance with the applicable provisions of the RBI Master Direction - Non-Banking Financial Company - Housing Finance Company (Reserve Bank) Directions 2021, there were no instances of any non-convertible debentures which have not been claimed by the investors or not paid by the Company after the date on which the non-convertible debentures became due for redemption. Hence, the total amount in respect of such debentures remaining unclaimed or unpaid beyond due date is Nil.

### 13. Risk Management

The Company is exposed to various kinds of inherent risks like credit risk, liquidity risk, market risk, compliance risk, fraud risk, operational risk, information security risk and other risks arising out of business operations; which primarily includes mortgage lending, construction finance, liability management, etc. Risk Management is an integral part of the Company's business strategy.

The Risk Management process is governed by a comprehensive Risk Management Framework which lays down guidelines for risk identification, assessment and monitoring as an ongoing process that is supported by a robust risk reporting framework.

The Company has formulated a strong internal control system that ensures effective risk analysis and measurement, periodic monitoring of the portfolio and reporting of breaches based on various parameters in addition to adherence to policy amendments.

The Risk Management Framework operates through following key principles viz.

- Independent risk management and governance with direct oversight by Board-nominated risk committees;
- A comprehensive risk appetite framework, that establishes, monitors, and implements timely interventions through clearly defined boundaries post considering various dimensions including financial returns, solvency, earning volatility, market and liquidity risk, credit risk, operational risk, information security risk, legal and compliance risk;
- Implementation of proactive credit and liquidity interventions based on forward-looking risk assessment to enable timely responses in the event of any emerging market adversity;

- Maintenance of well-documented credit risk policies and credit programmes which are reviewed and updated regularly to align with regulatory guidelines and industry best practices;
- Extensive use of credit bureau as an integral part of the decision-making processes;
- Monitoring of regulatory and reputation risk.

The Board of Directors ('the Board') of the Company has constituted the Risk Oversight Committee ('ROC') to oversee the risk management strategy and create an effective risk management framework of the Company. This is achieved through the consistent and proactive intervention of competent and experienced senior management personnel, thereby, ensuring delivery of the Company's purpose and long-term business strategy.

The ROC is compliant with the applicable provisions of RBI Master Direction - Non-Banking Financial Company - Housing Finance Company (Reserve Bank) Directions, 2021 and RBI SBR Master Directions and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI LODR 2015').

The Committee not only oversees the processes of risk assessment and minimisation, monitors risk management plans but also carries out other roles as may be directed by the Board. Please refer to the report on Corporate Governance enclosed as **Annexure II** to this report for the terms of reference of the ROC.

The specific objectives of the ROC of the Company include:

- Ensure that suitable methodologies, processes and systems are in place so as to continuously monitor and assess overall risks associated with the business of the Company;
- Provide clear direction for formulating a strong risk management framework in the Company so as to inculcate risk culture within the organisation;
- Ensure effective implementation of the risk management policy, including assessing the adequacy of risk management systems;
- Oversee risk assessment and minimisation procedures;
- Monitor adherence to various risk parameters as defined by operating departments;
- Ensure a diversified and resilient portfolio while ensuring sustainable growth within the defined risk appetite.

You are requested to refer to the 'Management Discussion and Analysis' section, enclosed as **Annexure I** to this report, for more details on the matter.



## 14. Internal Financial Controls

As required under Section 134(5) of the Companies Act, 2013 ('the Act'), the Company undertook an evaluation of internal financial controls, in accordance with the criteria established under the Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organisations of the Treadway Commission. The identified process maps, key controls, risk registers and control matrices were tested by an independent third party for existence and effectiveness of control based on samples; and remedial action has been taken or agreed upon where scope for control enhancement were identified. Based on the results of the said tests, the Directors and Management team affirm that adequate internal financial controls are in place and are operating effectively. The statutory auditors of the Company have also reviewed the existence and operating effectiveness of the internal financial controls relating to the financial reporting as at 31 March, 2024.

## 15. Human Resources

The Company's employee strength stood at 3,016 as at 31 March, 2024. All employees have gone through induction training to prepare them with the necessary organisational knowhow to efficiently carry out their responsibilities.

Additionally, the debt recovery team has periodically undergone mandatory training as prescribed by the National Housing Bank and conducted by Indian Institute of Banking & Finance.

## 16. Compliance

The Company had complied and continues to comply with all applicable provisions of the Companies Act, 2013, the National Housing Bank Act, 1987, the RBI Master Direction - Non-Banking Financial Company - Housing Finance Company (Reserve Bank) Directions, 2021, RBI Master Direction - Reserve Bank of India (Non-Banking Financial Company - Scale Based Regulation) Directions, 2023 and other applicable rules/regulations/ guidelines issued by various regulatory and/or statutory authorities, as amended, from time to time.

## 17. Directors and Key Managerial Personnel

The Board lays down the strategic objectives of the Company and guides the management in meeting its goal of aligning the interests of various stakeholders.

### Change in Directors

Your Company has six Directors consisting of three Non-Executive, Independent Directors, two Non-Executive, Non-Independent Directors and one Managing Director and CEO as on the date of this report.

During the year, there were no changes in composition of the Board of Directors of your Company.

All the directors of the Company have confirmed that they satisfy the fit and proper criteria as prescribed under the applicable regulations and that they are not disqualified from being appointed as directors in terms of Section 164(2) of the Act.

### Retirement by Rotation

In accordance with Section 152 of the Act and the Articles of Association of the Company, Mr. Shantanu Mitra, Non-Executive, Non-Independent Director (DIN: 03019468) is liable to retire by rotation at the ensuing Annual General Meeting of the Company and being eligible, has offered himself for reappointment. The Board recommends his reappointment for the approval of the Members of the Company.

The shareholders of the Company may refer to the Notice convening the 14<sup>th</sup> Annual General Meeting for brief profile of Mr. Shantanu Mitra.

### Declaration from Independent Directors

The Company has received declarations from Independent Directors that they meet the criteria for independence as provided in Section 149(6) of the Act and Regulation 16(1)(b) of the SEBI LODR 2015 and that they are independent of the management.

Based upon the declarations received from the Independent Directors, the Board of Directors has confirmed that they meet the criteria of independence as mentioned under Regulation 16(1)(b) of the SEBI LODR 2015 and that they are independent of the management.

The Board is of the opinion that the Independent Directors of the Company hold highest standards of integrity and possess requisite expertise and experience required to fulfil their duties as Independent Directors.

In terms of Section 150 of the Act read with Rule 6 of the Companies (Appointment and Qualification of Directors) Rules, 2014, Independent Directors of the Company have confirmed that they have registered with the databank maintained by the Indian Institute of Corporate Affairs ('IICA'). The Independent Directors are also required to undertake online proficiency self-assessment test conducted by the IICA within a period of 2 (two) years from the date of inclusion of their names in the data bank, unless they meet the criteria specified for exemption. There has been no change in the circumstances affecting their status as Independent Directors of the Company.

All Independent Directors of the Company except Mr. Radhakrishnan B. Menon have confirmed that they were exempted from the requirement to undertake the online proficiency self-assessment test. Mr. Radhakrishnan B. Menon has cleared the online proficiency self-assessment test.

## Directors' Report (Contd.)

### Change in Key Managerial Personnel

Due to internal job-role realignment, Mr. Jitendra Maheshwari, Company Secretary and Compliance Officer (under applicable SEBI Regulations) of the Company stepped down from his position with effect from the close of business hours on 30 September, 2023.

Further, Mr. Jitendra Maheshwari was appointed as the Company Secretary (designated as a Key Managerial Personnel) of the Company with effect from 29 December, 2023 pursuant to Section 203 of the Act, to hold office for an interim period until the appointment of another incumbent. He was also designated as the interim Compliance Officer for all the applicable SEBI Regulations including Regulation 6(1) of SEBI LODR 2015 and SEBI (Prohibition of Insider Trading) Regulations, 2015.

There were no other changes in the Key Managerial Personnel ('KMP') of the Company during the year under review.

In terms of Section 203 of the Act, the following are the KMP of the Company, as on 31 March, 2024:

Key Managerial Personnel	Designation
Mr. Deepak Patkar	Managing Director & CEO
Mr. Ashish Chaudhary	Chief Financial Officer
Mr. Jitendra Maheshwari	Company Secretary & Compliance Officer (SEBI) <sup>1</sup>

<sup>1</sup> Company Secretary is also designated as Compliance Officer in terms of Regulation 6(1) of the SEBI LODR 2015

### 18. Number of Meetings of Board of Directors

The Board of Directors of the Company, met ten (10) times during the year:

- i. 13 April, 2023
- ii. 11 May, 2023
- iii. 29 May, 2023
- iv. 11 July, 2023
- v. 19 July, 2023
- vi. 9 August, 2023
- vii. 8 November, 2023
- viii. 6 February, 2024
- ix. 1 March, 2024 and
- x. 27 March, 2024

The time gap between two board meetings was less than 120 days and at least one meeting was held every quarter.

### 19. Board evaluation

In accordance with the provisions of the Act, read with Schedule IV, the Independent Directors met separately to review the performance of Non-Independent Directors and Chairman of the Company, taking into account the views of Executive Director and Non-Executive Directors and the Board as a whole; and to assess the quality, quantity and timeliness of flow of information between the Board and the Management.

The Board completed the annual evaluation of its own performance, the individual Directors (including the Chairman) as well as the working of all Board Committees. The Board was assisted by the Nomination and Remuneration Committee ('NRC'). The performance evaluation was carried out by seeking inputs from all the Directors.

### 20. Audit Committee

The Audit Committee presently comprises of Ms. Sudha Pillai who serves as the Chairperson of the Committee, Mr. Shantanu Mitra and Ms. Dakshita Das as other members. The terms of reference of the Audit Committee is mentioned in the Report on Corporate Governance, enclosed as **Annexure II** to this report. All the recommendations made by the Audit Committee during the year were accepted by the Board.

### 21. Nomination and Remuneration Committee

The NRC presently comprises of Ms. Sudha Pillai who serves as the Chairperson of the Committee, Mr. Shantanu Mitra and Mr. Radhakrishnan B. Menon as other members. The terms of reference of the NRC is mentioned in Report on Corporate Governance, enclosed as **Annexure II** to this report.

The Company has laid out clear guidelines approved by the Board for 'fit and proper' criteria for appointment of directors in accordance with the Act. Further, as per the Terms of Reference of the NRC, Policy on remuneration of directors, key managerial personnel and other employees have been put in place, incorporating principles of fairness, pay for performance, a sufficient balance in rewarding short and long-term objectives reflected in the pay mix of fixed and variable pay, meeting the financial viability of the Company.

The Policy on remuneration of directors, key managerial personnel and other employees has been uploaded on the website of the Company at <https://www.grihashakti.com/images/CG/SMFG-Grihashakti-remuneration-policy.pdf>

## 22. Details of subsidiaries, associates and Joint ventures

The Company does not have any subsidiary, associate or joint venture company as on the date of this Report. Accordingly, Form AOC-1 is not required to be attached to the financial statements.

## 23. Statutory Auditors

Your Company had appointed M/s. M P Chitale & Co., Chartered Accountants (ICAI Firm Registration No. 101851W) as its statutory auditors to hold office as such for a period of three years, from the conclusion of 11<sup>th</sup> Annual General Meeting until the conclusion of the 14<sup>th</sup> Annual General Meeting of the Company, in terms of the 'Guidelines for Appointment of Statutory Central Auditors (SCAs)/Statutory Auditors (SAs) of Commercial Banks (excluding RRBs), UCBs and NBFCs (including HFCs)' dated 27 April, 2021. The said appointment was approved by the shareholders at the 11<sup>th</sup> Annual General Meeting held on 6 September, 2021. The tenure of M/s. M P Chitale & Co., Chartered Accountants (ICAI Firm Registration No. 101851W) is expiring at the ensuing Annual General Meeting to be held in 2024.

There were no qualifications, reservation or adverse remark or disclaimer, made by the statutory auditors in their report.

Further, the Board of Directors of the Company at its meeting held on 8 November, 2023 had appointed M/s. B. K. Khare & Co., Chartered Accountants (Firm Registration No. 105102W) as its statutory auditors to hold office as such for a period of three years, from the conclusion of 14<sup>th</sup> Annual General Meeting to be held in 2024 until the conclusion of the 17<sup>th</sup> Annual General Meeting of the Company to be held in 2027, in terms of the 'Guidelines for Appointment of Statutory Central Auditors (SCAs)/Statutory Auditors (SAs) of Commercial Banks (excluding RRBs), UCBs and NBFCs (including HFCs)' dated 27 April, 2021. The said appointment is subject to the approval of the shareholders at the ensuing Annual General Meeting.

## 24. Secretarial Auditors

During the year under review, M/s. Vinod Kothari & Company, Practicing Company Secretaries (Unique Code: P1996WB042300) continued to function as the Secretarial Auditors of the Company. They had conducted secretarial audit in accordance with provisions of Section 204 of the Act

and issued a Secretarial Audit Report. Copy of the said report is attached as **Annexure IV** to this report. The said report does not contain any qualification or reservation or any adverse remarks or disclaimer and is self-explanatory.

## 25. Vigil Mechanism

The Company has put in place Whistle-Blower Policy ('Policy') as a part of the Vigil Mechanism pursuant to the requirements of the Section 177(9) of the Act and Regulation 22 of the SEBI LODR 2015 for reporting of genuine act(s) of wrongdoing, violations or breaches by any stakeholder against Director(s) of the Company/employee(s) including outsourced staff, person having a business relationship with the Company, etc. The Policy, approved by the Board and displayed on the website of the Company, provides an opportunity to report concerns about any actual or suspected unethical behaviour, fraud or violation of the Company's Code of Conduct by any employee or representative of the Company. The Policy provides guidelines for safeguards against victimisation of stakeholders, who report their concerns as per the mechanism provided in the Policy and covers the processes for receiving, analysing, investigating, taking corrective action and reporting of the concerns raised.

This Policy has been communicated to the employees of the Company and has also been uploaded on the website of the Company at <https://www.grihashakti.com/images/CG/Whistle-Blower-policy-website-upload-copy.pdf>

All the Whistle-Blower complaints are received either through the mail box enabled for whistle-blowers or by any other mode. These complaints are perused, investigated into and appropriate actions are initiated. An update on whistle-blower complaints received, investigated and corrective actions taken on the same, is presented to the Audit Committee, on a quarterly basis. During the year under review, the Company received 5 whistle-blower complaints. The complaints were disposed off in accordance with mechanism laid down in the Policy.

## 26. Secretarial Standards

Your Company has followed the applicable Secretarial Standards issued by the Institute of Company Secretaries of India.

## Directors' Report (Contd.)

### 27. Maintenance of Cost Records

Being a housing finance company, maintenance of cost records and requirement of cost audit prescribed under Section 148(1) of the Act, are not applicable to the Company.

### 28. Material changes and commitments affecting the financial position of the Company which have occurred between the end of the financial year of the Company to which the financial statements relate and the date of the report

There have been no such material changes and commitments affecting the financial position of the Company that have

occurred between the end of the financial year of the Company to which the financial statements relate and as of the date of this Report.

### 29. Details of significant and material orders passed by the regulators / courts/tribunals impacting the going concern status and the Company's operations in future

During the year under review, there were no significant and material orders passed by the Regulators/Courts/Tribunals impacting the going concern status of the Company and its operations in future.

### 30. Particulars of loans/ advances/ investments outstanding during the financial year

The disclosures relating to particulars of loans/ advances/ investments outstanding as per Regulation 53(f) of the SEBI LODR 2015 are as under:

Sr. No.	Particulars	Amount Outstanding as at 31 March 2024	Maximum amount Outstanding during the year 31 March 2024	Amount Outstanding as at 31 March 2023	Maximum amount Outstanding during the year 31 March 2023
1.	Loans and advances in the nature of loans to subsidiary	NA	NA	NA	NA
2.	Loans and advances in the nature of loans to Associate	NA	NA	NA	NA
3.	Loans and advances in the nature of loans to firms/ companies in which Directors are interested	Nil	Nil	Nil	Nil
4.	Investments by the loanee (borrower) in the shares of parent company and subsidiary company, when the Company has made a loan or advance in the nature of loan	Nil	Nil	Nil	Nil

The details of loans/ advances/ investments outstanding as on 31 March, 2024 are given in Note No. 35 of the financial statements.

### 31. Deposits

In accordance with the National Housing Bank Act, 1987, your Company is a non-deposit taking Housing Finance Company and had declared that it has not and shall not accept deposit as per the terms and conditions of the registration provided by National Housing Bank.

The details of investments made by the Company are given in note no. 04 of the financial statements.

### 32. Annual Return

Pursuant to Section 92(3) read with Section 134(3)(a) of the Act, the Annual Return as on 31 March, 2024 is available on the Company's website on <https://www.grihashakti.com/investors/disclosure-under-regulation-62-of-lodr.aspx>;

### 33. Details of Loans, Guarantees and Investments

The provisions of Section 186 of the Act, pertaining to giving of loans, guarantees, providing security in connection with a loan and acquisition of securities of any body-corporate are not applicable to the Company as the Company is a Housing Finance Company. Accordingly, the disclosures of the loans given as required under the aforesaid Section have not been made in this Board's Report.

### 34. Particulars of contracts or arrangements with related parties

All Related Party Transactions ('RPTs') that were entered during the financial year were in the ordinary course of business of the Company and were on arm's length basis. There were no materially significant related party transactions entered in by the Company with Promoters, Directors, Key Managerial Personnel or other persons which may have potential conflict with the interest of the Company. All Related Party Transactions were placed before the Audit Committee of the Board for approval/ ratification/ review, wherever applicable and the particulars of such transactions are disclosed in the notes to the financial statements. Pursuant to Section 134(3) (h) of the Act read with Rule 8(2) of the Companies (Accounts) Rules, 2014, there are no related party transactions to be reported under Section 188(1) of the Act and Form AOC-2 is not applicable to the Company.

The particulars of related party transactions are given in note no. 35 to the financial statements.



The policy on related party transactions, as approved by the Board is available on the website of the Company at <https://www.grihashakti.com/images/CG/SMHFC-policy-on-party-related-transaction.pdf> as well as annexed with the Directors' Report as **Annexure V**.

### 35. Corporate Governance

The Company has been identified as a High Value Debt Listed Entity ('HVDLE'), with effect from 7 September, 2021 and as such is required to comply with the relevant provisions of the SEBI LODR 2015 relating to corporate governance, on a 'comply or explain' basis, till 31 March, 2024, and on a mandatory basis thereafter.

However, the Company has complied with the conditions of Corporate Governance as stipulated in the SEBI LODR 2015 as on 31 March, 2024. A detailed report on Corporate Governance and copy of the Certification of the Chief Executive Officer and Chief Financial Officer of the Company are provided as **Annexure II and III** respectively to this report. A certificate from Practicing Company Secretary regarding compliance of conditions of corporate governance is provided as **Annexure B** to the Report on Corporate Governance.

### 36. Management Discussion and Analysis

In accordance with the applicable provisions of the Para 4.7 of Annex XIV of RBI Master Direction on Housing Finance Company (Reserve Bank identification) Directions, 2021, a detailed review of the operations, financial performance, risk management, outlook, among others, is provided under the Section 'Management Discussion and Analysis' enclosed as **Annexure I** to this report.

### 37. Fraud Reporting

The Company reports occurrence of frauds to the Reserve Bank of India every quarter in terms of the RBI regulations. The details of frauds occurred during the quarter are placed before the Board/Audit Committee meeting on a quarterly basis. There were 5 instance of fraud reported in the FY 2023-24 and accordingly, FMR1 has been filed in line with regulatory requirements.

During the year under review, neither the statutory auditors nor the secretarial auditor has reported to the Audit Committee under Section 143(12) read with 143(14) of the Act, any instances of fraud Committed against the Company by its officers or employees, the details of which may need a mention in the Directors' Report.

### 38. Revision of Financial Statements or Directors' Report

There have been no revisions in the financial statements or Directors' Report as approved by the shareholders of the Company and published in the annual report.

### 39. Details of Debenture Trustees

The details of the entity which acted as the debenture trustee for the debenture holders of the Company during the year is as under:

Sr. No.	Trustee	Contact details
1	Catalyst Trusteeship Limited	GDA House, Plot No. 85, Bhusari Colony, Paud Road, Pune – 411 038 Phone: 020 – 25280081 Extension: 107 Fax: 020 – 25280275

### 40. Credit Rating

The credit ratings' details of the Company as on 31 March, 2024 is as follows:

Rating Agency	Facility	Type	Rating
CRISIL	LT	NCD/ BL/ SD	CRISIL AAA with stable outlook
	ST	CP	CRISIL A1+
CARE	LT	NCD/ BL/ SD	CARE AAA with stable outlook
	ST	CP	CARE A1+

- LT – Long-term
- ST – Short-term
- NCD – Non-convertible debentures
- SD – Subordinate debt
- CP – Commercial paper
- BL – Bank lines

The ratings mentioned above were reaffirmed by the rating agencies (CRISIL and CARE) during FY 2023-24. A status of ratings assigned by rating agencies and migration of ratings, if any, during the year is provided in note to the financial statements of the Company.

### 41. Conservation of energy, technology absorption and foreign exchange earnings and outgo

The provisions relating to conservation of energy and technology absorption do not apply as the Company is a Housing Finance Company.

## Directors' Report (Contd.)

However, the Company adopts usage of information technology along with its parent company and is prudent in utilising non-renewable resources.

Also, same strategy of providing IGBT Based UPS with SMF batteries will be undertaken for 25 additional branches of the Company which are planning for roll out in FY 2024-25. SMF batteries doesn't emit Hydrogen Gas like normal Tubular Batteries does and is also maintenance free. We have standardised our branch fit out patterns and in all new roll outs, we will deploy energy efficient(Inverter) Air conditioners and the office layout being partition free will increase HVAC efficiency and reduce overall electricity usage. This will further reduce the carbon footprints.

During the year under review, the foreign exchange earnings was Nil and outflow was Nil.

### 42. Disclosure under the Sexual Harassment of Women at Workplace (Prevention, Prohibition & Redressal) Act, 2013

Pursuant to the Sexual Harassment of Women at Workplace (Prevention, Prohibition & Redressal) Act, 2013 and the rules thereunder ('POSH Act'), the Company has framed a policy on Prevention of Sexual Harassment at Workplace ('Policy'). The Company has complied with the provisions relating to constitution of internal committee under the POSH Act. During the year under review, no cases had been reported under the provisions and guidelines of this Policy.

### 43. Corporate Social Responsibility (CSR)

The Corporate Social Responsibility Committee presently comprises of Ms. Sudha Pillai who serves as the Chairperson of the Committee, Mr. Ajay Pareek and Mr. Radhakrishnan B. Menon as other members and its terms of reference are given in report on Corporate Governance enclosed as **Annexure II** to this report. The Company's CSR Report, including overview of CSR projects is enclosed as **Annexure VI** to this report.

The CSR Policy highlights the key focus sector, implementation process of CSR activities, roles and responsibilities of the CSR Committee and the monitoring and evaluation process followed.

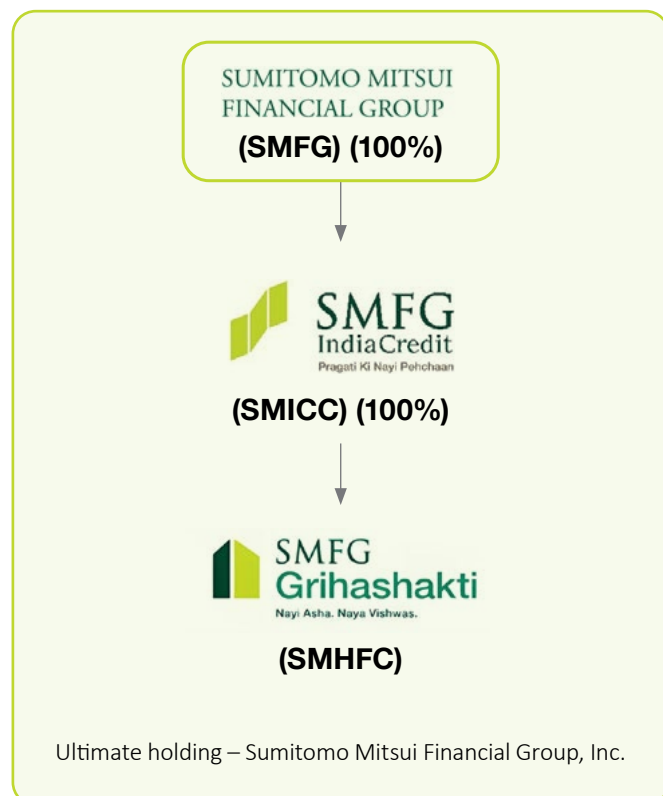
The CSR Policy can also be accessed at <https://www.grihashakti.com/images/CG/SMHFC-csr-policy.pdf>

### 44. Directors' Responsibility Statement

As per the provisions of Section 134(3)(c) read with Section 134(5) of the Act, your Directors confirm that:

- i. in the preparation of the annual accounts for the year ended 31 March 2024, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- ii. the Directors had selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit and loss of the Company for that period;
- iii. the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv. the Directors had prepared the annual accounts on a going concern basis;
- v. the Directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively;
- vi. the Directors had laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and were operating effectively.

## 45. Diagrammatic Representation of Group Structure



## 46. General

- i. There is no proceeding pending under the Insolvency and Bankruptcy Code, 2016.
- ii. There was no instance of onetime settlement with any Bank or Financial Institution.

## 47. Acknowledgement

Your directors would like to place on record, their gratitude for the cooperation and guidance received from all the statutory bodies, especially the National Housing Bank.

Your directors also thank the shareholders, clients, vendors, investors and other stakeholders for placing their faith in the Company and contributing to its growth.

We would also like to appreciate the hard work put in by all our employees, and we look forward to their continuing support, going forward.

**On behalf of the Board of Directors**

**Place:** Mumbai  
**Date:** 9 May, 2024

**Shantanu Mitra**  
**Chairman**  
**DIN: 03019468**





# *Management* Discussion and Analysis ♦



## Economic Overview and Outlook

### Global Economy:

The world economy is proving to be surprisingly more resilient as it recovers from the pandemic, invasion in Ukraine and cost-of-living crises. In most economies, inflation is declining faster than expected from its 2022 peak on the back of lower energy and food prices, allowing central banks to slow or pause interest rate hikes.

As per World Economic Outlook update in January 2024 by IMF (International Monetary Fund), global economic growth is projected at 3.1% in 2024 and 3.2% in 2025. This is, however, below the historical average of 3.8%. Global headline inflation is expected

to fall to 5.8% in 2024 and to 4.4% in 2025. With receding inflation concerns and steady growth, the likelihood of a softer landing in near term has improved.

On the downside, any new spikes from geopolitical issues, or persisting underlying inflation or deepening property sector issues in China could prolong tightened monetary conditions. The Middle Eastern tensions, which have now spread to the Red Sea and Iran, might keep energy costs on boil, thus impacting inflation.



## Indian Economy:

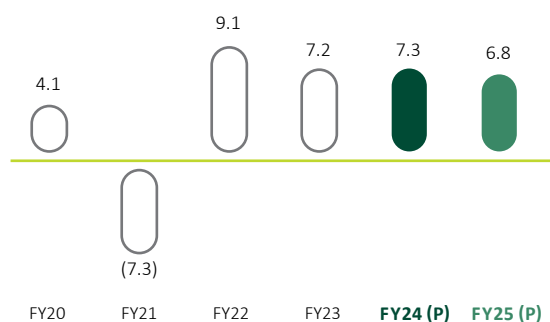
India has continued to remain the bright spot in the world economy. Against the global headwinds, India's economic growth has been largely resilient over the last 3 years. The policymakers have managed a difficult combination of commodity supply shocks and high Fed funds rate through a combination of monetary tightening, using fiscal policy to absorb some supply shocks and judicious use of FX reserves to maintain a stable currency.

The transmission of policy rate hikes by RBI in 2022-23 continues and is likely to weigh on demand for coming fiscal. At the same time, the regulatory actions to tame unsecured lending will also have some impact on credit growth. India's real GDP growth is likely to moderate to 6.8% in FY 2024-25 after a better-than-expected (forecasted) growth of 7.3% in FY 2023-24. That said, at 6.8% growth, India shall still stay the fastest growing large economy in the world.

Retail inflation in India dipped to 4.8% in March 2024, but was still above the RBI's long-term target of 4.0%. For FY 2023-24, the MPC (Monetary Policy Committee) kept the CPI inflation forecast unchanged at 5.4%. It expects inflation to gradually come down in FY 2024-25. Through the year under review, India's manufacturing PMI remained above 50, signaling an expanding output, with the PMI hitting a 16-year high of 59.1 in March 2024.

As per a Goldman Sachs report, FY 2024-25 is likely to be a tale of two halves given the general elections scheduled in Q1 2024-25. Subsidies and transfers will be the growth drivers in the first half while investment growth, particularly from the private side, is likely to provide impetus in the second half of the fiscal. As per a CRISIL Report, India is expected to continue to grow well over the coming years as a result of significant investments in emerging sectors, government investments and efficiency gains stemming from advances in digitalisation and physical connectivity. It is projected that between 2025-2031, India shall inch closer to \$7 trillion mark, making it the third largest economy in the world.

### India's GDP trend (%)



(p)- projections

Source: Global Economic Prospects by World Bank, April 2024.

## Real Estate & Housing Finance Industry in India:

The real estate sector plays a vital role in contributing to India's GDP, encompassing various sub-sectors such as construction, real estate, housing finance and related industries. India witnessed a remarkable growth for the real estate sector in 2023, driven by policy reforms, rising incomes and consumer sentiment. According to an Anarock report, housing sales in India's top 7 cities created a new peak in 2023 as close to 4,76,530 housing units were sold against 3,64,870 units in the previous year, a growth of 31%.

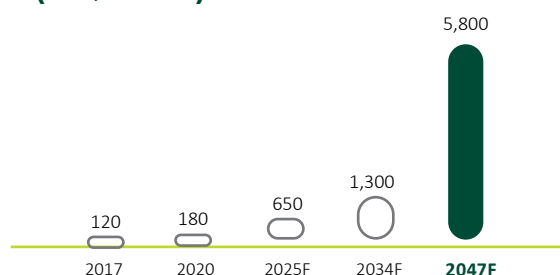
According to a joint report by Knight Frank and National Real Estate Development Council, the Indian real estate market is expected to reach \$650 billion by 2025 and \$5.8 trillion by 2047, thereby contributing 15.5% to the GDP from an existing share of 7.3%. Factors like escalating demand for real estate arising from rapid urbanisation, growing disposable income and policy initiatives are supporting the fast-paced expansion of the housing market in India.

Most analysts project Housing Credit AUM to witness a YoY growth of 10-12% in FY 2024-25. Affordability is improving with steady wage growth, which will counter the rising property prices in metros and urban areas. Moreover, demand is expected to sustain in FY 2024-25, with peaked interest rates as well as need for upscaling and an increased sense of home ownership amongst buyers. Affordable housing finance is likely to continue to report higher loan growth than large-ticket housing financiers due to favourable demographic profile, large underserved markets and housing shortage in tier 2+ cities. Asset quality is also expected to remain benign with good collection efficiencies supported by robust book growth.

### Opportunities:

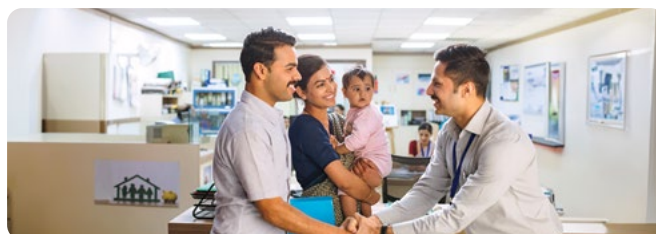
The real estate sector in India is anticipated to make a substantial contribution of around 13% to the country's GDP by 2025. CREDAI, a realtor body, estimates the real estate sector in India to reach a market size of \$1.3 trillion by 2034, up from around \$300 billion (₹24 lakhs crores) today, with the residential segment accounting for 80% of the total. The market is projected to reach \$5.8 trillion by 2047. For sustained growth, it is imperative that India's real estate sector adapts to transformations in the economy and change in technology, making optimum use of the growing resources.

### Market Size of Real Estate in India (US\$ billion)



# \$1.3 trillion

Real estate market size by 2034



### Growth Drivers

- Favourable demographics:** India's population is projected to reach 1.5 billion by 2026 and this growth will translate into a sustained demand for housing, particularly affordable units for the growing middle class. According to a report by Knight Frank, there is a growing demand for 7-8 million urban housing units annually by 2025 which aligns with young professionals migrating to cities for work opportunities and seeking affordable housing solutions.
- Revival of the real estate market:** Government's impetus to infrastructure sector, regulatory tailwind and economic prosperity is driving unprecedented demand for the residential market in India. Homebuyers' sentiment remained positive despite high interest rates resulting in the best year ever for Indian real estate.
- Government schemes and assistance:** Under government of India's "Housing for All" mission, there is a significant opportunity to address the housing shortage faced by low-income residents. Launched in 2015 with a revised target of 2024, the PMAY scheme provides financial assistance for individual house construction, re-development with private participation and credit-linked subsidies for home purchases. Under this scheme, GoI has sanctioned 1.19 crores units of housing under the affordable segment. The cumulative budget allocation by the central government from FY 2015-16 to FY 2023-24 is ₹4 trillion to cater to the housing demand.
- Adoption of Technology:** With the adoption of technology, processes such as property searches, transactions, registrations etc. have become quicker and more organised. The emergence of Prop-tech in recent years has played a pivotal role in streamlining property search and transactions. Innovative technologies along with growing internet penetration in India will provide an impetus for the real estate industry to reach its growth targets efficiently.
- Prominence of sustainable and green building/funding:** The real estate industry is at the early age of adopting sustainable practices through strategies such as adoption of India Green Building Council (IGBC) norms, which aim to achieve net zero carbon building by 2050. There will be more investment by institutional investors in energy efficient buildings in India.



## Threats:

1. **Rising Borrowing Rate:** Higher borrowing costs translates to increased interest rates on loans offered by Affordable Housing Finance Companies. While some of this burden can be passed on to borrowers, it might dent profitability and limit the ability to disburse new loans, hindering growth. Rising borrowing costs can also make AHFCs less competitive compared to larger banks with lower funding costs. This could lead to a loss of market share in the crucial affordable housing segment.
2. **Credit Risk and Asset Quality:** Economic downturns or adverse market conditions can increase credit risk for HFCs, particularly in the affordable housing segment where borrowers may have limited credit history or financial stability. Deterioration in asset quality due to defaults, delinquencies, or loan impairments can lead to increased provisioning requirements, lower profitability and constraints on lending capacity.
3. **Market Competition:** The growth potential along with attractive return profile in affordable housing industry has led to many new entrants in recent years. Banks, NBFCs, Fintechs are all vying for a share particularly in the deeper geographies leading to intense competition which can exert pressure on margins and underwriting standards.
4. **Liquidity Risk:** HFCs heavily rely on short-term and long-term funding sources to support their lending activities. Market disruptions, investor sentiments, or changes in funding conditions can exacerbate liquidity pressures for HFCs, impacting their ability to expand lending for affordable housing customers.



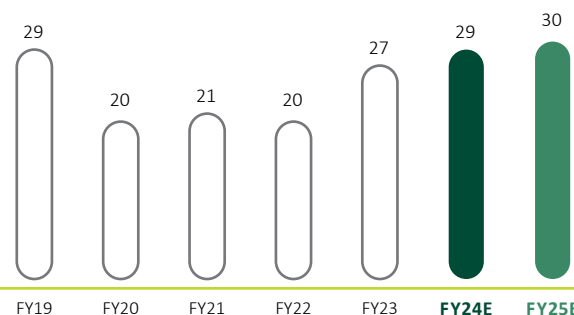
## Affordable Housing Finance:

Affordable housing is defined by the government as homes with a carpet area of up to 60 sq. meters and cost of no more than ₹45 lakhs. Affordable housing projects must utilise at least 60% of the available space and 35% of the total number of houses developed in such projects should be 21-27 sq. meters to make them affordable to buyers in the economically weaker section.

The share of affordable housing in India decreased in FY 2023-24. The share of homes, priced at ₹25-45 lakhs each, stood at 17% during January-March 2024 as against 23% in the previous year. The reasons for this also include developers not building affordable housing in metro areas due to cost issues. Additionally, this segment is more susceptible to interest rate hikes. A 100-bps increase in interest rate leads to borrowers' home loan equated monthly instalment rising by around 5.3% for an affordable housing borrower. On average, EMIs have risen 14.4% following RBI's rate hikes. However, tier 2 and 3 cities are still seeing a good growth in affordable housing due to affordability, better infrastructure, higher rental yield, growing job opportunities and overall better quality of life. The PM Gati Shakti Plan will be a game changer for tier 2 and 3 cities in India through accelerated last-mile connectivity.

Affordable housing finance companies (AHFCs) are expected to grow by a resounding 30% due to their capacity to penetrate unorganised market segments, appraisal skills and low base. The sector's capital structure is expected to remain robust, supported by healthy internal accruals. The increase in budgetary outlay by 66% to ₹79,000 crores for PM Awas Yojana augurs well for the industry.

### Continued Growth Momentum (%)

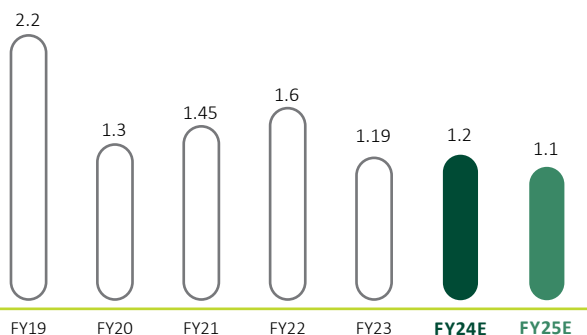


Source: CareEdge Ratings

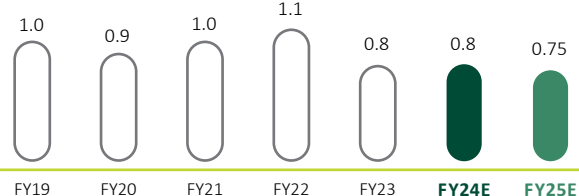
The share of PSL loans in the home loans mix as well as in the overall PSL portfolio for banks is expected to continue the declining trend due to the rising ticket sizes of home loans. AHFCs are also diversifying across non-housing segments to mitigate margin pressures. This portfolio is expected to rise to 27% in FY 2024-25. Although this can be a slightly risky area, the loans are well within the regulatory limit of 40%. In fact, the asset quality is expected to improve further and the industry GNPA and NNPA for the year is expected to be 1.1% and 0.75% for FY 2024-25.



### GNPA (%)



### NNPA (%)



Source: CareEdge Ratings



## Business Update

The Company is now an integral part of Sumitomo Mitsui Financial Group (SMFG). During FY 2023-24, SMFG acquired the balance 25.1% stake in our parent company, SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.) 'SMICC'. SMICC is now a wholly-owned subsidiary of SMFG, thus marking a significant milestone in our group history. We are confident that the Company shall reach new heights by leveraging the extensive experience and the legacy of the SMFG group.

In line with its strategic outlook, the Company further enhanced its presence by adding another 46 branches during the last financial year. Currently, we operate across 15 states and union territories, with total assets under management exceeding ₹8,951 crores as of 31 March, 2024. The expansion in distribution over the last 2 financial years has played a significant role in SMHFC AUM growth, which has increased by 39% YoY in FY 2023-24.

Additionally, SMHFC has made noteworthy progress in the growth of its Direct/Own Sourcing business vertical which accounts for now more than 50% share of retail disbursements. This has been achieved on the back of 1,100+ member team of Direct Sales Executives, supported by 1,700+ strong lead referrer network which has enabled to scale up our direct sourcing business. We continue to make substantial investments in talent acquisition with a view to strengthen our frontline functions. Our team has expanded to 3,016 employees as of March 2024, compared to 2,106 employees in the previous year.

Our collection model operates through a robust in-house team of tele-calling and collections staff. A dedicated collections strategy unit assists the on-ground team with advanced algorithms for sharp risk segmentation of the portfolio to enable adequate intensities. The legal unit complements the delinquent account collections strategy with timely actions. During the last financial year, the Company has been able to reduce the Gross Non-Performing Assets to 2.6% as on March 2024 vs. 3.7% a year ago.



## Product-wise Update:

Despite all the macro-economic headwinds, SMHFC has been able to maintain its fast-paced growth for second year in a row. A total of 17,000 new customers have been added and active customer base has crossed the strategic level of 50,000+ borrowers. Achievement of an Asset Under Management (AUM) exceeding ₹8,900 crores is a feat accomplished by only a handful of Affordable Housing Finance Companies (AHFCs). Housing loans constitute 62% of our advances, while Non-housing loans (primarily Loan against Property) and Developer Finance account for 29% and 8% respectively.

In the Home Loans segment, we have strategically pivoted towards granularity in ticket sizes by increasing our ratio of self-employed customers. This shift has resulted in a healthy mix of salaried and self-employed customers, ensuring a well-balanced portfolio.

In the Loan against Property (LAP) business, our emphasis remains on the affordable segment, with an average ticket size of approximately ₹15-16 lakhs rupees and a clear understanding of the end-use of funds.

Furthermore, SMHFC has revitalised its Developer Financing business, witnessing a 100% increase in AUM compared to the previous fiscal year, while keeping it below 10% of total AUM.

This growth trajectory reflects our commitment to serving diverse customer segments and expanding our footprint in the market.



## Future Outlook:

Housing sector plays a very vital role in the development of the Indian economy. Having successfully navigated the global headwinds, the sector is well poised to capitalise on the growing demand led by structural factors such as low mortgage finance penetration, rapid urbanisation, rising income levels and a stable government at the centre.

Given the large underserved market, favourable demographic profile, housing shortage and government emphasis on housing and affordability, Affordable Housing Finance Companies are expected to grow faster at 17-20% over the medium-term as compared to 10-12% growth projected for the overall Housing finance industry.

HFCs have witnessed an improvement in their asset quality as recoveries continue through FY 2023-24, supported by good book growth and limited slippages.

SMHFC is strategically positioned to sustain and build upon the growth trajectory achieved in FY 2022-23 and FY 2023-24. Our strategy involves a targeted expansion into Tier 2+ locations, the establishment of a robust in-house business team and the utilisation of analytics to enhance customer engagement and service delivery. The Company will continue to pivot towards Direct based sourcing, maintaining a healthy balance between Home Loans and Loans Against Property.

In the Developer Finance segment, our commitment lies in growing sustainably while targeting affordable and budget housing projects, with a specific focus on end-user segments. We aim to expand our presence in Tier 1 peripheries and Tier 2 cities, further solidifying our position in these markets.





## Marketing

In May 2023, after we formally rebranded ourselves as SMFG Grihashakti, the stakes of safeguarding the brand identity have only increased, giving the Marketing function a coherent goal to rebuild and increase brand awareness. The comprehensive rebranding exercise that revitalised our corporate identity, involved refreshing our logo, updating our brand messaging and redesigning our physical & digital touchpoints to reflect our commitment to innovation, customer-centricity and financial inclusion.

We have now set sights on leveraging our digital platforms to reach a wider audience, enabling us to connect with potential homebuyers in both urban and rural areas. Through our social media and search engine optimisation efforts, we will be able to rapidly increase our online visibility and attract new leads. We are also working towards driving thought leadership through increased PR efforts and providing steadfast marketing support to SMFG Grihashakti's powered branch-expansion journey to augment customer experience.

By aligning our marketing initiatives with our organisational goals and values, we have not only reinforced our position as a trusted partner in homeownership but also set the stage for continued growth and success in the years to come. With our new tagline 'Nayi Asha, Naya Vishwas,' we are now on our way to make SMFG Grihashakti a leading choice of Indian consumers looking for home financing by creating top-of-the-mind brand recall.



## Technology

In the rapidly evolving competitive scenario, technology can be a key enabler for business to be successful. As the country increasingly digitises the way we conduct business, both opportunities and risks persist in equal measure in this domain. As a housing finance company, we recognise the need to accelerate digitisation to meet evolving business demands. In line with this, we have taken significant steps to enhance our digital capabilities.

### Augmenting Digitisation:

Last year, SMHFC had undertaken a Technology review to arrive at a digital strategy. In consultation with a leading technology partner, we went live with one of the best-in-class, cloud-based collections systems and have also redesigned our customer and sales journeys, which we hope will come to fruition in the new financial year. We expect this to be a multi-year journey for us and we are fully committed to see it through.

We have set up Enterprise Architecture function to critically guide us on all the new technology decisions we aim to take, while also reviewing and setting up a path to modernise the legacy technology setup. We want to undertake this journey while closely aligning organisational goals, business capabilities and processes with technology solutions. Along with a holistic Enterprise Architecture view, we are aiming at simplifying our systems to arrive at a simpler, modern, agile, cloud-first setup in measured steps. We are also focused on renewing our infrastructure and have been aggressively upgrading hardware and software in our technology landscape.

### Instilling Agility in a Digital Culture:

In the current year, we have made significant strides in enhancing the digital culture of our organisation. We trained more than 50 employees in Agile methodologies, up to the most senior levels and are committed to following the Agile way of working.

Most importantly, the group made great progress in getting technology leadership in place with many senior resources joining us in key roles, providing us a stable foundation on which to build our envisaged technology landscape. While focusing more and more on digitisation, we have also kept the importance of cyber security and resilience in focus. These initiatives demonstrate our commitment to staying at the forefront of technological advancements and ensuring an enhanced experience for our stakeholders.



## Internal Controls

SMHFC has established internal control systems appropriate for the nature of its business and the scale of its operations. These systems ensure that transactions are correctly authorised, recorded and reported. The Company ensures adherence to all internal control policies and procedures and compliance with all regulatory guidelines regarding the business, risk, branches and support functions. The Audit Committee reviews the adequacy of these systems.

The Internal Auditors' significant audit observations and follow-up actions were duly reported and discussed by the Audit Committee. During the year under review, the 'Internal Control Framework' was evaluated from a design and effectiveness of controls perspective by an Independent Risk Advisory Consultant. It was found to be compliant with the requirements relating to Internal Financial Controls as mandated under the Companies Act, 2013.



## Risk Management

### Risk Management Framework:

The Company has a well-established independent Risk Management function with direct oversight by Board-nominated risk committees. The objective of the Risk function is to ensure that the Company operates with the right balance of risk and return within the boundaries of the Board-approved Risk Appetite Statement. Risk management framework comprises of well-defined policies, processes and systems encompassing identification, measurement, management, monitoring and reporting of risks.

### Risk Identification & Measurement:

The Company recognises risk identification as a critical function in risk management and mitigation. The Company has developed a strong, comprehensive Enterprise level Risk framework with multi-layered controls to identify and mitigate risks. The Company follows a "Three Lines of Defence" philosophy to address risks, where clearly defined policies and established risk tolerance levels ensure that operational and business units act as the first line of defence. The robust risk governance framework enables risk management units (Credit Risk, Operational Risk, Fraud Risk, Branch Quality Controls, InfoSec and Compliance) to act as the second line of defence; while Internal Audit function operates as the third line of defence. Further, risk oversight is maintained through the Board and the Risk Oversight Committee, external auditors and regulators.

The Company has further strengthened its risk identification and measurement process through its Board-approved ICAAP policy.

The objective of this policy is to identify and accurately assess the significance of all material risks and ensure capital adequacy is maintained under normal as well as stressed scenarios. Adequate risk provisioning is also ensured for both Standard and non-performing assets throughout the year under the IND-AS framework via forward-looking ECL estimation models.

Usage of Analytics is at the heart of our business, ensuring that all key decisions across the customer lifecycle and all key functions are backed by data-based analysis. Customer acquisition and identification of target segments is supported by an optimal mix of analytical and statistical models, rule engine-based credit underwriting and a robust operational and fraud risk management framework. Throughout the customer lifecycle, various customer level engagements like cross-sell, top-ups, collections etc. are identified with the help of new-age models thereby, enabling higher effectiveness of such actions.

### Risk Appetite Framework:

The Company's risk philosophy involves developing a healthy portfolio growth within the defined risk appetite and regulatory framework. The Board of Directors have approved a Risk Appetite framework that covers various risks the organisation is exposed to and the acceptable risk limits.

This time-tested framework enables the Company's future growth path, considering Capital Risk, Credit Risk, Concentration Risk, Liquidity Risk, Operational Risk, Reputation Risk and Compliance Risk for ongoing monitoring and timely actions. Such acceptable risk limits and thresholds get modified in response to changes in external and internal environment. Resources are then re-allocated to the appropriate segments so as to optimise the entity's risk profile.





## Product Policy, Governance and Monitoring Framework:

Every product at the Company is governed by a detailed policy framework outlined in the Product Approval Document (PAD), which is reviewed, updated and approved by the Board. The PAD comprises of the business strategy, critical customer selection criteria, product portfolio monitoring matrices, profitability and provisioning norms. The Risk Oversight Committee (ROC) of the Board on the recommendation of the MD & CEO and CRO further recommend the PADs for Board approval.

Within the contours of the PAD, the product level In-Country policy documents are developed that specify the target market norms, customer selection and credit acceptance criteria, credit approval methodology, verification and remedial portfolio management policies. The policies are evaluated regularly to ensure that they adequately safeguard the Company from credit risk arising from changes in macroeconomics, industry/segment and other consumer behavioural characteristics.

A 'Test and Control' construct is used to further expand on the risk parameters associated with a customer segment, exposure, or assessment methodology that are not explicitly covered by the PAD. This enables close monitoring and impact analysis of each policy's efficacy before its adoption.

The Company has a strong portfolio management framework in place through which the Exposure Caps at portfolio and segment levels are monitored. Performance of respective products against their defined triggers are also monitored and timely actions, if required are initiated in case of any divergence.

## Risk Governance:

The Board is the apex governance body for all risk management related matters. The Board of Directors exercises its oversight over risk management not only directly but also through the Risk Oversight Committee and Asset-Liability Management Committee, which function under the oversight of Risk Oversight Committee of the Board.

## Risk Mitigation:

The following are the main pillars of risk mitigation:

- Regular Operational Risk Management Committee meetings
- Robust policies and standards which are reviewed and updated regularly to align with leading industry practices
- Internal Financial Controls Standards
- Optimal use of fraud databases, documents' screening and field visits to detect and mitigate potential fraud
- Compliance unit tracking all regulatory changes.

Internal audit checks are conducted regularly to monitor the efficacy of the organisation's risk management, internal control and governance procedures. Given the changing industry dynamics and evolving complexities in business and operating environment which mandates change in business

needs, the Audit Committee of the Board of Directors reviews the adequacy and effectiveness of internal audit and internal control systems. Corrective actions, wherever required are recommended to strengthen the existing internal control system. A robust In-house Market risk and Treasury team facilitate in managing risks pertaining to liquidity, investments, interest rates and borrowings by implementing rigorous policies and procedures.



## Funding and Liquidity Management

The Company consistently places a strong emphasis on prioritising long-term and renewable resources. Our treasury team recognises the importance of maintaining adequate liquidity to support business operations and meet debt obligations. As a company, we successfully struck a balance between preserving liquidity, fostering growth and fulfilling debt commitments during this period. Bank borrowing remains a fundamental component of our borrowing strategy, contributing to stability and sustainability. Furthermore, the issuance of capital market borrowings, securitisation and NHB funding has bolstered our asset-liability position. In FY 2023-24, we successfully sold pools of loans against property amounting to ₹720 crores through the direct assignment route.

We deeply understand the significance of matched funding and long-term liquidity in driving overall growth. To fortify our funding profile's resilience, we maintain a robust pipeline of bank funding and added fee paying committed lines. Additionally, we strategically leverage pool sales and capital market sources whenever favourable opportunities arise, allowing us to optimise operational efficiency. We maintain adequate liquidity buffers comprising high-quality liquid assets to ensure seamless operations, prompt debt repayment and protection against unforeseen business shocks. These are held in high-quality liquid assets that are highly rated and can be converted to cash immediately. Moreover, we have established liquidity backup by partially drawing sanctioned bank loans and maintaining fee-paying committed credit lines from reputed banks to address any contingencies that may arise. Throughout FY 2023-24, our primary objectives revolve around diversification, improve ALM and maintaining sufficient liquidity.

Furthermore, we have actively sought to broaden our sources of long-term and renewable funding by engaging with diversified lenders over the past year. In the previous year, we received reaffirmed ratings from CRISIL and CARE, a testament to our robust financial standing. Our long-term debt holds an esteemed AAA rating, reflecting its high creditworthiness, while our short-term debt is rated A1+, the highest short-term rating.



## Human Resource Management

The success of our business is undeniably dependent on the skills and abilities of our employees. Their invaluable contributions have been instrumental in shaping our success story. Therefore, our management is dedicated to building upon the strengths of our workforce, empowering them to be effective and prioritising their overall well-being.

We take pride in being consistently recognised as a certified “Great Place to Work” company and being recognised as “Company with Great Managers.” These accolades are rooted in our core values of Integrity, Collaboration, Innovation, Diversity, Excellence and Agility.

As a company, we are firmly committed to championing and acknowledging the incredible strength of character, resilience and endurance that our employees bring to the workplace. On

International Women’s Day, we launched our Diversity, Equity and Inclusion programme, called unTAGGED, Beyond Barriers. This programme places a special emphasis on gender diversity and we celebrated this journey with our inaugural ‘Wonder Women at Work’ session. During this session, women in leadership positions shared their growth journeys, discussed the challenges they faced both internally and externally and provided insights on overcoming unconscious biases and competing effectively. The session also included interactions with senior male allies who have steadfastly supported women at work, offering their own perspectives on diversity and emphasising that performance and potential outweigh any perceived differences.

At this Company, we take pride in celebrating women every day and we are committed to breaking down barriers and creating a more diverse, inclusive and equitable world for all. Our diversity sensitisation programme TInT aims to create awareness on unconscious bias and 400+ managers were covered under the programme becoming allies for creation of a healthy and inclusive work space.



**This year, we have been recognized as a ‘Great Place to Work’ for the fifth time in a row.**



Aligning our hiring practices with our business strategy is a top priority for us. As part of our capacity-building strategy, we focus on identifying the future needs of our company and recruiting individuals who are the right fit for the right roles. To keep pace with our rapid expansion, we have hired highly talented individuals, adding over 910 employees across various functions in FY 2023-24. We are also proud to be a preferred employer at India’s top universities, including ISB, IIMs, IITs, ISI Kolkata and others.





## Learning & Development

Our employee development framework is built around the skills needed to succeed in current and future roles and an employee's readiness for new opportunities as they arise. To ensure optimal implementation of this development framework, the Company has a dedicated in-house Learning & Development team under the brand "Gurukul."

The Company understands that building an organisation for perpetuity requires a strategic and holistic approach. It is essential to focus not only on the short-term goals but also on the long-term vision of the organisation.

- Investing in people by providing them with **regular training and development programmes** to ensure they have the skills and knowledge necessary to thrive in the future.
- Building a **strong leadership pipeline** to ensure that there is a solid succession plan in place. Identifying high-potential employees and providing them with the necessary resources and opportunities to develop their leadership skills. The Company partnered with Great Managers Institute and approx. 80 employees were developed to enhance leadership skills.
- Optimising available internal talent and focusing on **Employee Capability Development programmes** that addresses the scarcity of top talent and serves as a retention tool at the same time. With this objective, the Company launched two new programmes. (1) Product & Policy with CRISIL targeting employees in cluster and above roles managing sales and underwriting. (2) Arise – Branch Sales Manager programme partnering with Jombay which focuses on building team management and branch process enhancement skills. Approx. 200 employees were covered through these interventions.
- Focus on **embracing innovation and staying ahead of the curve**. Investing in new technologies, exploring new business models and keeping a close eye on market trends to ensure we remain competitive and relevant in the years to come.

- Building a strong brand** and reputation that will stand the test of time. Focusing on delivering exceptional customer service, building long-term relationships with our clients and maintaining a strong corporate social responsibility programme.

The Company recognises that the business landscape is constantly evolving and is committed to adapting and evolving with it to ensure our organisation remains strong and successful for generations to come.

## Reward and Recognition (R&R) & Celebrations:

Our R&R programme – FIRE, which was rebranded as STAR (Sumitomo Mitsui Talent Appreciation & Recognition), allows us to express our genuine gratitude to our colleagues who go above and beyond, while ensuring that our people are recognised and rewarded for making a difference. Throughout the year, this programme recognised over 260 employees. This year, the Company honoured 160 employees who have worked for the Company for 3, 5, 10 and 15 years.

The GREAT – Grihashakti Recognition of Excellence, Achievement and Transformation programme aims to recognise individuals who have contributed to the strategic priorities of the Company. 13 teams and 17 individuals were recognised and rewarded under this programme.

## Governance:

SMHFC continues to promote meritocracy, integrity and governance in legality and compliance. The Company has implemented several governance policies to encourage employees to raise complaints without fear of retribution or discrimination. The Company's Code of Conduct includes relevant statutes for preventing sexual harassment and a whistle-blower policy for quickly escalating and resolving issues.

# Standalone Financials as per IND AS:

## Analysis of the Financial Statements

The following table presents Company's standalone abridged financials for the financial year 2023-24.

### Operating Results Information:

Particulars	₹ in crores, except percentages		
	FY 2022-23	FY 2023-24	% change
Interest Income (A)	638	893	40
Other Income (B)	48	116	>100
<b>Total Income (A+B) = C</b>	<b>686</b>	<b>1,009</b>	<b>47</b>
Interest Expense (D)	359	517	44
Operating expenses (E)	242	344	42
Impairment of financial instruments (F)	32	24	(24)
<b>Profit before tax (C-D-E-F) = G</b>	<b>53</b>	<b>124</b>	<b>&gt;100</b>
Tax, including deferred tax (H)	13	31	>100
<b>Profit after tax (G-H)</b>	<b>40</b>	<b>93</b>	<b>&gt;100</b>

## Key Ratios

The following table sets forth key financial ratios:

Particulars	FY 2022-23	FY 2023-24
Net Revenue Income (%)	6.00	6.80
Capital Adequacy (%)	22.30	19.50
Capital Adequacy – Tier I (%)	15.80	14.20
Return on average equity ROE (%) <sup>1</sup>	5.70	10.50
Return on average assets ROA (%) <sup>2</sup>	0.70	1.30
Debt Equity Ratio (times)	6.30x	6.80x
Book value per share	25.50	30.30
Earnings Per Share		
Basic (in ₹)	1.30	2.90
Diluted (in ₹)	1.30	2.90

#### Notes:

- Return on average equity is net profit after tax to the average of monthly balances of the Shareholder's fund.
- Return on average assets is net profit after tax to an average of monthly customer assets under management.

The Company has accomplished a prominent financial year with all-round performance across business growth, credit quality and profitability. Over the last 2 years, the Company has significantly invested on capacity building and capability enhancements towards its mission for a self-reliant and independent organisation architecture.

During FY 2023-24, the Company's highest ever disbursement increased to ₹4,324 crores, recording a growth of 42% on YoY basis; AUM increased to ₹8,951 crores up by 39% on YoY basis. The robust growth was supported by penetration in core markets and widening the distribution coverage.

Total Income of the Company for the year ended 31 March, 2024, was ₹1,009 crores compared to ₹686 crores in the previous year, recording a growth of 47% on YoY basis. Net revenue improved from 6.0% in FY 2022-23 to 6.8 % in FY 2023-24.

Operating expenses increased by 42%, largely driven by building capacity & widening distribution to cater long-term business volumes.

The Company reported a profit before tax of ₹124 crores for FY 2023-24 from a profit of ₹53 crores for FY 2022-23 on the back of significantly improved collection performance resulting in lower impairment cost, volume growth and stable yield.

The Company continues to maintain a healthy capital adequacy ratio as of 31 March, 2024, which is 19.5 % against the regulatory requirement of 15%. Also, company has received equity infusion of ₹75 crores to support business growth, debt equity ratio stood at 6.8x as at end of financial year. The Return on average equity (ROE) increased to 10.5% as compared to 5.7% in the previous year.



## Asset Quality and Composition

Particulars	FY 2022-23		FY 2023-24	
	Advances	% of Advances	Advances	% of Advances
Housing Loan	3,422	58	4,929	63
Non-Housing Loan	2,226	38	2,318	29
Developer Funding	280	4	640	8
<b>Total</b>	<b>5,928</b>	<b>100</b>	<b>7,886</b>	<b>100</b>

*In crores, except percentages (As per regulatory definition)*

As per the requirements of Ind AS 109, the Company recognised impairment on financial assets using the Expected Credit Loss (ECL) model. On 31 March, 2024, the total general provision held against Stage 1 & Stage 2 assets was ₹88 crores compared with ₹92 crores in FY 2023.

The GNPA ratio is 2.6% as of March 2024 against 3.7% as of March 2023. Net NPAs decreased to 1.6% as of Mar-24 from 2.3% as of March 2023.

## Resource & Liquidity

With a continued focus on diversification of borrowing resources and conservative liquidity management, the Company maintains an optimal and well-matched Asset Liability Management (ALM) profile. The liquid investments are spread across various high-quality liquid assets in form of fixed deposits, money market instruments and treasury bills. The Company also maintained a healthy mix of committed lines from Banks which can be drawn down in case of exigencies.

The Company raised funds from diversified sources, including banks, capital markets, first long-term NHB borrowings from its refinancing window & direct assignment/securitisation of loans, to support the business growth.

During FY 2023-24, the Company has secured first ever securitisation (PTC) deal of its loan portfolio of ₹108 crores. The transaction was carried on private placement basis with AAA rating from ICRA having 25 years of maturity. The Company has also mobilised funds through transfer of standard assets via direct assignment route of ₹720 crores.

The Company received refinance assistance of ₹500 crores under the NHB under various refinance schemes. As of 31 March 2024, total borrowings stood at ₹6,713 crores, of which Tier-II subordinated debt included ₹253 crores.

The Company has consistently received shareholder support towards growth capital. Shareholders are committed to infuse capital in the Company as and when required. During the year, the Company received an equity infusion of ₹75 crores for business growth.

For its long-term debt programme, the Company maintained/reaffirmed its highest credit rating of AAA/ Stable from CRISIL and CARE and A1+ from CRISIL and CARE for its short-term debt programme. The rating demonstrates the Company's strong financial management and ability to meet its financial obligations on time.

## Cautionary Statement

This document includes projections and expectations regarding SMHFC's future events, financial performance and operational results. However, forward-looking statements inherently involve assumptions and are subject to inherent risks and uncertainties. It is important to note that these assumptions, predictions and other forward-looking statements may not turn out to be accurate. Readers are advised not to place undue reliance on forward-looking statements as various factors could cause actual future results and events to differ significantly from what is expressed in these statements. Therefore, it is essential to consider the disclaimers, assumptions, qualifications and risk factors discussed and analysed by SMHFC's management in its Annual Report for FY 2024 when interpreting this document.

## Annexure II to the Directors' Report

# Report on Corporate Governance

## Company's Philosophy on Corporate Governance

SMFG India Home Finance Company Limited (*Formerly Fullerton India Home Finance Co. Ltd.*) ('SMHFC'/'Company') believes that best Board practices and transparent disclosures are necessary for creating shareholders' value. The Company has embedded the philosophy of corporate governance into all its activities. The Board of Directors of the Company ('the Board') provides direction and guidance to the Company's Leadership Team and further supervise and review the performance of the Company. In addition to compliance with regulatory requirements, the Company endeavours to adopt and enforce highest standards of ethical and responsible conduct.

The constitution of the Board and its Committees is in compliance with the relevant provisions of the Companies Act, 2013 ('the Act'), relevant Rules made thereunder, the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI LODR 2015'), RBI Master Direction – Non-Banking Financial Company – Housing Finance Company (Reserve Bank) Directions, 2021 ('RBI HFC Master Directions') and Master Direction – Reserve Bank of India (Non-Banking Financial Company – Scale Based Regulation) Directions, 2023 ('RBI SBR Master Directions').

The Company has been identified as a High Value Debt Listed Entity ('HVDLE'), with effect from 7 September, 2021 and as such it is required to comply with relevant provisions of the SEBI LODR 2015 relating to corporate governance, on a 'comply or explain' basis, till 31 March, 2024 and on a mandatory basis thereafter vide SEBI (LODR) (Second Amendment) Regulations, 2023 dated 14 June, 2023. The Company has duly complied with the said corporate governance norms as stipulated in the SEBI LODR 2015 as on 31 March, 2024.

## Board of Directors

All the Directors of the Company are well qualified persons of proven competence and possess the highest level of personal and professional ethics, integrity and values. The Directors of the Company exercise their objective judgement independently. The Directors actively participate in all strategic issues which are crucial for the long-term development of the Company.

As on 31 March, 2024, the Board comprises of six directors, with three Non-Executive, Independent Directors including two women Non-Executive, Independent Directors (i.e. 50%), two Non-Executive, Non-Independent Directors (i.e. 33%) and one Executive Director being the Managing Director & CEO of the Company. The Chairman of the Board is a Non-Executive Director. The composition of the Board is in conformity with Regulation 17

of the SEBI LODR 2015 read with Section 149 and Section 152 of the Act.

There are no Directors who have attained the age of 75 years or more and for which approval of shareholders was required through special resolution in terms of Regulation 17(1A) of the SEBI LODR 2015.

All the Independent Directors of the Company have given a declaration that they meet the criteria of independence, as prescribed under Section 149(6) of the Act and Regulation 16(1) (b) of the SEBI LODR 2015.

In the opinion of the Board, the Independent Directors are persons of integrity and possess relevant expertise and experience and they continue to fulfil the criteria prescribed for an Independent Director as stipulated in Regulation 16(1) (b) of the SEBI LODR 2015 and Section 149(6) of the Act and are independent of the management of the Company.

## Number of Board Meetings

During the year under review, ten (10) Board meetings were convened and held on the following dates, wherein the required quorum was present throughout the meeting:

- i. 13 April, 2023
- ii. 11 May, 2023
- iii. 29 May, 2023
- iv. 11 July, 2023
- v. 19 July, 2023
- vi. 9 August, 2023
- vii. 8 November, 2023
- viii. 6 February, 2024
- ix. 1 March, 2024 and
- x. 27 March, 2024

The time gap between any two meetings was less than 120 days and at least one meeting was held in every quarter.

As a matter of good governance, the dates of the Board meetings are fixed in advance for the full calendar year to enable maximum attendance and participation of all the Directors. The relevant background materials of the agenda items are distributed well in advance of the meetings and material information is presented for meaningful deliberations at the Board meetings. Further, the Board on a continuous basis not only reviews the actions and decisions taken by it but also by the Committees constituted by it.

## Report on Corporate Governance (Contd.)

### Composition of the Board

Details of the Board, in terms of their directorships/memberships in committees of public limited companies, are as under:

**As on 31 March, 2024**

Name of the Director & DIN	Director since	Category of Directorship	No. of Other Directorships	No. of Committees <sup>1</sup>		Other Directorship (including their designation in other listed entities)
				As Member	As Chairman/ Chairperson	
Mr. Shantanu Mitra (DIN: 03019468)	22 December, 2021	Chairman, Non-Executive, Non-Independent Director	1	0	0	SMFG India Credit Company Limited (Formerly Fullerton India Credit Co. Ltd.) (Chief Executive Officer and Managing Director)
Mr. Deepak Patkar (DIN: 09731775)	2 February, 2023	Managing Director & CEO	0	0	0	-
Mr. Ajay Pareek (DIN: 08134389)	22 December, 2021	Non-Executive, Non-Independent Director	0	0	0	-
Ms. Sudha Pillai (DIN: 02263950)	21 August, 2019	Non-Executive, Independent Director	6	5	3	1. Dalmia Cement (Bharat) Limited (Non-Executive, Independent Director); 2. Amber Enterprises India Limited (Non-Executive, Independent Director); 3. Indian Energy Exchange Limited (Non-Executive, Independent Director); 4. Jubilant Ingrevia Limited (Non-Executive, Independent Director); 5. Jubilant Pharmova Limited (Formerly known as Jubilant Life Science Limited) (Non-Executive, Independent Director)*; 6. Jubilant Generics Limited (Non-Executive, Independent Director)*
Mr. Radhakrishnan B. Menon (DIN: 01473781)	22 December, 2021	Non-Executive, Independent Director	2	0	0	1. Infiloom India Private Limited (Director); 2. LBW Consulting Private Limited (Managing Director)
Ms. Dakshita Das (DIN: 07662681)	20 January, 2023	Non-Executive, Independent Director	3	0	0	1. SMFG India Credit Company Limited (Formerly Fullerton India Credit Co. Ltd.) (Non-Executive, Independent Director); 2. NSE Indices Limited (Non-Executive, Independent Director); 3. Protium Finance Limited (Non-Executive, Independent Director)

\*Ms. Sudha Pillai ceased to be the director w.e.f. closing hours of 31 March, 2024.

#### Note

- For the purpose of considering the committee membership and chairmanship, the Audit Committee and Stakeholders Relationship Committee of other public limited companies (excluding HVDLE, Private Limited, Foreign Companies, and Companies u/s 8 of the Act) have been considered. As per disclosure(s) received, the Directors did not hold memberships in more than ten committees and Chairpersonship in more than five committees and none of the Directors is on the Board of more than: i. twenty companies; ii. ten public limited companies; iii. seven listed entities.

### Details of change in composition of the Board during the financial year ended 31 March, 2023

(In accordance with Section II – RBI SBR Master Directions dated 19 October, 2023)

Sr. No.	Name of Director	Capacity	Nature of change	Effective date
1.	Ms. Sunita Sharma	Non-Executive, Independent Director	Appointment	26 April, 2022
2.	Mr. Pavan Kaushal	Non-Executive, Non-Independent Director	Resignation	31 May, 2022
3.	Ms. Sunita Sharma	Non-Executive, Independent Director	Resignation	24 November, 2022
4.	Ms. Dakshita Das	Non-Executive, Independent Director	Appointment	20 January, 2023
5.	Mr. Deepak Patkar	Managing Director & Chief Executive Officer	Appointment*	2 February, 2023

\* Appointed as Chief Executive Officer (CEO) w.e.f. 7 September, 2022 and appointed as Managing Director & Chief Executive Officer of the Company for a period w.e.f. 2 February, 2023 up to 6 September, 2027.

### Key Managerial Personnel

In terms of Section 203 of the Act, following were the Key Managerial Personnel ('KMP') of the Company, as on 31 March, 2024:

Key Managerial Personnel	Designation
Mr. Deepak Patkar	Managing Director & Chief Executive Officer
Mr. Ashish Chaudhary	Chief Financial Officer
Mr. Jitendra Maheshwari	Company Secretary <sup>1</sup>

<sup>1</sup> Company Secretary is also designated as Compliance Officer in terms of Regulation 6(1) of the SEBI LODR 2015.

Due to internal job-role realignment, Mr. Jitendra Maheshwari, Company Secretary and Compliance Officer (under applicable SEBI Regulations) of the Company stepped down from his position with effect from the close of business hours on 30 September, 2023. Further, Mr. Jitendra Maheshwari was appointed as the Company Secretary & Compliance Officer (SEBI) of the Company with effect from 29 December, 2023 pursuant to Section 203 of the Act, to hold office for an interim period until the appointment of another incumbent.

### Board Meetings

The attendance of each Director at the meetings of the Board and at the 13<sup>th</sup> Annual General Meeting (AGM) held during the year under review, are as under:

Directors	Board Meetings		Attendance at the 13 <sup>th</sup> AGM held on 11 July, 2023
	Number of meetings held/attended during their tenure	% of meetings attended	
Mr. Shantanu Mitra	10/10	100%	Yes
Mr. Deepak Patkar	10/10	100%	Yes
Mr. Ajay Pareek	10/10	100%	Yes
Ms. Sudha Pillai	10/10	100%	Yes
Mr. Radhakrishnan B. Menon	10/10	100%	No
Ms. Dakshita Das	10/10	100%	No

### Number of shares and convertible instruments held by Directors

As on date, none of the Directors hold any equity shares of the Company, except Mr. Shantanu Mitra, Mr. Deepak Patkar and Mr. Ajay Pareek who hold 1 equity share each, as Nominees of SMFG India Credit Company Limited (Formerly Fullerton India Credit Co. Ltd.). The Company has not issued any convertible instruments.

### Familiarisation Programme

The Company conducts familiarisation programmes for its Non-Executive, Independent Directors. The familiarisation

programme ensures that the Non-Executive, Independent Directors are updated on the business and regulatory environment and the overall operations of the Company. The Non-Executive, Independent Directors periodically meet the senior management of the Company wherein they are briefed on the performance of the Company. The details of such Familiarisation Programmes for Non-Executive, Independent Directors may be referred to, at the website of the Company at its weblink i.e. <https://www.grihashakti.com/images/cg/Familiarization-Program-for-IDs-for-website-upload.pdf>



## Report on Corporate Governance (Contd.)

### Board Expertise and Attributes

The Board consist of Directors who bring a wide range of skills, knowledge, expertise and experience, which enhances the overall board effectiveness. The Company has mapped the skills possessed by the Directors, based on the information provided by them.

A tabular representation of the skill possessed by the Directors of the Company, is as under:

**As on 31 March, 2024**

Skill Areas	Industry experience	Leadership and strategic planning	Legal and regulatory compliance	Financial expertise	Business operations	Consumer behaviour, sales & marketing	Corporate governance	Risk management	Information Technology & cyber security
Mr. Shantanu Mitra	Y	Y	Y	Y	Y	Y	Y	Y	Y
Mr. Deepak Patkar	Y	Y	Y	Y	Y	Y	Y	Y	Y
Mr. Ajay Pareek	Y	Y	-	Y	Y	Y	Y	Y	Y
Ms. Sudha Pillai	-	Y	Y	Y	-	-	Y	-	Y
Mr. Radhakrishnan B. Menon	-	Y	-	Y	-	-	Y	Y	-
Ms. Dakshita Das	Y	Y	Y	Y	Y	Y	Y	Y	Y

### Separate Meeting of Independent Directors

The Independent Directors met separately (without the presence of the Management and Non-Executive, Non-Independent Directors) on 2 May, 2023, in terms of Section 149(8) read with Schedule IV of the Act and Regulation 25 of the SEBI LODR 2015.

### Resignation of Independent Directors

There was no resignation of Independent Director during the financial year ended 31 March, 2024.

### Code of Conduct

All the Board members and Senior Management personnel have affirmed compliance with the Company's Code of Conduct. The Managing Director & CEO has also confirmed and certified the same. Certification to this effect is provided at the end of this Report on Corporate Governance.

### Board Committees

The following data is provided, as on date.

The committees constituted by the Board focus on specific areas. They take informed decisions within the framework designed by the Board and make specific recommendations to the Board on matters in their areas or purview. All decisions and recommendations of the Committees are placed before the Board for information or for approval, if required. To enable better and more focused attention on the affairs of the Company, the Board has delegated particular matters to the Committees of the Board set up for the purpose. As on 31 March, 2024, the Company has seven Committees of the Board:

1. Audit Committee;
2. Nomination and Remuneration Committee;
3. Stakeholders Relationship Committee;
4. Risk Oversight Committee;

5. Corporate Social Responsibility Committee;
6. Information Technology Strategy Committee; and
7. Willful Defaulter Review Committee

### Audit Committee

The Board has constituted the Audit Committee pursuant to the requirements under Section 177 of the Act, the SEBI LODR 2015, RBI HFC Master Directions and RBI SBR Master Directions. The Audit Committee is vested with necessary powers, as per its Terms of Reference, duly approved by the Board.

The Statutory Auditors and Internal Auditors are invited to the meeting to bring out the issues which they may have with regards to finance, operations, compliance, processes, systems and other relevant matters. The proceedings of the Audit Committee Meetings were noted by the Board at its meetings. The Company Secretary acts as Secretary to the Committee.

### Composition

The Audit Committee currently comprises of two Non-Executive, Independent Directors and one Non-Executive, Non-Independent Director. All the members of the Audit Committee are financially literate and persons of proven competence and integrity.

Name of the Member	Category	Member of the Committee since
Ms. Sudha Pillai, Non-Executive, Independent Director	Chairperson	21 August, 2019 (As a Chairperson- 22 December, 2021)
Mr. Shantanu Mitra, Non-Executive, Non-Independent Director	Member	22 December, 2021
Ms. Dakshita Das, Non-Executive, Independent Director	Member	20 January, 2023

Ms. Sudha Pillai, Chairperson of the Committee, attended the last Annual General Meeting held on 11 July, 2023.

## Brief Description of Terms of Reference:

The powers and terms of reference of the Audit Committee are comprehensive and include the requirements as prescribed under Section 177 of the Act, the SEBI LODR 2015, RBI HFC Master Directions and RBI SBR Master Directions and other applicable provisions. The Committee is vested with necessary powers as defined in its Terms of Reference, duly approved by the Board.

The Terms of Reference of the Audit Committee, in brief, are as under:

1. To review the quarterly/ annual financial statement/ results before it is placed to Board for approval;
2. To review the adequacy and effectiveness of internal financial control;
3. To ensure that the financial statement is correct, sufficient and credible;
4. To review and make recommendations for appointment and removal, remuneration and terms of appointment, of Internal and external auditors of the Company;
5. To review and approve appointment and terms of appointment of chief financial officer and Head Internal Audit;
6. To review and, monitor the auditors' independence and performance, and effectiveness and scope of internal and external audit process as well as post-audit discussion to ascertain any area of concern;
7. To review the scope, functioning, structure, staffing and methodology of internal audit and to approve the (risk based) internal audit plans;
8. To review Information System Audit report and discuss significant findings, if any, with the auditors;
9. To approve provision of any other services by auditors apart from audit, except those which are prohibited and advice on the remuneration to be paid for such services;
10. To review and approve, related party transactions including review of details of related party transactions entered pursuant to grant of omnibus approval and make suitable recommendations to the Board, where necessary with regard to related party transactions and any subsequent modifications therein;
11. To scrutinise inter-corporate loans and investments;
12. To oversee establishment of a vigil mechanism (Whistle-Blower mechanism) for directors and employees, to examine the

reports under the vigil mechanism and to take suitable action against complainants including reprimand in case of repeated frivolous complaints.

13. To carry out such other functions as may be delegated by the Board from time to time, or as may be necessary or appropriate for the performance of its duties or is mandatory for it to be carry out under Companies Act, SEBI Act and, RBI Act or any rules/ guidelines/ regulations/ circulars/etc. issued under those laws or any other applicable laws.

## Meetings and Attendance during the year

The meetings of the Audit Committee were held eight times during the year on the following dates wherein the necessary quorum was present throughout the meetings:

- i. 13 April, 2023
- ii. 11 May, 2023
- iii. 29 May, 2023
- iv. 11 July, 2023
- v. 9 August, 2023
- vi. 8 November, 2023
- vii. 6 February, 2024 and
- viii. 1 March, 2024

The details of the attendance of the aforesaid meetings are as under.

Members	Number of meetings held/ attended during their tenure	% of attendance
Ms. Sudha Pillai, Non-Executive, Independent Director	8/8	100%
Mr. Shantanu Mitra, Non-Executive, Non-Independent Director	8/8	100%
Ms. Dakshita Das, Non-Executive, Independent Director	8/8	100%

## Nomination and Remuneration Committee

The Board has constituted the Nomination and Remuneration Committee ('NRC') of the Board pursuant to the requirements under Section 178 of the Act, the SEBI LODR 2015, the RBI HFC Master Directions and RBI SBR Master Directions and other applicable provisions. The NRC is vested with necessary powers, as per its Terms of Reference, duly approved by the Board.

## Report on Corporate Governance (Contd.)

### Composition

The NRC comprises of two Non-Executive, Independent Directors and one Non-Executive, Non-Independent Director, detailed as under:

Name of the Member	Category	Member of the Committee since
Ms. Sudha Pillai, Non-Executive, Independent Director	Chairperson	21 August, 2019 (As a Chairperson- 22 December, 2021)
Mr. Shantanu Mitra, Non-Executive, Non-Independent Director	Member	22 December, 2021
Mr. Radhakrishnan B. Menon, Non-Executive, Independent Director	Member	22 December, 2021

Ms. Sudha Pillai, Chairperson of the Committee, attended the last Annual General Meeting held on 11 July, 2023.

### Brief Description of Terms of Reference:

The Terms of Reference of the NRC, in brief, are as under:

#### Nomination Function:

- Regularly review the structure, size and composition of the Board and its Committees, devise a policy on Board diversity, evaluate the balance of skills, knowledge and experience on the Board and make recommendations to the Board with regards to any adjustments that are deemed necessary;
- Formulate the criteria for determining qualifications, positive attributes and independence of a director;
- Identify and recommend for the approval of the Board, persons who are qualified to become directors and who are "fit and proper" as per the aforementioned applicable laws;
- Identify suitable candidate who are qualified to become directors, based on skills, knowledge and experience on the board using services of external agencies, if required and recommend such candidate to the Board for appointment as an Independent Director;
- Identify suitable candidates who may be appointed in Senior Management, in accordance with the criteria laid down, ensuring that there is no conflict of interest and recommend to the Board their appointment and removal;
- Devise a Performance review mechanism and recommend matters related to continuation in office of any existing Director(s) and reappointment of Director(s) on expiry of their current tenure including those retiring by rotation, on the basis of outcome of their performance evaluation;
- Review and recommend to the Board a Policy relating to Succession Planning for Directors and Senior Management of the Company.

### Remuneration Function:

- Recommend to the Board a policy, relating to the remuneration of the directors, key managerial personnel and other employees of the Company.
- Review and recommend to the Board, the remuneration, in whatever form, payable to the Directors and Senior Management of the Company;
- Review and approve the compensation of the MD & CEO/ Executive Director of the Company within the limits as approved by shareholders and in terms of the relevant provisions of the Companies Act, 2013, the relevant Rules made thereunder and subject to receipt of requisite approvals;
- Recommend the overall compensation strategy and remuneration budget covering all employees of the Company;
- Work in close co-ordination with the Risk Oversight Committee ('ROC') to achieve effective alignment between compensation and risks.

### Meetings and Attendance during the year

The NRC meetings were held thrice during the year on the following dates wherein the necessary quorum was present throughout the meeting:

- 11 May, 2023
- 8 November, 2023 and
- 27 March, 2024

The details of the attendance of the aforesaid meetings are as under.

Members	Number of meetings held / attended during their tenure	% of attendance
Ms. Sudha Pillai, Non-Executive, Independent Director	3/3	100%
Mr. Radhakrishnan B. Menon, Non-Executive, Independent Director	3/3	100%
Mr. Shantanu Mitra, Non-Executive Non-Independent Director	3/3	100%

The proceedings of the NRC Meetings were noted by the Board at its meetings. The Head of Human Resources of the Company, acts as the Secretary to the Committee.

### Performance Evaluation Criteria for Independent Directors

The performance evaluation criteria for Independent Directors were determined by the NRC. An indicative list of parameters on the basis of which evaluation of performance of Independent Directors was carried out includes their involvement, contribution, knowledge, competency, teamwork, initiative, commitment, integrity, independence and offering guidance to and understanding

of the areas which were relevant to them in their capacity as members of the Board of the Company.

## Stakeholders Relationship Committee

The Board has constituted the Stakeholders Relationship Committee ('SRC') of the Board pursuant to the requirements of the SEBI LODR 2015. The SRC is vested with necessary powers, as per its Terms of Reference, duly approved by the Board. Mr. Jitendra Maheshwari, the Company Secretary and Compliance Officer of the Company, oversees the investor complaints received and redressed during the year.

The proceedings of the SRC Meeting was noted by the Board at its meeting. The Company Secretary acts as Secretary to the Committee.

## Composition

The SRC currently comprises of two Non-Executive, Non-Independent Directors and one Non-Executive, Independent Director.

Name of the Member	Category	Member of the Committee since
Mr. Shantanu Mitra, Non-Executive, Non-Independent Director	Chairman	22 December, 2021
Ms. Sudha Pillai, Non-Executive, Independent Director	Member	22 December, 2021
Mr. Ajay Pareek, Non-Executive, Non-Independent Director	Member	1 July, 2022

Mr. Shantanu Mitra, Chairman of the Committee, attended the last Annual General Meeting held on 11 July, 2023.

## Brief Description of Terms of Reference:

The terms of reference of the SRC in brief, are as under:

1. Resolving the grievances of the security holders of the Company including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings etc.
2. Review of measures taken for effective exercise of voting rights by shareholders.
3. Review of adherence to the service standards adopted by the Company in respect of various services being rendered by the Registrar & Share Transfer Agent.
4. Review of the various measures and initiatives taken by the Company for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the Company.

## Meeting and Attendance during the year

The SRC meeting was held once during the year on 27 March, 2024 wherein the necessary quorum was present throughout the meeting.

The details of the attendance of the aforesaid meeting is as under.

Members	Number of meetings held / attended during their tenure	% of attendance
Mr. Shantanu Mitra, Non-Executive, Non-Independent Director	1/1	100%
Ms. Sudha Pillai, Non-Executive, Independent Director	1/1	100%
Mr. Ajay Pareek, Non-Executive, Non-Independent Director	1/1	100%

## Details of Investor Complaints

During the FY 2023-24, no complaints were received from the debenture holders/other investors (including through the Stock Exchange/ SEBI SCORES platform/Online Dispute Resolution platform), detailed as under:

No. of Complaints pending as on 1 April, 2023	No. of Complaints received during the period from 1 April, 2023 to 31 March, 2024	No. of Complaints disposed off during the period from 1 April, 2023 to 31 March, 2024	No. of Complaints pending as on 31 March, 2024
Nil	Nil	Nil	Nil

## Risk Oversight Committee

The Company is committed to continuously adopt and adhere to the best corporate governance practices so as to promote a culture of accountability, transparency, ethical conduct and trusteeship within the organisation.

The Corporate Governance framework of the Company is based on an effective and independent Board, independence of the Board's supervisory role from the Senior Management team and constitution and functioning of Board Committees, as required under applicable laws.

The Company has a comprehensive, well-established and robust risk management framework that emphasises on risk management practices so as to ensure an appropriate balance between risks and returns. The Board has constituted the Risk Oversight Committee ('ROC') to identify, review and control key risk areas, across the entire organisation as per the requirements of relevant RBI Master Directions and regulatory guidelines.

The ROC also monitors the risk management in the Company; whereby, risk assessment and mitigation procedures are reviewed periodically by the Board. The proceedings of the ROC meetings were noted by the Board at its meetings. The Company Secretary acts as Secretary to the ROC.



## Report on Corporate Governance (Contd.)

### Composition

The ROC currently comprises of two Non-Executive, Non-Independent Directors, one Non-Executive, Independent Director and one Executive Director.

Name of the Member	Category	Member of the Committee since
Mr. Shantanu Mitra, Non-Executive, Non-Independent Director	Chairman	22 December, 2021
Mr. Deepak Patkar, Managing Director & CEO	Member	8 November, 2022
Mr. Ajay Pareek, Non-Executive, Non-Independent Director	Member	22 December, 2021
Ms. Dakshita Das, Non-Executive, Independent Director	Member	20 January, 2023

### Brief Description of Terms of Reference:

The Terms of Reference of ROC, in brief, are as under.

1. Ensure that appropriate methodology, processes and systems are in place to monitor and evaluate overall risks associated with the business of the Company;
2. Provide direction in building strong risk management framework in the Company and inculcate risk culture within the Organisation;
3. Monitor and oversee implementation of the risk management policy, including evaluating the adequacy of risk management systems; Oversee risk assessment and minimisation procedures;
4. Monitor adherence to various risk parameters by operating departments; and
5. To review the risk appetite of the company, monitor the development of risk appetite statement ('RAS') and the actual results against the approved metrics in RAS.

The ROC controls and manages the inherent risks relating to the Company's activities in the following categories:

- Credit Risk
- Market Risk/Liquidity Risk
- Currency Risk
- Interest Rate Risk
- Operational Risk
- Cyber Security/Infosec Risk
- Other Risks
- Other functions as may be delegated by the Board from time to time

### Meetings and Attendance during the year

The meetings of the ROC were held thrice during the year on the following dates wherein the necessary quorum was present at all the meetings:

- i. 28 April, 2023
- ii. 20 September, 2023 and
- iii. 12 March, 2024

The details of the attendance of the aforesaid meetings are as under:

Members	Number of meetings held/ attended during their tenure	% of attendance
Mr. Shantanu Mitra, Non-Executive, Non-Independent Director	3/3	100%
Mr. Deepak Patkar, Managing Director & CEO	3/3	100%
Mr. Ajay Pareek, Non-Executive, Non-Independent Director	3/3	100%
Ms. Dakshita Das, Non-Executive, Independent Director	3/3	100%

### Corporate Social Responsibility Committee

The Company has a Corporate Social Responsibility ('CSR') Committee to comply with the requirements of Section 135 of the Act. The Committee is vested with necessary powers, as laid down in its Terms of Reference, to achieve its objectives.

The proceedings of the CSR Meetings were noted by the Board at its meetings. The Company Secretary acts as Secretary to the Committee.

### Composition

The CSR Committee currently comprises of two Non-Executive, Independent Directors and one Non-Executive, Non-Independent Director.

Name of the Member	Category	Member of the Committee since
Ms. Sudha Pillai, Non-Executive, Independent Director	Chairperson	23 November, 2020
Mr. Ajay Pareek, Non-Executive, Non-Independent Director	Member	1 July, 2022
Mr. Radhakrishnan B. Menon, Non-Executive, Independent Director	Member	1 July, 2022

## Brief Description of Terms of Reference:

The Terms of Reference of the CSR Committee in brief are as under:

1. To formulate and recommend to the Board the Company's CSR policy, or any modifications in the policy, which shall indicate the activities to be undertaken by the Company in accordance with Schedule VII of the Companies Act, 2013.
2. To monitor the implementation of the CSR Policy of the Company from time to time, to review CSR programmes, reports on CSR activities, recommend changes or alterations if any.
3. To review and recommend the Annual Budget for CSR activities/the amount of total expenditure to be incurred on different CSR activities during the year, to the Board.
4. To institute a transparent monitoring mechanism for ensuring implementation of the projects/programmes/activities proposed to be undertaken by the company and review the amount spent on CSR.
5. To review synergy or alignment for various CSR activities along with partners as per the sectors identified by the Company for CSR.
6. To review and finalise the Annual CSR Report reflecting fairly the Company's CSR approach, policies, systems and performance.
7. To carry out such other functions as may be delegated by the Board from time to time, or as may be necessary or appropriate for the contribution of its duties to achieve overall CSR objectives of the Company or is mandatory for it to be carried out by any regulatory requirements.

## Meetings and Attendance during the year

The meetings of the CSR Committee were held twice during the year on the following dates, wherein the necessary quorum was present at all the meetings:

- i. 8 November, 2023 and
- ii. 27 March, 2024

The details of the attendance of the aforesaid meetings are as under:

Members	Number of meetings held/ attended during their tenure	% of attendance
Ms. Sudha Pillai, Non-Executive, Independent Director	2/2	100%
Mr. Ajay Pareek, Non-Executive, Non-Independent Director	2/2	100%
Mr. Radhakrishnan B. Menon, Non-Executive, Independent Director	2/2	100%

## Information Technology Strategy Committee

The Board has constituted the Information Technology Strategy Committee ('ITS Committee') to comply with the requirements as prescribed by RBI Master Direction on Information Technology Governance, Risk, Controls and Assurance Practices dated 7 November, 2023. The Committee is vested with necessary powers, as laid down in its Terms of Reference, to achieve its objectives.

## Composition

The ITS Committee currently comprises of one Non-Executive, Independent Director, two Non-Executive, Non-Independent Directors and one Executive Director:

Name of the Member	Category	Member of the Committee since
Ms. Dakshita Das, Non-Executive, Independent Director	Chairperson	20 January, 2023
Mr. Shantanu Mitra, Non-Executive, Non-Independent Director	Member	22 December, 2021
Mr. Deepak Patkar, Managing Director & CEO	Member	2 February, 2023
Mr. Ajay Pareek, Non-Executive, Non-Independent Director	Member	22 December, 2021

## Brief Description of Terms of Reference:

The Terms of Reference of the ITS Committee in brief, are as under:

1. Guide in preparation of IT Strategy.
2. Approving IT/IS strategy and IT/IS policy documents and ensuring that the management has put an effective strategic planning process in place.
3. Ascertaining that management has implemented processes and practices which ensures that the IT delivers value to the business.
4. Satisfy itself that the IT Governance and Information Security Governance structure fosters accountability, is effective and efficient, has adequate skilled resources, well defined objectives and unambiguous responsibilities at each level in the company.
5. Ensuring that the company has put in place processes for assessing and managing IT and cybersecurity risks.
6. Ensuring that the budgetary allocations for the IT function (including for IT security), cyber security are commensurate with the Company's IT maturity, digital depth, threat environment and industry standards and are utilised in a manner intended for meeting the stated objectives.
7. Monitoring the method that management uses to determine the IT resources needed to achieve strategic goals and provide high-level direction for sourcing and use of IT resources.

## Report on Corporate Governance (Contd.)

8. Ensuring proper balance of IT investments for sustaining SMHFC growth and becoming aware about exposure towards IT risks and controls.
9. Evaluate performance of the IT Steering Committee and Information Security Committee.
10. Review, at least on annual basis, the adequacy and effectiveness of Disaster Recovery Management.
11. Instituting an appropriate governance mechanism for outsourced processes, comprising of risk-based policies and procedures, to effectively identify, measure, monitor and control risks associated with outsourcing in an end to end manner.
12. Defining approval authorities for outsourcing depending on nature of risks and materiality of outsourcing.
13. Developing sound and responsive outsourcing risk management policies and procedures commensurate with the nature, scope, and complexity of outsourcing arrangements.
14. To carry out such other functions as may be delegated by the Board from time to time, or as may be necessary or appropriate for the performance of its duties or is mandatory for it to be carried out by any regulatory requirements.

### Meetings and Attendance during the year

The meetings of the ITS Committee were held four times during the year on the following dates wherein the necessary quorum was present throughout the meetings:

- i. 10 May, 2023
- ii. 20 July, 2023
- iii. 11 October, 2023 and
- iv. 26 March, 2024

The details of the attendance of the aforesaid meetings, are as under.

Members	Number of meetings held/ attended during their tenure	% of attendance
Ms. Dakshita Das, Non-Executive, Independent Director	4/4	100%
Mr. Shantanu Mitra, Non-Executive, Non-Independent Director	4/4	100%
Mr. Deepak Patkar, Managing Director & CEO	4/4	100%
Mr. Ajay Pareek, Non-Executive, Non-Independent Director	4/4	100%

The proceedings of the meetings of the ITS Committee were noted by the Board at its meetings. The Company Secretary acts as Secretary to the ITS Committee.

### Wilful Defaulter Review Committee

The Board has constituted the Wilful Defaulter Review Committee ('WDRC') in compliance with the requirements prescribed by the RBI Master Direction. The Committee is vested with necessary powers, as laid down in its Terms of Reference, to achieve its objectives.

### Composition

The WDRC currently comprises of two Non-Executive, Independent Directors, one Non-Executive, Non-Independent Director and one Executive Director.

Name of the Member	Category	Member of the Committee since
Mr. Shantanu Mitra, Non-Executive, Non-Independent Director	Chairman	22 December, 2021
Mr. Deepak Patkar, Managing Director & CEO	Member	2 February, 2023
Ms. Sudha Pillai, Non-Executive, Independent Director	Member	21 August, 2019
Ms. Dakshita Das, Non-Executive, Independent Director	Member	20 January, 2023

### Brief Description of Terms of Reference:

The Terms of Reference of the WDRC in brief, are as under:

1. To review the order of the Wilful Defaulters Identification Committee ('WDIC') for classification of certain identified borrowers as 'Wilful Defaulters'.
2. To review and recommend to the Board for de-classification of borrowers who had been earlier identified as 'Wilful Defaulters' basis their credit discipline and cooperative dealings with the Company.
3. Upon identification of borrower/group as Wilful Defaulter, communication of order of WDRC to the WDIC for onward communication to the borrower /group; ensuring simultaneous reporting to all Credit Information Companies by the Company, in the format prescribed for such reporting time to time.
4. Carry out such other functions as may be delegated by the Board from time to time, or as may be necessary or appropriate for the performance of its duties or is mandatory for it to be carry out by any regulatory requirements.

### Meetings and Attendance during the year

No meeting of the WDRC was held during the year. The Company Secretary acts as Secretary to the WDRC.

## Particulars of senior management including the changes therein since the close of the previous financial year

The details of Senior Management as on 31 March, 2024 pursuant to SEBI LODR 2015:

Sr. No.	Name	Designation
1.	Mr. Vishwas Shrungarpure	Chief Business Officer
2.	Mr. Ashok Patil	Chief Risk Officer
3.	Mr. Ashish Chaudhary	Chief Financial Officer
4.	Mr. Jitendra Maheshwari	Company Secretary
5.	Mr. Rajib Dutta	Chief Compliance Officer
6.	Mr. Prakash G.M.	Head of Credit Underwriting
7.	Mr. Abbasi Sadikot	Head Business Planning & Strategy
8.	Ms. Anne Williams	Head Human Resources
9.	Mr. Rachit Gupta	Head Treasury
10.	Mr. Avinash Yadav	Chief Technology Officer
11.	Mr. Devendra Shrivastava	Head of Operations

## Changes in Senior Management since the close of the previous financial year

During the year, the following were the changes in the senior management of the Company:

Mr. Avinash Yadav was appointed as Chief Technology Officer of the Company w.e.f. 13 September, 2023. Mr. Devendra Shrivastava was appointed as Head of Operations w.e.f. 14 March, 2024.

## Code for prevention of Insider-Trading practices

As per the SEBI (Prohibition of Insider Trading) Regulations, 2015, the Company has in place a Board approved Code of Conduct to Regulate, Monitor and Report Trading by Designated Persons as well as a Code of Fair Disclosure in accordance with aforesaid Regulations. All the Directors on the Board and Management Team and other employees who could be privy to unpublished price-sensitive information of the Company are governed by this Code. The Fair disclosure code referred above can be accessed, at the website of the Company at its weblink i.e. <https://www.grihashakti.com/IMAGES/CG/SMHFC-Code-of-Conduct-for-UPSI.pdf>.

## Remuneration of Directors

### Non-Executive Directors:

Details of remuneration paid to the Non-Executive Directors for the FY 2023-24, is as under:

### Non-Executive, Non-Independent Directors:

No remuneration is paid to Non-Executive, Non-Independent Directors of the Company.

### Non-Executive, Independent Directors:

Details of remuneration paid to the Non-Executive, Independent Directors of the Company for the FY 2023-24, are as under:

Members	Sitting Fees Paid for meetings of the Board/Committees held during the FY 2023-24 (₹)	Commission paid for the FY 2022-23 (₹)
Mr. Radhakrishnan B. Menon	14,50,000	20,00,000
Ms. Sudha Pillai	20,80,000	20,00,000
Ms. Dakshita Das	21,50,000	4,00,000
Ms. Sunita Sharma (ceased to be a Non-Executive, Independent Director w.e.f. 24 November, 2022)	-	16,00,000

Non-Executive, Independent Directors are being paid remuneration by way of sitting fees of ₹70,000/- for attending every meeting of the Committees of the Board and ₹1,00,000/- for attending every meeting of the Board.

The Board of Directors at its meeting held on 27 March, 2024, had approved the revision in the remuneration/commission payable to the Non-Executive, Independent Directors, with effect from 1 April, 2024 as under:

### Remuneration/Commission

- Limits for each Independent Director – ₹3 mio per year
- Limits for Chairman (who is an Independent Director) of the Board – ₹4 mio per year.

### Executive Director:

Details of the remuneration paid to Mr. Deepak Patkar as the Managing Director & CEO of the Company, during the period 1 April, 2023 to 31 March, 2024, both days inclusive are as under:

### i) All elements of remuneration package of individual directors summarised under major groups, such as salary, benefits, bonuses, stock options, pension etc.

Particulars of Remuneration	Amount in ₹
Salary	2,19,59,144
Value of perquisites, other benefits, allowances & retirement benefits	53,760
Retiral Benefits	10,57,831
Insurance	-
Performance Bonus paid (for Previous Year Performance i.e. FY 2022-23)	1,46,00,000
<b>Total</b>	<b>3,76,70,735</b>

### ii) Details of fixed component and performance linked incentives, along with the performance criteria:

Fixed pay details included in Salary and perquisites.

### iii) Service contracts, notice period, severance fees:

- a) Service contract: Not Applicable



## Report on Corporate Governance (Contd.)

- b) Notice Period: 90 days
- c) Severance Fees: Not Applicable

### iv) Stock option details, if any and whether issued at a discount as well as the period over which accrued and over which exercisable – Phantom stock units issued as on date: 57,45,000

The options vest on completion of 3+ years from the date of grant at an equal ratio over a period of 2/3 years, as per terms specified in each grant. The units so vested are to be exercised within 2/3 years from the final date of vesting, as per terms specified in each grant. At the time of the initial grants the individual was designated as Chief Risk Officer in SMFG India Credit Company Limited (Formerly Fullerton India Credit Co. Ltd.) (SMICC), parent company of the Company.

### Transactions with Non-Executive Directors

The Non-Executive Directors of the Company have not entered into any pecuniary relationships or transactions with the Company or its Directors, Senior Management, other than in the normal course of business of the Company, except receipt of sitting fees and commission by the Non-Executive, Independent Directors of the Company. Further, there are no *inter-se* relationships between our Board Members.

### Criteria for paying remuneration to Non-Executive Directors

The Company does not pay any remuneration to its Non-Executive, Non-Independent Directors. However, the NRC has approved the criteria for payment of remuneration to its Non-Executive, Independent Directors. The criteria for payment of remuneration to Non-Executive Directors is in consonance with the Remuneration Policy of the Company which is available on our website i.e. at <https://www.grihashakti.com/images/CG/SMFG-Grihashakti-remuneration-policy.pdf>;

## General Body Meeting

### a) Annual General Meeting:

The details of the Annual General Meeting held in the last three years, are given below:

Annual General Meeting (AGM)	Venue	Day & Date	Time	Special Resolutions passed
Thirteenth AGM		Tuesday, 11 July, 2023	11:45 A.M.	No Special Resolution was passed.
Twelfth AGM	Through two-way video conferencing	Tuesday, 20 September, 2022	2:00 P.M.	To appoint Ms. Sunita Sharma (DIN: 02949529) as an Independent Director of the Company.
Eleventh AGM		Monday, 6 September, 2021	10:30 A.M.	No Special Resolution was passed.

All the resolutions were passed by show of hands and no resolution was passed by postal ballot. There is no immediate proposal for passing any resolution through postal ballot.

### b) Extra-ordinary General Meetings:

Venue	Day & Date	Time	Special Resolutions passed
Through two-way video conferencing	Wednesday, 6 March, 2024	4:30 P.M.	Amendment to the Articles of Association of the Company
The St. Regis Goa Resort, Mobor, Cavelossim, Salcette, Goa – 403 731	Wednesday, 8 November, 2023	5:00 P.M.	To approve payment of commission or remuneration to Independent Directors
Through two-way video conferencing	Wednesday, 20 September, 2023	4:00 P.M.	To approve alteration of Articles of Association of the Company
Through two-way video conferencing	Thursday, 13 April, 2023	12:00 Noon	Approval for change of name of Fullerton India Home Finance Company Limited (the 'Company') and consequential amendment to Memorandum of Association and Articles of Association of the Company.

### Means of Communication

- a) Quarterly, half-yearly and annual financial results of the Company are approved by the Board and submitted to the Stock Exchange, in accordance with Regulation 52 of the SEBI LODR 2015 and are also uploaded on the website of the Company at <https://www.grihashakti.com/financial-results.aspx> pursuant to Regulation 62 of SEBI LODR 2015.
- b) Quarterly, half-yearly and annual financial results of the Company are published in Financial Express (English)

language), Business Standard (English language) and Mumbai Lakshadweep (Marathi language) newspapers.

- (c) Official news release are also uploaded on the website of the Company at <https://www.grihashakti.com/media.aspx>.
- (d) Presentations are shared to debt institutional investors/analysts.

## General Shareholder Information

### a. Annual General Meeting

<b>Date, Time and Venue</b>	19 June, 2024, at 10:30 a.m. IST through two-way video conferencing
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### b. Financial Calendar (tentative):

Financial Year 2024-25	1 April, 2024 to 31 March, 2025
First Quarter Results	Second week of August 2024
Half Yearly Results	Second week of November 2024
Third Quarter Results	Second week of February 2025
Audited Results for the year ending 31 March, 2025	Second week of May 2025

- c. Dividend Payment Date: The Board of Directors of the Company have not recommended any dividend for the financial year ended 31 March, 2024.
- d. Listing on Stock Exchange: The non-convertible debt securities of the Company are listed on the debt market segment of National Stock Exchange of India Limited (NSE), Exchange Plaza, C-1, Block-G, Bandra-Kurla Complex, Bandra (E), Mumbai – 400 051.
- e. Payment of Annual Listing fees: The Company has paid the annual listing fees for the FY 2024-25.
- f. Registrar & Share Transfer Agents: The Company has availed electronic connectivity facility from Link Intime India Private Limited for its Non-Convertible Securities. The details of the Link Intime India Private Limited are given as under:

Address	Contact Details
Link Intime India Private Limited C-101, 1st Floor, 247 Park, Lal Bahadur Shastri Marg, Vikhroli (West), Mumbai – 400 083.	Toll-free Number (India): 1800 1020 878 Telephone Number: 022-4918 6270 Fax: 022-4918 6060 E-mail: <a href="mailto:rnt.helpdesk@linkintime.co.in">rnt.helpdesk@linkintime.co.in</a> Website: <a href="https://www.linkintime.co.in">https://www.linkintime.co.in</a>

- g. Distribution of shareholding:

Shareholding pattern of the Company as at 31 March, 2024:

Name of the Shareholders	No. of Shares held	Percentage
SMFG India Credit Company Limited (Formerly Fullerton India Credit Co. Ltd.)*	32,62,22,451	100
<b>Total</b>	<b>32,62,22,451</b>	<b>100</b>

\* Includes 6 shares held by Nominee shareholders of SMFG India Credit Company Limited (Formerly Fullerton India Credit Co. Ltd.)

- h. No listed debentures were suspended for trading during FY 2023-24.

- i. Commodity Price Risk or Foreign Exchange risk and Hedging Activities - Nil

- j. Dematerialisation of shares and liquidity - As on 31 March, 2024, the total equity capital of the Company was held in dematerialised form with National Securities Depository Limited. As the equity shares of the Company are not listed on the Stock Exchange, the shares were not traded on the Stock Exchange.

- k. List of all credit ratings along with any revisions thereto obtained for FY 2023-24 for rated Long term Borrowings and Short term Borrowings. Kindly refer Para No. 40 of the Directors' Report.

- l. Address for correspondence:

Name	Contact Details
Mr. Jitendra Maheshwari, Company Secretary & Compliance Officer	SMFG India Home Finance Company Limited (Formerly Fullerton India Home Finance Co. Ltd.): Corporate Address: Inspire BKC, Unit No. 503 & 504, 5th floor, Main Road, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai – 400 051. Email ID: <a href="mailto:secretarial@grihashakti.com">secretarial@grihashakti.com</a>

As the Equity Shares of the Company are not listed on any Stock Exchange, the details related to stock code, market price data – high, low during each month in last financial year, performance in comparison to broad-based indices such as BSE Sensex, CRISIL Index etc. share transfer system, outstanding Global Depository Receipts or American Depository Receipts or warrants or any convertible instruments, conversion date and likely impact on equity, commodity price risk are not applicable to the Company.

The Company is a Housing Finance Company, thereby the Company operates from various offices in India and does not have any manufacturing plant.

## Other Disclosures

- a. There are no materially significant related party transactions that may have potential conflict with the interests of the Company at large.
- b. During the past 3 (three) years there have been no instances of non-compliance by the Company with the requirements of the Stock Exchange, Securities and Exchange Board of India (SEBI) or any other statutory/regulatory authority, on any matter related to capital markets.
- c. The Company has formulated a Vigil Mechanism / Whistle-Blower Policy. The details of establishment of Whistle-Blower policy / vigil mechanism are furnished in the Directors' Report forming part of the Annual Report. No personnel of the Company have been denied access to the Audit Committee to

## Report on Corporate Governance (Contd.)

- lodge their grievances. The said Policy has been uploaded on the website of the Company at: <https://www.grihashakti.com/images/CG/Whistle-Blower-policy-website-upload-copy.pdf>
- d. The Company has been identified as a HVDLE, with effect from 7 September, 2021 and as such is required to comply with relevant provisions of the SEBI LODR 2015 relating to corporate governance, on a 'comply or explain' basis, till 31 March, 2024 and on a mandatory basis thereafter vide SEBI circular dated 14 June, 2023. The Company is in compliance with Regulations 15 to 27 of the SEBI LODR 2015. The Company has obtained a certificate (Unique Code: F010559F000310815) from Vinod Kothari & Company, Practicing Company Secretaries regarding compliance with the provisions relating to corporate governance laid down under the SEBI LODR 2015. This certificate is annexed to this Report as **Annexure B**.
- e. The Company has complied with the discretionary requirements as specified under Part E of Schedule II of Regulation 27(1) of the SEBI LODR 2015, detailed as under: –
- Non-Executive, Non Independent Director is the Chairman of the Company and does not maintain any office at the expense of the Company.
  - The Company delivers the audited financial results/statements on quarterly and annual basis to its shareholders.
  - Financial statements for the year ended 31 March, 2024 were unmodified.
  - Company has separated the post of the Chairman and that of its Managing Director and Chief Executive Officer.
  - The Head of Internal Audit ('HIA') shall report to the MD & CEO. The reviewing authority of HIA would be the Audit Committee and the accepting authority will be the Board.
- f. Since at present, the Company does not have any subsidiary, Policy for determining material subsidiary has not been formulated.
- g. The Policy for Related Party Transactions has been uploaded on the website of the Company at <https://www.grihashakti.com/images/CG/SMHFC-policy-on-party-related-transaction.pdf> A copy of the said Policy has also been attached to the Directors' Report, as **Annexure V**.
- h. Disclosure of Commodity price risk and commodity hedging activities – Being a Housing Finance Company, the Company is not exposed to commodity price risk.
- i. During the year under review, the Company has not raised/ utilised any funds through preferential allotment or qualified institutions placement as specified under Regulation 32(7A) of the SEBI LODR 2015.
- j. The Company has received a certificate dated 4 May, 2024 from M/s. Vinod Kothari and Company, Practicing Company Secretaries (Unique Code: F010559F000310859), that none of the Directors of the Company have been debarred or disqualified from being appointed or continuing as directors of the companies by Securities and Exchange Board of India or Ministry of Corporate Affairs or any other statutory/regulatory authority, is enclosed to this Report as **Annexure A**.
- k. The Board has accepted all the recommendations made by the Committees of the Board, during the FY 2023-24.
- The details of the fees paid to Statutory Auditors of the Company during the financial year ended 31 March, 2024, is as under:

Professional fees payable to auditors	Audit fee (₹ lakhs)
Statutory Audit fee	20
Limited Review	7
Tax Audit fee	5
Other services	29
<b>Total</b>	<b>61</b>

- l. Disclosure in relation to the Sexual Harassment of Women at the Workplace (Prevention, Prohibition & Redressal) Act, 2013, for the financial year ended 31 March, 2024:
- |   |     |
|---|-----|
| No. of complaints filed during the financial year 2023-24       | Nil |
| No. of complaints disposed of during the financial year 2023-24 | Nil |
| No. of complaints pending during the financial year 2023-24     | Nil |
- m. The Company has not taken or given any loans and advances to firms/ companies/ body corporates in which directors are interested or deemed to be interested.
- n. At present, the Company does not have any material subsidiary.
- o. The Company has complied with all the requirements of Corporate Governance Report as stated under sub paras (2) to (10) of Section I of Schedule V to the SEBI LODR 2015.
- p. The Company is in compliance with the corporate governance requirements specified in Regulation 17 to 27 and Regulation 62 of the SEBI LODR 2015 to the extent applicable.
- q. There were no penalty/stricture imposed by RBI/NHB or any other statutory authority during the year under review. Further, there were no defaults observed in compliance with the requirements of the Act, including with respect to compliance with accounting and secretarial standards.

## Compliance with Code of Conduct

I confirm that for the Financial Year 2023-24, SMFG India Home Finance Company Limited (*Formerly Fullerton India Home Finance Co. Ltd.*) has received from its board of directors and senior management, a declaration of compliance with the code of conducts as applicable to them.

Date: 9 May, 2024  
Place: Mumbai

**Deepak Patkar**  
**Managing Director & CEO**  
**DIN: 09731775**

## Certificate of Corporate Governance

The Company has obtained a certificate dated 4 May, 2024 from, M/s. Vinod Kothari and Company, Practicing Company Secretaries (Unique Code: F010559F000310815) confirming compliances with the conditions of Corporate Governance as stipulated in the SEBI LODR 2015, is enclosed to this Report as **Annexure B**.



## Annexure A to Report on Corporate Governance

# Certificate of Non-Disqualification of Directors

[Pursuant to Para C (10)(i) of Schedule V to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Chapter VII of SEBI Master Circular for listing obligations and disclosure requirements for Non-convertible Securities, Securitised Debt Instruments and/or Commercial Paper]

To,

**The Members of**

**SMFG India Home Finance Company Limited**

**(Formerly Fullerton India Home Finance Co. Ltd.)**

Megh Towers, Third Floor, Old No-307, New No.-165,  
Poonamallee High Road, Maduravoyal,  
Chennai, Tamil Nadu – 600 095, India.

We have examined the relevant registers, records, forms, returns, and disclosures received from the Directors of SMFG India Home Finance Company Limited (Formerly Fullerton India Home Finance Co. Ltd.) (hereinafter referred to as 'the Company') having CIN: U65922TN2010PLC076972 and having registered office at Megh Towers, Third Floor, Old No-307, New No-165, Poonamallee High Road, Maduravoyal, Chennai, Tamil Nadu, 600 095 India, produced before us by the Company for the purpose of issuing this Certificate, in accordance with clause 10(i) of Para C of Schedule V to the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Chapter VII of SEBI Master Circular for listing obligations and disclosure requirements for Non-convertible Securities, Securitised Debt Instruments and/or Commercial Paper.

In our opinion and to the best of our information and according to the verifications (including Directors Identification Number (DIN) status at the portal [www.mca.gov.in](http://www.mca.gov.in)) as considered necessary and explanations furnished to us by the Company & its officers, we hereby certify that none of the Directors on the Board of the Company as stated below for the Financial Year ended 31 March, 2024 have been debarred or disqualified from being appointed or continuing as Directors of companies by the Securities and Exchange Board of India or the Ministry of Corporate Affairs or by the Reserve Bank of India.

Sr. No.	Name of the Director as on 31 March, 2024	DIN	Category of Directorship as on 31 March, 2024	Date of Appointment
1	Mr. Shantanu Mitra	03019468	Chairman, Non-Executive Director	22 December, 2021
2	Mr. Deepak Patkar	09731775	Managing Director & CEO	2 February, 2023
3	Mr. Ajay Pareek	08134389	Non-Executive Director	22 December, 2021
4	Ms. Sudha Pillai	02263950	Independent Director	21 August, 2019
5	Mr. Radhakrishnan B. Menon	01473781	Independent Director	22 December, 2021
6	Ms. Dakshita Das	07662681	Independent Director	20 January, 2023

Ensuring the eligibility for the appointment / continuity of every Director on the Board is the responsibility of the management of the Company. Our responsibility is to express an opinion on these based on our verification. This certificate is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

**For M/s. Vinod Kothari & Company**  
**Practicing Company Secretaries**  
**Unique Code: P1996WB042300**

**Vinita Nair**  
**Senior Partner**

**Membership No.: F10559**  
**C P No.: 11902**

**UDIN: F010559F000310859**

**Peer Review Certificate No.: 4123/2023**

**Place: Mumbai**  
**Date: 4 May 2024**

**Annexure B to Report on Corporate Governance**

# Certificate on Corporate Governance

To,

**The Members,**

**SMFG India Home Finance Company Limited**

**(Formerly Fullerton India Home Finance Co. Ltd.)**

We have examined the compliance of Corporate Governance by SMFG India Home Finance Company Limited (Formerly 'Fullerton India Home Finance Co. Ltd.') ("the Company") for the financial year ending on 31 March, 2024, as stipulated in Regulations 15 to 27 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") basis examination of documents provided in **Annexure I**.

The compliance of conditions of Corporate Governance is the responsibility of the Management of the Company. Our examination was limited to review of the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

The provisions of Corporate Governance were applicable to the Company on a 'comply-or-explain' basis, during the period under review. In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the Listing Regulations.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted its affairs.

**For M/s. Vinod Kothari & Company**  
**Practicing Company Secretaries**  
**Unique Code: P1996WB042300**

**Place:** Mumbai  
**Date:** 4 May, 2024

**Vinita Nair**  
**Senior Partner**  
**Membership No.: F10559**  
**C P No.: 11902**  
**UDIN: F010559F000310815**  
**Peer Review Certificate No.: 4123/2023**

## Annexure I

# List of Documents

1. Minutes of the meetings of the following:
  - Board of Directors;
  - Audit Committee;
  - Nomination and Remuneration Committee;
  - Risk Oversight Committee;
  - Stakeholders Relationship Committee;
  - Annual General Meeting and Extra-Ordinary General Meeting;
2. Policies as available on the website;
3. Annual disclosures received from Directors pursuant to Section 184(1);
4. Declaration by Independent Directors;
5. Omnibus approval granted in Audit Committee Meeting for FY 23-24;
6. Details of remuneration paid to Directors;
7. Terms of reference of the Committees of the Board;
8. Draft CG Report for FY 2023-24;
9. Details of other directorship as reflecting in Directors' Master Data on MCA and stock exchange filing for corporate governance.

**Annexure III to Directors' Report**

# Certification by Chief Executive Officer (CEO) and Chief Financial Officer (CFO)

To,

The Shareholders and the Board of Directors

**SMFG India Home Finance Company Limited**

**(Formerly Fullerton India Home Finance Co. Ltd.)**

We, Deepak Patkar, Managing Director & CEO and Ashish Chaudhary, Chief Financial Officer, of SMFG India Home Finance Company Limited (Formerly Fullerton India Home Finance Co. Ltd.), to the best of our knowledge and belief, certify that:

- a. We have reviewed the financial statements and the cash flow statements for the year ended 31 March, 2024 (hereinafter referred to as the year) and that to the best of our knowledge and belief:
  - i. These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - ii. These statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b. There are no transactions entered into by the Company during the year which are fraudulent, illegal or violate of the Company's internal policies.
- c. We accept responsibility for establishing and maintaining internal controls for financial reporting and we have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting and have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and have taken requisite steps to rectify these deficiencies.
- d. We have indicated to the Auditors and the Audit Committee:
  - i. Significant changes in internal control over financial reporting during the year; and
  - ii. Significant changes in accounting policies during the year and the same have been disclosed in the notes to the financial statements.
- e. There had been 5 instance of fraud reported by the Company to Auditor, Audit Committee and the Board. The Company has taken appropriate action against the same. The Company is registered as a non-deposit taking housing finance company.

**Deepak Patkar**  
**Managing Director & CEO**  
**DIN: 09731775**

**Ashish Chaudhary**  
**Chief Financial Officer**

**Date:** 9 May, 2024

**Place:** Mumbai



## Form No. MR-3

# Secretarial Audit Report

FOR THE YEAR ENDED ON MARCH 31, 2024

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,  
The Members,  
SMFG India Home Finance Company Limited  
(Formerly Fullerton India Home Finance Co. Ltd.)

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **SMFG India Home Finance Company Limited (Formerly Fullerton India Home Finance Co. Ltd.)** [hereinafter called '**the Company**'] for the year ended on 31 March, 2024 ["**period under review**"]. The secretarial audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conduct/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorised representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the period under review for the year ended on 31 March, 2024 has complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the period under review, according to the provisions of:

1. The Companies Act, 2013 ("the Act") and the rules made thereunder including any re-enactments thereof;
2. The Securities Contracts (Regulation) Act, 1956 ("SCRA") and rules made thereunder;
3. The Depositories Act, 1996 and the regulations and bye-laws framed thereunder;
4. Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment;

### 5. The following Regulations and Guidelines prescribed under Securities and Exchange Board of India Act, 1992 ('SEBI Act'), to the extent applicable;

- a. The Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021;
- b. The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
- c. The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations');

- d. The Securities and Exchange Board of India (Debenture Trustee) Regulations, 1993 (in relation to obligations of Issuer Company);
- e. The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Act and dealing with client.

### 6. Specific Laws applicable as mentioned hereunder:

- a. National Housing Bank Act, 1987;
- b. Returns to be submitted by Housing Finance Companies;
- c. RBI Master Direction - Non-Banking Financial Company – Housing Finance Company (Reserve Bank) Directions, 2021 ('HFC Master Directions');
- d. RBI Master Direction - Know Your Customer (KYC) Direction, 2016;
- e. RBI Master Direction - Monitoring of Frauds in NBFCs (Reserve Bank) Directions, 2016;
- f. RBI Master Direction - Information Technology Framework for the NBFC Sector dated 8 June, 2017;
- g. Scale Based Regulation (SBR): A Revised Regulatory Framework for NBFCs read with other applicable circulars issued thereunder;
- h. Guidelines for Appointment of Statutory Central Auditors (SCAs)/Statutory Auditors (SAs) of Commercial Banks (excluding RRBs), UCBs and NBFCs (including HFCs).

We have also examined compliance with the applicable clauses of Secretarial Standards 1 and 2 issued by the Institute of Company Secretaries of India;

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, operational circular etc. mentioned above.

### Recommendations as a matter of best practice:

In the course of our audit, we have made certain recommendations for good corporate practices to the compliance team, for its necessary consideration and implementation by the Company.

### We further report that:

During the period under review the Board of Directors of the Company was duly constituted with proper balance of Executive Directors, Non-Executive Director and Independent Directors.

There have been no changes in the composition of Board of Directors of the Company during the period under review. Adequate notice is given to all directors to schedule the Board Meetings, agenda and

detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

All the decisions were unanimous and there were no instances of dissent in the Board and Committee meetings.

**We further report that** there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

**We further report that** during period under review, the Company has not incurred any specific event/action listed below that can have a major bearing on the company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc., except as follows:

**i. Issue of Non-Convertible Debentures (NCDs):**

During the period under review, the Company issued and allotted secured debentures amounting to ₹ 895 crores.

**ii. Redemption of NCDs:**

During the period under review, the Company redeemed debentures amounting to ₹ 468 crore pursuant to maturity.

**iii. Change of name of the Company and consequential amendment to MOA & AOA:**

Pursuant to acquisition of 74.9% of paid-up share capital of the SMFG India Credit Company Limited (*Formerly Fullerton India Credit Co. Ltd.*), parent company of the Company, by Sumitomo Mitsui Financial Group ('SMFG') from Angelica Investments Pte. Ltd. ('Angelica') and Fullerton Financial Holdings Pte. Ltd. ('FFH'), the name of the Company has been changed from 'Fullerton India Home Finance Company Limited' to 'SMFG India Home Finance Company Limited', to indicate the association with SMFG, pursuant to receipt of requisite approval from the Reserve Bank of India vide NOC letter dated 27 February, 2023 and approval from shareholders obtained vide resolution passed on 13 April, 2023. Fresh certificate of incorporation was received from the Registrar of Companies, Chennai on 15 May, 2023. Further, the Company has also received a fresh certificate of registration dated 19 May, 2023, from the Reserve Bank of India, pursuant to change of name.

**iv. Issue of equity shares on rights basis:**

The Company issued and allotted 77,39,938 equity shares of the face value of ₹ 10/- each at a price of ₹ 96.90/- per share to SMFG India Credit Company Limited (*Formerly Fullerton India Credit Co. Ltd.*) aggregating to ₹ 74,99,99,992.20/- (Rupees Seventy-Four Crore Ninety-Nine Lakhs Ninety-Nine Thousand Nine Hundred Ninety-Two and Twenty Paise only) on rights basis on 17 August, 2023.

**v. Change in ownership of the Company:**

During the period under review, pursuant to the Shareholders' Agreement ("SHA") executed between SMFG India Credit Company Limited ("SMICC") (*Formerly Fullerton India Credit Co. Ltd.*) with Sumitomo Mitsui Financial Group ("SMFG") and Angelica Investments Pte. Ltd. ("Angelica") (*Shareholders of the SMICC*) on 6 July, 2021, SMFG acquired the balance equity shares of the SMICC i.e. 25.1% from Angelica, making SMICC wholly-owned subsidiary of SMFG. Consequently, the Company also became a wholly-owned subsidiary of SMICC and SMFG.

Pursuant to the completion of the transfer of remaining shares of SMICC held by Angelica (i.e. 25.1% of the equity share capital of SMICC) to SMFG on 6 March, 2024, the SHA stood terminated. Accordingly, the Company altered its AOA by passing a special resolution in the Extraordinary General Meeting held on 6 March, 2024 for the deletion of clauses inserted pursuant to the SHA.

**For M/s. Vinod Kothari & Company**  
**Practicing Company Secretaries**  
**Firm Registration No.: P1996WB042300**

**Vinita Nair**  
**Senior Partner**  
**Membership No.: F10559**  
**CP No.: 11902**

**UDIN: F010559F000296361**

**Place:** Mumbai

**Date:** 2 May, 2024

**Peer Review Certificate No. 4123/2023**

This report is to be read with our letter of even date which is annexed as **Annexure 'I'** and forms an integral part of this report.

## Annexure I

# Annexure to Secretarial Audit Report (Non-Qualified)

To,  
The Members,  
SMFG India Home Finance Company Limited  
(Formerly Fullerton India Home Finance Co. Ltd.)

Our Secretarial Audit Report of even date is to be read along with this letter.

1. Maintenance of secretarial records is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit. The list of documents for the purpose, as seen by us, is listed in **Annexure II**;
2. We have followed the audit practices and the processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion;
3. Our Audit examination is restricted only upto legal compliances of the applicable laws to be done by the Company, we have not checked the practical aspects relating to the same.
4. Wherever our Audit has required our examination of books and records maintained by the Company, we have also relied upon electronic versions of such books and records, as provided to us through online communication. Considering the effectiveness of information technology tools in the audit processes, we have conducted online verification and examination of records, as facilitated by the Company, for the purpose of issuing this Report. In doing so, we have followed the guidance as issued by the Institute.
5. We have not verified the correctness and appropriateness of financial records and books of accounts of the Company as well as correctness of the values and figures reported in various disclosures and returns as required to be submitted by the Company under the specified laws, though we have relied to a certain extent on the information furnished in such returns.
6. Wherever required, we have obtained the management representation about the compliance of laws, rules and regulation and happening of events etc.
7. The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of the management. Our examination was limited to the verification of procedure on test-check basis.
8. Due to the inherent limitations of an audit including internal, financial, and operating controls, there is an unavoidable risk that some misstatements or material non-compliances may not be detected, even though the audit is properly planned and performed in accordance with audit practices.
9. The contents of this Report has to be read in conjunction with and not in isolation of the observations, if any, in the report(s) furnished/to be furnished by any other auditor(s)/agencies/authorities with respect to the Company.
10. The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

**Annexure II**

## List of Documents

1. Minutes of the meetings of the following:
  - Board of Directors;
  - Audit Committee;
  - Nomination and Remuneration Committee;
  - Corporate Social Responsibility Committee;
  - Risk Oversight Committee;
  - Asset Liability Management Committee;
  - IT Strategy Committee;
  - Stakeholders Relationship Committee;
  - Annual General Meeting and Extraordinary General Meetings.
2. Resolution passed by circulation on a sample basis;
3. Notice for Board and Committee Meetings on a sample basis;
4. Statutory Registers under Act, 2013;
5. Disclosure under Act, 2013 and Rules made thereunder;
6. Intimations/Information submitted to Stock Exchanges, Debenture Trustees and Credit Rating Agencies;
7. Forms and returns filed with the ROC, NHB;
8. Codes and Policies framed under applicable SEBI Regulations and disclosures/ details obtained/ furnished thereunder.
9. Annual report 2023 and quarterly financials submitted during the period under review.



## Annexure V to Directors' Report

# Related Party Transaction Policy

## 1. Background

Related party transactions can lead to a potential or actual conflict of interest, which may be against the business interest of the Company and for its stakeholders. In order to avoid any potential or actual conflict of interest and to bring transparency while dealing with related parties, a company is required to comply with the norms relating to related parties, as set forth in the applicable laws, as mentioned below.

- i. The Companies Act, 2013 ("the Act") and the relevant provisions of the Companies (Meetings of the Board and its Powers) Rules, 2014, as amended, from time to time;
- ii. Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing regulation") as amended, from time to time;
- iii. Master Direction – Non-Banking Financial Company – Housing Finance Company (Reserve Bank) Directions, 2021;
- iv. Indian Accounting Standards, (IND AS-24), as amended, from time to time;
- v. IRDA (Registration of Corporate Agents) Regulations, 2015, as amended, from time to time; and
- vi. Framework for Scale Based Regulation for Non-Banking Financial Companies and guidelines issued thereunder

from time to time to the extent applicable to loans and advances to related parties.

Accordingly, the Company has formulated and adopted the Policy on Related Party Transactions ('the Policy'), to be adopted in respect of all transactions entered/ to be entered by it with Related Parties.

## 2. Policy Scope and Objective

This Policy is intended to ensure systematic identification, approval and reporting of transactions entered/ to be entered into between the Company and any of its Related Parties, in compliance with the applicable laws.

Scope of this Policy, is as under:

- i. to govern identification and approval process and disclosure requirements, for Related Party Transactions in a transparent manner;
- ii. to ensure fairness in conduct of Related Party Transactions, in terms of applicable laws; and
- iii. to set out the materiality thresholds for Related Party Transactions.

## 3. Policy Applicability

This Policy will be applicable for all Related Party Transactions entered/to be entered, by the Company.

## 4. Definition

Unless the context otherwise requires, the following terms shall have the meaning as assigned below, and cognate expressions shall be construed accordingly:

<b>Annual Consolidated Turnover</b>	Means Turnover as per the last audited Consolidated Financial Statements
<b>Annual Standalone Turnover</b>	Means Turnover as per the last audited Standalone Financial Statements.
<b>Associated Entities</b>	Means the following: <ol style="list-style-type: none"> <li>i directors (including the Chairman/ Managing Director) or relatives of directors;</li> <li>ii any firm in which any of the directors of the Company or their relatives, is interested as a partner, manager, employee or guarantor.</li> <li>iii any company in which any of their directors of the Company, or their relatives is interested as a Major Shareholder, director, manager, employee or guarantor.</li> </ol>
<b>Holding Company</b>	Means SMFG India Credit Company Limited (Formerly Fullerton India Credit Co. Ltd.) ('SMICC')
<b>Key Managerial Personnel (KMPs)</b>	The KMPs shall mean and include, <ol style="list-style-type: none"> <li>i. Chief Executive Officer or the Managing Director or the Manager;</li> <li>ii. Company Secretary;</li> <li>iii. the Whole-time Director;</li> <li>iv. the Chief Financial Officer;</li> <li>v. such other officer as may be prescribed under the Companies Act, 2013.</li> </ol>
<b>Listing Regulations</b>	Means the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, from time to time.
<b>Major Shareholder</b>	Means a person holding 10% or more of the paid-up share capital or rupees five crores in paid-up shares, whichever is lower.

<b>Material Modification</b>	<ul style="list-style-type: none"> <li>i. Entering into, or varying, or waiving any breach of, or discharging any liability under, or terminating any SMFG Related Party Transaction not on an arm's length basis.</li> <li>ii. The entering into of any transaction by a Group Company with a Related Party of such Group Company which: (i) is not in the ordinary course of the Business; (ii) is not on an arm's length basis; or (iii) exceeds ₹100,000,000 (Indian Rupees Hundred Million) in value, in aggregate in any Financial Year.</li> </ul>
<b>Material Related Party Transaction</b>	Material Related Party Transaction shall have the same as defined in Companies Act, 2013 and Listing Regulation. For details please refer to Annexure 1 of this Policy.
<b>Net Worth</b>	The aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.
<b>Potential Conflict of Interest</b>	Means conflict of interest either by being a party to a RPT or in case of a RPT with another body corporate holding more than 2% of the paid-up share capital of the other body corporate.
<b>Related Party</b>	<p>Related Party with reference to a company, shall include:</p> <ul style="list-style-type: none"> <li>i. director or his relative;</li> <li>ii. key managerial personnel or his relative;</li> <li>iii. firm, in which a director, manager or his relative is a partner;</li> <li>iv. private company in which a director or manager or his relative is a member or director;</li> <li>v. public company in which a director or manager is a director and holds along with his relatives, more than two per cent. of its paid-up share capital;</li> <li>vi. body corporate whose Board of Directors, managing director or manager is accustomed to act in accordance with the advice, directions or instructions of a director or manager excluding person giving directions or instructions in a professional capacity;</li> <li>vii. any person on whose advice, directions or instructions a director or manager is accustomed to act other than advice, directions or instructions given in a professional capacity excluding person giving directions or instructions in a professional capacity;</li> <li>viii. body corporate which is: <ul style="list-style-type: none"> <li>A. a holding, subsidiary or an associate company of such company; or</li> <li>B. a subsidiary of a holding company to which it is also a subsidiary;</li> <li>C. an investing company or the venturer of the company;</li> </ul> </li> <li>ix. a director (other than an independent director) or key managerial personnel of the holding company or his relative with reference to the company.</li> </ul> <p>Related Party is further defined as per Reg. 2 (zb) of the Listing Regulations and applicable accounting standards. Please refer to Annexure 1 for Related Party Definition as per Listing Regulations and Accounting Standard.</p>
<b>Related Party Transaction' or 'RPT'</b>	<p>Means a transaction involving transfer of resources, services or obligations between:</p> <ul style="list-style-type: none"> <li>– The Company or any of its subsidiaries on one hand with a Related Party of the Company or any of its subsidiaries on the other; or</li> <li>– The Company or any of its subsidiaries on one hand with any other person or entity on the other, the purpose and effect of which is to benefit a Related Party of the Company or any of its subsidiaries.</li> </ul> <p>It is clarified that regardless of whether a price is charged a "transaction" with a Related Party shall be construed to include a single transaction or a group of transactions in a contract.</p>
<b>Relative</b>	<p>For an individual, 'Relative' shall mean and include:</p> <ul style="list-style-type: none"> <li>• Members of Hindu undivided family;</li> <li>• Husband or wife;</li> <li>• Father (including step-father) and Mother (including step-mother);</li> <li>• Daughter and Daughter's husband;</li> <li>• Son (including step-son) and Son's wife;</li> <li>• Brother (including step-brother) and Sister (including step-sister);</li> <li>• Domestic partner of any of the said persons, children and dependents of such domestic partner or spouse (IND AS -24).</li> </ul>

## Related Party Transaction Policy (Contd.)

<b>Senior Officers (SOs)/ Senior Management/ Leadership Team</b>	Means personnel of the Company who are members of its core management team excluding Board of Directors comprising all members of management, one level below the Chief Executive Officer & Managing Director, including the functional heads.
<b>SMFG Related Party Transactions</b>	Means any agreement, arrangement, undertaking and/or transaction (including, without limitation, the entry into, variation of, termination of and any exercise of rights under such agreement, arrangement, undertaking and/or transaction) involving (i) any Group Company on the one hand (as defined in the Articles of Association of the Company), and (ii): a) any member of the SMFG Group; b) any Affiliate of any member of the SMFG Group; c) any SMFG Group-Sponsored Vehicle; d) to the extent SMFG is aware, any person or entity in which the person or entity described in the preceding paragraphs (a), (b) or (c) directly or indirectly holds or controls 30% (thirty per cent.) or more of the outstanding securities or other ownership interests of such entity; and/or e) any person or entity that directly or indirectly holds or controls 30% (thirty per cent.) or more of the outstanding securities or other ownership interests in any of the entities described in the preceding paragraphs (a) or (b).
<b>Turnover</b>	The gross amount of revenue recognized in the profit and loss account from the sale, supply, or distribution of goods or on account of services rendered, or both, by the Company as per its last audited financial accounts.

*Note: All words and expressions used herein, unless defined herein, shall have the same meaning as respectively assigned to them under the Companies Act, 2013 and Rules framed thereunder or any other applicable law.*

### 5. Policy Exclusion

Following transactions shall not be considered as a related party transaction, in terms of this Policy [However disclosure in the financial statement as per Listing regulation shall be made by the Company]:

- Reimbursement of expenses incurred by/for a Related Party for business purpose of the Company, or reimbursement received for expenses incurred by the Company on behalf of a Related Party.
- Any transaction in which the Related Party's interest arises solely by way of ownership of securities issued by the Company and all holders of such securities receive the same benefits pro rata as the Related Party, or other pro rata interest of a Related Party included in a transaction involving generic interest of stakeholders involving one or more Related Parties as well as other parties;
- Any transaction that involves providing of compensation to a director or Key Managerial Personnel, in accordance with the provisions of Companies Act, 2013, in connection with his or her duties to the Company or any of its subsidiaries or associates including the reimbursement of reasonable business and travel expenses incurred in the ordinary course of business.
- Recurring transactions flowing out of a principal transaction or arrangement for which the Audit Committee has granted its omnibus approval;
- Requirement under Para 8 will not apply to loans and advances granted to directors, Associated Entities and Senior Officers against the following:
  - Government securities

- Life insurance policies
- Fixed deposits
- Stocks and shares
- Housing loans, car advances, etc. granted to an employee/director of the Company, under any scheme applicable generally to employees/directors of the Company, provided that the Company's interest/ lien is appropriately marked with legal enforceability.
- Any other exception which is consistent with the Applicable Laws, including any rules or regulations made thereunder, and does not require prior approval by the Audit Committee.

### 6. Identification of Related Parties and maintenance of list of Related Parties

- Secretarial department shall coordinate with the concerned stakeholders viz. Shareholders, Directors, Key Managerial Personnel, Senior Officers, to collate the relevant information and maintain the database of Company's Related Parties in the format as per **Annexure 2**.
- Each Director and KMPs of the Company shall, within seven days of his/her appointment and as at 31 March every year disclose list of relatives and his/her interest in all the Companies or Firms or Body Corporate or any Association of Individuals on, in form MBP-1, which shall be placed before the Audit Committee and the Board at their first meeting held in the succeeding financial year.
- Each SOs shall disclose list of their Relatives and/or Associated Entities, within seven days of his/her appointment and as at 31 March every year.

- d. Any change in the aforesaid disclosure by the Director, KMPs and SOs shall be disclosed by them within 7 days of such change.
- e. The database of Related Parties shall be updated based on inputs/ disclosures received from the Related Parties and other concerned stakeholders by the Secretarial department and circulated to the departments in the Company, in case of any change or on a quarterly basis, whichever is earlier.
- f. The said database of Related Parties shall be reviewed by the Secretarial team on a quarterly basis.
- g. The Company shall share the list of its Related Parties with its subsidiary(ies) and obtain a similar list from its subsidiary, on a quarterly basis or in case of any change in the previous list, whichever is earlier.

## 7. Manner of dealing with Related Party Transactions

RPTs undertaken by the Company is subject to obtaining prior approval of Audit Committee, Board and/ or the Shareholders, depending on its nature and if it exceeds the prescribed threshold limit. Situations under which said approval of Audit Committee and/or Board and/ or Shareholders, will be required, are as under:

### I. Transactions requiring prior approval of Audit Committee

- a. All RPTs including Material RPTs and subsequent Material Modifications thereof shall be subject to the prior approval of the Audit Committee.
- b. If value of transaction entered into by the Company with a related party as per Regulation 23 and Regulation 15(2) of Listing regulation as listed at **Annexure – 3**, which individually or taken together with previous RPTs entered during a financial year, exceeds:
  - 10% of the Annual Consolidated Turnover of the Company; or
  - 10% of the Annual Standalone Turnover of the Company, with effect from 1 April, 2023.
- c. Only those members of the Audit Committee of the Company, who are independent directors, shall be eligible to consider and approve RPTs. However, non-independent directors are entitled to, and may voice their opinion at the Audit Committee meeting seeking approval of the proposed RPTs and this process including the opinions (including any dissent or objection) shall be recorded in writing in the minutes of the meeting.
- d. Arm's length pricing report after external validation will be submitted before the Audit Committee for approval of any RPTs.

- e. In case any transaction involving any amount not exceeding one crore rupees is entered into by a director or officer of the company without obtaining the approval of the Audit Committee and it is not ratified by the Audit Committee within three months from the date of the transaction, such transaction shall be voidable at the option of the Audit Committee and if the transaction is with the related party to any director or is authorised by any other director, the director concerned shall indemnify the company against any loss incurred by it.

### II. Transactions requiring prior approval of the Board of Directors

- a. Transaction covered under Section 188 of the Companies Act, 2013 (**Annexure – 4**) which are not in the ordinary course of business of the Company or not on an arm's length basis.
- b. Any transaction not approved or recommended by the Audit Committee.
- c. All Related Party Transaction requiring approval of the Shareholders if it does not constitute Affirmative Vote Matters in pursuance of clause 171(3) of the Articles of Association of the Company.

### III. Transactions requiring prior approval of Shareholders

- a. Material Related Party Transactions as defined herein above by way of an ordinary resolution.
- b. Material Related Party Transactions under Listing Regulations and Material Modifications thereto, will require prior approval of shareholders unless otherwise provided under applicable law.
- c. SMFG Related Party Transactions and Material Modifications thereto, will be additionally required to be approved in accordance with the Articles of Association of the Company.
- d. The RPTs between insurance intermediaries that are not on arm's length or in the ordinary course of business shall be further approved by the shareholders of the insurance intermediaries in the general meeting.

### IV. Transaction where no prior approval is required

- a. Transactions between the Company and SMICC, holding Company, would not require prior approval and grant the approval of Audit Committee, except in respect of transactions as listed under Section 188 of the Companies Act, 2013 (**Annexure – 4**)
- b. Any transaction occurred prior to individual/ entities becoming Related party.



## Related Party Transaction Policy (Contd.)

### V. Omnibus Approval

- a. Audit Committee shall lay down the criteria for granting the omnibus approval and grant the approval in line with this Policy and such approval shall be applicable in respect of RPTs, which are repetitive in nature, detailed as under. Such criteria, shall be recommended for the approval of the Board.
  1. maximum value of the transactions, in aggregate, which can be allowed under the omnibus route in a year;
  2. the maximum value per transaction which can be allowed;
  3. extent and manner of disclosures to be made to the Audit Committee at the time of seeking omnibus approval;
  4. review, at such intervals as the Audit Committee may deem fit, related party transaction entered into by the company pursuant to each of the omnibus approval made;
  5. transactions which cannot be subject to the omnibus approval by the Audit Committee.

Audit Committee shall consider the following factors while specifying the criteria for making omnibus approval, namely: –

1. repetitiveness of the transactions (in past or in future);
  2. justification for the need of omnibus approval.
- b. Audit Committee shall satisfy itself regarding the need for such omnibus approval and that such approval would be in the interest of the Company.
  - c. Audit Committee shall review details of RPTs entered into by the Company pursuant to omnibus approval so granted, at its meeting, on a quarterly basis.
  - d. Such omnibus approval will be valid for a period of one financial year and shall require fresh approval after the expiry of the year. Audit Committee may review the maximum value of the transactions during the year, if it is found that the value as approved earlier by Audit Committee is not sufficient.
  - e. Only those members of the Audit Committee who are independent directors, shall be entitled to approve RPTs.
  - f. The omnibus approval shall specify the following:
    - name of the Related Parties;

- nature and duration of the transaction;
  - maximum amount of transaction that can be entered into;
  - the indicative base price or current contracted price and the formula for variation in the price, if any; and
  - any other information relevant or important for the Audit Committee to take a decision on the proposed transaction and the minimum information as stated under para 9 herein:
- g. The Audit Committee may grant omnibus approval for unforeseen RPTs subject to their value not exceeding ₹10 mio. per transaction.

### VI. Restrictions in voting

- a. Any member of the Audit Committee/Board of the Company who has a potential conflict of interest in respect of any RPT/material RPT and to any subsequent material modification thereto, shall restrain themselves participating or voting at the meeting of the Audit Committee/Board, as the case may be.
- b. A Related Party cannot vote in favour of any material RPT and to any subsequent material modification to any material RPT under Listing Regulations, whether he is a related party to such transaction or not. For the avoidance of doubt, nothing herein is intended to prevent any party from exercising his entitlement to voice his opinion (including raising any dissent or objection) against such Material RPT and any subsequent Material Modification thereto.

### VII. Review of Related Party Transaction

- a. Audit Committee and the Board shall review the list of RPTs, on a quarterly basis pursuant to omnibus approval/other approvals granted by it, as per requirements above, including RPTs with insurance intermediaries.
- b. Audit Committee and the Board shall review the status of long-term (more than one year) and/or recurring RPTs, on an annual basis.
- c. The statutory auditors of insurance intermediaries shall independently review the RPTs between insurance intermediaries on an annual basis and issue a certificate confirming compliance with the provisions of Sec 188 of the Companies Act. The certificate shall be submitted to IRDA by 30 September of the subsequent financial year.

Further, any approval for Related Party Transaction as per para 7 above shall be subject to prior consent of Shareholders of the Company i.e. Angelica Investments

Pte Limited (Angelica) and Sumitomo Mitsui Financial Group (SMFG), wherever required, in pursuance of clause 171 (5.5) – “Affirmative Vote Matters” of the Articles of Association of the Company.

## 8. Additional compliances in case of transactions with Associated Entities and Senior Officers

### 8.1 Loans, advances or awarding of Contracts to Associated entities

- a. Approval of the Audit Committees shall be required for granting of any loans, advances or awarding of Contracts aggregating to ₹5 crores and above to Associated Entities:
- b. Above shall not apply for any loans, advances or awarding of contracts by the Company to its holding or subsidiary Companies unless Directors of the Company or their relatives is/are a Major Shareholder or has control over the said holding or subsidiary Company.
- c. Directors, interested in any proposals for any loans, advances or awarding of contracts placed before the Audit Committee meeting for approval, shall disclose the nature of interest and shall recuse from the meeting and shall not vote on such proposals. However, such interested Director shall be allowed to attend the meeting with the permission of Chairman.
- d. Any loans, advances or awarding of Contracts to the above borrowers less than ₹5 crores shall be in pursuance of the provisions of the Companies Act, 2013 read with applicable Rules and Regulations thereof and shall be approved as per the loan approval matrix of the Company. Any such loans, advances or awarding of Contracts shall be reported to the Audit Committee and the Board in the immediate next meeting.
- e. Company shall obtain details of all live loans, advances or Contracts taken by an individual or their Relatives prior to becoming Director in the Company and the same shall be reported to the Board at the time of appointment.
- f. Any loans to firms and entities where individual or their Relatives are interested prior to becoming Director in the Company, shall be assessed at the time of appointment and approvals of the Audit Committee meeting as per this policy shall be obtained after the appointment as the Directors in the Company.

### 8.2 Loans, advances or awarding of Contracts to Senior Officer or their Relatives

- a. Any loans, advances or awarding of Contracts by the Company to its Senior Officers or their Relatives shall be reported to the Audit Committee and to the Board.
- b. Further, any Senior Officer or any committee where senior officer is a member shall not approve any loans to

his/her relatives. Such loan shall be approved by the next higher sanctioning authority under the loan approval matrix of the Company.

### 8.3 General requirement

- a. Company shall obtain declaration form the borrower giving details of the relationship of the borrower to its Directors/ Senior officers for availing loans and advances aggregating ₹5 crores and above from the Company. Loans to borrower shall be recalled if any false declaration is given by the borrower.
- b. Company shall disclose in the Annual Report, any loans, advances or Contracts made to its Associated Entities, Senior Officer or to its Relatives in addition to disclosure w.r.t. related party transactions as mandated under RBI circular dated 19 April, 2022 covering disclosure in financial statements -notes to accounts of NBFCs. Disclosure shall be made in the format mentioned in **Annexure 5** of this Policy.

## 9. Information to be submitted for obtaining prior approval of Audit Committee/ Board/ Shareholders

Below is the list of minimum information/documents to be placed before the Audit Committee, Board or the shareholders of the Company, as the case may be, for approval of the RPTs/ material RPTs and to any subsequent material modification thereto.

- i. Name of the Related Party and its relationship with the Company or its subsidiary, including nature of its concern or interest (financial or otherwise);
- ii. Type, material terms and particulars of the proposed transaction;
- iii. Tenure of the proposed transaction (particular tenure shall be specified);
- iv. Value of the proposed transaction;
- v. The percentage of the Company's annual consolidated turnover, for the immediately preceding financial year, that is represented by the value of the proposed transaction (and for a RPT involving a subsidiary, such percentage calculated on the basis of the subsidiary's annual turnover on a standalone basis shall be additionally provided);
- vi. If the transaction relates to any loans, inter-corporate deposits, advances or investments made or given by the Company or its subsidiary:
  - a. details of the source of funds in connection with the proposed transaction;
  - b. where any financial indebtedness is incurred to make or give loans, inter-corporate deposits, advances or investments,

## Related Party Transaction Policy (Contd.)

- nature of indebtedness;
- cost of funds; and
- tenure;
- c. applicable terms, including covenants, tenure, interest rate and repayment schedule, whether secured or unsecured; if secured, the nature of security; and
- d. the purpose for which the funds will be utilised by the ultimate beneficiary of such funds pursuant to the RPT.
- vii. Summary of the information and justification as to why the RPTs/ material RPTs and to any subsequent material modification thereto is in the interest of the Company, as placed before the Audit Committee and/ Board;
- viii. A copy of the valuation or other external party arm's length pricing report, if any such report has been relied upon and submitted by the Company, as aforesaid;
- ix. Percentage of the counter-party's annual consolidated turnover that is represented by the value of the proposed RPTs/ material RPTs and to any subsequent material modification thereto, on a voluntary basis;
- x. Any other information that may be relevant.

## 10. Roles and Responsibility

Stakeholder	Roles and Responsibilities
Secretarial Team	<ul style="list-style-type: none"> <li>To obtain relevant details from directors and key managerial personnel of the Company as per Clause 6 of this Policy;</li> <li>To obtain relevant details of other Related Parties,</li> <li>To identify and prepare list of Related Parties;</li> <li>To prepared and maintain data base of Related Party Transactions;</li> <li>To send the list of Related Parties, including changes thereto, to all the departments of the Company;</li> <li>To ensure disclosures as per this Policy;</li> <li>To upload the Policy on Related Party Transactions, as may be amended, from time to time on the website of the Company;</li> <li>To place before the Audit Committee/Board, details of existing loans and advances and contracts of directors proposed to be appointed.</li> </ul>
Finance	<p>Based on updated list of related parties, updated by the Secretarial department, from time to time.</p> <ul style="list-style-type: none"> <li>Provide details of RPTs/material RPTs and any subsequent material amendment(s) thereto, including details of existing loans and advances and other contracts entered into with directors who are proposed to be appointed.</li> <li>Ensure disclosure of details of RPTs in the Financial Statement of the Company as set out in this Policy and as per IND AS 24;</li> <li>Make disclosure in the Financial Statement of the Company, in respect of any loans, advances and contracts with directors amounting to ₹5 crores and above.</li> <li>Arrange for arm's length report in respect of Related Party Transactions proposed to be entered into by the Company, after external validation, and to place the same before the Audit Committee for their review,</li> </ul>
Human Resource	<ul style="list-style-type: none"> <li>To obtain list of Relatives from the SOs of the Company in terms of Clause 6 of this Policy;</li> <li>To update database of SOs pursuant to of any change in the details of previous disclosure by the SOs.</li> </ul>

All Departmental Heads	<ul style="list-style-type: none"> <li>• To obtain relevant information from the person with whom the Company proposes to enter into with any transaction, so as to establish whether or not such person is to be considered as a related party under the extant related party norms. Such information is to be shared promptly with the Secretarial Department.</li> <li>• Based on the said information, the Secretarial Department to review whether the transaction proposed to be entered with such person, is a related party in terms of the extant related party norms.</li> <li>• Secretarial Department to review and confirm, whether the proposed transaction comes within the purview of related party norms, then such customer/ vendor/ person shall be categorised as a related party and database updated, to facilitate compliances in terms of this Policy.</li> <li>• To co-ordinate and provide relevant information in respect of any RPT/ material RPT or any subsequent material amendment thereto entered/ to be entered into by the Company to the Secretarial/Finance Department for seeking the requisite approval of the Audit Committee/ Board/ Shareholders of the Company as applicable.</li> </ul>
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## 11. Disclosure

- i. This Policy shall be uploaded on the website of the Company and reproduce RPT Policy in the Corporate Governance Report, which forms part of the Annual Report.
- ii. Policy on Related Party Transaction shall be appropriately disclosed in the Directors Report of the Company.
- iii. The particulars of RPTs would form part of the Board's Report prepared in compliance and requirement of Section 134(3) (h) of the Act in Form AOC-2.
- iv. The Company shall disclose particulars of RPTs in prescribed Form MBP-4 Part A and Part B, as applicable.
- v. The Company shall disclose details of RPTs along with its standalone financial results, on a half yearly basis, in terms of Chapter VIII of SEBI Operational Circular dated 29 July, 2022 and upload the same on its website.
- vi. Details of RPTs shall be disclosed as per disclosure norms under the Listing Regulations and other applicable Guidelines that may be issued by RBI.



## Annexure 1 to Related Party Transaction Policy

<b>Material Related Party Transaction</b>	<p>Material Related Party Transaction under the Companies Act, 2013</p> <p>Following transactions with Related Parties, which are not in the ordinary course of business or not on an arm's length basis. It shall include:</p> <ol style="list-style-type: none"> <li>sale, purchase or supply of any goods or materials amounting to 10% or more of the turnover of the Company;</li> <li>selling or otherwise disposing of, or buying, property of any kind amounting to 10% or more of net worth of the Company;</li> <li>leasing of property of any kind amounting to 10% or more of the turnover of the Company;</li> <li>availing or rendering of any services amounting to 10% or more of the turnover of the Company;</li> <li>appointment of any agent for purchase or sale of goods, materials, services or property amounting to 10% or more of the turnover of the Company;</li> <li>Appointment to any office or place of profit in the company, subsidiary company or associate company with monthly remuneration exceeding two and a half lakh rupees;</li> <li>For remuneration for underwriting the subscription of any securities or derivatives thereof, of the company exceeding 1% of the net worth.</li> </ol> <p><b>Note:</b></p> <ol style="list-style-type: none"> <li>The Limits specified in (i) to (v) above shall apply for transaction or transactions to be entered into either individually or taken together with the previous transactions during a financial year.</li> <li>The Turnover or Net Worth shall be computed on the basis of the Audited Financial Statement of the preceding financial year.</li> </ol> <p><b>Material Related Party Transaction under Listing Regulations:</b></p> <ol style="list-style-type: none"> <li>Means a transaction with a Related Party where the transaction/ transactions to be entered into individually or taken together with previous transactions during a financial year, exceeds ₹1000 crores or 10 (ten) percent of the Annual Consolidated Turnover of the Company, as per the last audited financial statement of the Company, whichever is lower.</li> <li>However, transaction involving payments made to a Related Party for brand usage or brand royalty, shall be considered material, if it individually or taken together with previous transactions, during a financial year, exceed 5% of the Annual Consolidated Turnover of the Company, as per the last audited financial statement.</li> </ol> <p>It is clarified that the threshold for transaction(s) of similar nature, shall be computed considering all previous transaction(s), entered into during a financial year.</p>
<b>Related Party</b>	<p><b>As per Reg. 2 (zb) of the Listing Regulations</b></p> <p>Related Party means a related party as defined under Section 2(76) of the Companies Act, 2013 or under the applicable accounting standards</p> <p>Provided that:</p> <ol style="list-style-type: none"> <li>any person or entity forming a part of the promoter or promoter group of the Company; or</li> <li>any person or any entity, holding equity shares: <ol style="list-style-type: none"> <li>of twenty per cent or more; or</li> <li>of ten per cent or more, with effect from 1 April, 2023; in the Company either directly or on a beneficial interest basis as provided under Section 89 of the Act, <b>at any time, during the immediately preceding financial year</b>; shall be deemed to be a related party.</li> </ol> </li> </ol> <p>Provided further that this definition shall not be applicable for the units issued by mutual funds which are listed on a recognised stock exchange(s)</p> <p><b>As per IND AS 24 [ Relevant for seeking approval of Audit Committee/ Board/ Shareholders and disclosure in the Annual Report]</b></p> <p>A related party is a person or entity that is related to the Company</p> <ol style="list-style-type: none"> <li>A person or a close member of that person's family is related to the Company, if that person: <ol style="list-style-type: none"> <li>has control or joint control over the Company;</li> <li>has significant influence over the Company; or</li> <li>is a member of the key management personnel of the Company or of a parent of the Company</li> </ol> </li> </ol>

**Related Party**

- (b) An entity shall be deemed to be related to the Company, if any of the following conditions applies:
- i. The entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - ii. One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - iii. Both entities are joint ventures of the same third party.
  - iv. One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - v. The entity is a post-employment benefit plan for the benefit of employees of the Company or an entity related to the Company. If the Company itself is such a plan, the sponsoring employers are also related to the reporting entity.
  - vi. The entity is controlled or jointly controlled by a person identified in clause (a) above.
  - vii. A person identified in (a)(i) above, who has significant influence over the Company or is a key management personnel of the Company or its holding company.
    - i) The entity, or any member of a group of which it is a part, provides key management personnel services to the reporting entity or to the parent of the reporting entity.

- (c) Whilst determining a related party, an associate includes subsidiaries of the associate and a joint venture includes subsidiaries of the joint venture.

It is clarified that:

- Close members of the family of a person are those who fall within the meaning of the term 'relative' under the Companies Act 2013 and that includes a person's spouse or domestic partner, brother, sister, parents, children and dependents of that person's spouse or domestic partner.
- Compensation includes all employee benefits (as defined in Ind AS 19 Employee Benefits) including employee benefits to which Ind AS 102 Share-based Payments applies. Employee benefits are all forms of consideration paid, payable or provided by the entity, or on behalf of the entity, in exchange for services rendered to the entity. It also includes such consideration paid on behalf of a parent of the entity in respect of the entity.
- Compensation includes:
  - (a) short-term employee benefits, such as wages, salaries and social security contributions, paid annual leave and paid sick leave, profit sharing and bonuses (if payable within twelve months of the end of the period) and non-monetary benefits (such as medical care, housing, cars and free or subsidised goods or services) for current employees;
  - (b) post-employment benefits such as pensions, other retirement benefits, post-employment life insurance and post-employment medical care;
  - (c) other long-term employee benefits, including long-service leave or sabbatical leave, jubilee or other long-service benefits, long-term disability benefits and, if they are not payable wholly within twelve months after the end of the period, profit-sharing, bonuses and deferred compensation;
  - (d) termination benefits; and
  - (e) share-based payment.
    - An investor shall determine whether it is a parent by assessing whether it controls the investee. An investor controls an investee if and only if the investor has all the following: (a) power over the investee; (b) exposure, or rights, to variable returns from its involvement with the investee; and (c) the ability to use its power over the investee to affect the amount of the investor's returns [IND AS 110].
    - Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. Joint control is the contractually agreed sharing of control over an economic activity.
    - (Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity.
    - Significant influence is the power to participate in the financial and operating policy decisions of an entity, but is not control over those policies. Significant influence may be gained by share ownership, statute or agreement.

## Annexure 1 to Related Party Transaction Policy (cont)

- Government refers to government, government agencies and similar bodies whether local, national or international. A government-related entity is an entity that is controlled, jointly controlled or significantly influenced by a government.
- Whilst identifying each possible related party relationship, focus shall be on the substance of the relationship and not merely the legal form.

However, the following shall not be considered as related parties:

- two entities simply because they have common director or key management personnel or because a key management personnel of the Company has significant influence over the other entity.
- two venturers, simply because they share joint control over a joint venture.
  - providers of finance, (ii) trade unions, (iii) public utilities, and (iv) departments and agencies of a government that does not control, jointly control or significantly influence the Company, simply by virtue of their normal dealings with the Company (even though they may affect the freedom of action of the Company or participate in its decision-making process).
  - a customer, supplier, franchisor, distributor or general agent with whom the Company transacts a significant volume of business, simply by virtue of the resulting economic dependence.

## Annexure 2 to Related Party Transaction Policy

Sr. No.	Disclosure received from	Name of Related Parties	Nature of interest

## Annexure 3 to Related Party Transaction Policy

Provisions of Regulation 23 of the Listing Regulations:

- Company shall formulate a Policy on Related Party Transaction in terms of Regulation 23 of Listing Regulations;
- Company shall obtain prior approval of its Audit Committee, for all related party transactions and any subsequent material modifications thereto, in terms of Regulation 23(2) of Listing Regulations;
- Company shall obtain Omnibus approval of its Audit Committee, for related party transactions, proposed to be entered into it, in terms of Regulation 23(3) of Listing Regulations;
- Company shall identify all material RPTs and subsequent material modifications thereto as defined by the audit committee under clause (b) above, in terms of Regulation 23(4) of Listing Regulations. Prior shareholders' approval is obtained for such material RPTs and subsequent material modifications thereto, wherein no related party shall vote to approve the transaction.

## Annexure 4 to Related Party Transaction Policy

List of related party transactions, under Section 188 of the Companies Act, 2013:

- a) sale, purchase or supply of any goods or materials;
- b) selling or otherwise disposing of, or buying, property of any kind;
- c) leasing of property of any kind;
- d) availing or rendering of any services;
- e) appointment of any agent for purchase or sale of goods, materials, services or property;
- f) such related party's appointment to any office or place of profit in the company, its subsidiary company or associate company; and
- g) underwriting the subscription of any securities or derivatives thereof, of the company:

Provided that no contract or arrangement, in the case of a company having a paid-up share capital of not less than such amount, or transactions exceeding such sums, as defined under 'material RPTs' herein, shall be entered into except with the prior approval of the company by a resolution:

No member of the company shall vote on such resolution, to approve any contract or arrangement which may be entered into by the company, if such member is a related party:

However, the above stated provisions shall not apply to any transactions entered into by the company in its ordinary course of business other than transactions which are not on an arm's length basis:

The requirement of passing the resolution by shareholders shall not be applicable for transactions entered into between a holding company and its wholly-owned subsidiary whose accounts are consolidated with such holding company and placed before the shareholders at the general meeting for approval.

For the purpose of this clause,

- a. the expression "office or place of profit" means any office or place –
  - i. where such office or place is held by a director, if the director holding it receives from the company anything by way of remuneration over and above the remuneration to which he is entitled as director, by way of salary, fee, commission, perquisites, any rent-free accommodation, or otherwise;
  - ii. where such office or place is held by an individual other than a director or by any firm, private company or other body corporate, if the individual, firm, private company or body corporate holding it receives from the company anything by way of remuneration, salary, fee, commission, perquisites, any rent-free accommodation, or otherwise;
- b. the expression "arm's length transaction" means a transaction between two related parties that is conducted as if they were unrelated, so that there is no conflict of interest.



## Annexure 5 to Related Party Transaction Policy

### Disclosure as Loans to Directors, Senior Officers and relatives of Directors

(Amount in Crores)

Particular	Current Year	Previous Year
Directors and their relatives		
Entities associated with directors and their relatives		
Senior Officers and their relatives		

### Related Party Disclosure as per Guidelines on Disclosure requirements under Scale Based Regulation for NBFCs

Related Party	Parent (as per ownership or control)		Subsidiaries		Associates/ Joint ventures		Key Management Personnel <sup>@</sup>		Relatives of Key Management Personnel <sup>@</sup>		Others <sup>*</sup>		Total	
Items	Current year	Previous year	Current year	Previous year	Current year	Previous year	Current year	Previous year	Current year	Previous year	Current year	Previous year	Current year	Previous year
Borrowings <sup>#</sup>														
Deposits <sup>#</sup>														
Placement of deposits <sup>#</sup>														
Advances <sup>#</sup>														
Investments <sup>#</sup>														
Purchase of fixed/other assets														
Sale of fixed/other assets														
Interest paid														
Interest Received														
Others <sup>*</sup>														

<sup>@</sup> Disclosures for directors and relatives of directors should be made separately in separate columns from the KMPs and relatives of other KMPs.

<sup>#</sup> The outstanding at the year end and the maximum during the year are to be disclosed.

<sup>\*</sup> Specify item if total for the item is more than 5 percent of total related party transactions. Related parties would include trusts and other bodies in which the NBFC can directly or indirectly (through its related parties) exert control or significant influence.

## Annexure VI to Directors' Report

## Annual Report on CSR Activities for Financial Year 2023-24

**1. A brief outline of the Company's CSR policy:**

CSR policy of SMFG India Home Finance Company Limited  
(Formerly Fullerton India Home Finance Co. Ltd.)

**i. Introduction**

SMFG India Home Finance Company Limited (Formerly Fullerton India Home Finance Co. Ltd.) ('SMHFC') is a wholly-owned subsidiary of SMFG India Credit Company Limited (Formerly Fullerton India Credit Co. Ltd.) ('SMICC') and offers loans to salaried and self-employed individuals and organisations. With the motto of **Nayi Asha. Naya Vishwas**, SMHFC has always believed in putting its customers and their dreams first.

Like its parent company SMICC, SMHFC is also committed to grow in a socially responsible manner, with financial inclusion as its guiding business vision and aims to reach out to the under-banked and unbanked by not just providing them with financial services but also by enabling the communities with services and skills that would help improve their standard and quality of living.

Thus, SMHFC's Corporate Social Responsibility ('CSR') initiative aims at having a long-term sustainable impact on the community. The CSR initiatives shall, however, not directly relate to (i) the business of the Company and (ii) welfare of its employees and their families and are independent of the normal conduct.

**ii. CSR Vision**

SMHFC's CSR Vision is to enable sustainable development and inclusive growth across communities through innovative socio-economic interventions, in fulfilment of its role as a socially responsible corporate citizen.

**iii. CSR Objectives**

SMHFC's CSR Initiative focuses on the three keys aspects of the community's development- Social, Economic and Education. To achieve long-term sustainable impact on the community, SMHFC's CSR objectives are:

- **Improve the social well-being** of the community through
  - Health awareness and intervention programmes for community
  - Women- focused health interventions through awareness and implementation of programmes enabling adoption of best health practices
- **Advance livelihoods** through
  - Identification of technical expertise for guidance and facilitation of programmes
  - Income enhancement through skill development & market linkages
- **Promotion of Education** through
  - Access to quality education for underprivileged children
  - Financial Literacy to unbanked and under banked communities
- **Adoption of sustainable environmental practices** through
  - Promotion and adoption of environmentally sustainable practices.

**iv. Scope**

The CSR Policy (the 'Policy') shall be applicable to all CSR initiatives and activities undertaken by SMHFC and all its employees for the welfare and sustainable development benefit of different segments of the society.

This Policy is in line with the Section 135 of the Companies Act, 2013 (the 'Act') and the rules made thereunder. If the relevant provisions of the Act are amended, this Policy should be construed to have adopted such amendment from the effective date of such amendment.

The scope of the Policy has been kept as wide as possible, to allow SMHFC to respond to different situations and challenges appropriately and flexibly, subject to the activities or subjects enumerated in Schedule VII of the Act.

**2. The Composition of the CSR Committee as on 31 March, 2024:**

Sr. No.	Name of Director	Designation / Nature of Directorship	Number of meetings of CSR Committee held during the year	Number of meetings of CSR Committee attended during the year
1	Ms. Sudha Pillai	Chairperson, Non-Executive, Independent Director	2	2
2	Mr. Ajay Pareek	Member, Non-Executive, Non-Independent Director	2	2
3	Mr. Radhakrishnan B. Menon	Member, Non-Executive, Independent Director	2	2

## CSR Report (Contd.)

### 3. Provide the web-links where Composition of CSR committee, CSR Policy and CSR projects approved by the board are disclosed on the website of the Company:

**CSR Committee Composition:** <https://www.grihashakti.com/investors/disclosure-under-regulation-62-of-lodr.aspx>

**CSR Policy:** <https://www.grihashakti.com/investors/disclosure-under-regulation-62-of-lodr.aspx>

**CSR projects:** Not Applicable

### 4. Provide the executive summary along with web-link(s) of Impact Assessment of CSR projects carried out in pursuance of sub-rule (3) of rule 8, if applicable: Not Applicable

5. a. Average net profit of the company as per sub-Section (5) of Section 135: **₹2,17,07,985**
- b. Two percent of average net profit of the company as per sub-Section (5) of Section 135: **4,34,160 (2% of ₹2,17,07,985)**

- c. Surplus arising out of the CSR projects or programmes or activities of the previous financial years: **N.A.**
- d. Amount required to be set off for the financial year, if any: **N.A.**
- e. Total CSR obligation for the financial year [(b)+(c)-(d)]: **₹4,34,160**
6. a. Amount spent on CSR projects (both Ongoing Project and other than Ongoing Project):
- Details of CSR amount spent against on-going projects for the financial year: **N.A.**
  - Details of CSR amount spent against other than on-going projects for the financial year: **₹30,00,000**
- b. Amount spent in Administrative Overheads: **Nil**
- c. Amount spent on Impact Assessment, if applicable: **N.A.**
- d. Total amount spent for the Financial Year [(a)+(b)+(c)]: **₹30,00,000**
- e. CSR amount spent or unspent for the Financial Year: **Nil**

Total Amount Spent for the Financial Year (in ₹)	Amount Unspent (in ₹)		Amount transferred to any fund specified under Schedule VII as per second proviso to sub-Section (5) of Section 135		
	Total Amount transferred to Unspent CSR Account as per sub-Section (6) of Section 135		Name of the Fund	Amount	Date of transfer
30,00,000					

- f. Excess amount for set-off, if any:

Sl. No.	Particulars	Amount (in ₹)
(1)	(2)	(3)
(i)	Two percent of average net profit of the company as per sub-Section (5) of Section 135	4,34,160
(ii)	Total amount spent for the Financial Year	30,00,000
(iii)	Excess amount spent for the Financial Year [(ii)-(i)]	25,65,840
(iv)	Surplus arising out of the CSR projects or programmes or activities of the previous Financial Years, if any	Nil
(v)	Amount available for set off in succeeding Financial Years [(iii)-(iv)]	25,65,840

## 7. Details of Unspent Corporate Social Responsibility amount for the preceding three Financial Years: Not Applicable

Sr. No.	Preceding Financial Year	Amount transferred to Unspent CSR Account under sub Section (6) of Section 135 (in ₹)	Balance Amount in Unspent CSR Account under sub-section (6) of Section 135 (in ₹)	Amount spent in the Financial Year (in ₹)	Amount transferred to a fund as specified under Schedule VII as per second proviso to sub-section (5) of Section 135, if any		Amount remaining to be spent in succeeding financial year (in ₹)	Deficiency, if any
					Amount (in ₹)	Date of transfer		

## 8. Whether any capital assets have been created or acquired through Corporate Social Responsibility amount spent in the financial year:

Yes ☐ No ☒

## 9. Specify the reason(s), if the company has failed to spend two per cent of the average net profit as per sub-section (5) of Section 135: Not Applicable

\_\_\_\_\_  
**Deepak Patkar**  
 Managing Director & CEO  
 DIN: 09731775

\_\_\_\_\_  
**Sudha Pillai**  
 Chairperson CSR Committee  
 DIN: 02263950

# Independent Auditors' Report

**To the Members  
of SMFG India Home Finance Co. Ltd.  
(Formerly Fullerton India Home Finance Co. Ltd.)  
on the Audit of the Financial Statements**

## Report on the Audit of the Financial Statements

### Opinion

We have audited the Financial Statements of **SMFG India Home Finance Co. Ltd. (Formerly Fullerton India Home Finance Co. Ltd.)** (hereinafter referred to as "the Company"), which comprise the Balance Sheet as at 31 March, 2024 the Statement of Profit and Loss (including other comprehensive income), the Statement of Changes in Equity and the Statement of Cash Flow for the year then ended, and notes to the Financial Statements, including a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the Financial Statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Financial Statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India, of the state of affairs of the Company as at 31 March, 2024 and profit,

total comprehensive income, changes in equity and its cash flows for the year then ended.

### Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing specified under sub-section (10) of section 143 of the Act ("the SAs"). Our responsibilities under those SAs are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("the ICAI") together with the ethical requirements that are relevant to our audit of the Financial Statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the Financial Statements of the current period. These matters were addressed in the context of our audit of the Financial Statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

#### Key Audit Matter

##### **Expected Credit Loss – Impairment of carrying value of loans and advances**

Under Ind AS 109, Expected Credit Loss (ECL) is required to be determined for recognising impairment loss on financial assets which are stated at amortised cost or carried at fair value through other comprehensive income. The Company exercises significant judgement using assumptions over both when and how much to record as impairment for loans and advances and estimation of the amount of the impairment provision for loans and advances.

The calculation of impairment loss or ECL is based on significant management estimates and judgements, which are as under:

- Judgements about credit risk characteristics for collective evaluation of impairment under various stages of ECL.
- Loan staging criteria.
- Consideration of probability scenarios and forward looking macro-economic factors.
- Model estimations – Inherently judgmental models are used to estimate ECL which involves determining Probabilities of Default ("PD"), Loss Given Default ("LGD"), and Exposures at Default ("EAD").
- Inputs and Judgements used in determination of management overlay at various asset stages.

ECL requires a large variety of data as an input to the model. This increases the risk of completeness and accuracy of the data that has been used to create assumptions in the model.

#### How the matter was addressed in our audit

We performed audit procedures set out below:

- Read the Company's Board approved Ind-AS 109 based impairment provisioning Methodology and Estimates policy.
- Understood and assessed the Company's process and controls on measurement and recognition of impairment in the loan portfolio.
- Test checked loans in stage 1, 2 and 3 to ascertain that they were allocated to the appropriate stage.
- Test checked PD and LGD calculation workings performed by management, including testing data used in assessment and evaluation of whether the results support appropriateness of the PDs at portfolio level.
- Test checked the calculations of determining Exposure at Default (EAD).
- Performed an assessment of the ECL provision levels at each stage to determine if they were reasonable considering the Company's portfolio, risk profile, credit risk management practices and the macroeconomic environment.



## Independent Auditors' Report (Contd.)

### Key Audit Matter

In view of the criticality of the item to the Financial Statements, complex nature of assumptions & judgements exercised by the management and loans forming a major portion of the Company's assets and impairment charge for the year being material to the net profit for the year, in our opinion this is considered as a Key Audit Matter.

### IT Systems and controls

The Company financial accounting and reporting systems are highly dependent on the effective working of the operating and accounting system.

The Company has separate software applications for management of its loan portfolio from origination to servicing and closure and for the routine accounting. Transfer of data from / to these software are critical for accurate compilation of financial information.

Due to extensive volumes, variety and complexity of transactions the operating system is functioning, consistently and accurately, specifically with respect to following:

- Interest, Fee income and other charges collected on Loans.
- Bifurcation of the Loan Portfolio based on maturity pattern and Assets Classification based on ageing of default.

We have identified 'IT systems and controls' as key audit matter because of significant use of IT system and the scale and complexity of the IT architecture. Our audit outcome is dependent on the effective functioning of such operating and accounting system.

### How the matter was addressed in our audit

We have carried out the following procedures to verify the effectiveness of IT controls:

- We obtained an understanding of the Company's business IT environment and key changes if any during the audit period that may be relevant to the audit.
- Our audit procedures included verifying, testing and reviewing the design and operating effectiveness of the key automated and manual business cycle controls and logic for system generated reports relevant to the audit by verifying the reports/returns and other financial and non-financial information generated from the system on a test check basis.
- We have tested and reviewed the reconciliations between the loan origination/ servicing application and the accounting software to mitigate the risk of incorrect data flow to/from separate application software.
- We have also obtained management representations wherever considered necessary.

### Information Other than the Financial Statements and Auditor's Report Thereon

The Company's management and Board of Directors are responsible for the preparation of the other information. The other information comprises the information included in the Annual Report but does not include the Financial Statements and our auditor's report thereon. The other information is expected to be made available to us after the date of this auditor's report.

Our opinion on the Financial Statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the Financial Statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the Other Information, if, we conclude that there is a material misstatement therein, we are required to communicate the matters to those charged with governance.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

The Company's management and Board of Directors are responsible for the matters stated in sub-section (5) of Section 134 of the Act with respect to the preparation of these Financial Statements

that give a true and fair view of the financial position, financial performance, total comprehensive income, changes in equity and cash flows of the Company in accordance with the accounting principles generally accepted in India, including Indian Accounting Standards (Ind AS) specified under section 133 of the Act, read with relevant rules issued thereunder.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Financial Statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, management and Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

## Independent Auditors' Report (Contd.)

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit in accordance with Standards on Auditing, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- i. Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ii. Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under the section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- iii. Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- iv. Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- v. Evaluate the overall presentation, structure and content of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the Financial Statements of the financial year ended 31 March, 2024 and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditor's Report) Order, 2020 ("the Order") issued by the Central Government of India in terms of sub-section (11) of Section 143 of the Act, we give in "Annexure A", a statement on the matters specified in paragraphs 3 and 4 of the Order.
2. As required by Section 143(3) of the Act, we report that:
  - a. we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - b. in our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - c. the Balance Sheet, the Statement of Profit and Loss, Other Comprehensive Income, Statement of Changes in Equity and the Statement of Cash Flows dealt with by this Report are in agreement with the books of account;
  - d. in our opinion, the aforesaid Financial Statements comply with the Accounting Standards specified under Section 133 of the Act read with relevant rules issued thereunder;
  - e. on the basis of written representations received from the directors, as on 31 March, 2024 taken on record by the Board of Directors, none of the other directors is disqualified as on 31 March, 2024, from being appointed as a director in terms of Section 164(2) of the Act;

## Independent Auditors' Report (Contd.)

- f. with respect to the adequacy of the internal financial controls with reference to Financial Statements of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B";
3. with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014 as amended, in our opinion and to the best of our information and according to the explanations given to us:
  - a. the Company has disclosed the impact of pending litigations on its financial position in its Financial Statements – Refer Note 41(a) to the Financial Statements.
  - b. the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
  - c. there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company for the year ended 31 March, 2024.
  - d. (i) The Management has represented that, to the best of its knowledge and belief, as disclosed in the notes to the accounts (Refer note 51 (i)(i) to the Financial Statements), no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other person(s) or entity(ies), including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
  - (ii) The Management has represented, that, to the best of its knowledge and belief, as disclosed in the notes to the accounts (Refer note 51(i)(ii) to the Financial Statements), no funds have been received by the Company from any person(s) or entity(ies), including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company shall, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
- (iii) Based on the audit procedures that have been considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub-clause (i) and (ii) of Rule 11(e), as provided under clause (i) & (ii) above, contain any material misstatement.
- e. The Company has neither declared dividend nor paid during the year.
- f. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our knowledge and belief and according to the information and explanations given to us, the Reporting on Audit Trail as per the proviso to rule 3(1) of the companies (Accounts) Rules, 2014 is given as follows: -
 

Based on our examination which included test checks, the Company has used accounting software for maintaining its books of account which have a feature of recording audit trail (edit log) facility and the same has operated throughout the year for all relevant transactions recorded in the software. Further, during the course of our audit, we did not come across any instance of audit trail feature being tampered with.

As proviso to rule 3(1) of the companies (Accounts) Rules, 2014 is applicable from 1 April, 2023, reporting under Rule 11(g) of the Companies (Audit and Auditors) Rules 2014 on preservation of audit trail as per the statutory requirements for record retention is not applicable for the year ended 31 March, 2024.
4. With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197 (16) of the Act, as amended, in our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Company to its directors, including sitting fees and commission paid to directors, during the year is in accordance with the provisions of Section 197 read with Schedule V of the Act;

For **M P Chitale & Co.**  
Chartered Accountants  
Firm Regn. No. 101851W

**Murtuza Vajihi**  
Partner

Place: **Mumbai**  
Date: **9 May, 2024**

Membership No.: 112555  
UDIN: 24112555BKCYN7519

## Annexure A to Independent Auditors' Report

(Referred to in paragraph 1 under 'Report on other legal and regulatory requirements' section of our report to the members of SMFG India Home Finance Co. Ltd. (Formerly Fullerton India Home Finance Co. Ltd.) of even date)

- (i) (a) The Company has maintained proper records showing full particulars including quantitative details and situation of its Property, Plant and Equipment including intangible assets.
- (b) In our opinion, the Company's program of verifying Property, Plant and Equipment once in a year, is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to such program, the physical verification of Property, Plant and Equipment, were done during the current year. We have been informed that no material discrepancies were noticed on such verification.
- (c) According to the information and explanations given to us and the records examined by us, we report that, the title deeds, comprising all the immovable properties (other than properties where the Company is the lessee and the lease agreements are duly executed in favour of the lessee) classified as Property Plant and Equipment, are held in the name of the Company as at the balance sheet date.
- (d) The Company has not revalued any of its Property, Plant and Equipment (including Right of Use Assets) and intangible assets during the year.
- (e) According to the information and explanations given to us and based on management representations, there are no proceedings initiated or are pending against the Company as at 31 March, 2024 for holding any benami property under the Prohibition of Benami Property Transactions Act, 1988 and rules made thereunder.
- (ii) (a) The Company is in business of Housing Finance. Therefore, it does not hold any physical inventories. Accordingly, paragraph 3(ii) (a) of the Order is not applicable to the Company.
- (b) The Company has been sanctioned working capital limits in excess of five crores rupees, in aggregate, from banks or financial institutions on the basis of security of current assets. According to information and explanation given to us and the records examined by us, the quarterly returns or statements, if any filed by the Company during the year with such banks or financial institutions are in agreement with books of account. The return for quarter ended March 2024, has been filed based on the provisional financial statement.
- (iii) (a) Since the Company is in business of Housing Finance, the reporting under clause 3(iii)(a) of the Order is not applicable to the Company.
- (b) In our opinion, the investments made and the terms and conditions of the grant of loans and advances, during the year are, prima facie, not prejudicial to the Company's interest. The Company has not given any Bank Guarantees.
- (c) The Company is principally engaged in the business of providing loans. In respect of loans granted by the Company, the schedule of repayment of principal and payment of interest has been duly stipulated and the repayments of principal amounts and receipts of interest have generally been regular as per repayment schedules except for 3180 cases having outstanding balance at year end aggregating to ₹55,299 lakhs wherein the repayments of principal and interest are not regular. Having regard to the nature of the Company's business and the volume of information involved, it is not practicable to provide an itemised list of loan assets where repayment of principal and interest have not been regular.
- (d) In respect of loans granted by the Company, the total amount overdue for more than 90 days as at the balance sheet date are as under.
- | No. of cases | Principal amount overdue (₹ lakhs) | Interest overdue (₹ lakhs) | Total overdue |
|--------------|------------------------------------|----------------------------|---------------|
| 770          | 220                                | 2,187                      | 2,408         |
- According to information and explanation given to us and the records examined by us, the Company has taken reasonable steps to recover the principal and interest amount.
- (e) Since the Company is in business of Housing Finance, the reporting under clause 3(iii)(e) of the Order is not applicable to the Company.
- (f) According to information and explanation given to us and the records examined by us, the Company has not granted any loans or advances in the nature of loans that were either repayable on demand or without specifying any terms or period of repayment.
- (iv) There are no loans, investments, guarantees and securities granted in respect of which provisions of section 185 and 186 of the Act are attracted. Accordingly, paragraph 3(iv) of the Order is not applicable to the Company.
- (v) According to the information and explanations given to us and records examined by us, the Company has neither accepted any deposits from the public nor accepted any amounts which are deemed to be deposits within the meaning of sections 73 to 76 of the Companies Act and the rules made thereunder, to the extent applicable. Accordingly, the requirement to report on clause 3(v) of the Order is not applicable to the Company.
- (vi) According to the information and explanations given to us and to the best of our knowledge, the Central Government has not prescribed the maintenance of cost records under sub-section 1 of section 148 of the Companies Act, 2013 read with Companies (Cost Records and Audit) Rules, 2014, as amended for the services of the Company, and, hence, reporting on clause 3 (vi) of the Order is not applicable to the Company.

## Annexure A to Independent Auditors' Report (Contd.)

- (vii) (a) According to the information and explanations given to us, and on the basis of examination of the books of account of the Company examined by us, in our opinion, the Company is generally regular in depositing with the appropriate authorities undisputed statutory dues including provident fund, employees' state insurance, income tax, goods and service tax, cess and other material statutory dues applicable to it except there have been certain delays in payment of profession tax dues. According to information and explanations given to us, no undisputed amount payable were outstanding, at the year end, for a period of more than six months from the date they became Payable.
- (b) According to the records of the Company and information and explanations given to us, there are no disputed statutory dues that have not been deposited as on 31 March, 2024 on account of appeal matters pending before the appropriate authorities.
- (viii) There were no transactions relating to previously unrecorded income that have been surrendered or disclosed as income in the tax assessments made during the year under the Income Tax Act, 1961 (43 of 1961).
- (ix) (a) In our opinion and according to the information and explanations given to us, the Company has not defaulted in repayment of loans or other borrowings or in the payment of interest thereon to any lender.
- (b) The Company has not been declared as a wilful defaulter by any bank or financial institution or government or any government authority during the year.
- (c) According to the information and explanations given to us, and on the basis of our examination of the books of account, the Company has utilised the money raised by way of term loans during the year for the purposes for which they were raised.
- (d) On an overall examination of the Financial Statements of the Company, no funds raised on short-term basis have been prima facie used for long-term purposes during the year by the Company.
- (e) On an overall examination of the financial statements of the Company, the Company has not taken any funds from any entity or person on account of or to meet the obligations of its subsidiary and Associate;
- (f) According to the information and explanations given to us, and on the basis of our examination of the books of account, Company does not have any investment in subsidiary and associate therefore, reporting under clause 3(ix)(f) of the Order is not applicable to the Company.
- (x) (a) The Company has not raised moneys by way of initial public offer or further public offer (including debt instruments) during the year and hence reporting under clause 3(x)(a) of the Order is not applicable.
- (b) According to the information and explanations given to us and on the basis of our examination of the records, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year. Accordingly, reporting under clause 3(x)(b) of the Order is not applicable to the Company.
- (xi) (a) During the course of our examination of the books and records of the Company and according to the information and explanations given to us, we have not come across any instances of fraud by the Company. Following are the instances of fraud on the Company, noticed or reported during the year.

No of instances	Nature of Fraud	Amount involved (₹ lakhs)
5	Borrower related fraud	243

- (b) No report under sub-section (12) of section 143 of the Companies Act has been filed in Form ADT-4 as prescribed under rule 13 of Companies (Audit and Auditors) Rules, 2014 with the Central Government, during the year and upto the date of this report.
- (c) We have taken into consideration the whistle blower complaint received by the Company during the year, while determining the nature, timing and extent of our audit procedures.
- (xii) The Company is not a Nidhi Company and hence, reporting under clause 3 (xii) of the Order is not applicable to the Company.
- (xiii) In our opinion, the Company is in compliance with Section 177 and 188 of the Companies Act, 2013 with respect to applicable transactions with the related parties and the details of related party transactions have been disclosed in the financial statements as required by the applicable accounting standards.
- (xiv) (a) In our opinion the Company has an adequate internal audit system commensurate with the size and the nature of its business.
- (b) We have considered, the internal audit reports for the year under audit, issued to the Company during the year and till date, in determining the nature, timing and extent of our audit procedures.
- (xv) According to the information and explanations given to us and on the basis of our examination of the records, the Company has not entered into any non-cash transactions with directors or persons connected with directors. Accordingly, reporting under paragraph 3(xv) of the Order is not applicable.



## Annexure A to Independent Auditors' Report (Contd.)

- (xvi) (a) The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934 (2 of 1934) therefore reporting under this clause is not applicable.
- (b) The Company is a Housing Finance Company and it holds a valid Certificate of Registration (CoR) from the National Housing Bank issued under Section 29A(2) of the National Housing Bank Act 1987 for conducting housing finance business.
- (c) The Company is not a Core Investment Company (CIC) as defined in the regulations made by the Reserve Bank of India.
- (d) In our opinion, there is no core investment Company within the Group (as defined in the Core Investment Companies (Reserve Bank) Directions, 2016) and accordingly reporting under clause 3(xvi)(d) of the Order is not applicable.
- (xvii) The Company has not incurred cash losses during the financial year covered by our audit and the immediately preceding financial year.
- (xviii) There has been no resignation of the statutory auditors of the Company during the year.
- (xix) On the basis of the financial ratios, ageing and expected dates of realisation of financial assets and payment of financial liabilities, other information accompanying the financial statements and our knowledge of the Board of Directors and Management plans and based on our examination of the evidence supporting the assumptions, nothing has come to our attention, which causes us to believe that any material uncertainty exists as on the date of the audit report indicating that Company is not capable of meeting its liabilities existing at the date of balance sheet as and when they fall due within a period of one year from the balance sheet date. We, however, state that this is not an assurance as to the future viability of the Company. We further state that our reporting is based on the facts up to the date of the audit report and we neither give any guarantee nor any assurance that all liabilities falling due within a period of one year from the balance sheet date, will get discharged by the Company as and when they fall due.
- (xx) (a) There are no unspent amounts towards Corporate Social Responsibility (CSR) on other than ongoing projects requiring a transfer to a Fund specified in Schedule VII to the Companies Act in compliance with second proviso to sub-section (5) of Section 135 of the said Act. Accordingly, reporting under clause 3(xx)(a) of the Order is not applicable for the year.
- (b) There are no unspent amounts under sub-section (5) of section 135 of the Act, pursuant to any ongoing project requiring transfer to special account in compliance with the provision of sub-section (6) of section 135 of the Act. Accordingly, reporting under clause 3(xx)(b) of the Order is not applicable for the year.

For **M P Chitale & Co.**  
Chartered Accountants  
Firm Regn. No. 101851W

**Murtuza Vajihi**  
Partner

**Place: Mumbai**  
**Date: 9 May, 2024**

Membership No.: 112555  
UDIN: 24112555BKCYYN7519

# Annexure B to Independent Auditors' Report

(Referred to in paragraph 2(f) under 'report on other legal and regulatory requirements' section of our report to the members of SMFG India Home Finance Co. Ltd. (Formerly Fullerton India Home Finance Co. Ltd.) of even date)

## Report on the Internal Financial Controls with reference to the Aforesaid Financial Statements under Clause (i) of Sub-Section (3) of Section 143 of the Companies Act, 2013 (The 'Act')

We have audited the internal financial controls with reference to Financial Statements of **SMFG India Home Finance Co. Ltd. (Formerly Fullerton India Home Finance Co. Ltd.)** (hereinafter referred to as "the Company") as of 31 March, 2024 in conjunction with our audit of the Financial Statements of the Company for the year ended on that date.

### Management's Responsibility for Internal Financial Controls

The Company's management and Board of Directors are responsible for establishing and maintaining internal financial controls based on the internal control with reference to Financial Statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

### Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls with reference to Financial Statements based on our audit. We conducted our audit in accordance with the Guidance Note issued by the Institute of Chartered Accountants of India and the standards on Auditing prescribed under sub-section (10) of Section 143 of the Act, to the extent applicable to the audit of internal financial controls with reference to Financial Statements. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to Financial Statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to Financial Statements included obtaining an understanding of internal financial controls with reference to Financial Statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the Financial Statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls with reference to Financial Statements.

### Meaning of Internal Financial Controls with reference to Financial Statements

A Company's internal financial control with reference to Financial Statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of Financial Statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control with reference to Financial Statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of Financial Statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorisations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the Company's assets that could have a material effect on the Financial Statements.

### Inherent Limitations of Internal Financial Controls With reference to Financial Statements

Because of the inherent limitations of internal financial controls with reference to Financial Statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to Financial Statements to future periods are subject to the risk that the internal financial control with reference to Financial Statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Opinion

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls with reference to Financial Statements and such internal financial controls were operating effectively as at 31 March, 2024, based on the internal financial controls with reference to Financial Statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For **M P Chitale & Co.**  
Chartered Accountants  
Firm Regn. No. 101851W

**Murtuza Vajihi**  
Partner

Place: Mumbai  
Date: 9 May, 2024

Membership No.: 112555  
UDIN: 24112555BKCYYN7519

## Independent Auditors' Report as per Para 69 of Master Direction – Non-Banking Financial Company – Housing Finance Company (Reserve Bank) Directions, 2021

To,  
The Board of Directors,  
SMFG India Home Finance Co. Ltd.  
(Formerly Fullerton India Home Finance Co. Ltd.)  
Mumbai

### 1. Introduction

This report is issued in terms of our statutory audit engagement with **SMFG India Home Finance Company Limited (Formerly Fullerton India Home Finance Company Limited)** (the "Company") in our capacity as Statutory Auditors. Pursuant to the Paragraph 69 of the Master Direction – Non-Banking Financial Company – Housing Finance Company (Reserve Bank) Directions, 2021 ("RBI Master Directions"), we have examined the matters specified in Paragraph 70 and 71 of RBI Master Directions in respect of the Company for the year ended 31 March, 2024.

### 2. Management's Responsibility

The Management of the Company is responsible for compliance with the RBI Master Directions, Reserve Bank of India Act, 1934 ("the RBI Act") and the National Housing Bank Act, 1987 ("the NHB Act") on an ongoing basis and reporting non-compliances, if any, to the regulatory authorities, Board of Directors and its Audit Committee. This responsibility also includes -

- a. creation and maintenance of proper accounting and other records on the basis of guidelines issued by National Housing Bank ("NHB") and the Reserve Bank of India ("RBI"),
- b. design, implementation and maintenance of adequate internal control relevant to the preparation and presentation of the records and applying an appropriate basis of preparation; and making estimates that are reasonable in the circumstances,
- c. ensuring that the records provided to us for our examination are correct and complete.

### 3. Auditors' Responsibility

Our responsibility is to express reasonable assurance in the form of an opinion based on our examination of the books of accounts and other records maintained by the Company on the matters specified in Paragraph 70 and 71 of the RBI Master Directions.

We conducted our examination in accordance with the Guidance Note on Reports or Certificates for Special Purposes

("the Guidance Note") issued by the Institute of Chartered Accountants of India ("ICAI"). The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the Institute of Chartered Accountants of India.

We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements issued by ICAI.

### 4. Opinion

Based on the information and explanations given to us and shown by the records examined by us, we are of the opinion that-

- i. The Company has obtained the Certificate of Registration (CoR) under Section 29A of the NHB Act from Reserve Bank of India with Registration No. DOR-00122 dated 19 May, 2023 (in lieu of CoR No. 07.0122.15 dated 14 July, 2015 issued by National Housing Bank, pursuant to change in name of the Company). The Company has fulfilled the Principal Business Criteria as specified in Paragraph 4.1.17 of RBI Master Direction.
- ii. The Company has complied with the Net Owned Fund (NOF) requirements as prescribed under Section 29A of the NHB Act;
- iii. The Company has complied with the Special Reserve requirements as prescribed under Section 29C of the NHB Act;
- iv. The total borrowings of the Company i.e. the amounts referred to in sub-clauses (iii) to (vii) of sub-section (bb) of Section 45 I of the RBI Act and loans or other assistance from the National Housing Bank, are within the limits prescribed under paragraph 27.2 of the RBI Master Directions.
- v. According to the information and explanations given to us, we report that the Company has complied with the prudential norms on income recognition, accounting standards, asset classification, loan-to-value ratio, provisioning requirements, disclosures in balance sheet, investment in real estate, exposure to capital market and engagement of brokers, and concentration of credit/ investments as specified in the RBI Master Directions;
- vi. The Capital Adequacy Ratio as disclosed in the Schedule II return submitted to the National Housing Bank in terms of the Directions issued by NHB in this regard, has been

correctly determined and such ratio is in compliance with the minimum capital to risk weighted asset ratio (CRAR) prescribed;

- vii. Schedule II Return for half year ended 30 September, 2023 was filed with the National Housing Bank within the stipulated time as specified in the Directions issued by NHB in this regard. The Schedule II return for the half year ended 31 March, 2024 that was due to be submitted on 12 May, 2024 has not submitted as of date.
- viii. Filing of quarterly Schedule III returns on Statutory Liquid Assets from quarter ended 31 December, 2021 onwards is not applicable to Company. Accordingly, the requirement to report on Para 70.1.8 of the RBI Master Directions are not applicable to the Company.
- ix. The Company has complied with the requirements contained in the RBI Master Directions & NHB Directions in the case of opening of new branches /offices or in the case of closure of existing branches/offices.
- x. In our opinion and according to the information and explanations given to us, the company has not granted loan against securities of shares, loan against security of single product- gold jewellery, loan against Company's own shares during the year ended 31 March, 2024 and hence provisions contained in paragraph 3.1.3, 3.1.4 and

18 of the RBI Master Directions are not applicable to the Company.

- xi. The Company has passed a resolution dated 13 April, 2023 confirming non acceptance of public deposit.
- xii. The Company has not accepted any public deposits during the year. Hence, reporting on compliance with para 70.2 is not required.

## 5. Restriction on Use

The report is solely for the purpose mentioned in paragraph 1 and should not be used by any other person or for any other purpose. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this certificate is shown or into whose hands it may come without our prior consent in writing.

For **M P Chitale & Co.**  
Chartered Accountants  
Firm Regn. No. 101851W

**Murtuza Vajihi**  
Partner

**Place: Mumbai**  
**Date: 9 May, 2024**

Membership No.: 112555  
UDIN: 24112555BKCYN7519

# Balance Sheet

as at 31 March, 2024

		(₹ lakhs)	
Particulars	Note	As at 31 March, 2024	As at 31 March, 2023
<b>ASSETS</b>			
<b>Financial assets</b>			
Cash and cash equivalents	2	33,671	7,175
Bank balances other than cash and cash equivalents	3	799	30
Investments	4	26,190	16,308
Trade receivables	5	208	76
Loans and advances	6	7,80,732	5,82,039
Other financial assets	7	10,268	5,072
		<b>8,51,868</b>	<b>6,10,700</b>
<b>Non-financial assets</b>			
Current tax assets (net)	8	547	1,449
Deferred tax asset (net)	9	4,503	5,287
Other non financial assets	10	3,128	1,464
Property, plant and equipment	11	1,758	1,068
Right-of-use assets	12	5,968	3,757
Other Intangible assets	13	215	225
Intangible assets under development	13	170	50
		<b>16,289</b>	<b>13,300</b>
<b>Total Assets</b>		<b>8,68,157</b>	<b>6,24,000</b>
<b>LIABILITIES AND EQUITY</b>			
<b>LIABILITIES</b>			
<b>Financial liabilities</b>			
Trade payables	14		
i) Total outstanding dues to micro enterprises and small enterprises		591	498
ii) Total outstanding dues to creditors other than micro enterprises and small enterprises		3,168	3,531
Debt Securities	15	2,12,138	1,67,985
Subordinated liabilities	16	25,315	25,273
Borrowings	17	4,33,801	3,10,530
Other financial liabilities	18	89,495	30,569
		<b>7,64,508</b>	<b>5,38,386</b>
<b>Non-financial liabilities</b>			
Provisions	19	1,670	1,173
Other non-financial liabilities	20	2,971	3,210
		<b>4,641</b>	<b>4,383</b>
<b>EQUITY</b>			
Equity share capital	21	32,622	31,848
Other equity	22	66,386	49,383
		<b>99,008</b>	<b>81,231</b>
<b>Total liabilities and equity</b>		<b>8,68,157</b>	<b>6,24,000</b>

Refer Summary of material accounting policies and accompanying notes which form an integral part of the financial statements

1-56

As per our report of even date attached.

For **M P Chitale & Co.**  
Chartered Accountants

**For and on behalf of the Board of Directors of**  
**SMFG India Home Finance Co. Ltd.**  
**(Formerly Fullerton India Home Finance Co. Ltd.)**

**Murtuza Vajihi**  
Partner

**Shantanu Mitra**  
Chairman, Non-Executive Director  
DIN: 03019468

**Deepak Patkar**  
Managing Director & CEO  
DIN: 09731775

**Ashish Chaudhary**  
Chief Financial Officer

**Jitendra Maheshwari**  
Company Secretary  
ICSI Reg. No.: A19621

**Place: Mumbai**  
**Date: 09 May, 2024**

**Place: Mumbai**  
**Date: 09 May, 2024**



# Statement of Profit and Loss

for the year ended 31 March, 2024

Particulars	Note	(₹ lakhs)	
		For the year ended 31 March, 2024	For the year ended 31 March, 2023
<b>REVENUE FROM OPERATIONS</b>			
Interest income	23	89,306	63,831
Fees and commission income	24	2,635	1,836
Gain on derecognition of financial instruments	25.1	8,177	2,613
Net gain on financial asset at FVTPL	25.2	419	-
Ancillary income	26	212	222
<b>Total revenue from operations</b>		<b>1,00,749</b>	<b>68,502</b>
Other income	27	130	122
<b>Total Income</b>		<b>1,00,879</b>	<b>68,624</b>
Finance costs	28	51,735	35,853
Net loss on financial asset at FVTPL	29	-	2
Impairment on financial instruments	30	2,397	3,166
Employee benefits expense	31	23,209	14,733
Depreciation and amortisation	11, 13 & 43	1,748	1,200
Other expenses	32	9,359	8,314
<b>Total expenses</b>		<b>88,448</b>	<b>63,268</b>
<b>Profit/(Loss) before tax</b>		<b>12,431</b>	<b>5,356</b>
<b>TAX EXPENSE</b>	33(a)		
Current tax		2,372	-
Deferred tax expense/(credit)		784	1,285
Income tax for earlier years		-	55
		<b>3,156</b>	<b>1,340</b>
<b>Net (loss)/profit after tax</b>		<b>9,275</b>	<b>4,016</b>
<b>Other comprehensive income/(loss)</b>	33(b)		
<b>Items that will not be reclassified to profit or loss</b>			
Re-measurement of gain/loss on defined benefit plans		(92)	(52)
Income tax relating to above		23	13
<b>Other comprehensive income/(loss)</b>		<b>(69)</b>	<b>(39)</b>
<b>Total comprehensive income/(loss) for the year</b>		<b>9,206</b>	<b>3,977</b>
<b>Earnings per equity share:</b>	34		
Basic earnings per share (in ₹)		2.87	1.30
Diluted earnings per share (in ₹)		2.87	1.30
Face value per share (in ₹)		10.00	10.00

Refer Summary of material accounting policies and accompanying notes which form an integral part of the financial statements

1-56

As per our report of even date attached.

For **M P Chitale & Co.**  
Chartered Accountants

**For and on behalf of the Board of Directors of  
SMFG India Home Finance Co. Ltd.  
(Formerly Fullerton India Home Finance Co. Ltd.)**

**Murtuza Vajih**  
Partner

**Shantanu Mitra**  
Chairman, Non-Executive Director  
DIN: 03019468

**Deepak Patkar**  
Managing Director & CEO  
DIN: 09731775

**Ashish Chaudhary**  
Chief Financial Officer

**Jitendra Maheshwari**  
Company Secretary  
ICSI Reg. No.: A19621

**Place: Mumbai**  
**Date: 09 May, 2024**

**Place: Mumbai**  
**Date: 09 May, 2024**

# Statement of Cash Flow

for the year ended 31 March, 2024

Particulars	(₹ lakhs)	
	For the year ended 31 March, 2024	For the year ended 31 March, 2023
<b>A. CASH FLOW FROM OPERATING ACTIVITIES</b>		
<b>Profit/(Loss) before tax</b>	<b>12,431</b>	<b>5,356</b>
<b>Adjustments for</b>		
Financial asset measured at amortised cost	(2,029)	(894)
Financial liabilities measured at amortised cost	3,048	4,295
Depreciation and amortisation	1,748	1,200
Interest income on fixed deposits and investments	(2,358)	(2,405)
Net (gain)/loss on financial assets at FVTPL	(419)	2
Impairment on financial instruments	2,397	3,166
Write off of Property, plant & equipment and intangible assets	-	29
Profit on sale of property, plant and equipment	(2)	(0)
Fair valuation of Stock appreciation rights	744	283
Gain on derecognition of financial instruments held at amortised cost	(8,177)	(2,613)
<b>Operating profit before working capital changes</b>	<b>7,383</b>	<b>8,419</b>
<b>Adjustments for working capital:</b>		
- (Increase)/decrease in loans and advances	(1,99,060)	(1,91,259)
- (Increase)/ decrease in financial and non financial assets	2,256	(343)
- Increase/(decrease) in financial and non financial liabilities	62,755	16,658
<b>Cash generated from/(used in) operating activities</b>	<b>(1,26,666)</b>	<b>(1,66,527)</b>
Income tax paid (net of refund)	902	(100)
<b>Net cash generated from/(used in) operating activities (A)</b>	<b>(1,25,764)</b>	<b>(1,66,627)</b>
<b>B. CASH FLOW FROM INVESTING ACTIVITIES</b>		
Purchase of property plant and equipment and intangibles	(1,646)	(1,380)
Proceeds from sale of property, plant and equipment and intangibles	91	37
Purchase of investments	(3,17,002)	(1,45,325)
Sale/maturity of investments	3,07,539	1,31,515
Fixed deposit placed during the year	(4,88,377)	(3,96,710)
Fixed deposit matured during the year	4,87,638	4,35,698
Interest received on fixed deposits and investments	2,327	3,343
<b>Net cash generated from/(used in) investing activities (B)</b>	<b>(9,430)</b>	<b>27,178</b>

## Statement of Cash Flow (Contd.)

for the year ended 31 March, 2024

Particulars	(₹ lakhs)	
	For the year ended 31 March, 2024	For the year ended 31 March, 2023
<b>C. CASH FLOW FROM FINANCING ACTIVITIES</b>		
Proceeds from issuance of share capital (including share premium)	7,500	9,999
Proceeds from borrowings from banks and debentures	3,55,130	2,44,171
Repayment of borrowings from banks and debentures	(1,99,008)	(1,09,169)
Payment of ancillary borrowing costs	(846)	(1,252)
Principal payment of lease liability	(1,086)	(805)
<b>Net cash generated from/(used in) financing activities (C)</b>	<b>1,61,690</b>	<b>1,42,944</b>
<b>Net increase/(decrease) in cash and cash equivalents D=(A+B+C)</b>	<b>26,496</b>	<b>3,495</b>
Cash and cash equivalents as at the beginning of the period (E)	7,175	3,680
<b>Closing balance of cash and cash equivalents (D+E)</b>	<b>33,671</b>	<b>7,175</b>
<b>Components of cash and cash equivalents:</b>		
Cash on hand	55	51
Balances with banks		
- in current accounts	8,162	6,821
- in fixed deposit with maturity less than 3 months	24,521	1
Cheques, drafts on hand	933	302
<b>Cash and cash equivalents</b>	<b>33,671</b>	<b>7,175</b>

### Note:

The cash flow statement has been prepared under the indirect method as set out in Indian Accounting Standard (Ind AS 7) statement of cash flows.

Refer Summary of material accounting policies and  
accompanying notes which form an integral part of the financial statements 1-56

For **M P Chitale & Co.**  
Chartered Accountants

**Murtuza Vajihi**  
Partner

**Place: Mumbai**  
**Date: 09 May, 2024**

**For and on behalf of the Board of Directors of**  
**SMFG India Home Finance Co. Ltd.**  
**(Formerly Fullerton India Home Finance Co. Ltd.)**

**Shantanu Mitra**  
Chairman, Non-Executive Director  
DIN: 03019468

**Ashish Chaudhary**  
Chief Financial Officer

**Place: Mumbai**  
**Date: 09 May, 2024**

**Deepak Patkar**  
Managing Director & CEO  
DIN: 09731775

**Jitendra Maheshwari**  
Company Secretary  
ICSI Reg. No.: A19621

# Statement of Changes in Equity

for the year ended 31 March, 2024

## A. Equity Share Capital

Particulars	Number of shares	Amount (₹ lakhs)
Equity share of ₹10 each fully paid up as at 31 March, 2022	30,80,33,193	30,803
Changes in Equity Share Capital due to prior period errors	-	-
<b>Restated balance as at 31 March, 2022</b>	<b>30,80,33,193</b>	<b>30,803</b>
Changes during the year ended 31 March, 2023	1,04,49,320	1,045
<b>Equity share of ₹10 each fully paid up as at 31 March, 2023</b>	<b>31,84,82,513</b>	<b>31,848</b>
Changes in Equity Share Capital due to prior period errors	-	-
<b>Restated balance at the 31 March, 2023</b>	<b>31,84,82,513</b>	<b>31,848</b>
Changes during the year ended 31 March, 2024	77,39,938	774
<b>Equity share of ₹10 each fully paid up as at 31 March, 2024</b>	<b>32,62,22,451</b>	<b>32,622</b>

## B. Other Equity

(₹ lakhs)

Particulars	Reserves and surplus					Items of OCI		Total
	General Reserve	Capital Reserve	Securities premium	Reserve Fund under Section 29C(i) of the NHB Act, 1987	Deemed Equity Contribution	Retained Earnings	Re-measurement of gain/loss on defined benefit plans	
<b>Closing balance as at 31 March, 2022</b>	-	10	40,186	846	-	(4,605)	14	<b>36,452</b>
Changes in accounting policy or prior period error	-	-	-	-	-	-	-	-
<b>Restated balance as at 31 March, 2022</b>	-	10	40,186	846	-	(4,605)	14	<b>36,452</b>
Securities Premium on shares issued	-	-	8,955	-	-	-	-	8,955
Transferred from retained earnings to reserve fund	-	-	-	803	-	(803)	-	-
Profit for the year	-	-	-	-	-	4,015	-	4,015
Corporate Guarantee issued by SMICC to NHB for Refinance	-	-	-	-	-	-	-	-
Other comprehensive income/(loss) for the year	-	-	-	-	-	-	(39)	(39)
<b>Closing balance as at 31 March, 2023</b>	-	10	49,141	1,650	-	(1,393)	(25)	<b>49,383</b>
Changes in accounting policy or prior period error	-	-	-	-	-	-	-	-
<b>Restated balance as at 31 March, 2023</b>	-	10	49,141	1,650	-	(1,393)	(25)	<b>49,383</b>
Securities Premium on shares issued	-	-	6,726	-	-	-	-	6,726
Transferred from retained earnings to reserve fund	-	-	-	1,855	-	(1,855)	-	-
Profit/(loss) for the year	-	-	-	-	-	9,275	-	9,275
Corporate Guarantee issued by SMICC to NHB for Refinance	-	-	-	-	1,071	-	-	1,071
Other comprehensive income/(loss) for the year	-	-	-	-	-	-	(69)	(69)
<b>Closing balance as at 31 March, 2024</b>	-	10	55,867	3,505	1,071	6,027	(94)	<b>66,386</b>

Refer Summary of material accounting policies and accompanying notes which form an integral part of the financial statements

1-56

For **M P Chitale & Co.**  
Chartered Accountants

For and on behalf of the Board of Directors of  
**SMFG India Home Finance Co. Ltd.**  
(Formerly Fullerton India Home Finance Co. Ltd.)

**Murtuza Vajihi**  
Partner

**Shantanu Mitra**  
Chairman, Non-Executive Director  
DIN: 03019468

**Deepak Patkar**  
Managing Director & CEO  
DIN: 09731775

**Ashish Chaudhary**  
Chief Financial Officer

**Jitendra Maheshwari**  
Company Secretary  
ICSI Reg. No.: A19621

Place: Mumbai  
Date: 09 May, 2024

Place: Mumbai  
Date: 09 May, 2024

# Notes to Financial Statements

for the year ended 31 March, 2024

**Summary of material accounting policies and other explanatory information to the financial statements as at and for the year ended 31 March 2024**

## 1 Notes to Financial Statement

### (A) Company information

SMFG India Home Finance Co. Ltd. ('the Company') (*Formerly Fullerton India Home Finance Co. Ltd.*), is a public limited Company domiciled in India and incorporated under the provisions of Companies Act, 1956. The Company is a Housing finance company ('HFC') registered vide Registration number DOR-00122 dated 19 May, 2023 with the Reserve Bank of India ('RBI'), erstwhile Registration number 07.0122.15 dated 14 July, 2015 with the National Housing Bank ('NHB'). The Registered address of the Company is SMFG India Home Finance Company Limited, 3<sup>rd</sup> Floor, No. 165, Megh Towers, Poonamallee High Road, Maduravoyal, Chennai. The Company provides loans to customers for purchase of home, home improvement loans, home construction, home extensions, loans against property, Developer Funding (collectively referred to as "Portfolio Loans").

As at 31 March, 2024, SMFG India Credit Co. Ltd. (*Formerly Fullerton India Credit Co. Ltd.*), the holding Company owned 100% of the Company's equity share capital.

The Company is a Public Limited Company and its debts are listed on the National Stock Exchange (NSE).

### (B) Basis of preparation

#### (i) Statement of compliance

These financial statements have been prepared, on a going concern basis, in accordance with the Indian Accounting Standards (Ind AS) as per the Companies (Indian Accounting Standards) Rules, 2015, as amended by the Companies (Indian Accounting Standards) Rules, 2016, notified under Section 133 of the Companies Act, 2013 (the "Act"), other relevant provisions of the Act, the circulars, the guidelines and the master directions issued by the Reserve Bank of India (the "RBI") and guidelines issued by the National Housing Bank (the "NHB") from time to time to the extent applicable and other accounting principles generally accepted in India.

The financial statements were approved for issue by the Company's Board of Directors on 09 May, 2024.

#### (ii) Presentation of financial statements

The balance sheet, the statement of profit and loss and the statement of changes in equity are presented in the format prescribed in the Schedule III vide their Notification G.S.R. 1022(E) dated 11 October, 2018 for Non-Banking Financial Companies in Division III to the Act read with amendment to Schedule III made vide Notification G.S.R. (E) dated 24 March, 2021. The statement of cash flow has been presented as per the requirements of Ind AS 7 "Statement of Cash Flows".

The Company presents its balance sheet in order of liquidity.

An analysis regarding recovery or settlement within 12 months after the reporting date and more than 12 months after the reporting date is presented in Note 50.

#### (iii) Functional and presentation currency

Indian rupees is the Company's functional currency and the currency of the primary economic environment in which the Company operates. Accordingly, the management has determined that financial statements are presented in Indian Rupees. All amounts have been rounded off to the nearest lakhs up to two decimal places, unless otherwise indicated.

#### (iv) Basis of measurement

The standalone financial statements have been prepared on a historical cost convention on the accrual basis, except for certain financial assets and financial liabilities measured at fair value through other comprehensive income (FVOCI) instruments and measured at fair value through profit and loss statement (FVTPL) (refer accounting policy).

#### (v) Use of estimates and judgements

The preparation of financial statements in conformity with Ind AS requires management to make estimates, assumptions and exercise judgement in applying the accounting policies that affect the reported amount of assets, liabilities and disclosure of contingent liabilities at the date of financial statements and the reported amounts of income and expenses during the year. The Management believes that these estimates are prudent and reasonable and are based upon the Management's best knowledge of current events and actions. Actual results could differ from these estimates and differences between actual results and estimates are recognised in the periods in which the results are known or materialised.

### Assumptions and estimation uncertainties

Information about critical judgements, assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment in the year ended 31 March, 2024 is included in the following notes to the policy:

**Note 1.C.2 –** Financial instruments: Fair values, risk management, and impairment of financial assets;

**Note 1.C.8 –** Recognition of deferred tax assets;

**Note 1.C.10 –** Estimates of useful lives and the residual value of property, plant, and equipment and intangible assets;

**Note 1.C.11 –** Impairment test of non-financial assets: key assumptions underlying recoverable amounts including the recoverability of expenditure on intangible assets;

**Note 1.C.12 –** Measurement of defined benefit obligation: Key actuarial assumptions and cash-settled share-based payments.

**Note 1.C.13 –** Recognition and measurement of provisions and contingencies: Key assumptions about the likelihood and magnitude of an outflow of resources, if any.



# Notes to Financial Statements

for the year ended 31 March, 2024

## (vi) Measurement of fair values

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using an appropriate valuation technique. In estimating the fair value of an asset or a liability, the Company takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date.

A number of the Company's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Company has an established control framework with respect to the measurement of fair values. Measurement of fair value includes determining appropriate valuation techniques.

The objective of valuation techniques is to arrive at a fair value measurement that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date.

Valuation models that employ significant unobservable inputs require a higher degree of judgment and estimation in the determination of fair value.

Judgment and estimation are usually required for the selection of the appropriate valuation methodology, determination of expected future cash flows on the financial instrument being valued, determination of the probability of counterparty default and selection of appropriate discount rates.

The management regularly reviews significant unobservable inputs and valuation adjustments.

Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques. When measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Company recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in the following notes to accounts:

**Note 37** – Gratuity and Leave encashment

**Note 39** – Cash-settled - share-based payments

**Note 49** – Financial instruments - Fair values and risk management

## (C) Material accounting policy information

### 1 Revenue Recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured and there exists reasonable certainty of its recovery.

#### Interest income

- (i) The Company calculates interest income by using the effective interest rate (EIR) method on amortised cost and FVOCI.

#### The effective interest rate method

Interest income is recorded using the effective interest rate (EIR) method for all financial instruments measured at amortised cost and FVOCI. The EIR is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or, when appropriate, a shorter period, to the net carrying amount of the financial instrument.

The EIR (and therefore, the amortised cost of the asset) is calculated by taking into account any discount or premium on acquisition, commission, fees and costs incremental and directly attributable to the specific lending arrangement.

The Company recognises interest income using a rate of return that represents the best estimate of a constant rate of return over the expected life of the financial asset. The future cash flows are estimated taking into account all the contractual terms of the asset. If expectations regarding the cash flows on the financial asset are revised for reasons other than credit risk. The adjustment is booked as a positive or negative adjustment to the carrying amount of the asset in the balance sheet with an increase or reduction in interest income. The adjustment is subsequently amortised through Interest income in the statement of profit and loss.

When a financial asset becomes credit-impaired subsequent to initial recognition, the Company calculates interest income by applying the effective interest rate to the amortised cost (net of provision) of the financial asset. If the financial assets cures and is no longer credit-impaired, the Company reverts to calculating interest income on a gross basis.

- (ii) Interest income on financial assets classified as FVTPL is recognised at contractual interest rate of financial instruments.
- (iii) Penal/additional interest on default in payment of dues by customer is recognised on realisation basis.

#### Fee income

Loan processing fee/document fees/stamp fees which are an integral part of financial assets are recognised through

# Notes to Financial Statements

for the year ended 31 March, 2024

effective interest rate over the term of the loan. For the agreements foreclosed or transferred through assignment, the unamortised portion of the fee is recognised as income to the Statement of profit and loss at the time of such foreclosure/transfer through the assignment. Applications fee is recognised at the commencement of the contracts. Additional charges such as penal, dishonour, foreclosure charges, delayed payment charges etc. are recognised on a realisation basis while rate conversion charges are recognised upfront based on event occurrence.

## Dividend income

Dividend income is recognised as and when the right to receive payment is established.

## Net gain from financial instruments at FVTPL

The realised gain from financial instruments at FVTPL represents the difference between the carrying amount of a financial instrument at the beginning of the reporting period, or the transaction price if it was purchased in the current reporting period, and its settlement price.

The unrealised gain represents the difference between the carrying amount of a financial instrument at the beginning of the period, or the transaction price if it was purchased in the current reporting period, and its carrying amount at the end of the reporting period.

## Rendering of services

The Company recognises revenue from contracts with customers based on a five-step model as set out in Ind AS 115 to determine when to recognize revenue and at what amount.

Revenue is measured based on the consideration specified in the contract with a customer and excludes amounts collected on behalf of third parties. Revenue from contracts with customers is recognised when services are provided and it is highly probable that a significant reversal of revenue is not expected to occur.

If the consideration promised in a contract includes a variable amount, an entity estimates the amount of consideration to which it will be entitled in exchange for rendering the promised services to a customer. An amount of consideration can vary because of discounts, rebates, refunds, credits, price concessions, incentives, performance bonuses, or other similar items. The promised consideration can also vary if an entitlement to the consideration is contingent on the occurrence or non-occurrence of a future event.

## Commission income

Commission income earned for the services rendered is recognised on an accrual basis.

## Other income

Other income represents income earned from the activities incidental to the business and is recognised when the right to receive the income is established as per the terms of the contract.

## 2 Financial Instruments

### Recognition and initial measurement

Financial assets and liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument. Financial assets and liabilities are initially recognised at fair value on a trade date basis. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value measured on initial recognition of financial assets or financial liability. Transaction costs of financial instrument carried at fair value through profit or loss are expensed in profit or loss.

### Classification and subsequent measurement

The Company assesses the classification and measurement of a financial asset based on the contractual cash flow characteristics of the asset and the Company's business model for managing the asset.

### Financial assets (other than equity)

The Company subsequently classifies its financial assets in the following measurement categories:

- Amortised cost;
- Fair value through profit or loss;
- Fair value through other comprehensive income.

The classification depends on the Company's business model for managing the financial assets and the contractual terms of the cash flows. Financial assets are not reclassified subsequent to their initial recognition, except if and in the period the Company changes its business model for managing financial assets.

A financial asset is measured at amortised cost using the Effective Interest Rate (EIR) method if it meets both of the following conditions:

- The asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

# Notes to Financial Statements

for the year ended 31 March, 2024

## Equity Instruments

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in the investment's fair value in OCI (designated as FVOCI – equity investment). This election is made an investment – by – investment basis.

The Company subsequently measures all equity investments excluding investment in the subsidiary at fair value through profit or loss, unless the Company's management has elected to classify irrevocably some of its equity investments as equity instruments at FVOCI, when such instruments meet the definition of Equity under Ind AS 32 Financial Instruments: Presentation and are not held for trading. Such classification is determined on an instrument-by instrument basis.

## Business model assessment

The Company makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. Company determine business model at level that reflects its business operations & management of portfolio loans & not at instrument level. The information considered includes:

- The stated policies and objectives for the portfolio and the operation of those policies in practice;
- How the performance of the portfolio is evaluated and reported to the Company's management;
- The risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed and
- The frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectation about future sales activity.

At initial recognition of a financial asset, the Company determines whether newly recognised financial assets are part of an existing business model or whether they reflect a new business model. The Company reassess its business models each reporting period to determine whether the business models have changed since the preceding period.

## Assessment whether contractual cash flows are solely payments of principal and interest (SPPI)

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. That principal amount may change over the life of the financial assets (e.g. if there are payments of principal) Amount 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a Particulars period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Company considers:

- Contingent events that would change the amount or timing of cash flows;
- Terms that may adjust the contractual coupon rate, including variable interest rate features;
- Prepayment and extension features; and
- Terms that limit the Company's claim to cash flows from specified assets.

Contractual cash flows that are SPPI are consistent with a basic lending arrangement. Contractual terms that introduce exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement, such as exposure to changes in equity prices or commodity prices, do not give rise to contractual cash flows that are SPPI.

A prepayment feature is consistent with the sole payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a significant discount or premium to its contractual par amount, a feature that permits or requires prepayment at

# Notes to Financial Statements

for the year ended 31 March, 2024

an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

## Subsequent measurement and gains and losses

Financial assets at FVTPL	These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in the statement of profit or loss.
Financial assets at amortised cost	These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in the statement of profit or loss. Any gain or loss on de-recognition is recognised in the statement of profit or loss.
Financial assets (other than Equity Investments) at FVOCI	Financial assets that are held within a business model whose objective is achieved by both, selling financial assets and collecting contractual cash flows that are solely payments of principal and interest, are subsequently measured at fair value through other comprehensive income. Fair value movements are recognised in the other comprehensive income (OCI). Interest income measured using the EIR method and impairment losses, if any are recognised in the statement of Profit and Loss. On derecognition, cumulative gain or loss previously recognised in OCI is reclassified from the equity to 'other income' in the statement of Profit and Loss.
Equity investments at FVOCI	These assets are subsequently measured at fair value. Dividends are recognised as income in the Statement of Profit and Loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI and are not reclassified to profit or loss.

## Financial liabilities and equity instruments

Debt and equity instruments that are issued are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the proceeds received.

Financial liabilities are subsequently measured at the amortised cost using the effective interest method, unless at initial recognition, they are classified as fair value through profit and loss. Interest expense and foreign exchange gains and losses are recognised in the Statement of profit and loss. Any gain or loss on derecognition is also recognised in the statement of profit or loss.

### • Reclassification

If the business model under which the Company holds financial assets changes, the financial assets affected are reclassified. The classification and measurement requirements related to the new category apply prospectively from the first day of the first reporting period following the change in business model that results in reclassifying the Company's financial assets. Changes in contractual cash flows are considered under the accounting policy on modification and derecognition of financial assets described below.

Amortised cost	Revised classification	Accounting treatment
Amortised cost	FVTPL	Fair value is measured at reclassification date. Difference between previous amortised cost and fair value is recognised in Statement of Profit and Loss.
FVTPL	Amortised cost	Fair value at reclassification date becomes its new gross carrying amount. EIR is calculated based on the new gross carrying amount.
Amortised cost	FVTOCI	Fair value is measured at reclassification date. Difference between previous amortised cost and fair value is recognised in OCI. No change in EIR due to reclassification.
FVTOCI	Amortised cost	Fair value at reclassification date becomes its new amortised cost carrying amount. However, cumulative gain or loss in OCI is adjusted against fair value. Consequently, the asset is measured as if it had always been measured at amortised cost.
FVTPL	FVTOCI	Fair value at reclassification date becomes its new carrying amount. No other adjustment is required.
FVTOCI	FVTPL	Assets continue to be measured at fair value. Cumulative gain or loss previously recognised in OCI is reclassified to Statement of Profit and Loss at the reclassification date.

# Notes to Financial Statements

for the year ended 31 March, 2024

- **De-recognition, modification and transfer**

## Financial Assets

The Company derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred.

A modification of a financial asset occurs when the contractual terms governing the cash flows of a financial asset are renegotiated or otherwise modified between initial recognition and maturity of the financial asset. A modification affects the amount and/or timing of the contractual cash flows either immediately or at a future date. In addition, the introduction or adjustment of existing covenants of an existing loan would constitute a modification even if these new or adjusted covenants do not yet affect the cash flows immediately but may affect the cash flows depending on whether the covenant is or is not met (e.g. a change to the increase in the interest rate that arises when covenants are breached).

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognise the transferred asset to the extent of the Company's continuing involvement. In that case, the Company also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

## Assignment transactions

Transfer of loans through assignment transaction can be made only after continuing involvement in loans i.e retaining a minimum specific percentage of loan but without retaining any substantial risk and reward in the loan assigned. The assigned portion of loans is derecognised and gains/losses are accounted for, only if the company transfers substantially all risks and rewards specified in the underlying assigned loan contracts. Gain/loss arising on such assignment transactions is recorded upfront in the Statement of Profit and Loss and the corresponding loan is derecognised from the Balance Sheet immediately. Further, if the transfer of loan qualifies for derecognition, entire interest spread at its present value (discounted over the life of the asset) is recognised on the date of derecognition itself as interest strip receivable (interest strip on assignment) and correspondingly presented as gain/loss

on derecognition of financial asset. The Service fee received is accounted for based on the terms of the underlying deal structure of the transaction.

## Securitisation transactions

In case of securitisation transactions, the Company retains substantially all the risks and rewards, of ownership of a portion of the transferred loan assets. The Company continues to recognise the entire loan and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between:

- I) the carrying amount (measured at the date of derecognition) and
- II) the consideration received (including any new asset obtained less any new liability assumed) is recognised in profit or loss.

## Financial liabilities

The Company derecognises a financial liability when its contractual obligations are discharged or cancelled or expired. The Company also derecognises a financial liability when its terms are modified and the cash flows under the modified terms are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognised as profit or loss.

- **Offsetting of financial instruments**

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

- **Impairment and write off**

In accordance with Ind AS 109, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss on the financial assets at amortised cost along with related undrawn commitments and loans sanctioned but not disbursed.

Undrawn loan commitments are commitments under which, over the duration of the commitment, the Company is required to provide a loan with pre-specified terms to the customer. Commitment starts from the date of the sanction letter till the amount is fully drawn down by the customer.

ECL is recognised for financial assets held under amortised cost, debt instruments measured at FVOCI, and certain loan commitments. Equity instruments are not subjected to ECL.



# Notes to Financial Statements

for the year ended 31 March, 2024

For recognition of impairment loss on financial assets, the Company determines whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used. If, in a subsequent period, the credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, the Company reverts to recognising impairment loss allowance based on 12-month ECL. Lifetime ECL is the expected credit loss resulting from all possible default events over the expected life of a financial asset. The 12-month ECL is a portion of the lifetime ECL which results from default events that are possible within 12 months after the reporting date.

## Measurement of expected credit losses

Expected credit losses are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the Company in accordance with the contract and the cash flows which the Company expects to receive) discounted at an approximation to the EIR.

The Company has established a policy to perform an assessment, at the end of each reporting period, of whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of a default occurring over the remaining life of the financial instrument.

Based on the above process, the Company categorises its loans into Stage 1, Stage 2 and Stage 3 as described below:

**Stage 1:** When loans are first recognised, the Company recognises an allowance based on 12 month ECL. Stage 1 loans also include facilities where the credit risk has improved and the loan has been reclassified from Stage 2 to Stage 1.

**Stage 2:** When a loan has shown an increase in credit risk since origination, the Company records an allowance for the life time expected credit losses. Stage 2 loans also include facilities, where the credit risk has improved and the loan has been reclassified from Stage 3 to Stage 2.

**Stage 3:** When loans shows significant increase in credit risk and/or are considered credit-impaired, the Company records an allowance for the life time expected credit losses.

The Company measures ECL on an individual basis, or on a collective basis for portfolios of loans that share similar economic risk characteristics. This expected credit loss is computed based on a provision matrix which takes into account historical credit loss experience and adjusted for forward-looking information.

## Key elements of ECL computation are outlined below:

- Exposure at Default ("EAD") is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the reporting date, including repayments of principal and interest, whether scheduled by contract or otherwise, expected drawdowns on committed facilities.
- Probability of default ("PD") is an estimate of the likelihood that customer will default over a given time horizon. A default may only happen at a certain time over the assessed period, if the facility has not been previously de-recognised and is still in the portfolio. PD is calculated based on historical default rate summary of past years using historical analysis.
- Loss given default ("LGD") estimates the normalised loss which Company incurs post customer default. It is computed using historical loss and recovery experience. It is usually expressed as a percentage of the Exposure at default ("EAD").

The Company measures ECL on a collective basis for portfolios of loans that share similar economic risk characteristics. It incorporates all information that is relevant including information about past events, current conditions and reasonable forecasts of future events and economic conditions at the reporting date.

A more detailed description of the methodology used for ECL is covered in the 'credit risk' section of note no. 49.

## Presentation of allowance for expected credit losses in the balance sheet

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets. ECL impairment loss allowance (or reversal) recognised during the period is accounted as income/ expense in the statement of profit and loss.

## Write off

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Company determines that the counter party does not have assets or sources of income that could generate cash flows to repay the amounts. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Company's procedures for recovery of amounts due.

# Notes to Financial Statements

for the year ended 31 March, 2024

## • Collateral valuation and repossession

To mitigate the credit risk on financial assets, the Company seeks to use collateral, where possible as per the board approved credit policy. The Company provides fully secured, partially secured loans to customers. The parameters relating to acceptability and valuation of each type of collateral is a part of the credit policy of the Company.

The Company seeks to use where possible as per the powers conferred on the Housing Finance Companies under the Securitisation and Reconstruction of Financial Assets and Enforcement of Securities Interest Act, 2002 ("SARFAESI").

In its normal course of business, the Company does not physically repossess properties in its retail portfolio. For other collaterals, the Company liquidates the assets and recovers the amount due against the loan. Any surplus funds are returned to the customers/obligors. As a result of this practice, the properties under legal repossession processes are not recorded on the balance sheet and not treated as non-current assets held for sale.

## 3 Cash and Cash Equivalents

Cash and cash equivalents for the purpose of the cash flow statement comprise of the cash on hand, call deposits and other short-term, highly liquid securities with an original maturity of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value. Cash and cash equivalents consist of balances with banks which are unrestricted for withdrawal and usage.

## 4 Leases

The Company assesses whether the contract is, or contains, a lease at the inception of a contract. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

A finance lease is a lease which confers substantially all the risks and rewards of the leased assets on the lessee. An operating lease is a lease where substantially all of the risks and rewards of the leased asset remain with the lessor.

### As a lessee

The Company has various offices, branches and other premises under non-cancellable various lease arrangements to meet its operational business requirements.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date and is discounted using the Company's incremental borrowing rate. Lease payments as at commencement date are adjusted for any initial direct costs incurred and an

estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

Right-of-use assets are measured at their carrying amount at the commencement date and are discounted using the Company's incremental borrowing rate at the date of initial application. Right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of right-of-use assets are determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability.

Leases may include options to extend or terminate the lease which is included in the right-of-use Assets and Lease Liability when they are reasonably certain of exercise.

The lease liability is remeasured when there is a change in one of the following:

- Future lease payments arising from a change the in inflation rate,
- The Company's estimate of the amount expected to be payable under a residual value guarantee, or
- The Company's assessment of whether it will exercise a purchase, extension or termination option.

When the lease liability is remeasured, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in the statement of profit and loss if the carrying amount of the right-of-use asset has been reduced to nil.

### Short-term leases and leases of low-value assets

The Company has elected not to recognise right-of-use assets and lease liabilities for short-term leases of real estate properties that have a lease term of 12 months. The Company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

### As a lessor

When the lease is deemed a finance lease, the leased asset is not held on the balance sheet; instead a finance lease receivable is recognised representing the lease payments receivable under the terms of the lease, discounted at the rate of interest implicit in the lease.

When the lease is deemed an operating lease, the lease income is recognised on a straight-line basis over the period of the lease unless another systematic basis is more appropriate. The Company holds the leased assets on-balance sheet within property, plant and equipment.

# Notes to Financial Statements

for the year ended 31 March, 2024

## 5 Borrowing Costs

Borrowing cost is calculated using the Effective Interest Rate (EIR) on the amortised cost of the instrument. EIR includes interest and amortisation of ancillary cost incurred in connection with the borrowing of funds. Other borrowing costs are recognised as an expense in the period in which they are incurred.

## 6 Foreign Currency

The Company's financial statements are presented in Indian Rupees (INR) which is also the Company's functional currency. Transactions in foreign currencies are initially recorded by the Company at their respective functional currency spot rates at the date the transaction first qualifies for recognition. Income and expenses in foreign currencies are initially recorded by the Company at the exchange rates prevailing on the date of the transaction. Foreign currency denominated monetary assets and liabilities are translated at the functional currency spot rates of exchange at the reporting date and exchange gains and losses arising on settlement and restatement are recognised in the statement of profit and loss. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss. Thus, translation differences on non-monetary assets and liabilities such as equity instruments held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss and translation differences on non-monetary assets such as equity investments classified as FVOCI are recognised in other comprehensive income.

## 7 Trade and other Payables

These amounts represent liabilities for goods and services provided to the Company before the end of the financial year which are unpaid. Trade and other payables are presented as financial liabilities. They are recognised initially at their fair value, net of transaction costs, and subsequently measured at amortised cost using the effective interest method where the time value of money is significant.

## 8 Income Taxes

Income tax expense comprises current tax expenses, net change in the deferred tax assets or liabilities during the year and any adjustment to the tax payable or receivable in respect of previous years. Current and deferred taxes are recognised in the Statement of profit and loss, except when they relate to business combinations or to an item that is recognised in Other comprehensive income or directly in Equity, in which case, the current and deferred tax are also recognised in Other comprehensive income or directly in Equity respectively.

## Current Income Taxes

The current income tax includes income taxes payable by the Company computed in accordance with the tax laws applicable in the jurisdiction in which the Company generate taxable income and does not include any adjustment to the tax payable or receivable in respect of previous years. The amount of current tax reflects the best estimate of the tax amount expected to be paid or received after considering the uncertainty, if any, related to income taxes. It is measured using tax rates (and tax laws) enacted or substantively enacted by the reporting date.

Current tax assets and current tax liabilities are offset only if there is a legally enforceable right to set off the recognised amounts, and it is intended to realise the asset and settle the liability on a net basis or simultaneously.

## Deferred Income Taxes

Deferred income tax is recognised using Balance sheet approach. Deferred income tax assets and liabilities are recognised for the deductible and taxable temporary differences arising between the tax base of an assets and liabilities and their carrying amount.

### Deferred tax is not recognised for:

- Temporary differences arising on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss at the time of the transaction;
- Taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax assets and liabilities are measured using substantively enacted tax rates expected to apply to taxable income in the years in which the temporary differences are expected to be reversed or settled. Deferred tax asset are recognised to the extent that taxable profit will be available against which the deductible temporary differences and the carry forward of unused tax credits and unused tax losses can be utilised. The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

The carrying amount of deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable sufficient taxable profit will be available to allow part of deferred income tax assets to be utilised. At each reporting date, the Company re-assesses unrecognised deferred tax assets. It recognises unrecognised deferred tax asset to the extent that it has become reasonably certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realised.

# Notes to Financial Statements

for the year ended 31 March, 2024

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset deferred tax assets and liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

## 9 Goods and Services Tax Input Credit

Goods and services tax input credit is recognised in the books of account in the period in which the supply of goods or service received is recognised and when there is no uncertainty in availing/utilising the credits.

Expenses and assets are recognised net of the goods and services tax/value-added taxes paid, except:

- When the tax incurred on a purchase of assets or receipt of services is not recoverable from the taxation authority, in which case, the tax paid is recognised as part of the cost of acquisition of the asset or as part of the expense item, as applicable.
- When receivables and payables are stated with the amount of tax included.

The net amount of tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet.

## 10 Property plant and equipment (including Capital Work-in-Progress) and Intangible assets

PPE is recognised when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably.

### Recognition and Measurement

Property, plant and equipment and intangible assets are measured at cost, less accumulated depreciation and accumulated impairment losses, if any.

Cost of an item of property, plant and equipment comprises its purchase price(after deducting trade discounts and rebates) including import duties and non-refundable taxes, any directly attributable cost of bringing the item to its working condition for its intended use and estimated costs of dismantling and removing the item and restoring the site on which it is located.

Intangible assets are initially measured at cost. Subsequently, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses, if any.

### Subsequent Expenditure

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the Company. All other expenditure is recognised in the Statement of Profit and Loss as incurred.

## Depreciation/Amortisation

Depreciation on Property, plant and equipment is provided on a straight-line basis as per the estimated useful life of the assets as determined by the management, which is in line with Schedule II of the Companies Act, 2013 except for certain assets as stated below.

	Useful life estimated by the Company (in years)	Useful life as per Schedule II (in years)
Computer Server and Other Accessories *	4	6
Computer Desktop and Laptops*	3	3
Furniture and Fixtures *	5	10
Office Equipment's *	5	5
Handheld devices *	2	5
Vehicles *	4	8

\*Useful life of the assets has been assessed based on internal assessment, taking into account the nature of the asset, the estimated usage of the asset, the operating conditions of the asset, history of replacement, anticipated technological changes, manufacturers warranties and maintenance support, etc.

Depreciation/Amortization method, useful life and residual value are reviewed at each financial year end and adjusted if required. Depreciation/Amortization on addition/disposable is provided on a pro-rata basis i.e from/up to the date on which asset is ready to use/disposed off except individual assets valued less than ₹5,000. Changes in the expected useful life are accounted for by changing the amortisation period or methodology, as appropriate, and treated as changes in accounting estimates. All assets costing upto ₹5,000 are depreciated fully in the year of capitalisation.

Leasehold improvements are amortised over the period of the lease subject to a maximum lease period of 66 months.

**Intangible assets** are amortised using the straight-line method over a period of five years commencing from the date on which such asset is first installed.

### Derecognition

The cost and related accumulated depreciation are eliminated from the financial statements upon sale or retirement of the asset and the resultant gains or losses are recognised in the Statement of Profit and Loss. Assets to be disposed off are reported at the lower of the carrying value or the fair value less cost to sell.

## 11 Impairment on Non-Financial Assets

The carrying amount of the non-financial assets other than deferred tax are reviewed at each Balance Sheet date if there is any indication of impairment based on internal /external factors. For the purpose of assessing impairment, the smallest

# Notes to Financial Statements

for the year ended 31 March, 2024

identifiable group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows from other assets or groups of assets is considered as a cash generating unit.

The Company reviews at each reporting date, whether there is any indication that the loss has decreased or no longer exists. A previously recognised impairment loss is increased or reversed depending on changes in circumstances. However, the carrying value after reversal is not increased beyond the carrying value that would have prevailed by charging usual depreciation / amortisation if there were no impairment.

If any indication of impairment exists, an estimate of the recoverable amount of the individual asset/cash generating unit is made. The recoverable amount of the assets/ Cash generating unit is estimated as the higher of net selling price and its value in use. Asset/cash generating unit whose carrying value exceeds their recoverable amount is written down to the recoverable amount by recognising the impairment loss as an expense in the Statement of Profit and Loss. After impairment, depreciation / amortisation is provided on the revised carrying amount of the asset over its remaining useful life.

## 12 Employee Benefits

### Short-term employee benefits

The undiscounted amount of short-term employee benefits expected to be paid in exchange for the services rendered by employees are recognised during the year when the employees render the service. These benefits include performance incentive and compensated absences which are expected to occur within twelve months after the end of the period in which the employee renders the related service.

### Defined Contribution Plans

Contributions to defined contribution schemes includes employees' state insurance, superannuation scheme, employee pension scheme. A defined contribution plan is a post-employment benefit plan under which the Company pays fixed contributions into an account with a separate entity and has no legal or constructive obligation to pay further amounts. The Company makes specified periodic contributions to the credit of the employees' account with the Employees' Provident Fund Organisation. Obligations for contributions to defined contribution plans are recognised as an employee benefit expense in the Statement of Profit and Loss in the periods during which the related services are rendered by employees.

### Defined Benefit Plans

#### Gratuity

A defined benefit plan is a post-employment benefit plan other than a defined contribution plan. The Company's net obligation in respect of defined benefit plans is calculated

by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation of the defined benefit obligation is performed periodically by a qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Company, the recognised asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan ('the asset ceiling'). In order to calculate the present value of economic benefits, consideration is given to any minimum funding requirements.

Re-measurements of the net defined benefit liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognised in Other Comprehensive Income (OCI). The Company determines the net interest expense /income on the net defined benefit liability/asset for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then net defined benefit liability/asset, taking into account any changes in the net defined benefit liability / asset during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognised in the Statement of Profit or Loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service ('past service cost' or 'past service gain') or the gain or loss on curtailment is recognised immediately in the Statement of Profit or Loss. The Company recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.

### Other long-term employee benefits

The Company's net obligation in respect of long-term employee benefits other than post-employment benefits, which do not fall due wholly within 12 months after the end of the period in which the employees render the related services, is the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value, and the fair value of any related assets is deducted. The obligation is measured on the basis of an independent actuarial valuation using the projected unit credit method. Remeasurements gains or losses are recognised as profit or loss in the period in which they arise.

### Share-Based Payment ( Stock Appreciation Rights)

For cash-settled share based payments, the fair value of the amount payable to employees is recognised as 'employee benefit expenses' with a corresponding increase in liabilities,



# Notes to Financial Statements

for the year ended 31 March, 2024

over the vesting period on straight line basis. The liability is re-measured at each reporting period up to, and including the settlement date, with changes in fair value recognised in employee benefits expenses. Refer Note 39 for details.

## 13 Provisions (other than for employee benefits), contingent liabilities, contingent assets and commitments

A provision is recognised when an enterprise has a present legal or constructive obligation as a result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimate required to settle the obligation at the reporting date. These estimates are reviewed at each reporting date and adjusted to reflect the current best estimates.

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognised because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognised because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements.

Contingent assets are neither recognised nor disclosed in the financial statements. However, it is disclosed only when an inflow of economic benefits is highly probable.

The Company operates in a regulatory and legal environment that, by nature, has inherent litigation risk to its operations and in the ordinary course of the Company's business. Given the subjectivity and uncertainty of determining the probability and amount of losses, the Company takes into account a number of factors including legal advice, the stage of the matter and historical evidence from similar incidents.

Commitments include the amount of purchase order (net of advances) issued to the counterparties for supplying/development of asset and amount of undisbursed portfolio loans.

Provisions, contingent assets, contingent liabilities and commitments are reviewed at each reporting date.

## Commitments

Commitments are future liabilities for contractual expenditure, classified and disclosed as follows:

- a) Estimated amount of contracts remaining to be executed on capital account and not provided for;
- b) Other non-cancellable commitments, if any.

## 14 Earnings Per Share

Basic earnings per share are computed by dividing profit after tax (excluding other comprehensive income) attributable to the equity shareholders by the weighted average number of equity shares outstanding during the year.

Diluted earnings per share are computed by dividing profit after tax (excluding other comprehensive income) attributable to the equity shareholders as adjusted for dividend, interest and other charges to expense or income relating to the dilutive potential equity shares, by the weighted average number of shares considered for deriving basic earnings per share and the weighted average number of equity shares which could have been issued on conversion of all dilutive potential equity shares. Potential equity shares are deemed to be dilutive only if their conversion to equity shares would decrease the profit per share.

## 15 Operating Segments

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Operating Decision Maker (CODM). The CODM's function is to allocate the resources of the Company and assess the performance of the operating segments of the Company.

## 16 Dividend on equity shares

The Company recognises a liability to make cash distributions to equity holders when the distribution is authorised and the distribution is no longer at the discretion of the Company. As per the corporate laws in India, a distribution is authorised when it is approved by the shareholders except in case of interim dividend. A corresponding amount is recognised directly in equity.

# Notes to Financial Statements

for the year ended 31 March, 2024

## 17 Trade receivables

These amounts represent receivable for goods and services provided by the Company. Trade receivables are presented as financial asset. They are measured at amortised cost, using the effective interest method, less any impairment loss. An allowance for impairment of trade receivable is established if the collection of the receivable becomes doubtful.

## 18 Events after Reporting Date

Where events occurring after the balance sheet date provide evidence of conditions that existed at the end of the reporting period, the impact of such events is adjusted within the financial statements. Otherwise, events after the balance sheet date of material size or nature are only disclosed.

## 19 Financial Guarantees

Financial guarantees received are recognised in the financial statements at fair value of the commission paid. In case of guarantees received without consideration from group companies, the fair value of commission payable over the life of the guarantee is recognised as deemed equity contribution from parent. The fair value of commission is recognised as expense in the statement of profit and loss on a straight-line basis over the life of the guarantee.

## (D) Recent Accounting developments

Ministry of Corporate Affairs ("MCA") notifies new standards or amendments to the existing standards under Companies (Indian Accounting Standards) Rules as issued from time to time. For the year ended March 31, 2024, MCA has not notified any new standards or amendments to the existing standards applicable to the Company.

# Notes to Financial Statements

for the year ended 31 March, 2024

## 2 Cash and Cash Equivalents

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Cash on hand	55	51
Balances with banks		
- in current accounts	8,162	6,821
- in fixed deposit with original maturity less than 3 months	24,521	1
Cheques, drafts on hand	933	302
<b>Total</b>	<b>33,671</b>	<b>7,175</b>

## 3 Bank Balances Other than Cash and Cash Equivalents

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
In Deposits accounts- with original maturity of more than 3 months*	799	30
<b>Total</b>	<b>799</b>	<b>30</b>

\*Includes deposit with bank kept as lien or guarantee as detailed below:

- Deposits amounting to ₹25 lakhs (31 March, 2023: ₹25 lakhs) pertain to collateral deposits towards recovery expense fund (REF) with NSE in the interest of investors.
- All secured NCDs issued by the Company are secured by first pari-passu charge on the Company's immovable property at Chennai and by hypothecation of book debts / loan receivables and by fixed deposit with the banks to the extent of shortfall in asset cover as mentioned in respective information memorandum.
- Deposits amounting to ₹5 lakhs (31 March, 2023: ₹5 lakhs) pertain to lien towards WCDL.
- Deposits amounting to ₹768 lakhs (31 March, 2023: ₹ Nil lakh) pertain to loss guarantee provided by the Company under the securitisation agreements.
- Deposits amounting to ₹1 lakh (31 March, 2023: ₹ Nil lakh) pertain to lien towards NACH Migration.

## 4 Investments

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
<b>Measured at fair value through profit and loss</b>		
Quoted: T-bills	20,782	16,308
Unquoted: Certificate of deposits	4,951	-
<b>Measured at amortised cost</b>		
Unquoted: Investment in Pass Through Certificate (PTC)	457	-
<b>Total</b>	<b>26,190</b>	<b>16,308</b>
<b>Investments within India</b>	<b>26,190</b>	<b>16,308</b>
<b>Investments Outside India</b>	<b>-</b>	<b>-</b>

## 5 Trade Receivables

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Receivables considered good - Unsecured	208	76
Less: Provision for impairment*	-	-
<b>Total</b>	<b>208</b>	<b>76</b>

No trade receivable are due from directors or other officers of the Company either severally or jointly with any other person. Also, no trade or other receivables are due from firms or private companies respectively in which any director is a partner, a director or a member.

\*No receivables which have significant increase in credit risk /credit impaired.

# Notes to Financial Statements

for the year ended 31 March, 2024

## (A) Trade Receivables Ageing Schedule as on 31 March, 2024

(₹ lakhs)

Particulars	Unbilled Dues	Outstanding for following periods from date of transaction					Total
		Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	
(i) Undisputed Trade receivables – considered good	-	208	-	-	-	-	208
(ii) Undisputed Trade Receivables – considered doubtful	-	-	-	-	-	-	-
(iii) Disputed Trade Receivables considered good	-	-	-	-	-	-	-
iv) Disputed Trade Receivables considered doubtful	-	-	-	-	-	-	-

## (B) Trade Receivables Ageing Schedule as on 31 March, 2023

(₹ lakhs)

Particulars	Unbilled Dues	Outstanding for following periods from date of transaction					Total
		Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	
(i) Undisputed Trade receivables – considered good	-	76	-	-	-	-	76
(ii) Undisputed Trade Receivables – considered doubtful	-	-	-	-	-	-	-
(iii) Disputed Trade Receivables considered good	-	-	-	-	-	-	-
iv) Disputed Trade Receivables considered doubtful	-	-	-	-	-	-	-

## 6 Loans and Advances

(₹ lakhs)

Particulars	As at 31 March, 2024		As at 31 March, 2023	
	At Amortised cost	At FVOCI	At Amortised cost	At FVOCI
Portfolio Loan*	7,25,765	70,695	5,93,541	4,587
<b>Gross loans</b>	<b>7,25,765</b>	<b>70,695</b>	<b>5,93,541</b>	<b>4,587</b>
Less: Impairment allowance	(15,326)	(402)	(16,051)	(39)
<b>Net loans</b>	<b>7,10,440</b>	<b>70,292</b>	<b>5,77,490</b>	<b>4,549</b>
(i) Secured by tangible assets	7,25,509	70,695	5,92,842	4,587
(ii) Secured by intangible assets	-	-	-	-
(iii) Covered by Bank/Government Guarantees**	256	-	699	-
(iv) Unsecured	-	-	-	-
<b>Gross loans</b>	<b>7,25,765</b>	<b>70,695</b>	<b>5,93,541</b>	<b>4,587</b>
<b>Less: Impairment loss</b>	<b>(15,326)</b>	<b>(402)</b>	<b>(16,051)</b>	<b>(39)</b>
<b>Net loans</b>	<b>7,10,440</b>	<b>70,292</b>	<b>5,77,490</b>	<b>4,549</b>
<b>Loans to public sector</b>	-	-	-	-
<b>Loans to Others</b>	<b>7,10,440</b>	<b>70,292</b>	<b>5,77,490</b>	<b>4,549</b>

\*Note:

- 1) The Company has not granted any loans or advances in the nature of loans, to promoters, Directors, KMPs and related parties (as defined under the Companies Act, 2013), either severally or jointly with any other person, that are either repayable on demand or without specifying any terms or period of repayment during the year.

\*\*Secured loans given to customers are secured by equitable mortgage of property. Loans secured by Government Guarantee are credit facilities provided under the Emergency Credit Line Guarantee Scheme provided by Government of India.

# Notes to Financial Statements

for the year ended 31 March, 2024

## 7 Other Financial Assets

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Security Deposits- Considered Good and Unsecured	434	287
Interest Accrued on Investment	144	64
Interest strip asset on assignment	9,610	4,607
Others	80	114
<b>Total</b>	<b>10,268</b>	<b>5,072</b>

## 8 Current Tax Assets

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Advance tax (net of provision)	547	1,449
<b>Total</b>	<b>547</b>	<b>1,449</b>

## 9 Deferred Tax Assets (Net)

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
<b>Deferred tax asset arising on account of:</b>		
Disallowance U/s 43B of Income Tax Act, 1961	233	149
Timing difference between book depreciation and Income Tax Act, 1961	134	106
Impairment on financial assets	3,958	4,049
Adjustment pertaining to income and expenses on financial assets recognised based on effective interest rate	275	436
Provision for expenses	705	503
Unabsorbed losses as per tax computation	-	520
Remeasurement of Employee benefits through OCI	-	13
Impact on account of lease liabilities	1,675	1,041
MTM on Investments	2	-
<b>Total deferred tax assets (A)</b>	<b>6,982</b>	<b>6,817</b>
<b>Deferred tax liability arising on account of:</b>		
Impact on account of right to use asset	1,499	944
Adjustment pertaining to income and expenses on Financial liabilities recognised based on effective interest rate	411	373
Special Reserve created as per Section 29C of NHB Act, 1987 and claimed as deduction u/s 36 (1) (viii) of Income Tax Act, 1961	569	213
<b>Total deferred tax liabilities (B)</b>	<b>2,479</b>	<b>1,530</b>
<b>Deferred tax assets (net) (A-B)</b>	<b>4,503</b>	<b>5,287</b>



# Notes to Financial Statements

for the year ended 31 March, 2024

## 10 Other Non-financial Assets

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Goods and service tax recoverable	51	177
Prepayments	1,206	813
Capital advances	4	-
Advances to employees	6	2
Deferred Guarantee Commission	1,000	-
Others	861	474
<b>Total</b>	<b>3,128</b>	<b>1,464</b>

## 11 Property, Plant and Equipment

Particulars	(₹ lakhs)						Total
	Office Equipments	Furniture & Fixtures	Computers & Accessories	Leasehold Improvements	Vehicles	Land & Building*	
<b>Gross block</b>							
<b>Balance as at 31 March, 2022</b>	<b>135</b>	<b>447</b>	<b>366</b>	<b>316</b>	<b>12</b>	<b>6</b>	<b>1,282</b>
Additions	87	321	429	184	180	-	1,201
Deletions	(9)	(81)	(7)	(30)	(6)	-	(133)
<b>Balance as at 31 March, 2023</b>	<b>213</b>	<b>687</b>	<b>788</b>	<b>470</b>	<b>186</b>	<b>6</b>	<b>2,350</b>
Additions	98	400	481	199	118	-	1,296
Deletions	(1)	-	(86)	-	-	-	(87)
<b>Balance as at 31 March, 2024</b>	<b>310</b>	<b>1,087</b>	<b>1,183</b>	<b>669</b>	<b>304</b>	<b>6</b>	<b>3,559</b>
<b>Accumulated depreciation</b>							
<b>Balance as at 31 March, 2022</b>	103	340	340	213	7	-	1,004
Depreciation charge	37	132	130	62	15	-	377
Deletions	(7)	(61)	(6)	(22)	(5)	-	(99)
<b>Balance as at 31 March, 2023</b>	<b>133</b>	<b>412</b>	<b>464</b>	<b>254</b>	<b>18</b>	<b>-</b>	<b>1,282</b>
Depreciation charge	46	172	230	96	62	-	606
Deletions	(1)	-	(86)	-	-	-	(87)
<b>Balance as at 31 March, 2024</b>	<b>178</b>	<b>584</b>	<b>608</b>	<b>350</b>	<b>80</b>	<b>-</b>	<b>1,801</b>
<b>Net block</b>							
<b>Balance as at 31 March, 2023</b>	80	275	324	216	168	6	<b>1,069</b>
<b>Balance as at 31 March, 2024</b>	<b>132</b>	<b>503</b>	<b>575</b>	<b>319</b>	<b>224</b>	<b>6</b>	<b>1,758</b>
<b>Capital Work-in-Progress (CWIP)</b>							
<b>Balance as at 31 March, 2023</b>							-
<b>Balance as at 31 March, 2024</b>							-

# Notes to Financial Statements

for the year ended 31 March, 2024

## CWIP Ageing Schedule

(₹ lakhs)

CWIP	As on 31 March, 2024					As on 31 March, 2023				
	Amount in CWIP for a period of				Total	Amount in CWIP for a period of				Total
	Less than 1 year	1-2 years	2-3 years	More than 3 years		Less than 1 year	1-2 years	2-3 years	More than 3 years	
Projects in progress	-	-	-	-	-	-	-	-	-	-
Projects temporarily suspended	-	-	-	-	-	-	-	-	-	-

\*Pledged as security against secured non convertible debenture

Notes:

- As per management assessment there are no probable scenario in which the recoverable amount of asset would decrease below the carrying amount of asset. Consequently no impairment required.
- The title deeds, comprising all the immovable properties (other than properties where the Company is the lessee and the lease agreements are duly executed in favour of the lessee) classified as Property Plant and Equipment, are held in the name of the Company.

## 12 Right-of-Use Assets

(₹ lakhs)

Particulars	As at 31 March, 2024	As at 31 March, 2023
Right-of-use assets ( Refer Note 43)	5,968	3,757
<b>Total</b>	<b>5,968</b>	<b>3,757</b>

## 13 Intangibles Assets

(₹ lakhs)

Particulars	Computer Software	Total
<b>Gross block</b>		
<b>Balance as at 31 March, 2022</b>	340	340
Additions	140	140
Deletions	-	-
<b>Balance as at 31 March, 2023</b>	<b>480</b>	<b>480</b>
Additions	76	76
Deletions	-	-
<b>Balance as at 31 March, 2024</b>	<b>556</b>	<b>556</b>
<b>Amortisation</b>		
<b>Balance as at 31 March, 2022</b>	170	170
Amortisation	85	85
Deletions	-	-
<b>Balance as at 31 March, 2023</b>	<b>255</b>	<b>255</b>
Amortisation	86	87
Deletions	-	-
<b>Balance as at 31 March, 2024</b>	<b>341</b>	<b>341</b>
<b>Net block</b>		
<b>Balance as at 31 March, 2023</b>	<b>225</b>	<b>225</b>
<b>Balance as at 31 March, 2024</b>	<b>215</b>	<b>215</b>
<b>Intangibles under development</b>		
<b>Balance as at 31 March, 2023</b>	<b>50</b>	<b>50</b>
<b>Balance as at 31 March, 2024</b>	<b>170</b>	<b>170</b>

# Notes to Financial Statements

for the year ended 31 March, 2024

## Ageing of Intangible under Development

(₹ lakhs)

CWIP	As on 31 March, 2024					As on 31 March, 2023				
	Amount in CWIP for a period of				Total	Amount in CWIP for a period of				Total
	Less than 1 year	1-2 years	2-3 years	More than 3 years		Less than 1 year	1-2 years	2-3 years	More than 3 years	
Projects in progress*	120	50	-	-	170	50	-	-	-	50
Projects temporarily suspended	-	-	-	-	-	-	-	-	-	-

\*Cost is within the agreed commercial & target timeline.

## 14 Trade Payables

(₹ lakhs)

Particulars	As at 31 March, 2024	As at 31 March, 2023
Dues to micro enterprises and small enterprises (refer note 44 for dues to Micro, Small and Medium enterprise)	591	498
Dues to creditors other than micro enterprises and small enterprises	3,168	3,531
<b>Total</b>	<b>3,759</b>	<b>4,029</b>

### (A) Trade Payable Ageing Schedule as on 31 March, 2024

(₹ lakhs)

Particulars	Unbilled Dues	Outstanding for following periods from transaction				
		Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
(i) MSME	447	142	2	-	-	591
(ii) Others	2,715	443	8	2	-	3,168
(iii) Disputed dues – MSME	-	-	-	-	-	-
(iv) Disputed dues – Others	-	-	-	-	-	-

### (B) Trade Payable Ageing Schedule as on 31 March, 2023

(₹ lakhs)

Particulars	Unbilled Dues	Outstanding for following periods from transaction				
		Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
(i) MSME	261	194	43	-	-	498
(ii) Others	3,010	381	139	1	-	3,531
(iii) Disputed dues – MSME	-	-	-	-	-	-
(iv) Disputed dues – Others	-	-	-	-	-	-

# Notes to Financial Statements

for the year ended 31 March, 2024

## 15 Debt Securities

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
<b>At amortised cost</b>		
Non-convertible debentures (secured)*	2,12,138	1,67,985
<b>Total</b>	<b>2,12,138</b>	<b>1,67,985</b>
<b>Debt securities within India</b>	2,12,138	1,67,985
<b>Debt securities Outside India</b>	-	-

\*All secured NCDs issued by the Company are secured by first pari-passu charge on the Company's immovable property at Chennai and of book debts / loan receivables and by fixed deposit with the banks to the extent of shortfall in asset cover as mentioned in respective information memorandum.

The funds raised by the Company during the year by issue of Secured Non Convertible Debentures were utilised for the purpose intended as mentioned in information memorandum of respective issuance.

## 16 Subordinated Liabilities

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
<b>At amortised cost</b>		
Non-convertible debentures (unsecured)*	25,315	25,273
<b>Total</b>	<b>25,315</b>	<b>25,273</b>
<b>Subordinated liabilities within India</b>	25,315	25,273
<b>Subordinated liabilities Outside India</b>	-	-

\*The funds raised by the Company during the year by issue of Subordinated liabilities were utilised for the purpose intended as mentioned in information memorandum of respective issuance.

## 17 Borrowings

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
<b>At amortised cost</b>		
Term loans from bank (secured)*	4,24,722	3,08,030
Working capital demand loan*	-	2,500
<b>Other Loans</b>		
Borrowing through Pass Through Certificate (PTC)*	9,079	-
<b>Total</b>	<b>4,33,801</b>	<b>3,10,530</b>
<b>Borrowings within India</b>	4,33,801	3,10,530
<b>Borrowings Outside India</b>	-	-

### (a) Nature of Securities and Terms of Repayment for Borrowings

\*Term loan from banks & working capital demand loan are secured by first pari passu charge over all loan receivables. Refinance from National Housing Bank (NHB) and collateral borrowing through PTC which are secured by first and exclusive charge on the receivable offered as security.

The funds raised by the Company during the year from borrowings were utilised for the purpose intended as mentioned in respective sanction terms.

# Notes to Financial Statements

for the year ended 31 March, 2024

## (b) Net Debt Reconciliation

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Borrowings	4,33,801	3,10,530
Debt securities (including Subordinated liabilities)	2,37,453	1,93,258
Less: Cash and cash equivalents	(33,671)	(7,175)
<b>Net Debt</b>	<b>6,37,583</b>	<b>4,96,613</b>

Details of terms of contractual principal redemption/repayment in respect of debt securities and borrowing.

### (A) Debt Securities as on 31 March, 2024

(₹ lakhs)						
Original maturity of loan	Rate of Interest	Due within 1 year	Due 1 to 2 years	Due 2 to 3 years	More than 3 years	Total
<b>Issued at par and redeemable at par</b>						
2-3 years	08% - 09%	42,500	30,000	54,500	-	1,27,000
3-4 years	08% - 09%	10,000	8,670	-	-	18,670
More than 4 years	08% - 09%	12,100	-	-	-	12,100
	09% - 11%	-	2,500	-	-	2,500
<b>Issued at premium and redeemable at par</b>						
2-3 years	08% - 09%	-	-	35,000	-	35,000
<b>Debt Issued at discount and redeemable at par</b>						
3-4 years	08% - 09%	9,900	-	-	-	9,900
<b>Total</b>		<b>74,500</b>	<b>41,170</b>	<b>89,500</b>	<b>-</b>	<b>2,05,170</b>

### (B) Subordinated Debt as on 31 March, 2024

(₹ lakhs)						
Original maturity of loan	Rate of Interest	Due within 1 year	Due 1 to 2 years	Due 2 to 3 years	More than 3 years	Total
More than 3 years	07% - 08%	-	-	-	6,500	6,500
	08% - 09%	-	-	-	18,000	18,000
<b>Total</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>24,500</b>	<b>24,500</b>



# Notes to Financial Statements

for the year ended 31 March, 2024

## (C) Debt Securities as on 31 March, 2023

(₹ lakhs)

Original maturity of loan	Rate of Interest	Due within 1 year	Due 1 to 2 years	Due 2 to 3 years	More than 3 years	Total
<b>Issued at par and redeemable at par</b>						
	05%- 07%	12,500	-	-	-	12,500
2-3 years	08%- 09%	-	42,500	30,000	-	72,500
	07%- 08%	27,500	-	-	-	27,500
3-4 years	05%- 07%	-	10,000	-	-	10,000
	08%- 09%	-	-	8,670	-	8,670
More than 4 years	08%- 09%	6,800	12,100	-	-	18,900
	09%- 11%	-	-	2,500	-	2,500
<b>Debt Issued at discount and redeemable at par</b>						
3-4 years	05%- 07%	-	9,900	-	-	9,900
<b>Total</b>		<b>46,800</b>	<b>74,500</b>	<b>41,170</b>	<b>-</b>	<b>1,62,470</b>

## (D) Subordinated Debt as on 31 March, 2023

(₹ lakhs)

Original maturity of loan	Rate of Interest	Due within 1 year	Due 1 to 2 years	Due 2 to 3 years	More than 3 years	Total
More than 3 years	07%- 08%	-	-	-	6,500	6,500
	08%- 09%	-	-	-	18,000	18,000
<b>Total</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>24,500</b>	<b>24,500</b>

## (E) Borrowings as on 31 March, 2024

Original maturity of loan	Rate of Interest*	Due within 1 year		Due 1 to 2 years		Due 2 to 3 years		More than 3 years		Total
		No. of instalments	₹ lakhs	No. of instalments	₹ lakhs	No. of instalments	₹ lakhs	No. of instalments	₹ lakhs	₹ lakhs
Monthly repayment schedule										
More than 4 years	9% - 11%	36	3,214	27	2,089	12	714	9	536	6,553
Quarterly repayment schedule										
2-3 years	08% - 09%	1	1,250	4	5,000	1	1,250	-	-	7,500
	09% - 11%	4	2,000	-	-	-	-	-	-	2,000
3-4 years	07% - 08%	-	-	-	-	-	-	-	-	-
	08% - 09%	12	7,750	7	3,500	2	1,000	-	-	12,250
More than 4 years	05% - 07%	3	1,635	4	2,180	4	2,180	11	8,160	14,155
	08% - 09%	57	19,481	60	22,665	57	20,040	155	55,283	1,17,469
	09% - 11%	8	3,668	8	3,668	8	3,668	26	5,463	16,467
Half yearly repayment schedule										
2-3 years	08% - 09%	5	12,558	5	17,832	3	8,252	-	-	38,642
3-4 years	08% - 09%	6	16,500	5	6,500	-	-	-	-	23,000
More than 4 years	08% - 09%	23	22,462	36	40,120	30	41,831	31	81,802	1,86,215
	09% - 11%	1	417	-	-	-	-	-	-	417
Total		156	90,935	156	1,03,554	117	78,935	232	1,51,244	4,24,668

# Notes to Financial Statements

for the year ended 31 March, 2024

Original maturity of PTC	Rate of Interest*	Due within 1 year		Due 1 to 2 years		Due 2 to 3 years		More than 3 years		Total
		No. of instalments	₹ lakhs	No. of instalments	₹ lakhs	No. of instalments	₹ lakhs	No. of instalments	₹ lakhs	₹ lakhs
Monthly repayment schedule										
More than 4 years	8%	12	832	12	894	12	952	68	6,443	9,121

Note: ₹ Nil in year ended 31 March, 2023.

## (F) Borrowings as on 31 March, 2023

Original maturity of loan	Rate of Interest*	Due within 1 year		Due 1 to 2 years		Due 2 to 3 years		More than 3 years		Total
		No. of instalments	₹ lakhs	No. of instalments	₹ lakhs	No. of instalments	₹ lakhs	No. of instalments	₹ lakhs	₹ lakhs
Monthly repayment schedule										
More than 4 years	9%- 11%	36	3,214	36	3,214	27	2,089	21	1,250	9,768
Quarterly repayment schedule										
3-4 years	07%- 08%	4	2,500	2	1,250	-	-	-	-	3,750
	08%- 09%	4	6,250	2	2,500	-	-	-	-	8,750
More than 4 years	07%- 08%	3	1,643	-	-	-	-	-	-	1,643
	08%- 09%	32	9,299	23	11,549	23	13,840	55	14,113	48,800
	09%- 11%	22	13,611	-	-	-	-	-	-	13,611
Half yearly repayment schedule										
1-2 years	08%- 09%	1	938	-	-	-	-	-	-	938
2-3 years	07%- 08%	2	3,333	1	833	-	-	-	-	4,167
	08%- 09%	2	2,188	2	2,813	-	-	-	-	5,000
3-4 years	05%- 07%	-	-	2	2,500	3	2,500	-	-	5,000
	07%- 08%	7	12,000	6	12,000	1	500	-	-	24,500
More than 4 years	07%- 08%	8	8,889	4	4,444	1	833	1	1,667	15,833
	08%- 09%	38	30,520	27	26,958	33	38,270	46	57,704	1,53,452
	09%- 11%	7	6,375	6	5,750	2	1,000	-	-	13,125
Bullet repayment schedule										
Less than 365	07%- 08%	1	2,500	-	-	-	-	-	-	2,500
Total		167	1,03,259	111	73,811	90	59,033	123	74,734	3,10,837

## Particulars of Secured Redeemable Non-convertible Debentures:

Particulars	Face value (₹ lakhs)	Quantity	Date of Redemption	As at 31 March, 2024 (₹ lakhs)	As at 31 March, 2023 (₹ lakhs)
7.95% Series-13	10	1750	18 May, 2023	-	17,500
8.75% Series-6	10	680	28 May, 2023	-	6,800
7.2% Series-14	10	1000	29 June, 2023	-	10,000
FRB (linked to 3 month T-bills plus spread of 2%) Series-16	10	1250	26 September, 2023	-	12,500
FRB (linked to 3 month T-bills plus spread of 2.25 %) Series 17	10	1000	13 December, 2024	10,000	10,000
FRB (linked to 3 month T-bills plus spread of 2.25 %) Series-17 Reissuance I	10	990	13 December, 2024	9,900	9,900
8.65% Series-12	10	1210	12 February, 2025	12,100	12,100
8.40% Series-20	10	3500	21 March, 2025	35,000	35,000
8.30% Series-21	10	750	28 March, 2025	7,500	7,500
8.10% Series-18	10	2000	23 May, 2025	20,000	20,000
9.25% Series-9	10	250	8 August, 2025	2,500	2,500
8.20% Series-19	10	117	7 November, 2025	1,170	1,170
8.40% Series-21	10	1000	26 December, 2025	10,000	10,000

# Notes to Financial Statements

for the year ended 31 March, 2024

Particulars	Face value (₹ lakhs)	Quantity	Date of Redemption	As at 31 March, 2024 (₹ lakhs)	As at 31 March, 2023 (₹ lakhs)
8.45% Series-22	1	7500	9 February, 2026	7,500	7,500
8.35% Series-23	10	3500	15 May, 2026	35,000	-
8.15% Series-24	10	1200	4 September, 2026	12,000	-
8.35% Series-25	10	4250	15 January, 2027	42,500	-
<b>Total</b>				<b>2,05,170</b>	<b>1,62,470</b>

## Particulars of Unsecured Non-convertible Debentures:

Particulars	Face value (₹ lakhs)	Quantity	Date of Redemption	As at 31 March, 2024 (₹ lakhs)	As at 31 March, 2023 (₹ lakhs)
8.5% Sub-debt-1	10	300	8 June, 2030	3,000	3,000
7.63% Sub-debt-2	10	400	1 January, 2031	4,000	4,000
7.7% Sub-debt-3	100	25	12 August, 2031	2,500	2,500
8.4% Sub-debt-4	100	100	22 July, 2032	10,000	10,000
8.4% Sub-debt-5	100	50	13 August, 2032	5,000	5,000
<b>Total</b>				<b>24,500</b>	<b>24,500</b>

## 18 Other Financial Liabilities

Particulars	As at 31 March, 2024 (₹ lakhs)	As at 31 March, 2023 (₹ lakhs)
Employee benefits and other payables	4,670	2,483
Book overdraft*	71,260	19,734
Payable towards asset assignment / securitisation	3,577	1,611
Lease liabilities	6,656	4,137
Others**	3,332	2,604
<b>Total</b>	<b>89,495</b>	<b>30,569</b>

\*Book overdraft represents cheque issued towards disbursement to borrowers but not presented to banks as on 31 March, 2024.

\*\* Others includes expense accruals amounting to ₹2,250 lakhs (As at 31 March, 2023 ₹1,101 lakhs).

## 19 Provisions

Particulars	As at 31 March, 2024 (₹ lakhs)	As at 31 March, 2023 (₹ lakhs)
Provision for compensated absences (Refer Note 37C)	473	273
Provision for defined benefit plans (Refer Note 37B)	84	66
Provision for code on social security (Refer Note 19.1 & 38)	439	285
Provision for future litigation (Refer Note 19.1)	674	550
<b>Total</b>	<b>1,670</b>	<b>1,173</b>

### 19.1 Provision for Future Litigation & Code on Social Security

Particulars	Provision for code on social security (₹ lakhs)		Provision for future litigation (₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023	As at 31 March, 2024	As at 31 March, 2023
Opening	285	264	550	500
Addition	154	21	124	50
Reduction	-	-	-	-
<b>Closing</b>	<b>439</b>	<b>285</b>	<b>674</b>	<b>550</b>

# Notes to Financial Statements

for the year ended 31 March, 2024

## 20 Other Non-financial Liabilities

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Statutory dues	438	320
Prepayments from Borrower	386	1,601
Others	2,147	1,289
<b>Total</b>	<b>2,971</b>	<b>3,210</b>

## 21 Equity Share Capital

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
<b>Authorised Equity shares Capital</b>	<b>1,50,000</b>	<b>1,50,000</b>
1,500,000,000 (31 March, 2023: 1,500,000,000) equity shares of ₹10 each		
<b>Issued, subscribed and fully paid up</b>	<b>32,622</b>	<b>31,848</b>
32,62,22,451 (31 March, 2023: 31,84,82,513) Equity shares of ₹10 each fully paid		

### (a) Reconciliation of Equity Shares Outstanding at the Beginning and at the End of the Reporting Period

Particulars	As at 31 March, 2024		As at 31 March, 2023	
	Number of shares	Amount (₹ lakhs)	Number of shares	Amount (₹ lakhs)
Balance at the beginning of the year	31,84,82,513	31,848	30,80,33,193	30,803
Add: Shares issued during the year	77,39,938	774	1,04,49,320	1,045
<b>Balance at the end of the year</b>	<b>32,62,22,451</b>	<b>32,622</b>	<b>31,84,82,513</b>	<b>31,848</b>

### (b) Terms/Right Attached to Equity Shares:

The Company has only one class of equity shares having a par value of ₹10 per share. Each holder of equity shares is entitled to one vote per share.

Any Dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting. Dividend is declared and paid in Indian rupees.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all the preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

### (c) Shares Held by Holding Company

Out of equity shares issued by the Company, shares held by its holding company, ultimate holding company and their subsidiaries/associates are as below:

Particulars	As at 31 March, 2024		As at 31 March, 2023	
	Number of shares	Amount (₹ lakhs)	Number of shares	Amount (₹ lakhs)
SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.), the holding company and its nominees	32,62,22,451	32,622	31,84,82,513	31,848
32,62,22,451 (31 March, 2023: 31,84,82,513) Equity shares of ₹10 each fully paid				

# Notes to Financial Statements

for the year ended 31 March, 2024

## (d) Shareholders Holding More than 5% of the Shares in the Company

Particulars	As at 31 March, 2024		As at 31 March, 2023	
	Number of shares	% of holding	Number of shares	% of holding
SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.), the holding company and its nominees	32,62,22,451	100.0%	31,84,82,513	100.0%

## (e) Disclosure of Shareholding of Promoters

Particulars	As at 31 March, 2024		As at 31 March, 2023	
	Number of shares	% of holding	Number of shares	% of holding
SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.), the holding company and its nominees	32,62,22,451	100.0%	31,84,82,513	100.0%

(f) The Company has not issued any bonus shares or shares for consideration other than cash nor has there been any buyback of shares during five years immediately preceding 31 March, 2024.

## 22 Other Equity

Particulars	As at	
	31 March, 2024	31 March, 2023
Capital Reserve	10	10
Securities premium	55,867	49,141
Reserve Fund under Section 29C(i) of the NHB Act, 1987	3,505	1,650
Items of other comprehensive income	(94)	(25)
Deemed Equity Contribution	1,071	-
Surplus in the statement of profit and loss	6,027	(1,393)
<b>Total</b>	<b>66,386</b>	<b>49,383</b>

(₹ lakhs)

(Refer Statement of Change in Equity for the year ended 31 March, 2024 for movement in Other Equity)

## Nature and Purpose of Reserves

### (i) Capital Reserve

Capital Reserve is created on account of reversal of debenture issue costs charged to securities premium under previous GAAP. The same shall be utilised as per the provisions of Companies Act, 2013.

### (ii) Securities Premium

Securities premium is used to record the premium on issue of shares. The reserve can be utilised in accordance with the provisions of the Companies Act, 2013.

### (iii) Reserve Fund under Section 29C(I) of the Nhb Act, 1987

The Company is required to create a fund by transferring not less than 20% its net profit every year as disclosed in the statement of profit and loss account and before any dividend is declared. The fund shall be utilised for the purpose as may be specified by the National Housing Bank from time to time and every such appropriation shall be reported to the National Housing Bank within 21 days from the date of such withdrawal.

### (iv) Retained Earning & Surplus in the Statement of Profit and Loss

Retained earning are profit that the Company has earned to date, less any dividend or other distributions paid to the shareholders, net of utilisation as permitted under applicable law.



# Notes to Financial Statements

for the year ended 31 March, 2024

## 23 Interest Income

Particulars	(₹ lakhs)	
	For the year ended 31 March, 2024	For the year ended 31 March, 2023
<b>On Financial assets measured at amortised cost</b>		
On Portfolio Loans	83,174	60,991
On Deposits with banks	992	1,857
On PTC investment	18	-
<b>On Financial assets measured at FVOCI</b>		
On Portfolio Loans	3,774	434
<b>On Financial assets measured at Fair value through Profit and Loss(FVTPL)</b>		
On Investments	1,348	549
<b>Total</b>	<b>89,306</b>	<b>63,831</b>

## 24 Fees and Commission Income

Particulars	(₹ lakhs)	
	For the year ended 31 March, 2024	For the year ended 31 March, 2023
Fees and commission income	2,635	1,836
<b>Total</b>	<b>2,635</b>	<b>1,836</b>

## 25.1 Gain/(Loss) on Derecognition of Financial Instruments

Particulars	(₹ lakhs)	
	For the year ended 31 March, 2024	For the year ended 31 March, 2023
<b>Gain/(Loss) on derecognition of financial assets</b>		
Financial assets measured at amortised cost	4,491	(221)
Financial assets carried at FVOCI	3,686	2,834
<b>Total</b>	<b>8,177</b>	<b>2,613</b>

## 25.2 Net Gain on Financial Asset at FVTPL

Particulars	(₹ lakhs)	
	For the year ended 31 March, 2024	For the year ended 31 March, 2023
<b>On financial instruments designated at fair value through profit or loss</b>		
Realised Gain on Financial instruments	425	-
Unrealised Gain	(6)	-
<b>Total</b>	<b>419</b>	<b>-</b>

## 26 Ancillary Income

Particulars	(₹ lakhs)	
	For the year ended 31 March, 2024	For the year ended 31 March, 2023
Other fee income	212	222
<b>Total</b>	<b>212</b>	<b>222</b>

# Notes to Financial Statements

for the year ended 31 March, 2024

## 27 Other Income

	(₹ lakhs)	
Particulars	For the year ended 31 March, 2024	For the year ended 31 March, 2023
Profit on derecognition of property plant and equipment (net)	1	-
Interest on Security Deposits	28	15
Miscellaneous income*	101	107
<b>Total</b>	<b>130</b>	<b>122</b>

\*Includes Interest on income tax refund of ₹66 lakhs (FY 2023: ₹102 lakhs).

## 28 Finance Costs

	(₹ lakhs)	
Particulars	For the year ended 31 March, 2024	For the year ended 31 March, 2023
<b>On financial liabilities measured at amortised cost</b>		
Borrowings	33,094	22,812
Debt securities	17,008	11,696
Interest expense on lease rental liabilities	352	218
Commitment Fee & Bank charges	1,281	1,127
<b>Total</b>	<b>51,735</b>	<b>35,853</b>

## 29 Net Loss on Financial Assets at FVTPL

	(₹ lakhs)	
Particulars	For the year ended 31 March, 2024	For the year ended 31 March, 2023
On financial instruments designated at fair value through profit or loss	-	2
<b>Total</b>	<b>-</b>	<b>2</b>

## 30 Impairment on Financial Instruments

	(₹ lakhs)	
Particulars	For the year ended 31 March, 2024	For the year ended 31 March, 2023
Bad debts and Write off (net of recovery)*	2,758	11,294
Expected credit loss on portfolio loans**	(361)	(8,128)
<b>Total</b>	<b>2,397</b>	<b>3,166</b>

\*Bad debts and write offs offset by recovery of ₹1,233 lakhs (FY 2023: ₹629 lakhs) and realisation from stressed assets sale of ₹ NIL lakhs (FY 2023: ₹6,077 lakhs).

\*\* Includes expected credit loss ₹402 lakhs (FY 2023: ₹39 lakhs) lakhs for portfolio loans measured at FVOCI.

## 31 Employee Benefits Expense

	(₹ lakhs)	
Particulars	For the year ended 31 March, 2024	For the year ended 31 March, 2023
Salaries, bonus and allowances	20,268	13,146
Share based payment to employee and directors	744	283
Contribution to provident and other funds (refer note 37)	1,014	654
Provision for code on social security (refer note 19.1 & 38)	165	21
Staff welfare and training expenses	1,018	629
<b>Total</b>	<b>23,209</b>	<b>14,733</b>

# Notes to Financial Statements

for the year ended 31 March, 2024

## 32 Other Expenses

Particulars	(₹ lakhs)	
	For the year ended 31 March, 2024	For the year ended 31 March, 2023
Printing and stationery	210	134
Rent	83	83
Rates and taxes	26	27
Legal charges	576	448
Professional charges	2,737	3,239
Collection expenses	2	78
Courier charges	305	56
<b>Repairs and maintenance</b>		
Office premises	363	171
Others	7	6
Directors' sitting fees and commission	182	76
Travelling expenses	866	676
Telecommunication expenses	156	105
Payment to auditor (refer details below)	61	45
Electricity charges	179	87
Security charges	142	87
Recruitment expenses	117	61
Fees and subscription	22	68
Corporate social responsibility expenses as per section 135 (5) of Companies Act, 2013 (refer note 45)	30	-
Resource sharing expenses	2,743	2,118
Miscellaneous expenses	552	721
Write off of Property, plant & equipment and intangible assets	-	29
<b>Total</b>	<b>9,359</b>	<b>8,314</b>
<b>Professional fees payable to auditors</b>		
Statutory Audit fee	20	16
Limited review	7	5
Tax Audit fee	5	4
<b>In other capacity</b>		
- Certification matter	28	20
- Reimbursement of expenses	1	-
	<b>61</b>	<b>45</b>

# Notes to Financial Statements

for the year ended 31 March, 2024

## 33 Tax Expense

### (a) Amount Recognised in the Statement of Profit and Loss

Particulars	(₹ lakhs)	
	For the year ended 31 March, 2024	For the year ended 31 March, 2023
Current tax for the year	2,372	-
<b>Current tax expense (A)</b>	<b>2,372</b>	<b>-</b>
Deferred taxes for the year		
Change in deferred tax assets	(165)	650
Change in deferred tax liabilities	949	635
<b>Net deferred tax expense (B)</b>	<b>784</b>	<b>1,285</b>
<b>Income tax for earlier years (C)</b>	<b>-</b>	<b>55</b>
<b>Total income tax expense (A+B+C)</b>	<b>3,156</b>	<b>1,340</b>

### (b) Amount Recognised in Other Comprehensive Income

Particulars	(₹ lakhs)	
	For the year ended 31 March, 2024	For the year ended 31 March, 2023
<b>Items that will not be reclassified to profit or loss</b>		
Income tax relating to actuarial gain/(loss) on defined benefit obligations	23	13

### (c) Tax Reconciliation (For Profit and Loss)

The tax charge shown in the statement of profit and loss differs from the tax charge that would apply if all profits had been charged at India corporate tax rate. A reconciliation between the tax expense and the accounting profit multiplied by India's domestic tax rate for the years ended 31 March, 2024 and 2023 is, as follows:

Particulars	(₹ lakhs)	
	For the year ended 31 March, 2024	For the year ended 31 March, 2023
<b>Net profit / (loss) before OCI as per Profit and Loss</b>	<b>12,431</b>	<b>5,356</b>
Income tax @ Statutory Tax Rate of 25.17%	3,129	1,348
<b>Tax effects of:</b>		
Net expenses that are not deductible in determining taxable profit	27	1
Recognition of previously unrecognised temporary differences	-	(64)
Income tax for earlier years	-	55
<b>Income tax expenses reported in PL</b>	<b>3,156</b>	<b>1,340</b>
Tax Rate Effective*	25.39%	25.02%

## Significant Components and Movement in Deferred Tax Assets and Liabilities

Particulars	(₹ lakhs)				
	As at 31 March, 2023	Recognised in Profit and loss	Recognised in OCI	Recognised in equity	As at 31 March, 2024
<b>Deferred tax liabilities on account of:</b>					
Impact on account of Right-of-use assets	944	555	-	-	1,499
Adjustment pertaining to income and expenses on Financial liabilities recognised based on effective interest rate	373	38	-	-	411
Special Reserve created as per section 29C of NHB Act, 1987 and claimed as deduction u/s 36 (1) (viii) of Income Tax Act, 1961	213	356	-	-	569
<b>Deferred Tax liability (A)</b>	<b>1,530</b>	<b>949</b>	<b>-</b>	<b>-</b>	<b>2,479</b>

# Notes to Financial Statements

for the year ended 31 March, 2024

(₹ lakhs)

Particulars	As at 31 March, 2023	Recognised in Profit and loss	Recognised in OCI	Recognised in equity	As at 31 March, 2024
<b>Deferred tax assets on account of:</b>					
Disallowance U/s 43B of Income Tax Act, 1961	149	84	-	-	233
Timing difference between book depreciation and Income Tax Act, 1961	106	28	-	-	134
Impairment on financial assets	4,049	(91)	-	-	3,958
Adjustment pertaining to income and expenses on financial assets recognised based on effective interest rate	436	(161)	-	-	275
Provision for expenses	503	202	-	-	705
Unabsorbed losses as per tax computation	520	(520)	-	-	-
Remeasurement of Employee benefits through OCI	13	(13)	-	-	-
Impact on account of lease liabilities	1,041	634	-	-	1,675
MTM on Investments	-	2	-	-	2
<b>Deferred tax asset (B)</b>	<b>6,817</b>	<b>165</b>	<b>-</b>	<b>-</b>	<b>6,982</b>
<b>Net Deferred tax assets (B-A)</b>	<b>5,287</b>	<b>(784)</b>	<b>-</b>	<b>-</b>	<b>4,503</b>

(₹ lakhs)

Particulars	As at 31 March, 2022	Recognised in Profit and loss	Recognised in OCI	Recognised in equity	As at 31 March, 2023
<b>Deferred tax liabilities on account of:</b>					
Remeasurement of Employee benefits through OCI	11	(11)	-	-	-
Impact on account of Right-of-use assets	461	483			944
Adjustment pertaining to income and expenses on Financial liabilities recognised based on effective interest rate	208	165			373
Special Reserve created as per section 29C of NHB Act, 1987 and claimed as deduction u/s 36 (1) (viii) of Income Tax Act, 1961	213	-	-	-	213
<b>Deferred Tax liability (A)</b>	<b>893</b>	<b>635</b>	<b>-</b>	<b>-</b>	<b>1,530</b>
<b>Deferred tax assets on account of:</b>					
Disallowance U/s 43B of Income Tax Act, 1961	88	60	-	-	149
Timing difference between book depreciation and Income Tax Act, 1961	97	8	-	-	106
Impairment on financial assets	6,016	(1,967)	-	-	4,049
Provision for security deposits	-	-	-	-	-



# Notes to Financial Statements

for the year ended 31 March, 2024

(₹ lakhs)					
Particulars	As at 31 March, 2022	Recognised in Profit and loss	Recognised in OCI	Recognised in equity	As at 31 March, 2023
Adjustment pertaining to income and expenses on financial assets recognised based on effective interest rate	321	115	-	-	436
Provision for expenses	405	98	-	-	503
Unabsorbed losses as per tax computation	-	520			520
Remeasurement of Employee benefits through OCI	-	-	13	-	13
Impact on account of lease liabilities	526	515	-	-	1,041
<b>Deferred tax asset (B)</b>	<b>7,453</b>	<b>(650)</b>	<b>13</b>	<b>-</b>	<b>6,817</b>
<b>Net Deferred tax assets (B-A)</b>	<b>6,560</b>	<b>(1,285)</b>	<b>13</b>	<b>-</b>	<b>5,287</b>

Notes:

- The Company offsets tax assets and liabilities if and only if it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same tax authority.
- Based on the level of historical taxable income and projections for future taxable income over the periods in which the deferred income tax assets are deductible, management believes that the Company will realise the benefits of those deductible differences. The amount of the deferred income tax assets considered realisable, however, could be reduced in the near term if estimates of future taxable income during the carry forward period are reduced.

## 34 Earnings per Share

(₹ lakhs)		
Particulars	Year ended 31 March, 2024	Year ended 31 March, 2023
Net Profit after tax attributable to Equity Holders (₹ lakhs)	9,275	4,016
Weighted Average number of Equity Shares for basic earnings per share	32,32,82,966	30,96,40,781
Weighted Average number of Equity Shares for diluted earnings per share	32,32,82,966	30,96,40,781
<b>Earnings per Share</b>		
Basic earning per share ₹	2.87	1.30
Diluted earning per share ₹	2.87	1.30
Nominal value of shares ₹	10	10

The Company has not issued any potential equity shares. Accordingly diluted EPS is equal to basic EPS.

## 35 Related Party Disclosures

Name of the related party and nature of the related party relationship have been disclosed where control exists or related party is KMP, irrespective of whether or not there have been transactions between the related parties. In other cases, disclosure has been made only when there have been transactions with those parties

Related party disclosures as required under Indian Accounting standard 24, "Related party disclosure" are given below

Nature of Relationship	Name of Related Party
Ultimate Holding Company	Sumitomo Mitsui Financial Group (w.e.f. 30 November, 2021)
Holding Company	SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.)
Entities having significant influence	Temasek Holdings (Private) Limited (till 06 March, 2024)
	Fullerton Financials Holdings Pte. Ltd. (Holding Company of Angelica) (till 06 March, 2024)
	Angelica Investments Pte. Ltd., Singapore ('Angelica') (till 06 March, 2024)
Key Management Personnel	Mr. Shantanu Mitra – Chairman and Non-executive director
	Mr. Deepak Patkar – Managing Director (w.e.f. 02 Feb 2023) & Chief Executive Officer ( w.e.f. 7 Sep 2022)
	Mr. Ajay Pareek – Non-executive director
	Mr. Radhakrishnan Menon – Independent director

# Notes to Financial Statements

for the year ended 31 March, 2024

Nature of Relationship	Name of Related Party
	Ms. Sunita Sharma – Independent Director (period from 26 April, 2022 up to 24 November, 2022)
	Ms. Sudha Pillai – Independent Director
	Ms. Dakshita Das – Independent Director (w.e.f. 20 January, 2023)
	Mr. Ashish Chaudhary – Chief Financial Officer
	Mr. Jitendra Maheswari – Company Secretary*

## 35.1 Transactions during the Period with Related Parties

Nature of Transaction	As at 31 March, 2024	As at 31 March, 2023
(₹ lakhs)		
<b>Equity investment made by the parent company</b>		
SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.)	7,500	10,000
<b>Income as per Resource sharing agreement</b>		
SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.)	89	124
<b>Expense as per Resource sharing agreement**</b>		
SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.)	3,058	2,409
<b>Transfer of standard assets through assignment to parent company</b>		
SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.)	32,520	-
<b>Corporate guarantee by the holding Company (SMICC) to National Housing Bank (NHB)***</b>	30,000	-
<b>Commitment Charges on Committed lines provided by parent Company</b>		
SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.)	186	221

Remuneration to Company's Key Management Personnel	For the year ended 31 March, 2024	For the year ended 31 March, 2023
(₹ lakhs)		
<b>Salary, bonus and allowances (including short-term benefits)</b>		
Mr. Deepak Patkar	377	96
Mr. Ashish Chaudhary	85	60
Mr. Jitendra Maheswari	55	78
<b>Director's sitting fees</b>		
Ms. Sudha Pillai	23	12
Mr. Radhakrishnan Menon	16	10
Ms. Sunita Sharma	-	7
Ms. Dakshita Das	23	3
<b>Director's Commission</b>		
Ms. Sudha Pillai	33	11
Mr. Radhakrishnan Menon	33	11
Ms. Sunita Sharma	-	11
Ms. Dakshita Das	33	11
<b>Total</b>	<b>678</b>	<b>310</b>

Note: The managerial remuneration paid by the Company to its Directors during the current year is in accordance with the requisite approvals mandated by the provisions of Section 197 read with Schedule V to the Act vide special resolution passed at its extra ordinary general meeting held 2 February, 2023.

\* Appointed as KMP in Parent Company SMICC w.e.f. 1 October, 2023, and thereafter appointed as KMP in the Company (SMHFC) as well w.e.f. 29 December, 2023.

\*\* The aforesaid resource sharing cost paid to SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.).

\*\*\* The company has fair valued corporate guarantee given by SMICC to NHB and accounted deemed equity contribution of ₹ 1,071 lakhs with corresponding deferred guarantee commission of an equal amount on the day one.

# Notes to Financial Statements

for the year ended 31 March, 2024

## 35.2 Amount Outstanding to / From Related Parties:

	(₹ lakhs)	
Balance outstanding as at the period end	As at 31 March, 2024	As at 31 March, 2023
<b>Equity investment made by the parent company</b>		
SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.)	88,500	81,000
<b>Director's sitting fees</b>		
Ms. Sudha Pillai	-	4
Mr. Radhakrishnan Menon	-	1
Ms. Dakshita Das	2	
<b>Director's Commission</b>		
Ms. Sudha Pillai	33	11
Mr. Radhakrishnan Menon	33	11
Ms. Sunita Sharma	-	11
Ms. Dakshita Das	33	11
<b>Bonus and allowances (including short term benefits)</b>		
Mr. Deepak Patkar	197	21
<b>Payable towards assignment transaction</b>		
SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.)	747	-
<b>Other Payable (Net)</b>		
SMFG India Credit Co. Ltd. (Formerly Fullerton India Credit Co. Ltd.)	630	688

# There are no transaction during the year in nature of borrowings, deposits, advances, investment and placement of deposit with related party or from KMPs or relative of KMPs.

	(₹ lakhs)	
Balance outstanding as at the period end - off Balance Sheet items	As at 31 March, 2024	As at 31 March, 2023
Committed credit lines sanctioned by the holding Company (SMICC)	25,000	25,000
Corporate guarantee by the holding Company (SMICC) to National Housing Bank (NHB)	28,905	-

## 36 Capital Management

Equity share capital and other equity are considered for the purpose of the Company's capital management. The Company's objectives when managing capital are to safeguard their ability to continue as a going concern, so that they can continue to provide returns for shareholders and benefits for other stakeholders, and maintain an optimal capital structure to reduce the cost of capital.

The capital structure of the Company is based on management's judgement of its strategic and day-to-day needs with a focus on total equity so as to maintain investor, creditors and market confidence. The funding requirements are met through equity, borrowings and operating cash flows generated. The management monitors the return on capital and the board of directors monitors the level of dividends to shareholders of the Company. The Company may take appropriate steps in order to maintain, or if necessary adjust, its capital structure.

The Company maintains its capital base to cover the risks inherent in the business and in meeting the capital adequacy requirements of the National Housing Bank (NHB). The Company endeavours to maintain capital higher than the mandated regulatory norms. The adequacy of the Company's capital is monitored using, among other measures, the regulations issued NHB. Company has complied in full with all its externally imposed capital requirements over the reported period. For details refer "Additional disclosure as per NHB Notes".

## 37 Retirement Benefit Plans

### (A) Defined Contribution Plan

The total expense charged to income statement of ₹939 lakhs (2023: ₹603 lakhs) represents contributions payable to Employees State Insurance Corporation and provident fund plans by the Company at rates specified in the rules of the plan.

# Notes to Financial Statements

for the year ended 31 March, 2024

## (B) Defined Benefit Obligation

### I. Gratuity

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
<b>Actuarial assumptions</b>		
Mortality table	Indian Assured Lives Mortality (2012-14)	Indian Assured Lives Mortality (2012-14)
Discount rate and expected rate of return on assets	7.18%	7.31%
Rate of increase in compensation	9.00% p.a.	9.00% p.a.
Employee turnover:		
Category 1 – For basic up to ₹1.2 lakhs		
Up to 4 years	50.90%	44.20%
5 years and above	1.25%	1.25%
Category 2 – For basic more than ₹1.2 lakhs		
Up to 4 years	45.20%	45.20%
5 years and above	1.25%	1.25%
<b>Assets information:</b>		
Insurance fund	370	231
<b>Changes in the present value of defined benefit obligation</b>		
Present value of obligation at the beginning of the year	297	230
Interest expense	22	15
Current service cost	71	50
Past service cost	-	-
Liability Transferred In	17	41
Liability Transferred Out	(12)	(7)
Benefit Paid From the Fund / Employer	(39)	(77)
Actuarial (Gains)/Losses on Obligations- Due to Change in Demographic Assumptions	(1)	13
Actuarial (Gains)/Losses on Obligations- Due to Change in Financial Assumptions	9	(43)
Actuarial (Gains)/Losses on Obligations- Due to Experience adjustments	90	76
<b>Present Value of obligation at the end of the year</b>	<b>454</b>	<b>297</b>
<b>Changes in the Fair value of Plan Assets</b>		
Fair value of plan assets at beginning of the year	231	213
Interest income	17	14
Contributions by the Employer	155	87
Mortality charges and taxes	-	-
Benefit Paid from the Fund	(39)	(76)
Return on Plan Assets, Excluding Interest Income	6	(7)
<b>Fair Value of Plan Assets at the end of the year</b>	<b>370</b>	<b>231</b>
<b>Assets and liabilities recognised in the balance sheet</b>		
Present value of the defined benefit obligation at the end of the year	(454)	(297)
Fair Value of Plan Assets at the end of the Period	370	231
Funded Status (Surplus/ (Deficit))	(84)	(66)
<b>Net (Liability)/Asset Recognized in the Balance Sheet</b>	<b>(84)</b>	<b>(66)</b>

# Notes to Financial Statements

for the year ended 31 March, 2024

	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
<b>Expenses recognised in the Statement of Profit and Loss</b>		
Current Service Cost	71	50
Past service cost	-	-
Net interest (income)/ expense	5	1
<b>Net gratuity expense recognised</b>	<b>76</b>	<b>51</b>
<b>Expenses recognised in the Statement of Other comprehensive income (OCI)</b>		
Actuarial gain/ loss on post-employment benefit obligation	98	46
Return on Plan Assets, Excluding Interest Income	(6)	7
<b>Total remeasurement cost / (credit) for the year recognised in OCI</b>	<b>92</b>	<b>53</b>

	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
<b>Reconciliation of Net asset / (liability) recognised:</b>		
Opening Net Liability	66	17
Expenses recognised at the end of period	76	51
Amount recognised in other comprehensive income	92	53
Net Liability/(Asset) Transfer In	17	41
Net (Liability)/Asset Transfer Out	(12)	(7)
Employer's Contribution	(155)	(87)
Benefits directly paid by Employer	-	(2)
<b>Net Liability/(Asset) Recognized in the Balance Sheet</b>	<b>84</b>	<b>66</b>

## Sensitivity Analysis:

	(₹ lakhs)	
	As at 31 March, 2024	
Particulars	Decrease	Increase
Discount Rate (1% movement)	76	(63)
Future Salary Growth (1% movement)	(62)	74
Rate of Employee Turnover (1% movement)	16	(15)

The sensitivity analysis have been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant;

The sensitivity analysis presented above may not be representative of the actual change in the Defined Benefit Obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated;

Furthermore, in presenting the above sensitivity analysis, the present value of the Defined Benefit Obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same method as applied in calculating the Defined Benefit Obligation as recognised in the balance sheet;

## Maturity Analysis of Projected Benefit Obligation

	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
<b>Position as at Year end</b>		
1	5	3
2	5	4
3	6	12
4	9	4
5	9	5
Sum of Years 6 to 10	78	49
Sum of Years 11 and above	1,469	965



# Notes to Financial Statements

for the year ended 31 March, 2024

## Risks associated with Defined Benefit Plan:

### (i) Interest Rate Risk

A fall in the discount rate which is linked to the G.Sec. Rate will increase the present value of the liability requiring higher provision. A fall in the discount rate generally increases the mark to market value of the assets depending on the duration of asset.

### (ii) Salary Risk

The present value of the defined benefit plan liability is calculated by reference to the future salaries of members. As such, an increase in the salary of the members more than assumed level will increase the plan's liability.

### (iii) Investment Risk

The present value of the defined benefit plan liability is calculated using a discount rate which is determined by reference to market yields at the end of the reporting period on government bonds. If the return on plan asset is below this rate, it will create a plan deficit. Currently, for the plan in India, it has a relatively balanced mix of investments in government securities, and other debt instruments.

### (iv) Asset Liability Matching (ALM) Risk

The plan faces the ALM risk as to the matching cash flow. Since the plan is invested in lines of Rule 101 of Income Tax Rules, 1962, this generally reduces ALM risk.

### (v) Mortality Risk

Since the benefits under the plan is not payable for life time and payable till retirement age only, plan does not have any longevity risk.

### (vi) Concentration Risk

Plan is having a concentration risk as all the assets are invested with the insurance company and a default will wipe out all the assets. Although probability of this is very less as insurance companies have to follow regulatory guidelines.

During the year, there were no plan amendments, curtailments and settlements.

## (C) Compensated Absences

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
<b>Actuarial assumptions</b>		
Mortality table	Indian Assured Lives Mortality (2012-14)	Indian Assured Lives Mortality (2012-14)
Discount rate and expected rate of return on assets	7.18%	7.31%
Rate of increase in compensation	9.00% p.a.	9.00% p.a.
Employee turnover:		
Category 1 – For basic up to ₹1.2 lakhs		
Up to 4 years	50.90%	44.20%
5 years and above	1.25%	1.25%
Category 2 – For basic more than ₹1.2 lakhs		
Up to 4 years	45.20%	45.20%
5 years and above	1.25%	1.25%
<b>Funding status</b>	<b>Unfunded</b>	<b>Unfunded</b>
<b>Projected obligation against compensated absences</b>	<b>473</b>	<b>273</b>

**38** The Code on Social Security 2020 ('Code') relating to employee benefits during employment and post-employment received Presidential assent in September 2020 and over the period majority of the state have notified draft guidelines. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified and the final rules are yet to be issued, however, it is anticipated that the code would be enacted in the near future. Accordingly, the Company has carried out the impact assessment of the gratuity liability based on an actuarial valuation and on a prudent basis carried a provision of ₹ 439 lakhs as at 31 March, 2024. Impact on the profit and loss account for the year ended March 31, 2024 is ₹ 154 lakhs (₹ 21 lakhs in previous year). This is over and above the provisions made in normal course based on extant rules and as reported in the above disclosure.

# Notes to Financial Statements

for the year ended 31 March, 2024

## 39 Employee Stock Appreciation Rights

The Company has an cash settled share based payments scheme, under which grants were made as per details provided below:

Date of Grant	Grant 7	Grant 11	Grant 11M	Grant 11B	Grant 12	Grant 13
	1 April, 2017	1 April, 2021	1 April, 2021	1 April, 2021	1 April, 2022	01-Apr-23
Value of the Grant	₹155 lakhs	₹128 lakhs	₹419 lakhs	₹1,257 lakhs	₹234 lakhs	₹457 lakhs
Performance Condition	Achievement of PAT and ROE – Targets as per approved plan	Achievement of certain targets	Achievement of certain Performance targets as per approved business plan	Achievement of certain Performance targets as per approved business plan	On account of Achievement of certain Performance targets as per approved business plan.	Achievement of certain targets
Graded Vesting (subject to achievement of performance condition given above)	Tranche I: 33% vesting on 1st December, 2020	Tranche I: 33% vesting on 1st September, 2024	Tranche I: 33% vesting on 1st September, 2024	Tranche I: 33% vesting on 1st September, 2024	Tranche I: 50% vesting on 1st September, 2024	Tranche I: 50% vesting on 1st September, 2026
	Tranche II: 33% vesting on 1st December, 2021	Tranche II: 33% vesting on 1st September, 2025	Tranche II: 33% vesting on 1st September, 2025	Tranche II: 33% vesting on 1st September, 2025	Tranche II: 50% vesting on 1st September, 2025	Tranche II: 50% vesting on 1st September, 2027
	Tranche III: 34% vesting on 1st December, 2022	Tranche III: 34% vesting on 1st September, 2026	Tranche III: 33% vesting on 1st September, 2026	Tranche III: 33% vesting on 1st September, 2026		
Vesting period (including performance period)	Tranche I: 3 years 8 months	Tranche I: 3 years 8 months	Tranche I: 3 years 8 months	Tranche I: 3 years 8 months	Tranche I: 2 years 5 months	Tranche I: 2 years 5 months
	Tranche II: 4 years 8 months	Tranche II: 4 years 8 months	Tranche II: 4 years 8 months	Tranche II: 4 years 8 months	Tranche II: 3 years 5 months	Tranche II: 3 years 5 months
	Tranche III: 5 years 8 months	Tranche III: 5 years 8 months	Tranche III: 5 years 8 months	Tranche III: 5 years 8 months		
Exercise period	Within 30 days from each vesting date but not later than 2 years from the date of last vesting where period is 3 years					
Method of Settlement	Cash Payout as per terms of the scheme					

The estimated fair value of the grant at a notional value of ₹10 per unit (as at the date of grant) is as below:

Particulars	Grant 7	Grant 11	Grant 11M	Grant 11B	Grant 12	Grant 13
As at 31 March, 2024	18.03	13.18	47.90	47.90	12.82	11.09
As at 31 March, 2023	15.75	11.83	47.90	47.90	11.57	NA
As at 31 March, 2022	12.87	10.42	NA	NA	NA	NA
As at 31 March, 2021	12.65	NA	NA	NA	NA	NA
Exercise price vest 1	NA	NA	NA	NA	NA	NA
Exercise price vest 2	NA	NA	NA	NA	NA	NA
Exercise price vest 3	15.75	NA	NA	NA	NA	NA

Fair value is computed using the method provided in the scheme for estimating the valuation of the grant which is linked to the Net Book Value of the business and board approved business plan.

# Notes to Financial Statements

for the year ended 31 March, 2024

## The Movement of the Stock Appreciation Rights during the Year Is as Under:

Particulars (No. of Options)	As at 31 March, 2024	As at 31 March, 2023
Options outstanding as at the beginning of the year	61,53,850	2,00,000
Options granted during the year	47,70,000	18,96,850
Options forfeited during the year	-	(1,26,250)
Options exercised during the year	-	-
Options lapsed during the year	-	-
Grants of employee transferred during the year from/(to) holding company	(2,00,000)	41,83,250
Options Outstanding as at the end of the year	1,07,23,850	61,53,850
Options vested and exercisable	38,250	38,250
<b>Expense recognised (₹ lakhs)</b>	<b>744</b>	<b>283</b>

The above information is as certified by the valuer and relied upon by the auditors

## 40 Segment Information

### Business Segment

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Operating Decision Maker (CODM). The CODM regularly monitors and reviews the operating result of the whole Company as one segment of "Financing". Thus, as defined in Ind AS 108 "Operating Segments", the Company's entire business falls under this one operational segment.

### Entity Wide Disclosures

The Company operates in a single business segment i.e. financing, which has similar risks and returns taking into account the organisational structure and the internal reporting systems. No revenue from transactions with a single external customer or counterparty amounted to 10% or more of the Company's total revenue in year ended 31 March, 2024 or 31 March, 2023. The Company operates in single geography i.e. India and therefore geographical information is not required to be disclosed separately.

## 41 Contingent Liability and Commitments

### a) Contingent liabilities

The Company has assessed its obligations arising in the normal course of business, including pending litigations, proceedings pending with tax authorities and other contracts including derivative and long term contracts. The Company does not expect the outcome of these proceedings to have a materially adverse effect on its financial statements.

Particulars	As at 31 March, 2024	As at 31 March, 2023
Guarantees	25	25
For litigations pending against the Company	110	5

(₹ lakhs)

### b) Capital and Other Commitments

- Estimated amount of contracts remaining to be executed on capital account and not provided for as at 31 March, 2024 is ₹884 lakhs (31 March, 2023 is ₹216 lakhs).
- Loans sanctioned not yet disbursed as at 31 March, 2024 were ₹1,10,388 lakhs (31 March, 2023 were ₹89,533 lakhs).

### c) Litigation

Litigations constitutes the number of pending litigations filed by customers/vendors/ex-employees/others against the Company for service deficiency/title claims/monetary claims/back wages/reinstatement issues respectively which is in the course of business as usual.

Asides the above the Company in its rightful entitlement initiates Civil or Criminal litigations for recovery of loan and enforcing security interest.

# Notes to Financial Statements

for the year ended 31 March, 2024

A provision is noted/created where an unfavourable outcome is deemed probable based on review of pending litigations with its legal counsels including loss contingency on account of such litigation and claims, and classification of such contingency as 'low', 'medium' or 'high' with due provisioning thereof. The management believes that the outcome of such matters will not have a material adverse effect on the Company's financial position, its operations and cash flows.

## d) Tax Contingencies

Various tax-related legal proceedings are pending against the Company at various levels of appeal with the tax authorities. Management to best of its judgement and estimates where a reasonable range of potential outcomes is estimated basis available information accrues liability. Based on judicial precedents in the Company's and other cases and upon consultation with tax counsels, the management believes that it is more likely than not that the Company's tax position will be sustained. Accordingly, provision has been made in the accounts wherever required. Disputed tax issues that are classified as remote are not disclosed as contingent liabilities by the Company.

## 42 EMI Moratorium and Resolution as per RBI Regulatory Packages

Disclosures pursuant to RBI Notification - RBI/2020-21/16 DOR.No.BP.BC/3/21.04.048/2020-21 dated 6 August, 2020 and RBI/2021-22/31/ DOR.STR.REC.11/21.04.048 / 2021-22 dated 5 May, 2021

(₹ lakhs)

Type of Borrowers	Exposure to accounts classified as Standard consequent to implementation of resolution plan- Positions as at 30 September, 2023 (A)	Of (A) aggregate debt that slipped into NPA during the half year ended 31 March, 2024**	Of (A) amount written off during the half- year 31 March, 2024	Of (A) amount paid by the borrowers during the half year ended 31 March, 2024	Exposure to accounts classified as Standard consequent to implementation of resolution plan- Position as at the end of this half year ended 31 March, 2024*
Personal Loans	3,040	181	124	272	2,232
Others (including MSMEs)	932	182	19	307	435
<b>Total</b>	<b>3,972</b>	<b>363</b>	<b>143</b>	<b>579</b>	<b>2,667</b>

(₹ lakhs)

Type of Borrowers	Exposure to accounts classified as Standard consequent to implementation of resolution plan Positions as at 30 September, 2022**	Of (A) aggregate debt that slipped into NPA during the half year ended 31 March, 2023**	Of (A) amount written off during the half- year ended 31 March, 2023	Of (A) amount paid by the borrowers during the half year ended 31 March, 2023	Exposure to accounts classified as Standard consequent to implementation of resolution plan- Position as at 31 March, 2023*
Personal Loans	4,589	787	-	331	3,411
Others (including MSMEs)	2,159	515	-	468	1,028
<b>Total</b>	<b>6,748</b>	<b>1,302</b>	<b>-</b>	<b>799</b>	<b>4,439</b>

\* includes interest capitalised post implementation of one time resolution plan.

\*\* Net of upgradation from NPA to standard.

## 43 Leases

The Company has entered into leasing arrangements for premises. Majority of the leases are cancellable by the Company. ROU has been included after the line 'Property, Plant and Equipment' and Lease Liability has been included under 'Other Financial Liabilities' in the Balance Sheet.

# Notes to Financial Statements

for the year ended 31 March, 2024

## (i) Amounts Recognised in Balance Sheet

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
a) Right-of-use assets (net)	5,968	3,757
b) Lease liabilities		
Current	1,012	692
Non-current	5,644	3,445
<b>Total Lease liabilities</b>	<b>6,656</b>	<b>4,137</b>
c) Additions to the Right-of-use assets	3,299	2,789

Statement showing carrying value of right of use assets:

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
As the beginning of year end	3,757	1,858
Additions	3,299	2,789
Deductions/Adjustments	32	133
Depreciation	1,056	761
As the year end	5,968	3,757

## (ii) Amount Recognised in Profit & Loss

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Depreciation charge for right-of-use assets	1,056	761
Interest expenses (included in finance cost)	352	218
Variable lease payments not included in the measurement of lease liabilities	-	-
Income from sub-leasing right-of-use assets	-	-
Expenses relating to short-term leases and leases of low value assets	-	-

## (iii) Maturity Analysis of Undiscounted Lease Liability

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Less than one year	1,537	1,006
One to five years	5,454	3,600
More than five years	1,518	644
<b>Total payments</b>	<b>8,509</b>	<b>5,250</b>

## (iv) Cash Flows

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
The total cash outflow of leases	1,088	805

## (v) Future Commitments

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Future undiscounted lease payments to which leases is not yet commenced	-	-



# Notes to Financial Statements

for the year ended 31 March, 2024

(vi) Future cash outflows to which the lessee is potentially exposed that are not reflected in the measurement of lease liabilities and are as follow:

- Variable lease payments - This variability will typically arise from either inflation or market-based pricing adjustments. Currently, the Company do not have any lease which have variable lease payment terms based on inflation or market based pricing.
- Extension options and termination options - The table above represents Company's best estimate of future cash out flows for leases, including assumptions regarding the exercising of contractual extension and termination options.
- Residual value guarantees - The Company has asset retiral obligations and accordingly have recognised them as part of ROU.
- The Company does not have have any lease arrangements as at reporting date which are not yet commenced to which the Company is committed.

(vii) The Company currently does not have any sale and lease back transactions. The Company does not have any restrictions or covenants imposed by the lessor on its operating leases which restrict its businesses.

## 44 Micro and Small Enterprises

The Company identifies suppliers registered under the Micro, Small and Medium Enterprises Development Act, 2006, (MSMED) by obtaining confirmations from all suppliers. Based on the information received by the Company, some of the suppliers have confirmed to be registered under MSMED Act, 2006. Accordingly the disclosure relating to amount unpaid as at the year ended together with interest paid/payable is disclosed below:

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
The principal amount and the interest due thereon (to be shown separately) remaining unpaid to any supplier as at the end of each accounting year	591	498
The amount of interest paid by the buyer in terms of section 16 of the Micro Small and Medium Enterprise Development Act, 2006, along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year	-	-
The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under Micro Small and Medium Enterprise Development Act, 2006.	-	-
The amount of interest accrued and remaining unpaid at the end of each accounting year;	31	12
The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under section 23 of the Micro small and Medium Enterprise Development Act, 2006.	-	-

## 45 Corporate Social Responsibilities Expenses

The details of amounts spent towards CSR are as under:

Particular	(₹ lakhs)	
	For the year ended 31 March, 2024	For the year ended 31 March, 2023
i) Gross amount required to be spent by the Company during the year	4	-
ii) Amount spent during the year	30	-
iii) Shortfall/ (Excess spent after adjusting the shortfall of the earlier year)	(26)	-
iv) Total of previous years shortfall/(Excess)	-	-
v) Reason for shortfall	NA	NA
vi) Nature of CSR activities	Refer Note 1	Refer Note 1
vii) Details of related party transactions	NA	NA
viii) Where a provision is made with respect to a liability incurred by entering into a contractual obligation, the movements in the provision during the year shall be shown separately	NA	NA

# Notes to Financial Statements

for the year ended 31 March, 2024

## Note-1

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
i) Construction / acquisition of any asset	-	-
ii) On purpose other than (i) above	30	-
<b>Amount spent</b>	<b>30</b>	<b>-</b>

The Company's CSR policy is both community and environment- based. Various programmes are planned in areas as diverse as health, educations, livelihood generations, skill developments and rural development.

## 46 Resource Sharing Cost

During the year, the holding company leased its premises to its subsidiary, SMFG India Home Finance Co. Ltd. (Formerly Fullerton India Home Finance Co. Ltd.) to carry out its operations. The holding company has entered into resource sharing agreement with the subsidiary company, as per which the holding company has agreed to share premises and other resources and thereby to facilitate achieve economies of scale and avoid duplication. The reimbursement of cost is calculated as per arm's length price certified by the independent third party.

During the year the Company has paid ₹3,058 lakhs (31 March, 2023; ₹2,409 lakhs) on account of above mentioned arrangement.

During the year, the Company has also co-shared the premises to its holding company to carry out its operations. The Company has entered into resource sharing agreement with its holding company. Under the arrangement the Company have leased the premises and other resources to facilitate the business operation. The reimbursement of cost is calculated as per arm's length price certified by the independent third party.

During the year the Company has charged to ₹89 lakhs (31 March, 2023; ₹124 lakhs) on account of above mentioned arrangement.

## 47 IRDA

Disclosure as per Schedule VI B for insurance commission income is not applicable since Company is not a corporate agent and has not earned any insurance commission during the year ended 31 March, 2024 and 31 March, 2023.

**48** There was no amount due and outstanding to be credited to Investor Education and Protection Fund as at 31 March, 2024 (31 March, 2023: ₹ Nil).

## 49 Financial Risk Management

### Risk Management Framework

The Company's primary focus is to foresee the unpredictability of financial markets and seek to minimize potential adverse effects on its financial performance. The Company places emphasis on risk management practices to ensure an appropriate balance between risks and returns. The Board of Directors of the Company (BOD) along with the management are primarily responsible for Financial Risk Management of the Company. The BOD's oversight of risk includes review and approval of key risk strategies and policies. These are monitored and governed through the Risk Oversight Committee (ROC). Audit Committee (AC) ensures that an independent assurance is provided to the BOD.

The ROC controls and manages an inherent risks related to the Company's activities by the following risk categories

Risk	Exposure arising from	Management
Credit Risk	Cash and cash equivalents, bank balance other than cash and cash equivalents, trade & other receivables, financial assets measured at amortised cost	<p>ROC is actively involved in the following:</p> <ul style="list-style-type: none"> <li>Oversight over the implementation of Core Credit Policies and Remedial Management Policies of the Company;</li> <li>Review of the overall portfolio credit performance of the Company and establishing concentration limits by product programmes, collateral types, tenors and customer profile;</li> <li>Determination of portfolio credit quality by reviewing observed default rates, provisions held, write-offs and status of recoveries from defaulting borrowers; and</li> <li>Review of product programmes and recommending improvements/ amendments thereto.</li> </ul>

# Notes to Financial Statements

for the year ended 31 March, 2024

Risk	Exposure arising from	Management
Liquidity Risk	Financial liabilities	<p>BOD is responsible for setting the strategic direction for the Company. This includes, establishing the liquidity risk appetite and the liquidity required to fulfil its strategic initiatives, setting boundaries/limits within such levels of tolerance and approving the policies that govern risk management under business as usual and stressed conditions.</p> <p>Liquidity risk is managed by the Asset Liability Committee (ALCO), based on the Company's Liquidity Policy and procedures which are based on guidelines provided by ROC. ALCO derives its authority from the ROC and is responsible for ensuring adherence to the liquidity and asset – liability management limits set by the BOD and to oversee implementation of the strategic direction articulated by the BOD. ALCO not only ensures that the Company has adequate liquidity on an on-going basis but also examines how liquidity requirements are likely to evolve under different assumptions.</p>
Market Risk – Foreign Exchange	Recognised financial assets and financial liabilities not denominated in functional currency	<p>ROC is involved in the formulation of policies for monitoring market risk. The risk is managed through close identification, supervision and monitoring of risks arising from movements in market rates such as interest rates, foreign exchange rates, traded prices and credit spreads, which may result in a loss of earnings and capital.</p>
Market Risk – Interest Rate / Dividend Coupon	Investments in equity securities, units of mutual funds, bonds, government securities, certificate of deposits and commercial paper	

## Credit Risk

Credit risk is the risk of financial loss to the Company if a customer or counter party to the financial instrument fails to meet its contractual obligation, and arises principally from the cash and cash equivalents, bank balance other than cash and cash equivalents, trade & other receivables and financial assets measured at amortised cost.

The Risk Management Policy addresses the recognition, measurement, monitoring and reporting of the Credit risk. The ROC reviews and approves Loan Product programmes on an on-going basis. Key aspects of the product programmes outline the framework of any credit financial product being offered by the Company. Within this established framework, credit policies are established to manage the sourcing of proposals, channels of business acquisition, process of underwriting, information systems involved, credit appraisal, verification, documentation, disbursement and collection / recovery procedures.

Product level credit risk policies are implemented to align all new customer acquisitions across locations and regions, individual profiles, income levels, leverage positions, collateral types and value, source of income and continuity of employment/business.

The Company has additionally taken the following measures:-

- Credit risk team is appointed to enhance focus on monitoring of borrowers and to facilitate proactive action wherever required.
- Enhanced monitoring of portfolio through periodic reviews.
- Periodic trainings to its credit officers.

## Credit Approval

The Board of Directors has delegated credit approval authority to the Company's Credit Committee, Chief Risk Officer / National Credit Manager, Regional Credit Manager and Credit Manager under the Company's Credit Policy. The branch credit team/operations team monitors compliance with the terms and conditions of credit facilities prior to disbursement. It also reviews the completeness of documentation and creation of security by the borrower.

The central operations team verifies adherence to the terms of the credit approval prior to the disbursement of credit facilities.

## Credit Underwriting

The Company's credit officers evaluate credit proposals on the basis of credit underwriting policies and procedures approved by the management. The criteria typically include factors such as the customer eligibility, income and debt obligation assessment, nature of the product, customer scorecards wherever applicable, historical experience, type of collateral provided and demographic parameters. Any deviations need to be approved at the designated levels. The Company offers to add on funding to existing borrowers basis credit performance governed through credit approvals and approved policy.

# Notes to Financial Statements

for the year ended 31 March, 2024

External agencies such as field investigation agencies facilitate a due diligence process including visits to offices and residences, risk containment agencies for document frauds, legal & valuer agencies for property evaluation.

## Analysis of Risk Concentration

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions.

Since the Company provides only retail loans, there is not significant concentration risk at the borrower / counterparty level. The maximum loan outstanding to any individual borrower or counterparty as of 31 March, 2024 was ₹3,436 lakhs (31 March, 2023: ₹2,498 lakhs), before taking into account collateral or other credit enhancements or undisbursed commitments.

70% of the Company's Loan outstanding is from Borrowers residing across 7 various states of India.

## Stress Testing of Portfolio

The Company evaluates potentially adverse scenarios that may impact the business or portfolio performance. Annual stress test exercise covering the entire portfolio is performed to assess vulnerability of the business extreme scenarios to possible extreme scenarios and effectiveness of management actions. The assessed impact is incorporated into risk appetite of the Company to ensure regulatory compliance.

## Analysis of Inputs to the ECL Model under Multiple Economic Scenarios

Expected credit losses are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the Company in accordance with the contract and the cash flows which the Company expects to receive) discounted at an approximation to the EIR.

## Cash Shortfalls Are Identified as Follows.

- For 12-month ECLs: Cash shortfalls resulting from default events that are possible in the next 12 months.
- For lifetime ECLs: Cash shortfalls resulting from default events that are possible over the expected life of the financial instrument.

## For Undrawn Loan Commitments, a Cash Shortfall Is the Difference Between:

- the contractual cash flows that are due to the Company if the holder of the loan commitment draws down the loan; and
- the cash flows that the Company expects to receive if the loan is drawn down.

The Company records allowance for expected credit losses for cash and cash equivalents, bank balance, investment, trade and other receivables, loans and advances together with loan commitments and other financial assets measured at amortised cost, collectively named as 'financial assets at amortised cost'.

The Company performs a collective assessment on a homogeneous pool of outstanding loans grouped on the basis of shared risk characteristic based on the type of products sliced down to geography as part of the impairment analysis.

For estimation of ECL, the entire portfolio is broadly partitioned into products like Loan against property and Housing Loans. Products are further segregated on geography level and sectors. This portfolio is used to arrive exposure at Default, Probability of default and Loss given default.

The Company follows the expected credit loss (ECL) methodology based on historically available information and projection of macroeconomic indicators in order to determine the impairment allowance required against different categories / pool of loan accounts.

All defining parameters (PD, LGD, EL Adjustment factor) are estimated on a half yearly frequency. However, required changes may be done more frequently in case of change in market condition, portfolio changes and other scenarios.

The ECL allowance is based on the credit losses expected to arise over the life of the asset (the lifetime expected credit loss or LTECL), unless there has been no significant increase in credit risk since its initial recognition, in which case, the allowance is based on the 12 months' expected credit loss (12mECL).

The 12mECL is part of LTECL that represent the ECLs from default events on a financial asset that are possible within the 12 months after the reporting date.

# Notes to Financial Statements

for the year ended 31 March, 2024

## Definition of Default

As per the Company's policy, all assets are classified into stage 1, stage 2 and stage 3. Assets up to 29 DPD (days past due) are classified as stage 1 assets. Assets with DPD of 30 days up to 89 days are classified as stage 2 assets and assets with DPD greater than 90 days are classified as stage 3 assets. The Company considers a financial instrument defaulted and therefore Stage 3 (credit-impaired) for ECL calculations in all cases when the borrower becomes 90 days past due on its contractual payments. As a part of qualitative assessment, of whether the customer is in default, the Company also considers a variety of instances that may indicate unlikeliness to pay. In such instances, the Company treats the customer at default and therefore assesses such loans as stage 3 for ECL calculations, following are such instances:

- If the customer has requested restructuring in repayment terms, such restructured, rescheduled or renegotiated accounts
- A stage 3 customer having other loans which are in stage 1 or stage 2
- cases where company suspects fraud and legal proceedings are initiated.

The Company continues to recognize interest income during the moratorium period. As per assessment done by the Company and in the absence of other customer related credit risk indicators, the granting of moratorium period does not result in automatically triggering of significant increase in credit risk criteria of Ind AS 109.

The Company continuously monitors all financial assets subject to ECLs. In order to determine whether an instrument or a portfolio of instruments are subject to 12mECL or LTECL, the Company assesses whether there has been a significant increase in credit risk since initial recognition. The Company considers an exposure to have significantly increased in credit risk since initial recognition when contractual payments are more than 29 days past due. The Company also applies a qualitative method for triggering a significant increase in credit risk for an asset. This will be the case for exposure that meets certain heightened risk criteria, such as political situations and exceptions to normal economic scenarios. Such factors are based on its expert judgement and relevant historical experiences. Significant increase in Credit risk has also been recognised for borrowers to whom One Time Restructuring has been granted on account of Covid-19, and LTECL has been computed for such borrowers.

**The Probability of Default (PD)** is an estimate of the likelihood of default over a given time horizon. A default may only happen at a certain time over the assessed period, if the facility has not been previously derecognised and is still in the portfolio.

The Company collects performance and default information about its credit risk exposures analysed by Product and geography. The Company employs statistical models of flow analysis and marginal default rate technique to analyse the data collected and generate estimates of the remaining lifetime PD of exposures and how these are expected to change as a result of the passage of time.

**The Exposure at Default (EAD)** is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the reporting date, including repayments of principal and interest, whether scheduled by contract or otherwise, expected drawdowns on committed facilities and accrued interest whether due or not.

**The Loss Given Default (LGD)** is an estimate of the loss arising in the case where a default occurs at a given time. It is based on the difference between the contractual cash flows due (net of recovery cost) and those that the lender would expect to receive. They are calculated on a discounted cash flow basis using the effective interest rate as the discounting factor. It is usually expressed as a percentage of the EAD.

The Company collects a list of all the defaulters and tracked from the first time they become non-performing asset ("Stage 3"). The Company calculates the LGD based on the present value of month on month recovery post default for Stage 1 and 2 and takes into account of the Stage 3 recovery and present value of the actual Stage 3.

**EL Adjustment Factor** is factor used to adjust the ECL computation to eliminate the biasness in different ticket size and number of loan accounts considering the nature of business/products.

## Forward-Looking Information

While estimating the expected credit losses, the Company arrives at forward-looking PD estimates through the incorporation of forward-looking macro-economic factors. The various macro-economic factors considered are Gross Domestic Product (% real change), Consumer Price Index Change (%), Lending Interest Rate (%), Private consumption (% real change), Manufacturing (% real change), Industrial production (% change), Recorded unemployment (%). Product-wise selection of macro-economic factors is done basis the best fitting of the macro indicators with the historical loss trends also taking into account management views, if any, on the drivers of the portfolio. Apart from considering the base case of the macro outlook, two more scenarios an optimistic and pessimistic views of the outlook are



# Notes to Financial Statements

for the year ended 31 March, 2024

also evaluated taking into account the external market conditions. Appropriate weightage is assigned to each of the scenarios to arrive at the final estimates. Presently, a higher deterioration of the base macro outlook is done to arrive at the pessimistic view and also its weightage has been increased vis-a-vis pre-Covid levels in view of external conditions. The inputs and models used for calculating ECLs may not always capture all characteristics of the market at the date of the financial statements. To reflect this, qualitative adjustments or overlays are occasionally made as temporary adjustments when such differences are significantly material.

## Reconciliation of ECL Balances in Given Below:

(₹ lakhs)

Particulars	As at 31 March, 2024				As at 31 March, 2023			
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
<b>ECL allowance - opening balance</b>	4,094	5,136	6,860	16,090	2,053	8,438	13,725	24,217
New assets originated or purchased	2,484	-	-	2,484	1,293	-	29	1,321
Assets derecognised or repaid	(1,290)	(741)	(1,847)	(3,878)	(471)	(815)	(2,181)	(3,467)
Net transfers to/from Stage 1	5,467	(4,340)	(1,127)	-	6,460	(4,329)	(2,132)	-
Net transfers to/from Stage 2	(1,628)	3,200	(1,572)	-	(1,230)	6,048	(4,819)	-
Net transfers to/from Stage 3	(37)	(3,405)	3,442	-	(169)	(5,290)	5,459	-
Remeasurement of ECL	(3,632)	3,646	3,088	3,102	(3,801)	1,675	7,966	5,840
Amounts written off	(25)	(136)	(1,909)	(2,070)	(42)	(590)	(11,189)	(11,822)
<b>ECL allowance - closing balance</b>	<b>5,433</b>	<b>3,360</b>	<b>6,935</b>	<b>15,728</b>	<b>4,094</b>	<b>5,136</b>	<b>6,860</b>	<b>16,090</b>

## Credit Quality

The Company has classified portfolio loans as financial assets at amortised cost and has assessed it at the collective pool level. The vintage analysis methodology has been used to create the PD term structure which incorporates both 12 month (Stage 1 Loans) and lifetime PD (Stage 2 and stage 3 Loans). The vintage analysis captures a vintage default experience across a particular portfolio by tracking the periodic slippages. The vintage slippage experience/default rate is then used to build the PD term structure.

The vintage analysis methodology has been used to create the LGD vintage. The LGD vintage takes into account the recovery experience across accounts of a particular portfolio post default. The recoveries are tracked and discounted to the date of default using the effective interest rate.

Accordingly, the Company analysis exposure to credit risk on the basis of vintage experience across its products. The Company categorises its loans into Stage 1, Stage 2 and Stage 3 based on vintage experience.

(₹ lakhs)

Particulars	As at 31 March, 2024				As at 31 March, 2023			
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
<b>Opening balance</b>	<b>5,57,752</b>	<b>21,411</b>	<b>13,604</b>	<b>5,92,767</b>	<b>3,45,154</b>	<b>42,634</b>	<b>24,815</b>	<b>4,12,603</b>
New assets originated or purchased	4,32,351	3	-	4,32,354	3,00,902	-	48	3,00,951
Assets derecognised/repaid/recovery	(2,24,252)	(3,364)	(5,357)	(2,32,973)	(93,104)	(4,532)	(5,302)	(1,02,938)
Net transfers to/from Stage 1	25,138	(22,269)	(2,869)	-	32,600	(27,731)	(4,869)	-
Net transfers to/from Stage 2	(34,688)	38,647	(3,959)	-	(26,384)	37,684	(11,300)	-
Net transfers to/from Stage 3	(613)	(15,855)	16,468	-	(962)	(23,752)	24,715	-
Amounts written off	(331)	(464)	(2,716)	(3,511)	(455)	(2,892)	(14,503)	(17,849)
<b>Closing balance</b>	<b>7,55,357</b>	<b>18,109</b>	<b>15,171</b>	<b>7,88,637</b>	<b>5,57,752</b>	<b>21,411</b>	<b>13,604</b>	<b>5,92,767</b>
Interest accrued and other amortised cost	5,988	602	1,233	7,823	3,857	655	850	5,361
	<b>7,61,345</b>	<b>18,711</b>	<b>16,404</b>	<b>7,96,460</b>	<b>5,61,608</b>	<b>22,066</b>	<b>14,454</b>	<b>5,98,128</b>

# Notes to Financial Statements

for the year ended 31 March, 2024

## Trade Receivables

Exposures to customers' outstanding at the end of each reporting period are reviewed by the Company to determine incurred and expected credit losses. Historical trends of collection from counterparties on timely basis reflects low level of credit risk. Company creates ECL on trade receivable balances in line with board's approved provisioning policy.

## Cash and Cash Equivalents, Other Bank Balance and Other Financial Assets

The Company has a low credit risk in respect of its exposure with financial institutions and other financial assets. Funds are invested after taking into account parameters like safety, liquidity and post tax returns etc. The Company avoids concentration of credit risk by spreading them over several counterparties with good credit rating profile and sound financial position. The Company's exposure and credit ratings of its counterparties are monitored on an ongoing basis.

The Company holds cash and cash equivalents and other bank balances with banks and financial institutions. The credit worthiness of such banks and financial institutions is evaluated by the management on an ongoing basis and is considered to be high.

While exposure with respect to security deposit and advance given for business purpose is spread across and carry low credit exposure as the Company has possession of rental premises and other with whom the Company has worked with for a number of years.

## Write off Policy

The Company has laid down explicit policies on loan write-offs to deal with assets which are impaired due to customer's inability to repay the loan.

## Exposure to Credit Risk and Collateral Management

The Company holds collateral like residential, commercial land & building against its secured portfolio loans such as housing loan, loan against properties, and developer funding.

The Company has a collateral management system to address the risks associated in the mortgage business. Onsite inspections by independent experts are carried out to satisfy that the value of the collateral is sufficient to cover the associated credit risk and that the claim on property is legally enforceable. Credit policy guidelines clearly specify Loan to value (LTV) ratios and ensures a maximum permissible limit on exposure in any collateral backed funding. This takes care of any revaluation or depreciation in value of asset due to unforeseen circumstances.

The Collection team follows up with the customers through field visits as well as through telecommunication for payment of over dues. Collection team is also responsible for initiating legal action including repossession and selling of collaterals. In its normal course of business, the Company does not physically repossess properties in its retail portfolio. For other collaterals the Company liquidates the assets and recovers the amount due against the loan. Negotiations with customers with respect to settlement of loans are also carried out by the authorised personnel from collection team. Any surplus funds are returned to the customers/obligors.

An estimate of the lower of fair value of collateral and other security enhancements held and carrying amounts of the financial assets as at the reporting date is shown below. This excludes the value of collateral and other security enhancements that are determined not to be enforceable (legally or practically) by the Company.

	(₹ lakhs)		
As at 31 March, 2024	Maximum exposure to credit risk	Collaterals (Land & building)*	Associated ECLs
<b>Financial Assets</b>			
Balances with Bank	34,416	-	-
Loans & Advances (gross)	7,96,460	24,27,655	(15,728)
Trade receivables	208	-	-
Other financial asset	10,268	-	-
Investment in Pass Through Certificate (PTC)	457	-	-
<b>Total Financial Asset</b>	<b>8,41,809</b>	<b>24,27,655</b>	<b>(15,728)</b>

# Notes to Financial Statements

for the year ended 31 March, 2024

			(₹ lakhs)
As at 31 March, 2023	Maximum exposure to credit risk	Collaterals (Land & building)*	Associated ECLs
<b>Financial Assets</b>			
Balances with Bank	7,154	-	-
Loans & Advances (gross)	5,98,128	17,60,574	(16,090)
Trade receivables	76	-	-
Other financial asset	5,072	-	-
<b>Total Financial Asset</b>	<b>6,10,430</b>	<b>17,60,574</b>	<b>(16,090)</b>

\*The value of the collateral for residential & commercial mortgage loans is based on the collateral value at origination. For credit-impaired loans the value of collateral is based on the most recent appraisals.

The below tables provide an analysis of the current fair values of collateral held and credit enhancements for stage 3 assets.

Fair value of collateral and credit enhancements held under the base case scenario.

			(₹ lakhs)
Portfolio Loans	Maximum exposure to credit risk	Collaterals (Land & building)*	Associated ECLs
As at 31 March, 2024	16,405	40,157	(6,935)
As at 31 March, 2023	14,454	43,237	(6,860)

## Liquidity Risk

Liquidity risk is the risk that the Company, though solvent, either does not have sufficient financial resources available to meet its obligations as they fall due, or can secure them only at excessive costs. Liquidity risk management involves estimating and managing the liquidity requirements of the Company within acceptable structural boundaries and in a cost-efficient manner, and involves the Board and senior management's development and oversight of a comprehensive process that identifies, measures, monitors and controls the Company's liquidity risk exposure.

The Company maintains a reliable management information system designed to provide the senior management with timely and forward-looking information on the liquidity position of the Company. In terms of actions, the Company's liquidity risk management policy is guided by the following principles:

1. Lender diversification demonstrated by an increase in lenders, across instruments (bank finance, bonds, money market instruments, sell down of loan portfolio) and liquidity pools (banks, mutual funds, insurance companies, pension funds, foreign portfolio investors).
2. Matching of asset and liability tenor.
3. Maintenance of adequate liquidity buffer as per internal policy.
4. Structural liquidity mismatch.

## Tools to Manage Liquidity Risk

The Company manages its liquidity risk through liquidity gap analysis, monitoring concentration limits (tenor, counterparty and instrument type) and liquidity ratios.

Projected rolling cash flow for the next 6 months is prepared which provides a gap analysis of expected cash inflow and outflow on a given date. Treasury is responsible to prepare a suitable funding plan based on the cash flow.

Single lender limit, single financial instrument or category limit and negative gap mismatches are monitored on a monthly basis to ensure these are within the policy limits.

The Company manages liquidity risk by maintaining sufficient cash and cash equivalents and by having access to funding through an adequate amount of committed credit lines. The Company maintains flexibility in funding by maintaining availability under committed credit lines to meet obligations when due.

## Analysis of Financial Liabilities by Remaining Contractual Maturities

The tables below analyse the Company's financial liabilities into relevant maturity groupings based on their contractual maturities for all financial liabilities for which the contractual maturities are essential for an understanding of the timing of the cash flows. The amounts disclosed in the table are the contractual undiscounted cash flows (payable along with interest outgo\*).

# Notes to Financial Statements

for the year ended 31 March, 2024

(₹ lakhs)

As at 31 March, 2024	Carrying value	Within 1 year	1 to 5 years	After 5 years	Total
<b>Financial liabilities</b>					
Trade payables	3,759	3,759	-	-	<b>3,759</b>
Borrowings other than debt securities	4,33,801	1,24,921	3,48,608	58,673	<b>5,32,202</b>
Debt Securities (including Subordinated liabilities)	2,37,452	94,815	1,56,989	31,239	<b>2,83,043</b>
Lease liabilities	6,656	1,537	5,454	1,518	<b>8,509</b>
Other financial liabilities (excluding lease liabilities)	82,839	81,847	992	-	<b>82,839</b>

(₹ lakhs)

As at 31 March, 2023	Carrying value	Within 1 year	1 to 5 years	After 5 years	Total
<b>Financial liabilities</b>					
Trade payables	4,028	4,028	-	-	<b>4,028</b>
Borrowings other than debt securities	3,10,530	1,24,786	2,25,852	11,155	<b>3,61,793</b>
Debt Securities	1,93,258	62,055	1,37,948	33,254	<b>2,33,257</b>
Lease liabilities	4,137	1,006	3,600	644	<b>5,250</b>
Other financial liabilities (excluding lease liabilities)	26,432	26,432	-	-	<b>26,432</b>

\* The interest payments on variable interest rate loans in the table above reflect interest rates at the reporting date and these amount may change as market interest rates change.

The Company's expected cash flows on some financial assets and financial liabilities vary significantly from the contractual cash flows. As part of the management of liquidity risk arising from financial liabilities, the Company holds liquid assets comprising cash and cash equivalents to meet liquidity requirements. In addition, the Group maintains agreed lines of credit with other banks to maintain the liquidity requirements.

## Financing Arrangement

The Company had access to the following undrawn borrowing facilities at the end of the reporting period:

(₹ lakhs)

Particulars	As at 31 March, 2024	As at 31 March, 2023
Expiring within one year	1,45,000	1,35,500
Expiring beyond one year (term loan)	62,830	37,830

The bank term loan facilities may be drawn at any time in ₹ and have an average maturity of 3.1 years (2023: 2.4 year), Subject to maintenance of satisfactory credit ratings. In addition to above, the Company also have undrawn bank overdraft facilities ₹6,500 lakhs (31 March, 2023: ₹7,500 lakhs) which may be drawn at any time and may be terminated by the bank without notice.

## Market Risk

Market risk is the risk of loss of future earnings, fair values or future cash flows related to financial instrument that may result from adverse changes in market rates and prices (such as foreign exchange rates, interest rates, other prices). The Company is exposed to market risk primarily related to currency risk, interest rate risk and price risk.

## Competitions Risk

Company offers a range of mortgage products such as home loan, loans against property and construction of real estate. These are provided to a broad segment of customers including salaried and self-employed personnel and corporates. We face competition primarily from other MFCs. The major competitive factors among the peer group are an extensive branch network, greater funding capabilities, wider range of products and services, and advanced technology offerings.

# Notes to Financial Statements

for the year ended 31 March, 2024

## Foreign Currency Risk

The Company has insignificant amount of foreign currency denominated assets and liabilities. Accordingly, there is no significant exposure to currency risk.

## Price Risk

Price risk is the risk that the value of the financial instrument will fluctuate as a result of changes in market prices and related market variables such as interest rates and credit spreads whether caused by factors specific to an individual investment, its issuer and market.

The Company's exposure to price risk arises from investments in unlisted equity securities, debt securities, units of mutual funds, which are classified as financial assets at Fair Value through Profit and Loss and amounts to as follows:

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Exposure to price risk	25,733	16,308

## Sensitivity Analysis

The table below sets out the effect on profit or loss due to reasonable possible weakening / strengthening in prices of 5%:

Effect on profit or loss (₹ lakhs)	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Impact on profit before tax for 5% increase in prices	(86)	(98)
Impact on profit before tax for 5% decrease in prices	86	98

## Interest Rate Risk

The interest rate risk is the vulnerability of the Company's financial condition to adverse movements in market interest rates. It corresponds to the potential effects of interest rate changes on the Company's profitability, in particular net interest income. Exposure to this risk primarily results from timing spread in the re-pricing of both on and off-balance sheet assets and liabilities as they mature (fixed rate instruments) or contractual re-pricing (floating rate instruments). The objective of interest rate risk policy is to establish boundaries on interest rate risk exposure for the Company and the governance and monitoring policies for interest rate risk management.

The exposure of the Company's borrowing to interest rate changes at the end of the reporting period are as follows:

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
<b>Fixed rate borrowings</b>		
Debt Securities*	2,02,270	1,40,270
Borrowing through Pass Through Certificate (PTC)	9,121	-
Refinance from National Housing Bank	14,155	-
<b>Variable rate borrowings</b>		
Debt Securities	27,400	46,700
Bank borrowing (including WCDL)	3,95,762	3,10,836
Refinance from National Housing Bank	14,750	-
<b>Total borrowings</b>	<b>6,63,458</b>	<b>4,97,806</b>

\* Includes Subordinated liabilities



# Notes to Financial Statements

for the year ended 31 March, 2024

The following metrics are employed for measurement of interest rate risks:

- Repricing Gap analysis – measured by calculating gaps over different time intervals as at a given date, and measures mismatches between rate sensitive liabilities and rate sensitive assets (including off-balance sheet positions).
- Sensitivity analysis – interest rate sensitivity is monitored as per interest rate simulations, viz. potential loss due to an adverse movement in interest rates of 100 bps for mismatch up to 1 year.

## Sensitivity Analysis

Effect on profit or loss	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Impact on profit before tax of 100 bps increase in interest rate	4,379	3,575
Impact on profit before tax of 100 bps decrease in interest rate	(4,379)	(3,575)

## Financial Instrument

### a) Classification and Fair Values of Financial Assets & Liabilities

The following table shows the carrying amounts and fair values of financial assets and financial liabilities as at reporting date:

Particulars	As at 31 March, 2024			As at 31 March, 2023		
	FVOCI	FVTPL	Amortised Cost	FVOCI	FVTPL	Amortised Cost
<b>Financial assets:</b>						
Cash and cash equivalent	-	-	33,671	-	-	7,175
Bank balances other than cash and cash equivalent	-	-	799	-	-	30
Trade Receivables	-	-	208	-	-	76
Loans and advances	70,292	-	7,10,440	4,549	-	5,77,490
Investments	-	25,733	457	-	16,308	-
Other financial assets	-	-	10,268	-	-	5,072
<b>Total financial assets</b>	<b>70,292</b>	<b>25,733</b>	<b>7,55,843</b>	<b>4,549</b>	<b>16,308</b>	<b>5,89,843</b>
<b>Financial liabilities:</b>						
Trade payables	-	-	3,759	-	-	4,029
Debt securities	-	-	2,12,138	-	-	1,67,985
Subordinated liabilities	-	-	25,315	-	-	25,273
Borrowing other than debt securities	-	-	4,33,801	-	-	3,10,530
Other financial liabilities	-	-	89,495	-	-	30,569
<b>Total financial liabilities</b>	<b>-</b>	<b>-</b>	<b>7,64,508</b>	<b>-</b>	<b>-</b>	<b>5,38,386</b>

Fair Value of cash and cash equivalents, bank balances other than cash and cash equivalent, trade receivables, loans and advances to customers, other financial assets, trade payables and other financial liabilities approximate their carrying amounts largely due to short-term maturities of these instruments.

### b) Fair Value Hierarchy

As per Ind AS 107, 'Financial Instruments: Disclosures', the fair values of the financial assets or financial liabilities are defined as the price that would be received on sale of asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value hierarchy is based on inputs to valuation techniques that are used to measure fair value that are either observable or unobservable. The hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities and lowest priority to unobservable inputs.

This section explains the judgements and estimates made in determining the fair values of the financial instruments that are (a) recognised and measured at fair value and (b) measured at amortised cost and for which fair values are disclosed in the financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified

# Notes to Financial Statements

for the year ended 31 March, 2024

its financial instruments into the three levels prescribed under the Ind AS 107. An explanation of each level follows underneath the table.

The hierarchy used is as follows:

Level 1 - Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 - Inputs are other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 - Inputs are not based on observable market data (unobservable inputs). Fair values are determined in whole or in part using a valuation model based on assumptions that are neither supported by prices from observable current market transactions in the same instrument nor are they based on available market data.

## a) Financial Assets Measured at FVTPL at Each Reporting Date

(₹ lakhs)

Particulars	Level 1		Level 2		Level 3	
	As at 31 March, 2024	As at 31 March, 2023	As at 31 March, 2024	As at 31 March, 2023	As at 31 March, 2024	As at 31 March, 2023
Investment	20,782	16,308	-	-	4,951	-
<b>Total</b>	<b>20,782</b>	<b>16,308</b>	<b>-</b>	<b>-</b>	<b>4,951</b>	<b>-</b>

## b) Financial Assets and Liabilities Measured at Amortised Cost at Each Reporting Date

(₹ lakhs)

Particulars	As at 31 March, 2024		
	Carrying Value	Fair Value	
		Level 2	Level 3
<b>Financial assets measured at amortised cost</b>			
Loans and advances to customers*	7,25,765	-	7,25,765
Loans and advances to customers at FVOCI	70,695	-	70,695
Investment in Pass Through Certificate (PTC)	457	-	457
Other financial assets	10,268	-	10,267
<b>Total</b>	<b>8,07,185</b>	<b>-</b>	<b>8,07,184</b>
<b>Financial liabilities measured at amortised cost</b>			
Debt securities	2,12,138	-	2,17,746
Subordinated liabilities	25,315	-	25,753
Borrowing other than debt securities	4,24,722	-	4,24,722
Borrowing through Pass Through Certificate (PTC)	9,079	-	9,203
Lease liabilities	6,656	-	6,688
<b>Total</b>	<b>6,77,910</b>	<b>-</b>	<b>6,84,112</b>

(₹ lakhs)

Particulars	As at 31 March, 2023		
	Carrying Value	Fair Value	
		Level 2	Level 3
<b>Financial assets measured at amortised cost</b>			
Loans and advances to customers*	5,93,541	-	5,93,541
Loans and advances to customers at FVOCI	4,587	-	4,587
Other financial assets	5,072	-	5,065
<b>Total</b>	<b>6,03,200</b>	<b>-</b>	<b>6,03,193</b>

# Notes to Financial Statements

for the year ended 31 March, 2024

(₹ lakhs)

Particulars	As at 31 March, 2023		
	Carrying Value	Fair Value	
		Level 2	Level 3
<b>Financial liabilities measured at amortised cost</b>			
Debt securities	1,67,985		1,67,900
Debt securities	25,273	-	25,253
Borrowing other than debt securities	3,10,530	-	3,10,530
Lease liabilities	4,137	-	4,948
<b>Total</b>	<b>5,07,925</b>	<b>-</b>	<b>5,08,630</b>

## \*Gross value of portfolio loans

Fair value of financial assets and financial liabilities at amortised cost i.e., Loans and advances to customers, Other financial assets, Debt securities, Borrowing other than debt securities is calculated on pool basis at present values of future cash flows over expected tenure of financial instruments.

Following discounting factor are used for calculation of fair values:

Particulars	Discounting factors
Loans and advances to customers	These are floating advances hence fair value equals to amortised cost
Other financial assets, Debt securities, Borrowing other than debt	Incremental cost of funds as at reporting date

## Valuation Techniques Used to Determine Fair Value

The fair value of a financial instrument on initial recognition is normally the transaction price (fair value of the consideration given or received). Subsequent to initial recognition, the Company determines the fair value of financial instruments that are quoted in active markets using the quoted bid prices (financial assets held) or quoted ask prices (financial liabilities held) and using valuation techniques for other instruments. Valuation techniques include discounted cash flow method, market comparable method, recent transactions happened in the Company and other valuation models.

The Company measures financial instruments, such as investments (other than equity investments in Subsidiaries), derivative financial instruments, etc. at fair value.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data is available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

Each class of financial assets	Techniques
Government securities	The fair value is determined by applying direct quotes available from the active market for such securities.
Certificate of Deposits	The fair value for such securities is determined by applying benchmark yield available in the public domain.

In order to assess Level 3 valuations as per Company's investment policy, the management reviews the performance of the investee companies on a regular basis by tracking their latest available financial statements / financial information, valuation report of independent valuers, recent transaction results etc. which are considered in valuation process.

# Notes to Financial Statements

for the year ended 31 March, 2024

## 50 Maturity Analysis of Assets and Liabilities

(₹ lakhs)

Particulars	As at 31 March, 2024			As at 31 March, 2023		
	Within 12 months	After 12 months	Total	Within 12 months	After 12 months	Total
<b>Financial Assets</b>						
Cash and cash equivalents	33,671	-	33,671	7,175	-	7,175
Bank balances other than cash and cash equivalents	799	-	799	30	-	30
Investments	25,774	416	26,190	16,308	-	16,308
Trade receivables	208	-	208	76	-	76
Loans and advances*	1,16,868	6,63,864	7,80,732	74,152	5,07,886	5,82,039
Other financial assets	1,633	8,635	10,268	649	4,424	5,072
<b>Non Financial assets</b>						
Current tax assets (net)	-	547	547	-	1,449	1,449
Deferred tax asset (net)	-	4,503	4,503	-	5,287	5,287
Other non financial assets	1,065	2,063	3,128	651	813	1,464
Property, plant and equipment	-	1,758	1,758	-	1,068	1,068
Right-of-use assets	-	5,968	5,968	-	3,757	3,757
Other Intangible assets	-	215	215	-	225	225
Intangible assets under development	-	170	170	-	50	50
<b>Total Assets</b>	<b>1,80,018</b>	<b>6,88,139</b>	<b>8,68,157</b>	<b>99,041</b>	<b>5,24,959</b>	<b>6,24,000</b>
<b>Financial liabilities</b>						
Trade payables	3,759	-	3,759	4,028	-	4,028
Debt Securities	82,035	1,30,103	2,12,138	52,901	1,15,084	1,67,985
Subordinated liabilities	1,257	24,058	25,315	1,253	24,020	25,273
Borrowings	92,584	3,41,217	4,33,801	1,03,500	2,07,031	3,10,530
Other financial liabilities	82,858	6,637	89,495	25,200	5,369	30,569
<b>Non-Financial liabilities</b>						
Provisions	172	1,498	1,670	989	184	1,173
Other non financial liabilities	2,779	192	2,971	3,210	-	3,210
<b>Equity</b>						
Equity share capital	-	32,622	32,622	-	31,848	31,848
Other equity	-	66,386	66,386	-	49,383	49,383
<b>Total liabilities</b>	<b>2,65,444</b>	<b>6,02,713</b>	<b>8,68,157</b>	<b>1,91,080</b>	<b>4,32,920</b>	<b>6,24,000</b>

\* Loans and advance are classified basis behavioural pattern and management estimation of future inflows and outflows which have been relied by auditors.

## 51 Additional Regulatory Information under MCA Notification dated 24 March, 2021

- a) **Details of Benami Property held:** There are no proceedings which have been initiated or pending against the Company for holding any benami property under the Benami Transactions (Prohibition) Act, 1988 and rules made thereunder.
- b) **Additional Information Where Borrowings Are from Banks or Financial Institutions:**
- The revised quarterly returns and statements of current assets filed by the Company with banks or financial institutions for the quarter ended June, 23 September, 23 and December, 23 are in agreement with the books of account. Further for quarter ended March, 24 the Company has filed the provisional return and statement which will be revised subsequently based on audited numbers;
  - The Company has used the borrowings from banks and financial institutions for the specific purpose for which it was taken as at the balance sheet date.

# Notes to Financial Statements

for the year ended 31 March, 2024

- c) Wilful Defaulter:** The Company has not been declared as Wilful Defaulter by any Bank or Financial Institution or other Lender.
- d) Relationship with Struck off Companies:** During the year, the Company does not have any transactions with the companies struck off under section 248 of Companies Act, 2013 or section 560 of Companies Act, 1956.
- e) Registration of charges or satisfaction with Registrar of Companies (ROC):** In case of borrowings, there are no charges or satisfaction pending for registration with ROC beyond the statutory period.
- f) Compliance with number of layers of companies:** The Company has complied with the number of layers prescribed under clause (87) of section 2 of the Act read with Companies (Restriction on number of Layers) Rules, 2017.

**g) Ratios:**

Particulars	As at 31 March, 2024	As at 31 March, 2023
Capital to risk-weighted assets ratio (CRAR) (%)	19.48%	22.27%
Tier I CRAR (%)	14.24%	15.78%
Tier II CRAR (%)	5.24%	6.49%
Liquidity Coverage Ratio (%)	87.03%	76.40%

- h) Compliance with approved Scheme(s) of Arrangements:** The Company has not entered in any such arrangements during the year.

**i) Utilisation of Borrowed funds and share premium:**

During the financial year ended 31 March, 2024, other than the transactions undertaken in the normal course of business and in accordance with extant regulatory guidelines as applicable.

- (i) No funds (which are material either individually or in the aggregate) have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other person or entity, including foreign entity (Intermediaries), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company (Ultimate Beneficiaries) or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;
- (ii) No funds (which are material either individually or in the aggregate) have been received by the Company from any person or entity, including foreign entity (Funding Parties), with the understanding, whether recorded in writing or otherwise, that the Company shall, whether, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party (Ultimate Beneficiaries) or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;
- j) Undisclosed Income:** The Company does not have any transactions not recorded in the books of accounts that has been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961). Also, there are nil previously unrecorded income and related assets.
- k) Details of Crypto Currency or Virtual Currency:** The Company has not traded or invested in Crypto currency or Virtual Currency during the financial year

# Notes to Financial Statements

for the year ended 31 March, 2024

## 52 Details of Transferred Financial Assets That Are Derecognised in Their Entirety

During the year, the Company has sold some loans and advances measured at amortised cost as per assignment deals, as a source of finance. As per the terms of deal, since the derecognition criteria as per IND AS 109, including transfer of substantially all the risks and rewards relating to assets being transferred to the buyer being met, the assets have been derecognised. The management has evaluated the impact of the assignment transactions done during the year for its business model. Based on the future business plans, the Company's business model remains to hold the assets for collecting contractual cash flows.

The table below summarises the carrying amount of the derecognised financial assets measured at amortised cost and the gain/(loss) on derecognition:

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Carrying amount of derecognised financial assets measured at amortised cost	-	17,362
Net Gain/(loss) from derecognition for the year	-	(450)
Carrying amount of derecognised financial assets carried at FVOCI	34,383	27,617
<b>Net Gain/(loss) from derecognition for the year</b>	<b>3,686</b>	<b>2,834</b>

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Carrying amount of continuing involvement in derecognised financial assets	11,248	5,430



# Notes to Financial Statements

for the year ended 31 March, 2024

## 53 As Required by the Rbi Circular No. dnbs.co.pd.no. 367/03.10.01/2013-14 Dated 23 January, 2014, the Details of Accounts Restructured during the Year Ended 31 March, 2024 Are Given Below:

No.	Type of restructuring	Restructuring Account as on 31 March, 2023			Fresh restructuring during the year			Upgradations to restructured standard category during the FY			Restructured standard advances which cease to attract higher provisioning and / or additional risk weight at the end of the FY and hence need not be shown as restructured standard advances at the beginning of the next FY			Downgradations of Restructured accounts during the FY			Write-offs of restructured accounts during the FY			Restructured accounts as on 31 March, 2024		
		No. of borrowers	Amount outstanding	Provision thereon	No. of borrowers	Amount outstanding as at 31 March, 2024	Provision thereon	No. of borrowers	Amount outstanding as at 31 March, 2024	Provision thereon	No. of borrowers	Amount outstanding as at 31 March, 2024	Provision thereon	No. of borrowers	Amount outstanding as at 31 March, 2024	Provision thereon	No. of borrowers	Amount outstanding	Provision thereon	No. of borrowers	Amount outstanding	Provision thereon
1	CDR																					
	Standard	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Substandard	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Doubtful	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Loss	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Total	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	MSME & Others																					
	Standard	2	17	9	-	-	-	-	-	-	(2)	(17)	(9)	-	-	-	-	-	-	-	-	-
	Substandard	1	13	8	-	-	-	-	-	-	-	-	-	(1)	(13)	(8)	-	-	-	-	-	-
	Doubtful	3	26	20	-	-	-	-	-	-	-	-	-	1	13	8	-	-	-	4	39	28
3	Loss	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total	6	56	37	-	-	-	-	-	-	(2)	(17)	(9)	-	-	-	-	-	-	4	39	28
	Grand Total																					
	Standard	2	17	9	-	-	-	-	-	-	(2)	(17)	(9)	-	-	-	-	-	-	-	-	-
	Substandard	1	13	8	-	-	-	-	-	-	-	-	-	(1)	(13)	(8)	-	-	-	-	-	-
	Doubtful	3	26	20	-	-	-	-	-	-	-	-	-	1	13	8	-	-	-	4	39	28
	Loss	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total	6	56	37	-	-	-	-	-	-	(2)	(17)	(9)	-	-	-	-	-	-	4	39	28

Notes:

1. The outstanding amount and number of borrowers as at 31 March, 2024 is after considering recoveries and sale of assets during the year.
2. The above table pertains to advances and does not include investment in shares which have been fully provided for.
3. The provision in the above table includes general loan loss provision and other provisions held on the restructured advances.
4. For the purpose of arithmetical accuracy as required by circular, movement in provisions in the existing restructured account as compared to opening balance is disclosed under column fresh restructuring (for increase in provision) and write-off/sale/recovery (for decrease in provision) during the year and are not comparable with the additional facilities availed and partial recovery disclosed under the respective columns.

### 4. MSME Details

Particulars	No. of MSME accounts	Amount outstanding	Provision thereon
As on 31 March 2024	-	-	-
As on 31 March 2023	-	-	-

# Notes to Financial Statements

for the year ended 31 March, 2024

## 54 Additional Disclosures Required by NHB

Disclosures as required in Master Direction – Non-Banking Financial Company – Housing Finance Company (Reserve Bank) Directions, 2021 (RBI/2020-21/73 DOR.FIN.HFC.CC.No.120/03.10.136/2020-21) dated February 17, 2021 updated on August 29, 2023 read with Circulars DoR.FIN.REC.No.45/03.10.119/2023-24 dated October 19, 2023 updated on March 21, 2024 on Scale Based Regulation (SBR). These have been prepared on the basis of INDAS financials in line with Master Direction.

### i) Capital to Risk Assets Ratio ('CRAR')

Particulars	As at 31 March, 2024	As at 31 March, 2023
CRAR (%)	19.48%	22.27%
CRAR- Tier I Capital (%)	14.24%	15.78%
CRAR- Tier II Capital (%)	5.24%	6.49%
Amount of subordinated debt raised as Tier-II capital (₹ lakhs)*	24,500	24,500
Amount raised by issue of Perpetual Debt Instruments (₹ lakhs)	-	-

\*Principal outstanding as on reporting date, during the FY2023-24 and FY 2022-23, the Company had not raised any Subordinated Debt.

### ii) Reserve Fund u/s 29 C of NHB Act, 1987

The Company has created a reserve fund as required by section 29C of National Housing Bank Act, 1987, wherein a sum equal to twenty percent of its profit every year, as disclosed in the profit and loss account and before any dividend is declared, is transferred. The Special Reserve qualifies for deduction as specified u/s 36 (1) (viii) of the Income Tax Act, 1961 and accordingly, the Company has been availing tax benefits for such transfers.

Particulars	As at 31 March, 2024	(₹ lakhs) As at 31 March, 2023
<b>Balance at the beginning of the year</b>		
a) Statutory Reserve u/s 29C of the National Housing Bank Act, 1987	-	-
b) Amount of Special Reserve u/s 36(1)(viii) of Income Tax Act, 1961 taken into account for the purposes of Statutory Reserve u/s 29C of the NHB Act, 1987	1,650	847
<b>c) Total</b>	<b>1,650</b>	<b>847</b>
<b>Addition/ Appropriation/ Withdrawal during the year</b>		
<b>Add:</b>		
a) Amount transferred u/s 29C of the NHB Act, 1987	-	-
b) Amount of special reserve u/s 36(1)(viii) of Income Tax Act, 1961 taken into account for the purposes of Statutory Reserve under Section 29C of the NHB Act, 1987	1,855	803
<b>Less:</b>		
a) Amount appropriated from the Statutory Reserve u/s 29C of the NHB Act, 1987	-	-
b) Amount withdrawn from the special reserve u/s 36(1)(viii) of Income Tax Act, 1961 taken into account which has been taken into account for the purpose of provision u/s 29C of the NHB Act, 1987	-	-
<b>Balance at the end of the year</b>		
a) Statutory Reserve u/s 29C of the National Housing Bank Act, 1987	-	-
b) Amount of special reserve u/s 36(1)(viii) of Income Tax Act, 1961 taken into account for the purposes of Statutory Reserve under Section 29C of the NHB Act, 1987	3,505	1,650
<b>c) Total</b>	<b>3,505</b>	<b>1,650</b>

# Notes to Financial Statements

for the year ended 31 March, 2024

## iii) Investments

(₹ lakhs)		
Particulars	As at 31 March, 2024	As at 31 March, 2023
<b>Value of Investments</b>		
<b>(i) Gross value of investments</b>		
(a) In India	26,190	16,308
(b) Outside India	-	-
<b>(ii) Provisions for Depreciation</b>		
(a) In India	-	-
(b) Outside India	-	-
<b>(iii) Net value of investments</b>		
(a) In India	26,190	16,308
(b) Outside India	-	-
<b>Movement of provisions held towards depreciation on investments</b>		
(i) Opening balance	-	-
(ii) Add: Provisions made during the year	-	-
(iii) Less: Write-off / Written-bank of excess provisions during the year	-	-
<b>(iv) Closing balance</b>	-	-

## iv) Derivatives

### a) Forward Rate Agreement (FRA) / Interest Rate Swap (IRS)

(₹ lakhs)		
Particulars	As at 31 March, 2024	As at 31 March, 2023
(i) The notional principal of swap agreements	Nil	Nil
(ii) Losses which would be incurred if counterparties failed to fulfil their obligations under the agreements	Nil	Nil
(iii) Collateral required by the HFC upon entering into swaps	Nil	Nil
(iv) Concentration of credit risk arising from the swaps	Nil	Nil
(v) The fair value of the swap book	Nil	Nil

### b) Exchange Traded Interest Rate (IR) Derivative

(₹ lakhs)		
Particulars	As at 31 March, 2024	As at 31 March, 2023
(i) Notional principal amount of exchange traded IR derivatives undertaken during the year ended	Nil	Nil
(ii) Notional principal amount of exchange traded IR derivatives outstanding as on year ended	Nil	Nil
(iii) Notional principal amount of exchange traded IR derivatives outstanding and not "highly effective"	Nil	Nil
(iv) Mark-to-market value of exchange traded IR derivatives outstanding and not "highly effective"	Nil	Nil

### c) Exchange Traded Interest Rate (IR) Derivatives

The Company is not carrying out any activity of providing derivative cover to third parties.

# Notes to Financial Statements

for the year ended 31 March, 2024

## d) Qualitative Disclosure

- (i) All hedging activities, if any are carried out by Centralised treasury department possessing the appropriate skills, experience and supervision. The Company's activities expose it to the financial risks of changes in foreign exchange rates. The Company uses derivative contracts to hedge its foreign exchange exposure movements, wherever applicable. The use of these derivative contracts reduce the risk or cost to the Company and the Company does not use those for trading or speculation purposes.
- (ii) The Company has a risk management policy to enter into derivatives to manage the risk associated with external commercial borrowings. The following table highlights the key aspects of the policy:
  - a) Treasury and Risk function is authorised to elect appropriate derivative instrument;
  - b) The Company shall fully hedge the risk on account of foreign currency fluctuation and change interest rate towards external commercial borrowing;
  - c) Market/Price risk arising from the fluctuations of interest rates and foreign exchange rates or from other factors shall be closely monitored and controlled and reported to ALCO;
  - d) The Company has a hedging policy in place which mandates to have a hedge relation established before a derivative transaction is entered into. The Company ensures that the hedging effectiveness is monitored continuously during the life of the derivative contract;
  - e) The Company has put in place accounting policy covering recording hedge and non-hedge transactions, recognition of income, premiums and discounts; valuation of outstanding contracts; provisioning and credit risk mitigation.

## e) Quantitative Disclosure

(₹ lakhs)

Particulars	As at 31 March, 2024		As at 31 March, 2023	
	Currency derivative	Interest rate Derivatives	Currency derivative	Interest rate Derivatives
Derivatives (Notional Principal Amount) for hedging	Nil	Nil	Nil	Nil
Marked to Market Positions				
a) Asset (+)	Nil	Nil	Nil	Nil
b) Liability (-)	Nil	Nil	Nil	Nil
Credit Exposure	Nil	Nil	Nil	Nil
Unhedged Exposures	Nil	Nil	Nil	Nil

## v) Securitisation and Assignment

### a) Securitisation Transactions (Non-STC)

(₹ lakhs)

Particulars	As at 31 March, 2024	As at 31 March, 2023
1. No. of SPEs holding assets for securitisation transactions originated by the originator	1	-
2. Total amount of securitised assets as per books of the SPEs	9,121	-
3. Total amount of exposures retained by the originator to comply with MRR as on the date of balance sheet		-
a) Off-balance sheet exposures		
• First loss	-	-
• Others	-	-
b) On-balance sheet exposures		
• First loss	768	-
• Others	457	-

# Notes to Financial Statements

for the year ended 31 March, 2024

(₹ lakhs)

Particulars	As at 31 March, 2024	As at 31 March, 2023
4. Amount of exposures to securitisation transactions other than MRR	-	
a) Off-balance sheet exposures		
i) Exposure to own securitisations		
• First loss	-	-
• Others	-	-
ii) Exposure to third party securitisations		
• First loss	-	-
• Others	-	-
b) On-balance sheet exposures		
i) Exposure to own securitisations	-	
• First loss	-	-
• Others	9,121	-
ii) Exposure to third party securitisations		
• First loss	-	-
• Others	-	-
5. Sale consideration received for the securitised assets and gain/loss on sale on account of securitisation	10,832	-
6. Form and quantum (outstanding value) of services provided by way of, liquidity support, post-securitisation asset servicing, etc.	Nil	-
7. Performance of facility provided		
Fixed Deposit		
(a) Amount paid	768	-
(b) Repayment received	-	-
(c) Outstanding amount	768	
8. Average default rate of portfolios observed in the past	1.65%	-
9. Amount and number of additional/top up loan given on same underlying asset	Nil	-
10. Investor complaints	Nil	-
(a) Directly/Indirectly received		
(b) Complaints outstanding	Nil	

## b) Details of Financial Assets sold to Securitisation / Reconstruction Company for Asset Reconstruction

During the year Company has not sold financials asset to securitisation/ reconstruction company for asset reconstruction.

## c) Assignment

Details of Assignment transactions undertaken by the Company during the year

(₹ lakhs)

Particulars	As at 31 March, 2024	As at 31 March, 2023
Entity/Assignee	Bank/NBFC	Bank
Number of loans assigned	4,982	2,029
Amount of loans assigned	71,983	27,617
Weighted average maturity (in months)	204	153
Weighted average holding period (in months)	18	29
Retention of beneficial economic interest	5%-10%	5%-10%
Coverage of tangible security*	100%	100%
Rating-wise distribution of rated loans	NA	NA

\*for secured loans

# Notes to Financial Statements

for the year ended 31 March, 2024

## d) Details of Non-performing Financial Assets Purchased / Sold

- (i) Details of non performing financial assets purchased during the year:

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
No. of accounts purchased during the year		
Aggregate outstanding	NIL	NIL
Of these, number of accounts restructured		
Aggregate outstanding		

The Company does not acquired any stressed assets during the year.

- (ii) Details of stressed loans transferred or acquired based on RBI Circular No. RBI/DOR/2021-22/86 dated 24 September, 2021 for the year ended 31 March, 2024:

Details of stressed loans transferred during the year (to be made separately for loans classified as NPA and SMA)	For the year ended 31 March, 2024			For the year ended 31 March, 2023		
	To ARC	To permitted transferee	To other transferees	To ARC	To permitted transferee	To other transferees
No. of accounts	Nil	Nil	Nil	Nil	756	Nil
Aggregate principal outstanding of loans transferred*	Nil	Nil	Nil	Nil	17,362	Nil
Weighted average residual tenor of the loans transferred	Nil	Nil	Nil	Nil	175	Nil
Net book value of loans transferred (at the time of transfer)	Nil	Nil	Nil	Nil	5,635	Nil
Aggregate consideration	Nil	Nil	Nil	Nil	6,077	Nil
Aggregate consideration Additional consideration realised in respect of accounts transferred in earlier years	Nil	Nil	Nil	Nil	Nil	Nil

\*Includes sale of written off portfolio

## vi) Asset Liability Management Maturity pattern of certain items of Assets and Liabilities:

Particulars	As at 31 March, 2024						
	Liabilities				Assets		
	Deposits	Borrowings from banks	Market Borrowings	Foreign Currency Liabilities	Advances*	Investments	Foreign Currency Assets
1-7 days	-	540	-	-	8,406	1,977	-
8-14 days	-	600	-	-	2,425	-	-
Up to 30/31 days	-	819	-	-	4,654	18,808	-
Over 1 month up to 2 months	-	4,538	3,936	-	9,186	4,954	-
Over 2 months up to 3 months	-	10,546	208	-	9,619	4	-
Over 3 months & up to 6 months	-	21,636	1,768	-	31,096	10	-
Over 6 Months & up to 1 year	-	53,905	77,380	-	51,482	22	-
Over 1 year & up to 3 years	-	1,84,336	1,30,103	-	1,63,238	92	-
Over 3 years & up to 5 years	-	1,05,449	-	-	96,773	104	-
Over 5 years	-	51,432	24,058	-	4,03,853	219	-
<b>Total</b>	<b>-</b>	<b>4,33,801</b>	<b>2,37,453</b>	<b>-</b>	<b>7,80,732</b>	<b>26,190</b>	<b>-</b>



# Notes to Financial Statements

for the year ended 31 March, 2024

(₹ lakhs)

Particulars	As at 31 March, 2023						
	Liabilities				Assets		
	Deposits	Borrowings from banks	Market Borrowings	Foreign Currency Liabilities	Advances*	Investments	Foreign Currency Assets
1-7 days	-	185	-	-	5,927	3,477	-
8-14 days	-	-	-	-	1,745	-	-
Up to 30/31 days	-	6,340	-	-	3,221	4,954	-
Over 1 month up to 2 months	-	4,955	27,090	-	5,673	-	-
Over 2 months up to 3 months	-	15,470	10,544	-	5,768	7,877	-
Over 3 months & up to 6 months	-	27,408	13,952	-	18,126	-	-
Over 6 Months & up to 1 year	-	49,141	2,568	-	33,692	-	-
Over 1 year & up to 3 years	-	1,32,844	1,15,084	-	97,238	-	-
Over 3 years & up to 5 years	-	64,677	-	-	60,199	-	-
Over 5 years	-	9,510	24,020	-	3,50,450	-	-
<b>Total</b>	<b>-</b>	<b>3,10,530</b>	<b>1,93,258</b>	<b>-</b>	<b>5,82,039</b>	<b>16,308</b>	<b>-</b>

\*Advance as at year end are disclosed as per behavioural pattern.

The Company does not have any deposits, foreign currency assets and liabilities as on 31 March, 2024 and 31 March, 2023

Based on Management estimation of future inflows and outflows which have been relied by auditors.

## vii) Exposures

### a) Exposure to Real Estate Sector

(₹ lakhs)

Particulars	As at 31 March, 2024	As at 31 March, 2023
<b>Direct exposure</b>		
<b>Residential Mortgages</b> - Lending fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented. Exposure would also include non-fund based (NFB) limits.	7,08,199	5,37,932
<b>Commercial Real Estate</b> - Lending secured by mortgages on commercial real estates (office buildings, retail space, multi-purpose commercial premises, multi-family residential buildings, multi-tenanted commercial premises, industrial or warehouse space, hotels, land acquisition, development and construction, etc.). Exposure would also include non-fund based limits	1,81,567	1,34,663
<b>Investments in Mortgage Backed Securities (MBS) and other securitised exposures -</b>		
a) Residential	-	-
b) Commercial Real Estate	-	-
<b>Indirect Exposure</b> - Fund based and non-fund based exposures on National Housing Bank (NHB) and Housing Finance Companies (HFCs)	-	-
<b>Total Exposure to Real Estate Sector</b>	<b>8,89,766</b>	<b>6,72,595</b>

Exposure amount includes principal outstanding, Interest accrued thereon, undrawn amount and other adjustments for gross carrying value. The Company provides loans against property which are fully collateralised against a residential property, commercial property. All Residential collateral are reported under residential mortgage while commercials (including commercial real estate, shops, hotels, Industry and loans as per CRE directions) collateral are reported as commercial real estate. The end use of the loan may be business in case of a business customer or could be personal in case of a salaried and individual customer.

# Notes to Financial Statements

for the year ended 31 March, 2024

## b) Exposure to Capital Market

The Company has no exposure to the capital markets directly or indirectly in the current and previous year.

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
a) Direct investment in equity shares, convertible bonds, convertible debentures and units of equity-oriented mutual funds the corpus of which is not exclusively invested in corporate debt;	Nil	Nil
b) Advances against shares/bonds/debentures or other securities or on clean basis to individuals for investment in shares (including IPOs / ESOPs), convertible bonds, convertible debentures, and units of equity-oriented mutual funds;	Nil	Nil
c) Advances for any other purposes where shares or convertible bonds or convertible debentures or units of equity oriented mutual funds are taken as primary security;	Nil	Nil
d) Advances for any other purposes to the extent secured by the collateral security of shares or convertible bonds or convertible debentures or units of equity oriented mutual funds i.e. where the primary security other than shares/ convertible bonds/convertible debentures / units of equity oriented mutual funds 'does not fully cover the advances;	Nil	Nil
e) Secured and unsecured advances to stockbrokers and guarantees issued on behalf of stockbrokers and market makers;	Nil	Nil
f) Loans sanctioned to corporates against the security of shares/bonds/ debentures or other securities or on the clean basis for meeting promoter's contribution to the equity of new companies in anticipation of raising resources;	Nil	Nil
g) bridge loans to companies against expected equity flows/issues;	Nil	Nil
h) Underwriting commitments taken up by the HFCs in respect of primary issue of shares or convertible bonds or convertible debentures or units of equity oriented mutual funds;		
i) Financing to stockbrokers for margin trading;		
j) All exposures to Alternate Investment Funds (a) Category I (b) Category II (c) Category III	Nil	Nil
<b>Total Exposure to Capital Market</b>	-	-

## c) Details of Financing of Parent Company Products

The Company has not financed any products of parent company in the financial year ended 31 March, 2024 and 31 March, 2023.

## d) Details of Single Borrower Limit (Sgl) / Group Borrower Limit (GBL) Exceeded by the NBFC

The Company has not lent to any Single Borrower exceeding 15% ( 31 March, 2024- Nil ) of its owned funds

The Company has not lent to any Single group of Borrowers exceeding 25% (31 March, 2023 - Nil) of its owned funds.

## e) Unsecured Advances

The Company has not given any advances against intangible securities such as charge over the rights, licenses, authority, etc. in the financial year ended 31 March, 2024 and 31 March, 2023. For secured advances, refer note 6- Loans and Advances

# Notes to Financial Statements

for the year ended 31 March, 2024

## viii) Exposure to Group Companies Engaged in Real Estate Business (Refer to Paragraph 21 of These Directions)

Particulars	Amount (₹ lakhs)	% of owned fund
(i) Exposure to any single entity in a group engaged in real estate business	Nil	Nil
(ii) Exposure to all entities in a group engaged in real estate business	Nil	Nil

## ix) Registration with Other Financial Sector

### Regulators

Ministry of Corporate Affairs (MCA)

### Registration Number

CIN: U65922TN2010PLC076972

x) During FY 2023-24, there were no penalties imposed by NHB or any other regulator for contravention of paragraph 22 and 27A of the Housing Finance Companies (NHB) Direction 2010.

xi) Related party transactions during the current and previous year.

### For the Year Ended 31 March, 2024

Particulars	Holding	Subsidiaries	Associates/ Joint ventures	Key Management <sup>#</sup>	Relatives of Key Management Personnel <sup>#</sup>	Directors	Others	Total
Borrowings	-	-	-	-	-	-	-	-
Deposits	-	-	-	-	-	-	-	-
Placement of deposits	-	-	-	-	-	-	-	-
Advances	-	-	-	-	-	-	-	-
Investments	-	-	-	-	-	-	-	-
Purchase of fixed/other assets	-	-	-	-	-	-	-	-
Sale of fixed/other assets	32,520	-	-	-	-	-	-	32,520
Interest paid	-	-	-	-	-	-	-	-
Interest received	-	-	-	-	-	-	-	-
Others*	40,833	-	-	518	-	160	-	41,511
<b>Total</b>	<b>73,353</b>	<b>-</b>	<b>-</b>	<b>518</b>	<b>-</b>	<b>160</b>	<b>-</b>	<b>74,031</b>

\* for details, please refer note 35.

### For the Year Ended 31 March, 2023

Particulars	Holding	Subsidiaries	Associates/ Joint ventures	Key Management <sup>#</sup>	Relatives of Key Management Personnel <sup>#</sup>	Directors	Others	Total
Borrowings	-	-	-	-	-	-	-	-
Deposits	-	-	-	-	-	-	-	-
Placement of deposits	-	-	-	-	-	-	-	-
Advances	-	-	-	-	-	-	-	-
Investments	-	-	-	-	-	-	-	-
Purchase of fixed/other assets	-	-	-	-	-	-	-	-
Sale of fixed/other assets	-	-	-	-	-	-	-	-
Interest paid	-	-	-	-	-	-	-	-
Interest received	-	-	-	-	-	-	-	-
Others*	12,755	-	-	234	-	76	-	13,065
<b>Total</b>	<b>12,755</b>	<b>-</b>	<b>-</b>	<b>234</b>	<b>-</b>	<b>76</b>	<b>-</b>	<b>13,065</b>

\* for details, please refer note 35.

<sup>#</sup> There are no transaction during the year in nature of borrowings, deposits, advances, investment and placement of deposit with related party or from KMPs or relative of KMPs.

# Notes to Financial Statements

for the year ended 31 March, 2024

Diagrammatic representation of group structure



Pursuant to Shareholders Agreement between Angelica Investments Pte. Ltd (Angelica), Sumitomo Mitsui Financial Group (SMFG) & SMFG India Credit Company Limited (Formerly Fullerton India Credit Co. Ltd.), (SMICC), parent company of the SMFG India Home Finance Company Limited (Formerly Fullerton India Home Finance Co. Ltd.) dated 6 July, 2021, Angelica has completed sale of its balance equity shares aggregating to 25.1% of the paid up share capital of SMICC to SMFG on March 6, 2024. Following the transaction, SMICC is now a wholly owned subsidiary of SMFG with effect from March 6, 2024.

## xii) Ratings Assigned by Credit Rating Agencies and Migration of Ratings during the Year

Particulars	For the year ended 31 March, 2024		For the year ended 31 March, 2023	
	CARE	CRISIL	CARE	CRISIL
Non-convertible debentures/ Sub debt	AAA Stable	AAA Stable	AAA Stable	AAA Stable
Term Loan	AAA Stable	AAA Stable	AAA Stable	AAA Stable
Short-term debt / Commercial Paper	A1+	A1+	A1+	A1+

Ratings are subject to annual surveillance.

## xiii) Net Profit or Loss for the Period, Prior Period Items and Changes in Accounting Policies.

The Company has not debited any prior period items in statement of profit & loss during the current year/previous year.

## xiv) Remuneration of Non-Executive Directors

Refer note 35 and 54(xi) for related party transactions for remuneration paid to Non-Executive Directors during the current and previous year.

## xv) Management: Refer the Management Discussion and Analysis section.

## xvi) Revenue Recognition

There has been no instance of revenue recognition being postponed pending resolution of significant uncertainties.

# Notes to Financial Statements

for the year ended 31 March, 2024

## xvii) Break up of 'Provisions and Contingencies' Shown under the Head Expenditure in the Statement of Profit & Loss Account

(₹ lakhs)

Break up of 'Provisions and Contingencies' shown under the head Expenditure in Profit and Loss Account	For the year ended 31 March, 2024	For the year ended 31 March, 2023
Provision made towards income tax (incl. adj. for tax of earlier period)	2,372	-
Provisions for depreciation on Investment	-	-
Other Provision and Contingencies	497	287
Provision towards NPA portfolio loans	(845)	(5,136)
Provision for Standard Assets (with details like teaser loan, CRE, CRE-RH etc.)		-
- Housing (Incl. CRE-RH)	1,609	(1,704)
- Non-Housing (incl. CRE)	(1,125)	(1,287)

The total provision carried by the Company in terms of paragraph 15 of Master Direction – Non-Banking Financial Company – Housing Finance Company (Reserve Bank) Directions, as follows:-

(₹ lakhs)

Break up of Loan & Advances and Provisions thereon	As at 31 March, 2024		As at 31 March, 2023	
	Housing	Non Housing	Housing	Non Housing
<b>Standard Assets</b>				
a) Total Outstanding Amount	5,38,000	2,38,053	3,53,584	2,22,154
b) Provisions made	5,258	2,726	3,649	3,851
<b>Sub-Standard Assets</b>				
a) Total Outstanding Amount	6,564	4,065	7,453	7,146
b) Provisions made	2,421	1,100	2,257	1,995
<b>Doubtful Assets – Category-I</b>				
a) Total Outstanding Amount	3,551	2,894	2,120	2,389
b) Provisions made	1,504	932	922	1,176
<b>Doubtful Assets – Category-II</b>				
a) Total Outstanding Amount	1,097	2,193	1,165	2,116
b) Provisions made	663	1,084	810	1,429
<b>Doubtful Assets – Category-III</b>				
a) Total Outstanding Amount	29	14	-	-
b) Provisions made	26	14	-	-
<b>Loss Assets</b>				
a) Total Outstanding Amount	-	-	-	-
b) Provisions made	-	-	-	-
<b>Total</b>				
a) Total Outstanding Amount	5,49,241	2,47,219	3,64,322	2,33,806
b) Provisions made	9,872	5,856	7,638	8,451

## xviii) Draw down from Reserves

The Company has not withdrawn any amount from any of the reserves during the year ended 31 March, 2024 (31 March, 2023: Nil)

# Notes to Financial Statements

for the year ended 31 March, 2024

## xix) Concentration of Deposits, Advances, Exposures and NPAs

### (a) Concentration of Deposits

The Company has not accepted any deposits during the current and previous year. Also there are no outstanding deposit from earlier years.

### (b) Concentration of Loans and Advances

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Total advances to twenty largest borrowers	30,840	20,825
Percentage of advances to twenty largest borrowers to total advances of the Company	3.9%	3.5%

### (c) Concentration of All Exposures (Including Off-Balance Sheet Exposure)

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Total exposure to twenty largest borrowers/ customers (Amount includes carrying value of loans and undrawn loan commitment)	56,135	51,274
Percentage of exposures to twenty largest borrowers/ customers to Total Exposure of the Company on borrowers/ customers	6.3%	7.6%

### (d) Concentration of Non-Performing Accounts

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Total Exposure to top ten NPA accounts	3,199	3,706

### (e) Sector-Wise Non Performing Accounts

Percentage of NPAs to Total Advances in that sector	As at 31 March, 2024	As at 31 March, 2023
<b>Housing Loans</b>		
Individuals	2.31%	3.17%
Builder/Project loans	0.00%	0.00%
Corporates	0.00%	0.00%
Others	0.00%	0.00%
<b>Non-Housing Loans</b>		
Individuals	3.92%	5.35%
Builder/Project loans	0.00%	0.00%
Corporates	0.00%	0.00%
Others	0.00%	0.00%



# Notes to Financial Statements

for the year ended 31 March, 2024

## xx) Movement of NPAs and Provision

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
<b>Net NPA to Net Advances (%)</b>	<b>1.61%</b>	<b>2.34%</b>
<b>Movement of Gross NPAs</b>		
(a) Opening Balance	22,389	25,996
(b) additions during the year	19,872	51,838
(c) Reductions during the Year	21,854	55,445
(d) Closing Balance	20,407	22,389
<b>Movement of provisions for NPAs</b>		
(a) Opening Balance	8,589	13,725
(b) Provisions made during the year	5,260	11,097
(c) Write off / Write back of excess provisions	6,105	16,233
(d) Closing Balance	7,744	8,589
<b>Movement of Net NPAs</b>		
(a) Opening Balance	13,800	12,271
(b) additions during the year	14,612	40,741
(c) Reductions during the Year	15,749	39,212
(d) Closing Balance	12,663	13,800

**xxi) In terms of requirement of NHB's Circular No. NHB (ND) /DRS/ Pol.Circular. 61/2013-14 dated 7 April, 2014 following information on Reserve Fund under section 29C of the National Housing Bank Act, 1987 is provided:**

(refer note no. 54 (ii))

## xxii) Overseas Assets

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Overseas Assets	NIL	NIL

## xxiii) Off-balance Sheet SPVs sponsored which are required to be consolidated as per accounting Norms

Particulars	(₹ lakhs)	
	As at 31 March, 2024	As at 31 March, 2023
Off-balance Sheet SPVs	NIL	NIL

**xxiv)** The Company does not have any subsidiary, associate or joint venture company, hence the disclosure is not applicable. Further the consolidated financial statements is not applicable to the Company

# Notes to Financial Statements

for the year ended 31 March, 2024

## xxv) Asset classification based on RBI Circular no. DOR (NBFC).CC.PD.No.109/22.10.106/ 2019-20 dated 13.03.2020

(₹ lakhs)

Asset Classification as per RBI Norms	Year ended 31 March, 2024					
	Asset classification as per Ind AS 109	Gross Carrying Amount as per Ind AS	Loss Allowances (Provisions) as required under Ind AS 109	Net Carrying Amount	Provisions required as per IRACP norms	Difference between Ind AS 109 provisions and IRACP norms
	2	3	4	5=(3)-(4)	6	7=(4)-(6)
<b>Performing Assets</b>						
Standard	Stage 1	7,60,962	4,999	7,55,963	3,030	1,969
	Stage 2	15,064	2,611	12,453	142	2,469
	Stage 3	27	10	17	0	10
<b>Subtotal</b>		<b>7,76,053</b>	<b>7,620</b>	<b>7,68,433</b>	<b>3,172</b>	<b>4,448</b>
<b>Non-Performing Assets (NPA)</b>						
Substandard	Stage 1	268	39	229	39	-
	Stage 2	2,728	490	2,238	393	97
	Stage 3	7,633	2,991	4,642	1,085	1,906
Doubtful						-
up to 1 year	Stage 1	87	22	65	22	-
	Stage 2	886	242	644	213	29
	Stage 3	5,472	2,173	3,299	1,452	721
1 to 3 years	Stage 1	26	10	16	10	-
	Stage 2	34	17	17	13	4
	Stage 3	3,273	1,760	1,513	1,264	496
More than 3 years	Stage 3	-	-	-	-	-
<b>Subtotal for doubtful</b>		<b>9,778</b>	<b>4,224</b>	<b>5,554</b>	<b>2,974</b>	<b>1,250</b>
Loss	Stage 3	-	-	-	-	-
<b>Subtotal of NPA</b>		<b>20,407</b>	<b>7,744</b>	<b>12,663</b>	<b>4,491</b>	<b>3,253</b>
Other items such as guarantees, loan commitments, etc. which are in the scope of Ind AS 109 but not covered under current Income Recognition, Asset Classification and Provisioning (IRACP) norms	Stage 1	1,10,223	363	1,09,860	-	363
	Stage 2	159	1	158	-	1
	Stage 3	-	-	-	-	-
<b>Subtotal</b>		<b>1,10,382</b>	<b>364</b>	<b>1,10,018</b>	<b>-</b>	<b>364</b>
<b>Total</b>	Stage 1	8,71,185	5,362	8,65,823	3,030	2,332
	Stage 2	15,223	2,612	12,611	142	2,470
	Stage 3	20,434	7,754	12,680	4,491	3,263
	<b>Total</b>	<b>9,06,842</b>	<b>15,728</b>	<b>8,91,114</b>	<b>7,663</b>	<b>8,065</b>

# Notes to Financial Statements

for the year ended 31 March, 2024

(₹ lakhs)

Asset Classification as per RBI Norms	Year ended 31 March, 2023					
	Asset classification as per Ind AS 109	Gross Carrying Amount as per Ind AS	Loss Allowances (Provisions) as required under Ind AS 109	Net Carrying Amount	Provisions required as per IRACP norms	Difference between Ind AS 109 provisions and IRACP norms
	2	3	4	5=(3)-(4)	6	7=(4)-(6)
<b>Performing Assets</b>						
Standard	Stage 1	5,60,965	3,681	5,57,284	2,135	1,546
	Stage 2	14,657	3,442	11,215	515	2,927
	Stage 3	116	54	62	0.5	53
<b>Subtotal</b>		<b>5,75,738</b>	<b>7,176</b>	<b>5,68,562</b>	<b>2,650</b>	<b>4,526</b>
<b>Non-Performing Assets (NPA)</b>						
Substandard	Stage 1	603	92	511	89	3
	Stage 2	7,099	1,578	5,521	1,026	551
	Stage 3	6,828	2,583	4,245	974	1,609
Doubtful						
up to 1 year	Stage 1	40	10	30	10	-
	Stage 2	256	74	183	62	12
	Stage 3	4,253	2,015	2,238	1,000	1,015
1 to 3 years	Stage 2	53	30	23	21	10
	Stage 3	3,257	2,208	1,048	1,374	834
More than 3 years	Stage 3	-	-	-	-	-
<b>Subtotal for doubtful</b>	<b>-</b>	<b>7,859</b>	<b>4,337</b>	<b>3,522</b>	<b>2,466</b>	<b>1,871</b>
Loss	Stage 3					
<b>Subtotal of NPA</b>		<b>22,389</b>	<b>8,589</b>	<b>13,800</b>	<b>4,556</b>	<b>4,033</b>
Other items such as guarantees, loan commitments, etc. which are in the scope of Ind AS 109 but not covered under current Income Recognition, Asset Classification and Provisioning (IRACP) norms	Stage 1	89,485	311	89,173	-	311
	Stage 2	48	12	36	-	12
	Stage 3			-	-	-
<b>Subtotal</b>		<b>89,533</b>	<b>324</b>	<b>89,209</b>	<b>-</b>	<b>324</b>
<b>Total</b>	Stage 1	6,50,449	3,992	6,46,457	2,135	1,857
	Stage 2	14,706	3,454	11,252	515	2,939
	Stage 3	22,505	8,643	13,862	4,556	4,087
	<b>Total</b>	<b>6,87,661</b>	<b>16,089</b>	<b>6,71,571</b>	<b>7,206</b>	<b>8,883</b>

1. Total Gross carrying amount represents loans at amortised cost as per Note 6. Other items in column 3 include undrawn loan commitments.
2. ECL provisioning is presented at the portfolio level for each stage while the Provisions required as per IRACP norms are presented in accordance with RBI/NHB guidelines and circular reference dated 17 April 2020.
3. Interest on NPA portfolio is not recognised under IRAC norms, while interest on Stage 3 assets is accounted as net of ECL provision and forms part of carrying value of portfolio loans.

## xxvi) Details of Principal Business Criteria as Per Paragraph 4.1.17:

Particulars	As at 31 March, 2024	As at 31 March, 2023
Housing Finance Assets of its total assets netted off by intangible assets	62.64%	57.75%
Individual Housing Finance assets of its total assets netted off by intangible assets	55.35%	53.36%

# Notes to Financial Statements

for the year ended 31 March, 2024

## xxvii) Disclosure on Complaints

### a) Complaints Received by the HFC from its Customers

Particulars	As at 31 March, 2024	As at 31 March, 2023
i. Number of complaints pending at beginning of the year	3	4
ii. Number of complaints received during the year	2,699	99
iii. Number of complaints disposed during the year	2,702	100
a) Of which, number of complaints rejected by the HFC	-	-
iv. Number of complaints pending at the end of the year	-	3

### b) Maintainable Complaints Received by the Hfc from Office of Ombudsman

Particulars	As at 31 March, 2024	As at 31 March, 2023
i. Number of maintainable complaints received by the HFC from Office of Ombudsman*	NA	NA
a) Of i, number of complaints resolved in favour of the HFC by Office of Ombudsman		
b) Of i, number of complaints resolved through conciliation/mediation/advisories issued by Office of Ombudsman		
c) Of i, number of complaints resolved after passing of Awards by Office of Ombudsman against the HFC		
ii. Number of Awards unimplemented within the stipulated time (other than those appealed)		

Note: \*Maintainable complaints refer to complaints on the grounds specifically mentioned in Integrated Ombudsman Scheme, 2021 (Previously The Ombudsman Scheme for Non-Banking Financial Companies, 2018) and covered within the ambit of the Scheme.

### Top Five Grounds[a] of Complaints Received by the Hfcs from Customer

(₹ lakhs)

Particulars	As at 31 March, 2024				
	Number of complaints pending at the beginning of the year	Number of complaints received during the year	% increase/decrease in the number of complaints received over the previous year	Number of complaints pending at the end of the year	Of iv, number of complaints pending beyond 30 days
Foreclosure requests	-	1,108	>100 %	-	-
Documentation requests	-	537	>100 %	-	-
Inability to pay/Settlement	-	408	>100 %	-	-
PMAY	1	-	(100%)	-	-
EMI related request	-	142	NA	-	-
No assistance from branch	-	102	NA	-	-
<b>Total</b>	<b>1</b>	<b>2,297</b>	<b>&gt;100%</b>	<b>-</b>	<b>-</b>

# Notes to Financial Statements

for the year ended 31 March, 2024

(₹ lakhs)

Particulars	As at 31 March, 2023				
	Number of complaints pending at the beginning of the year	Number of complaints received during the year	% increase/decrease in the number of complaints received over the previous year	Number of complaints pending at the end of the year	Of iv, number of complaints pending beyond 30 days
Foreclosure requests	-	16	(43%)	-	-
Documentation requests	-	9	>100%	-	-
Interest rate disputes	-	8	(47%)	-	-
Inability to pay/Settlement	1	8	(43%)	-	-
Loan closure status disputes	-	7	75%	-	-
PMAY	2	7	(22%)	1	-
<b>Total</b>	<b>3</b>	<b>55</b>	<b>(26%)</b>	<b>1</b>	<b>-</b>

# In April 2023, we have revised our complaint classification policy to encompass not only cases where a service deficiency is identified but also situations where the customer feedback indicates dissatisfaction (voice of customer). This enhancement enables us to gain a deeper understanding & insights of customer grievances and identify opportunities to improve customer experience. Hence previous period numbers are not comparable.

## xxviii) The Details of Frauds Noticed / Reported Are as Below:

(₹ lakhs)

Particulars	For the year ended 31 March, 2024	For the year ended 31 March, 2023
Number of cases	5	2
Amount Involved	243	-
Amount Recovered from the reported fraud till date	-	14
Amount written off/provided	243	-
Balance	-	-

xxix) The Company does not have any outstanding loan against gold jewelleryes as at 31 March, 2024 (31 March, 2023: ₹ Nil).

# Notes to Financial Statements

for the year ended 31 March, 2024

## xxx) Sectoral Exposure (Including Funded and Non Funded Exposure)

(₹ lakhs)

Particulars	As at 31 March, 2024			As at 31 March, 2023		
	Total Exposure	Gross NPA	Percentage of Gross NPA to total exposure in that sector	Total Exposure	Gross NPA	Percentage of Gross NPA to total exposure in that sector
<b>I. Gross Advances (II + III)</b>	<b>9,06,847</b>	<b>20,407</b>	<b>2.25%</b>	<b>6,87,661</b>	<b>22,390</b>	<b>3.26%</b>
<b>II. Food Credit</b>	-	-	-	-	-	-
<b>III. Non-Food Credit ( 1 to 5)</b>	<b>9,06,847</b>	<b>20,407</b>	<b>2.25%</b>	<b>6,87,661</b>	<b>22,390</b>	<b>3.26%</b>
<b>1. Agriculture and Allied Activities</b>	-	-	-	-	-	-
<b>2. Industry</b>	-	-	-	-	-	-
<b>3. Services</b>	<b>2,49,457</b>	<b>8,706</b>	<b>3.49%</b>	<b>2,31,980</b>	<b>11,298</b>	<b>4.87%</b>
3.a) Retail Trade	1,69,399	7,684	4.54%	1,64,704	10,125	6.15%
3.b) Commercial Real Estate	68,308	754	1.10%	57,252	383	0.67%
3.c) Other Services	11,750	268	2.28%	10,024	790	7.88%
<b>Total 3.a to 3.c</b>	<b>2,49,457</b>	<b>8,706</b>	<b>3.49%</b>	<b>2,31,980</b>	<b>11,298</b>	<b>4.87%</b>
3.a) Micro and Small	2,49,457	8,706	3.49%	2,31,697	11,298	4.88%
3.b) Medium	-	-	-	-	-	-
3.c) Large	-	-	-	-	-	-
<b>4. Retail Loans</b>	<b>6,57,390</b>	<b>11,701</b>	<b>1.78%</b>	<b>4,55,681</b>	<b>11,092</b>	<b>2.43%</b>
Housing Loans (incl. priority sector Housing)	6,47,743	11,494	1.77%	4,46,020	10,966	2.46%
Other Retail loans , if any, Please specify	9,647	207	2.15%	9,661	126	1.30%
<b>5. Other Non-food Credit, if any</b>	-	-	-	-	-	-

## xxxii) Intra-Group Exposure

(₹ lakhs)

Particulars	As at 31 March, 2024	As at 31 March, 2023
(i) Total amount of intra-group exposures	NIL	NIL
(ii) Total amount of Top 20 intra-group exposures		
(iii) Percentage of intra-group exposures to total exposures of the NBFC on borrowers/customers		

## xxxiii) Unhedged Foreign Currency Exposure

a) The Company has no unhedged foreign currency exposure on March, 31, 2024.

b) **Policies to manage currency induced risk**

The company has no unhedged foreign currency exposure, refer note 54(iv)(d).

## xxxiiii) Corporate Governance

Disclosure in relation to corporate governance are disclosed in the corporate governance section in accordance with SEBI (LODR) Regulation 2015 as amended from time to time.

## xxxiv) Breach of Covenant

There were no instances of breach of covenant of loan availed or debt securities issued during the years ended 31 March, 2024 and 31 March, 2023.

## xxxv) Divergence in Asset Classification and Provisioning

There is no divergence assessed by NHB during the years ended 31 March, 2024 and 31 March, 2023.



# Notes to Financial Statements

for the year ended 31 March, 2024

## 55 Public Disclosure on Liquidity Risk as at 31 March, 2024, pursuant to RBI circular no.RBI/2019-20/88 DOR.NBFC (PD) CC.No.102/03.10.001/2019-20 dated 4 November, 2019

### i) Funding Concentration based on significant counterparty (both deposit and borrowings)

Financial Year	No. of Significant Counterparties	Amount (₹ lakhs)	% of total Deposits	% of Total Liabilities*
As at 31 March, 2024	19	6,18,731	Not applicable	80.44%
As at 31 March, 2023	18	4,68,727	Not applicable	86.36%

\* Total liability excludes equity

Notes:

- 1) A "Significant counterparty" is defined as a single counterparty or group of connected or affiliated counterparties accounting in aggregate for more than 1% of total liabilities.
- 2) Total liabilities excludes shareholder's funds.
- 3) Principal outstanding as on reporting date.

### ii) Top 20 large deposits: Not applicable

### iii) Top 10 Borrowings:

Financial year	Amount (₹ lakhs)	% of Total Borrowings
As at 31 March, 2024	4,73,740	70.58%
As at 31 March, 2023	3,95,260	78.46%

Represents Principal outstanding as on reporting date.

### iv) Funding Concentration Based on Significant Instrument / Product:

Sr. No.	Name of the instrument*	Year ended 31 March, 2024	% of Total Liabilities*	Year ended 31 March, 2023	% of Total Liabilities*
1	Term Loan	4,24,722	55.22%	3,10,530	57.21%
2	Non-Convertible Debentures (NCD)	2,12,138	27.58%	1,67,985	30.95%
3	Sub-ordinate Debt	25,315	3.29%	25,273	4.66%
4	Borrowing through Pass Through Certificate (PTC)	9,079	1.18%	-	-

(₹ lakhs)

Notes:

- 1) A "significant instrument/product" is defined as a single instrument/product of group of similar instruments/products which in aggregate amount to more than 1% of total liabilities.
- 2) Carrying value as on 31 March, 2024.
- 3) Total liabilities excludes shareholder's fund.

# Notes to Financial Statements

for the year ended 31 March, 2024

## v) Stock Ratios:

Sr No	Name of the instrument	As at 31 March, 2024	As at 31 March, 2023
1	Short-Term NCD (original maturity up to 1year)/Total Assets	0.00%	0.00%
2	Short-Term NCD (original maturity up to 1year)/Total External Liabilities	0.00%	0.00%
3	Commercial Papers/Total Assets	0.00%	0.00%
4	Commercial Papers/Total external liabilities	0.00%	0.00%
5	Long-Term Assets/ Total Assets	79.28%	84.13%
6	Short-Term Liabilities/Total External Liabilities*	22.87%	29.05%
7	Other Short-Term Liabilities/Total Assets	20.26%	25.27%

### Notes:

- 1) Other Short-term Liabilities includes borrowings, which are maturing within 12 months from the reporting date excluding Commercial papers.
- 2) Total liabilities excludes shareholder's fund.

## vi) Institutional Setup of Risk Management

The Company's Board of Directors (BOD) is responsible for setting the strategic direction for the Company. This includes, establishing the liquidity risk appetite and the liquidity required to fulfil its strategic initiatives, setting boundaries/limits within such levels of tolerance and approving the policies that govern risk management under business as usual and stressed conditions. The Company's liquidity risk is managed by Asset Liability management Committee (ALCO) based on guidelines provided by Risk Oversight Committee (ROC). ALCO is responsible for ensuring adherence to the liquidity risk appetite and asset-liability management limits set by the BOD and to oversee implementation of the strategic direction articulated by the BOD. The risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities.

SMFG India Home Finance Co. Ltd. (Formerly Fullerton India Home Finance Co. Ltd.) has an Institutional Governance setup for Risk Management as below:

- 1) Board of Directors
- 2) Risk Oversight Committee(ROC)
- 3) Asset Liability Management Committee (ALCO)

The Company has a well-diversified funding mix with adequate proportion of long term borrowings.

## vii) Liquidity Coverage Ratio (LCR)

### A Qualitative Disclosure

SMFG India Home Finance Co. Ltd. (Formerly Fullerton India Home Finance Co. Ltd.) has a Risk Oversight Committee (ROC), a Board level Sub-committee to oversee liquidity risk management. Liquidity risk is managed by the Asset Liability Management Committee (ALCO), based on the Company's Liquidity Policy and procedures which are based on guidelines provided by ROC. ALCO derives its authority from the ROC and is responsible for adherence to the liquidity and asset liability management limits and to oversee implementation of the strategic direction set by the Board. ALCO not only ensures that the Company has adequate liquidity on an on-going basis but also examines how liquidity requirements are likely to evolve under various assumptions.

RBI vide circular dated 4 November, 2019 has made it mandatory for NBFCs to implement Liquidity Coverage Ratio (LCR) with effect from 1 December, 2020. Accordingly, the Board and ALCO approved the Liquidity risk management policy which cover Liquidity Coverage Ratio requirements. The overall Liquidity risk management of SMHFC is under the guidance of the ALCO and within the overall framework of the Board approved policies.

LCR requires SMHFC to maintain adequate stock of unencumbered High-Quality Liquid Assets (HQLA) that can be converted into cash promptly and used immediately to meet its liquidity needs under a 30-day calendar liquidity stress scenario. SMHFC has investments in government securities and balance in current account with banks which has resulted in a high level of HQLA. SMHFC follows the criteria laid down by the RBI for average daily calculation of High-Quality Liquid Assets (HQLA), Net Cash outflows within the next 30-day period. SMHFC is funded through Term loans from banks, Non-convertible bonds. The Company assesses the impact on short-term liquidity gaps under stress scenarios and maintain sufficient liquidity buffers.

# Notes to Financial Statements

for the year ended 31 March, 2024

## B Quantitative Disclosure

(₹ lakhs)

Particulars	As at 30 June, 2024		As at 30 September, 2024		As at 31 December, 2024		As at 31 March, 2024	
	Total Unweighted Value (average)	Total Weighted Value (average)	Total Unweighted Value (average)	Total Weighted Value (average)	Total Unweighted Value (average)	Total Weighted Value (average)	Total Unweighted Value (average)	Total Weighted Value (average)
<b>High Quality Liquid Assets</b>								
1 Cash on hand	0.1	0.1	3	3	12	12	5	5
2 Balances in current account	4,186	4,186	3,710	3,710	5,499	5,499	6,696	6,696
3 Government securities	16,480	16,480	19,443	19,443	19,320	19,320	20,769	20,769
<b>Total High Quality Liquid Assets</b>	<b>20,666</b>	<b>20,666</b>	<b>23,156</b>	<b>23,156</b>	<b>24,831</b>	<b>24,831</b>	<b>27,470</b>	<b>27,470</b>
<b>Cash Outflows</b>								
4 Deposits (for deposit taking companies)	-	-	-	-	-	-	-	-
5 Unsecured wholesale funding	-	-	-	-	-	-	-	-
6 Secured wholesale funding	16,049	18,456	12,538	14,419	13,324	15,322	7,326	8,425
7 Additional requirements, of which	-	-	-	-	-	-	-	-
(i) Outflows related to derivative exposures and other collateral requirements	-	-	-	-	-	-	-	-
(ii) Outflows related to loss of funding on debt products	-	-	-	-	-	-	-	-
(iii) Credit and liquidity facilities	-	-	-	-	-	-	-	-
8 Other contractual funding obligations	11,184	12,861	6,084	6,997	7,881	9,063	6,132	7,051
9 Other contingent funding obligations	41,378	47,584	60,648	69,745	86,809	99,830	96,326	1,10,775
<b>Total Cash Outflows</b>	<b>68,611</b>	<b>78,901</b>	<b>79,270</b>	<b>91,161</b>	<b>1,08,014</b>	<b>1,24,215</b>	<b>1,09,784</b>	<b>1,26,251</b>
<b>Cash Inflows</b>								
10 Secured lending	-	-	-	-	-	-	-	-
11 Inflows from fully performing exposures	33,804	25,353	31,878	23,908	24,938	18,704	24,478	18,359
12 Other cash inflows	1,33,308	99,981	1,33,178	99,883	1,98,765	1,49,074	1,75,797	1,31,848
<b>Total Cash Inflows</b>	<b>1,67,112</b>	<b>1,25,334</b>	<b>1,65,056</b>	<b>1,23,791</b>	<b>2,23,703</b>	<b>1,67,778</b>	<b>2,00,275</b>	<b>1,50,207</b>
		<b>Total Adjusted Value</b>		<b>Total Adjusted Value</b>		<b>Total Adjusted Value</b>		<b>Total Adjusted Value</b>
75% of stressed outflow		<b>59,176</b>		<b>68,370</b>		<b>93,162</b>		<b>94,689</b>
CAP of Cash inflow (Maximum of 75% of stressed outflow)		<b>59,176</b>		<b>68,370</b>		<b>93,162</b>		<b>94,689</b>
<b>13 Total HQLA</b>		<b>20,667</b>		<b>23,156</b>		<b>24,832</b>		<b>27,470</b>
<b>14 Total Net Cash Outflows</b>		<b>19,725</b>		<b>22,790</b>		<b>31,054</b>		<b>31,563</b>
<b>15 Liquidity Coverage Ratio (%)</b>		<b>105%</b>		<b>102%</b>		<b>80%</b>		<b>87%</b>

Note: The amounts in the above tables are daily position average during respective quarters, the information is extracted from the management reports and relied on by the auditors.

# Notes to Financial Statements

for the year ended 31 March, 2024

**56** The Company has reclassified/regrouped previous year figures to conform to current year's classification, where applicable.

As per our report of even date attached.

For **M P Chitale & Co**

Chartered Accountants

**Murtuza Vajih**

*Partner*

**Place: Mumbai**

**Date: 09 May, 2024**

**For and on behalf of the Board of Directors of**

**SMFG India Home Finance Co. Ltd.**

**(Formerly Fullerton India Home Finance Co. Ltd.)**

**Shantanu Mitra**

*Chairman, Non-Executive Director*

DIN: 03019468

**Ashish Chaudhary**

*Chief Financial Officer*

**Place: Mumbai**

**Date: 09 May, 2024**

**Deepak Patkar**

*Managing Director & CEO*

DIN: 09731775

**Jitendra Maheshwari**

*Company Secretary*

ICSI Reg. No.: A19621

# Notes to Financial Statements

for the year ended 31 March, 2024

## Schedule to the Balance Sheet of a Housing Finance Company

(as required in terms of paragraph 13 of Non-banking financials (Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank of India) Direction 2007)

		(₹ lakhs)	
Sr. No.	Particulars	As at 31 March, 2024	
		Amount Outstanding	Amount Overdue
Liabilities side:			
1	Loans and advances availed by the HFC inclusive of interest accrued thereon but not paid:		
	(a) Debentures (other than falling within the meaning of public deposits)		
	Secured	2,12,138	-
	Unsecured	25,315	-
	(b) Deferred Credits	-	-
	(c) Term Loans	4,24,722	-
	(d) Inter-corporate loans and borrowing	-	-
	(e) Commercial Paper	-	-
	(f) Public Deposits	-	-
	(g) Other Loans (Borrowing through Pass Through Certificate (PTC))	9,079	-
2	Break-up of (1)(f) above (Outstanding public deposits inclusive of interest accrued thereon but not paid):		
	(a) In the form of Unsecured debentures	-	-
	(b) In the form of partly secured debentures i.e. debentures where there is a shortfall in the value of security	-	-
	(c) Other public deposits	-	-

		(₹ lakhs)
Sr. No.	Particulars	As at 31 March, 2024
		Amount Outstanding
Assets side:		
3	Break-up of Loans and Advances including bills receivables [other than those included in (4) below]:	
	(a) Gross Secured	7,96,460
	(b) Gross Unsecured	-
4	Break up of Leased Assets and stock on hire and other assets counting towards financing activities	
	(i) Lease assets including lease rentals under sundry debtors:	
	(a) Finance Lease	-
	(b) Operating Lease	-
	(ii) Stock on hire including hire charges under sundry debtors:	
	(a) Assets on hire	-
	(b) Repossessed Assets	-
	(iii) Other Loans counting towards Assets Financing activities:	
	(a) Loans where assets have been repossessed	-
	(b) Loans other than (a) above	

# Notes to Financial Statements

for the year ended 31 March, 2024

Sr. No.	Particulars	(₹ lakhs)
		As at 31 March, 2024
		Amount Outstanding
<b>5</b>	<b>Break-up of Investments:</b>	
	<b>Current Investments</b>	
	1. Quoted:	
	(i) Shares:	
	(a) Equity	-
	(b) Preference	-
	(ii) Debentures and Bonds	-
	(iii) Units of mutual funds	-
	(iv) Government Securities	20,782
	(v) Others (Certificate of Deposit)	-
	2. Unquoted:	-
	(i) Shares:	-
	(a) Equity	-
	(b) Preference	-
	(ii) Debentures and Bonds	-
	(iii) Units of mutual funds	-
	(iv) Government Securities	-
	(v) Others (Certificate of Deposit)	4,951
	<b>Long-Term Investments</b>	
	1. Quoted:	-
	(i) Shares:	-
	(a) Equity	-
	(b) Preference	-
	(ii) Debentures and Bonds	-
	(iii) Units of mutual funds	-
	(iv) Government Securities	-
	(v) Others	-
	2. Unquoted:	
	(i) Shares:	
	(a) Equity	-
	(b) Preference	-
	(ii) Debentures and Bonds	-
	(iii) Units of mutual funds	-
	(iv) Government Securities	-
	(v) Others (Investment in Pass Through Certificate (PTC))	457



# Notes to Financial Statements

for the year ended 31 March, 2024

(₹ lakhs)

## 6 Borrower group-wise classification of all assets financed as in (3) and (4) above:

Particulars	As at 31 March, 2024		
Category	Amount net of Provision		
	Secured	Unsecured	Total
1. Related Parties			
(a) Subsidiaries	-	-	-
(b) Companies in the same group	-	-	-
(c) Other related parties	-	-	-
2. Other than related parties	7,80,732	-	7,80,732
<b>Total</b>	<b>7,80,732</b>	<b>-</b>	<b>7,80,732</b>

(₹ lakhs)

## 7 Investor group-wise classification of all investments (current and long term) in shares and securities (both quoted and unquoted):

Particulars	As at 31 March, 2024	
Category	Market Value / Break up or fair value or NAV	Book Value (Net of Provisions)
1. Related Parties		
(a) Subsidiaries	-	-
(b) Companies in the same management	-	-
(c) Other related parties	-	-
2. Other than related parties	26,190	26,196
<b>Total</b>	<b>26,190</b>	<b>26,196</b>

(₹ lakhs)

## 8 Other Information

Sr. No.	Particulars	As at 31 March, 2024
		Amount Outstanding
(i)	Gross Non-Performing Assets	
	(a) Related parties	-
	(b) Other than related parties	20,407
(ii)	Net Non-Performing Assets	
	(a) Related parties	-
	(b) Other than related parties	12,663
(iii)	Assets acquired in satisfaction of debt	-

For and on behalf of the Board of Directors of  
SMFG India Home Finance Co. Ltd.  
(Formerly Fullerton India Home Finance Co. Ltd.)

**Shantanu Mitra**

Chairman, Non-Executive Director

DIN: 03019468

**Ashish Chaudhary**

Chief Financial Officer

Place: Mumbai

Date: 09 May, 2024

**Deepak Patkar**

Managing Director & CEO

DIN: 09731775

**Jitendra Maheshwari**

Company Secretary

ICSI Reg. No.: A19621

Place: Mumbai

Date: 09 May, 2024

## Notes

[illegible]

## Notes

[illegible]





SMFG India Home Finance Co. Ltd.  
(Formerly Fullerton India Home Finance Co. Ltd.)

### Registered Office

Megh Towers, Third Floor, New No. 165, Old  
No.307, Poonamallee High Road, Maduravoyal,  
Chennai – 600095, Tamil Nadu.

### Corporate Office

Inspire BKC, Unit No. 503 and 504, 5th floor, Main  
Road, G Block, Bandra Kurla Complex, Bandra  
(East), Mumbai – 400051, Maharashtra.

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